

Estonia's Commercial Vehicles Sales (Mar 2021)

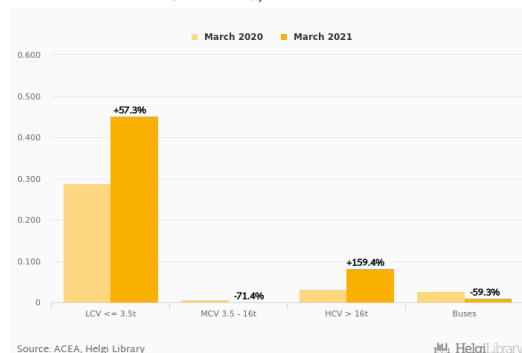
Sales of New Commercial Vehicles rose 55.1% in Mar 2021

- ✓ Sales of new commercial vehicles in Estonia reached 0.549 thousand in March 2021, according to ACEA. This is 55.1%, or 0.195 thousand more than in the previous year. In the first three months of 2021, some 1.47 thousand vehicles were sold, up 14.0% yoy.
- ✓ Sales of new light commercial vehicles reached 0.453 thousand in March, up 57.3% yoy. Some 0.085 thousand medium and heavy commercial vehicles were registered (up 118% yoy) while sales of heavy vehicles amounted to 0.083 thousand vehicles, up 159% yoy. Some 0.011 thousand new buses have been delivered in March in Estonia, up down 59.3% when compared to last year.
- ✓ In Europe, sales of commercial vehicles grew 88.1% to 274 thousand in March. Within the first three months of the year, the increase reached 14% as 1.47 thousand vehicles were registered.
- ✓ Most commercial vehicles (61.9 thousand) were sold in UK, followed by France (52.6 thousand) and Germany (37.7 thousand). Most buses and coaches above 3.5 tonnes were sold in Germany, France and Italy last month.
- ✓ Most commercial vehicles registered in Europe were still powered by diesel, some 92% of light commercial vehicles and 73% of heavy trucks and buses in 2020. Only 2% of new trucks and 6.1% of new buses sold in 2020 run on batteries, according to ACEA.

Country	Mar 21	YoY
UK	61.9	80.8%
France	52.6	167%
Germany	37.7	34.2%
Italy	20.9	214%
Spain	20.2	152%
Poland	11.0	84.9%
Sweden	9.29	194%
Belgium	9.11	82.8%
Netherlands	8.83	15.6%
Austria	6.31	160%
Denmark	4.33	37.9%
Norway	3.95	20.6%
Switzerland	3.57	34.7%
Portugal	3.40	88.6%
Ireland	3.34	90.1%
Czechia	2.75	58.0%
Hungary	2.51	7.69%
Finland	1.82	17.6%
Romania	1.72	27.6%
Slovenia	1.28	116%

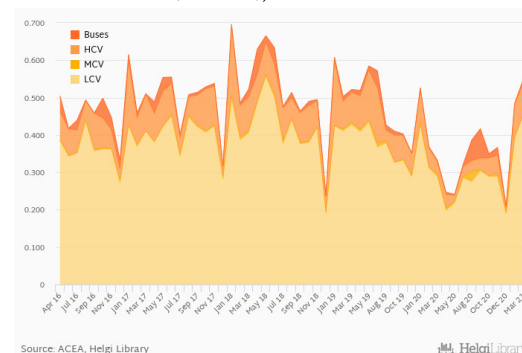
Sales of Commercial Vehicles by Segment

Number of Vehicles (thousand), Estonia



Sales of Commercial Vehicles

Number of Vehicles (thousand), Estonia



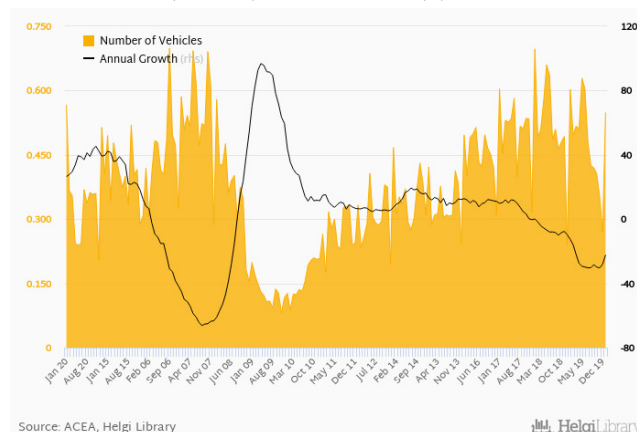
Data tells a story

Sales of New Vehicles in Estonia rose 55.1% in March 2021

Sales of new commercial vehicles reached 0.549 thousand in March 2021 in Estonia according to ACEA. This is 55.1%, or 0.195 thousand more than in the previous year. In the first three months of 2021, some 1.47 thousand cars were sold, up 14.0% yoy.

Monthly Sales of New Commercial Vehicles in Estonia

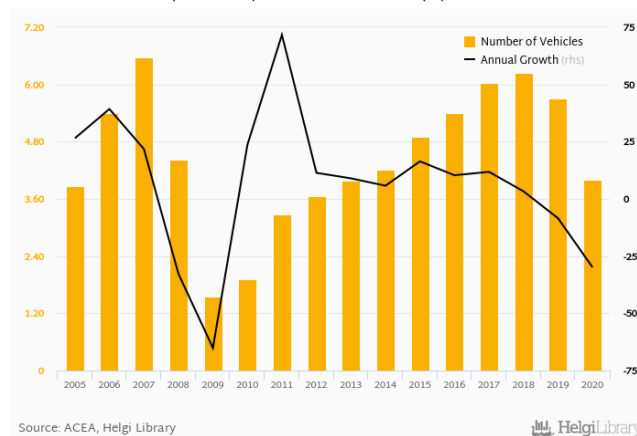
Number of Vehicles (thousand) and Annual Growth (%)



Historically, between January 2004 and March 2021, sales of commercial vehicles in Estonia reached a high of 0.699 thousand in September 2006 and a low of 0.081 thousand in November 2009.

Annual Sales of New Commercial Vehicles in Estonia

Number of Vehicles (thousand) and Annual Growth (%)



Sales of new light commercial vehicles (up to 3.5 tonnes) reached 0.453 thousand in March, up 57.3% yoy. Historically, between January 2003 and March 2021, sales reached a high of 0.556 thousand in May 2018 and a low of 0.060 thousand in November 2009. The average annual growth in that period amounted to 5.33%.

Total of 0.002 thousand new medium commercial vehicles (weighting from 3.5-16 tonnes) were registered in March, down 71.4% yoy. That is compared to average annual growth of -21.7% seen in 2011 - 2021.

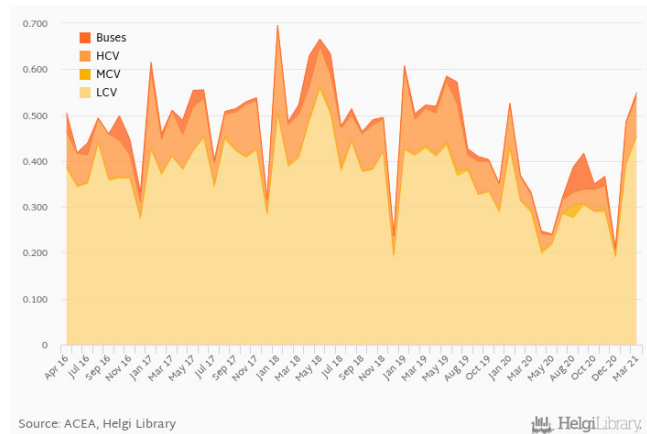
Sales of heavy vehicles (exceeding 16 tonnes) amounted to 0.083 thousand, up 159% yoy. That's compared to maximum of 0.386 thousand recorded in September 2006

and minimum of 0.004 thousand seen in June 2009. Sales of heavy vehicles have been growing by 4.75% a year on average since 2003.

Some 0.011 thousand new buses have been delivered in March in Estonia, down 59.3% when compared to last year. Historically, between 2004 and 2021, sales reached a high of 0.079 thousand in June 2019 and a low of 0.001 thousand in June 2004. The average annual growth in that period amounted to 7.94%.

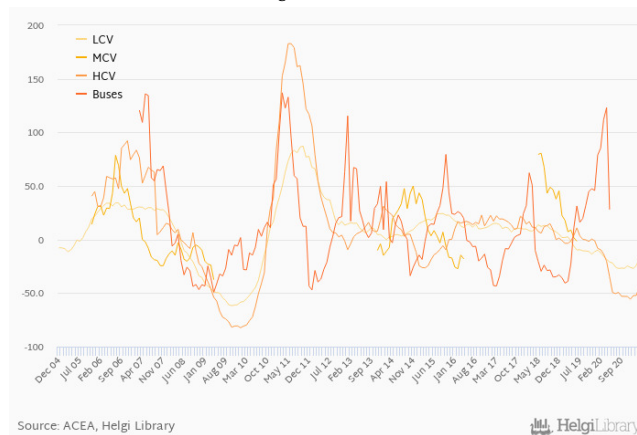
Sales of Commercial Vehicles

Number of Vehicles (thousand), Estonia



Annualized Growth of New Commercial Vehicles in Estonia

12-month Growth in Particular Segments (%)

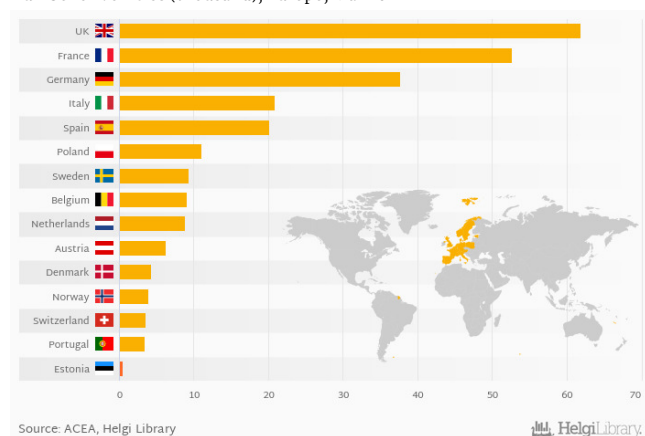


Comparison with Europe

In Europe, sales of new commercial vehicles reached 274 thousand in March 2021. This is 88.1%, or 128 thousand more than in the previous year. Most vehicles (61.9 thousand) were sold in the United Kingdom (up 80.8% yoy), followed by France (52.6 thousand, up 167%), Germany with 37.7 thousand vehicles (up 34.2%), 20.9 thousand new vehicles were registered in Italy (up 214%) and 20.2 thousand in the Spain (up 152%). The five largest countries accounted for 70.7% of total new vehicles registered in March 2021:

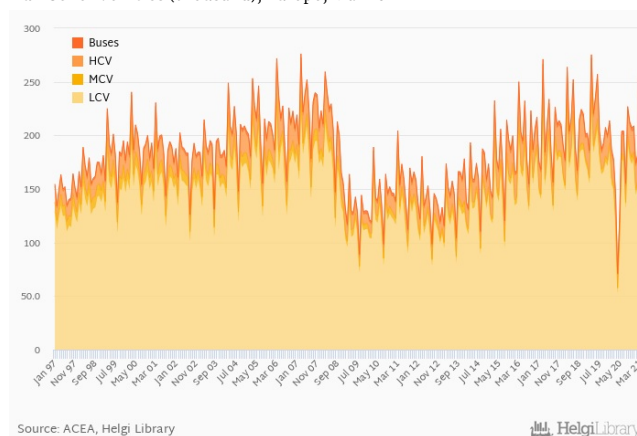
Where Most Commercial Vehicles Were Sold in Europe?

Number of Vehicles (thousand), Europe, Mar 2021



Sales of Commercial Vehicles in Europe

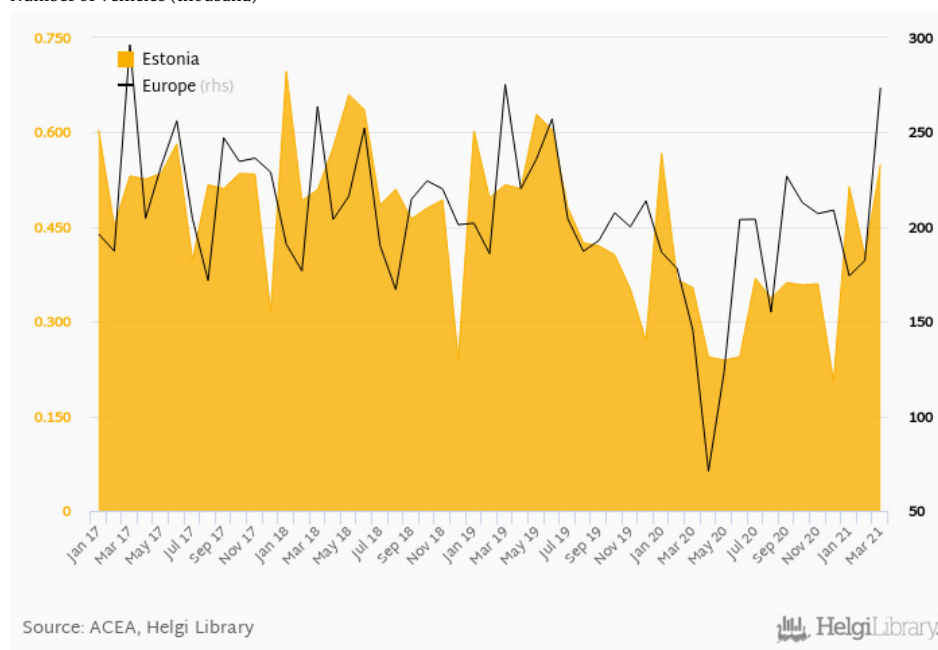
Number of Vehicles (thousand), Europe, Mar 2021



Between 2004 and 2021, sales of commercial vehicles in Europe have increased from 249 thousand to 274 thousand, or 0.554% a year on average. That's compared to an average increase of 3.54% seen in Estonia:

Sale of Commercial Vehicles (Estonia vs. Europe)

Number of Vehicles (thousand)

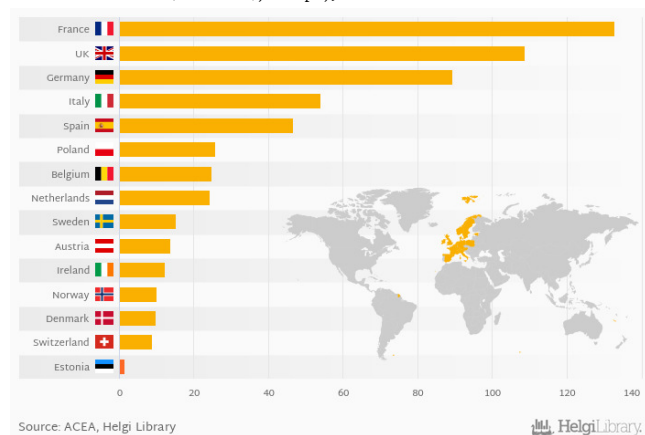




In the first three months of the year, some 630 thousand commercial vehicles were sold in Europe, up 23.5% yoy. While most vehicles were sold in France (133 thousand) followed by the United Kingdom (109 thousand) and Germany (89.3 thousand), sales in Sweden (up 893%) and Latvia (up 550%) performed the best compared to a year ago, according to ACEA. On the other hand, registrations in Cyprus (up 6.09%), Ireland (up 202%) and Bulgaria (up 236%) were relatively the weakest, since the beginning of the year:

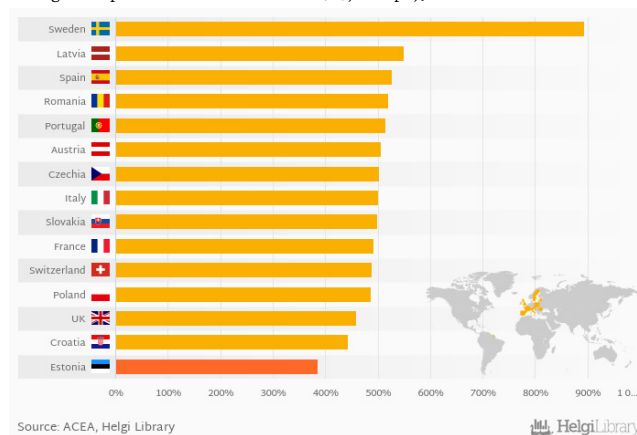
Where Most Commercial Vehicles Were Sold in Europe

Number of Vehicles (thousand), Europe, Jan-Mar 2021



Change in Demand for Commercial Vehicles

Change Compared to the Previous Year (%), Europe, Jan-Mar 2021





The table below shows details of the sales of new commercial vehicles for each of the European countries in the last month and since the beginning of the year.

Sales of New Commercial Vehicles in Europe (thousands of vehicles)

COUNTRY	March 2021	March 2020	YOY Change %	1-3/2021	1-3/2020	YOY Change %
Austria	6.31	2.43	160	13.8	9.76	41.6
Belgium	9.11	4.98	82.8	24.9	21.7	14.7
Bulgaria	0.825	0.514	60.5	2.21	1.65	33.8
Croatia	0.956	0.605	58.0	2.53	2.18	16.0
Cyprus	0.183	0.082	123	0.488	0.460	6.09
Czech Republic	2.75	1.74	58.0	6.67	5.69	17.2
Denmark	4.33	3.14	37.9	9.83	9.27	6.08
Estonia	0.549	0.354	55.1	1.47	1.29	14.0
Finland	1.82	1.54	17.6	4.73	4.56	3.71
France	52.6	19.7	167	133	100	32.6
Germany	37.7	28.1	34.2	89.3	85.1	4.89
Greece	1.14	0.432	163	2.63	1.86	41.4
Hungary	2.51	2.33	7.69	6.95	6.73	3.37
Iceland	0.128	0.096	33.3	0.322	0.355	-9.30
Ireland	3.34	1.76	90.1	12.2	10.4	17.8
Italy	20.9	6.66	214	54.0	39.0	38.3
Latvia	0.412	0.201	105	0.991	0.686	44.5
Lithuania	0.984	1.13	-12.6	3.09	2.74	12.7
Luxembourg	0.663	0.336	97.3	1.74	1.47	18.7
Netherlands	8.83	7.64	15.6	24.4	23.4	4.38
Norway	3.95	3.27	20.6	10.0	9.81	2.41
Poland	11.0	5.95	84.9	25.9	18.5	39.8
Portugal	3.40	1.80	88.6	8.27	7.66	7.99
Romania	1.72	1.35	27.6	4.87	4.61	5.59
Slovakia	1.19	0.611	95.4	2.64	2.25	17.4
Slovenia	1.28	0.589	116	3.47	2.79	24.1
Spain	20.2	8.02	152	46.7	42.0	11.1
Sweden	9.29	3.16	194	15.3	7.22	112
Switzerland	3.57	2.65	34.7	8.81	8.37	5.28
United Kingdom	61.9	34.2	80.8	109	78.4	38.9
EU + EFTA	274	145	88.1	630	510	23.5

Source: ACEA, Helgi Library



Sales of New Light Commercial Vehicles in Europe (thousands of vehicles)

COUNTRY	March 2021	March 2020	YOY Change %	1-3/2021	1-3/2020	YOY Change %
Austria	5.41	1.89	187	11.8	8.07	46.0
Belgium	8.19	4.39	86.7	22.4	19.2	16.2
Bulgaria	0.585	0.365	60.3	1.45	1.30	11.9
Croatia	0.809	0.539	50.1	2.20	1.92	14.7
Cyprus	0.179	0.074	142	0.459	0.419	9.55
Czech Republic	1.82	1.08	69.0	4.30	3.65	17.9
Denmark	3.78	2.74	37.9	8.49	8.04	5.71
Estonia	0.453	0.288	57.3	1.20	1.03	17.1
Finland	1.45	1.22	18.4	3.74	3.51	6.44
France	47.6	16.8	183	119	88.3	35.4
Germany	28.5	20.9	36.4	67.0	63.9	4.86
Greece	1.06	0.344	207	2.44	1.58	54.8
Hungary	2.09	2.08	0.240	5.82	5.65	3.04
Iceland	0.110	0.087	26.4	0.261	0.303	-13.9
Ireland	3.00	1.45	107	11.3	9.40	20.6
Italy	18.2	4.95	268	46.2	32.5	42.4
Latvia	0.265	0.145	82.8	0.591	0.489	20.9
Lithuania	0.393	0.328	19.8	0.948	0.928	2.16
Luxembourg	0.535	0.246	117	1.39	1.12	23.8
Netherlands	7.56	6.36	18.9	20.7	19.3	7.01
Norway	3.38	2.75	22.8	8.47	8.20	3.29
Poland	7.68	4.33	77.5	18.1	13.4	35.1
Portugal	2.92	1.56	87.7	7.06	6.64	6.42
Romania	1.15	0.983	16.6	3.35	3.35	0.060
Slovakia	0.892	0.453	96.9	1.84	1.62	13.3
Slovenia	1.10	0.396	179	2.90	2.18	33.4
Spain	18.0	6.71	169	40.5	36.3	11.6
Sweden	8.68	2.56	240	13.6	5.65	141
Switzerland	3.15	2.28	37.9	7.80	6.96	12.0
United Kingdom	56.1	30.2	85.5	97.4	67.9	43.4
EU + EFTA	235	119	98.3	533	423	26.1

Source: ACEA, Helgi Library



Sales of New Medium Commercial Vehicles in Europe (thousands of vehicles)

COUNTRY	March 2021	March 2020	YOY Change %	1-3/2021	1-3/2020	YOY Change %
Austria	0.014	0.015	-6.67	0.073	0.045	62.2
Belgium	0.140	0.088	59.1	0.373	0.383	-2.61
Bulgaria	0.012	0.007	71.4	0.036	0.017	112
Croatia	0.016	0.015	6.67	0.027	0.036	-25.0
Cyprus	0.002	0.003	-33.3	0.009	0.022	-59.1
Czech Republic	0.120	0.126	-4.76	0.286	0.392	-27.0
Denmark	0.040	0.036	11.1	0.107	0.100	7.00
Estonia	0.002	0.007	-71.4	0.015	0.017	-11.8
Finland	0.124	0.108	14.8	0.314	0.312	0.641
France	0.685	0.364	88.2	1.77	1.34	32.3
Germany	2.63	2.00	31.7	6.03	6.03	-0.017
Greece	0.027	0.038	-28.9	0.061	0.061	0
Hungary	0.024	0.018	33.3	0.062	0.097	-36.1
Iceland	0.008	0.004	100	0.031	0.017	82.4
Ireland	0.033	0.035	-5.71	0.088	0.112	-21.4
Italy	0.369	0.248	48.8	1.01	0.894	13.4
Latvia	0.013	0.011	18.2	0.026	0.023	13.0
Lithuania	0.012	0.026	-53.8	0.039	0.055	-29.1
Luxembourg	0.006	0.020	-70.0	0.021	0.049	-57.1
Netherlands	0.142	0.143	-0.699	0.404	0.440	-8.18
Norway	0.152	0.098	55.1	0.312	0.288	8.33
Poland	0.222	0.188	18.1	0.538	0.452	19.0
Portugal	0.049	0.032	53.1	0.128	0.109	17.4
Romania	0.012	0.016	-25.0	0.040	0.036	11.1
Slovakia	0.033	0.014	136	0.087	0.057	52.6
Slovenia	0.020	0.010	100	0.048	0.041	17.1
Spain	0.273	0.298	-8.39	0.787	0.958	-17.8
Sweden	0.067	0.053	26.4	0.130	0.119	9.24
Switzerland	0.050	0.120	-58.3	0.138	0.472	-70.8
United Kingdom	1.34	0.867	54.1	2.74	2.59	5.84
EU + EFTA	6.63	5.00	32.5	15.7	15.6	1.11

Source: ACEA, Helgi Library



Sales of New Heavy Commercial Vehicles in Europe (thousands of vehicles)

COUNTRY	March 2021	March 2020	YOY Change %	1-3/2021	1-3/2020	YOY Change %
Austria	0.805	0.459	75.4	1.69	1.42	19.3
Belgium	0.669	0.473	41.4	1.89	1.82	3.90
Bulgaria	0.227	0.123	84.6	0.716	0.311	130
Croatia	0.116	0.047	147	0.273	0.201	35.8
Cyprus	0.001	0.001		0.017	0.011	54.5
Czech Republic	0.747	0.470	58.9	1.69	1.42	18.6
Denmark	0.484	0.325	48.9	1.12	1.02	9.38
Estonia	0.083	0.032	159	0.209	0.173	20.8
Finland	0.238	0.206	15.5	0.647	0.676	-4.29
France	3.95	2.32	70.6	10.2	9.20	11.1
Germany	6.22	4.76	30.8	15.0	13.6	10.3
Greece	0.037	0.031	19.4	0.070	0.110	-36.4
Hungary	0.373	0.201	85.6	0.993	0.759	30.8
Iceland	0.010	0.005	100	0.025	0.028	-10.7
Ireland	0.243	0.240	1.25	0.689	0.753	-8.50
Italy	1.99	1.14	75.0	5.76	4.51	27.7
Latvia	0.125	0.044	184	0.347	0.154	125
Lithuania	0.558	0.721	-22.6	2.02	1.64	23.3
Luxembourg	0.118	0.055	115	0.264	0.199	32.7
Netherlands	1.09	1.07	1.59	3.23	3.40	-4.94
Norway	0.371	0.374	-0.802	1.15	1.16	-0.260
Poland	2.99	1.32	127	6.93	4.26	62.8
Portugal	0.386	0.178	117	0.940	0.718	30.9
Romania	0.509	0.291	74.9	1.31	1.04	25.4
Slovakia	0.251	0.135	85.9	0.664	0.503	32.0
Slovenia	0.151	0.177	-14.7	0.476	0.554	-14.1
Spain	1.81	0.921	96.0	5.02	4.15	21.0
Sweden	0.521	0.504	3.37	1.37	1.35	1.93
Switzerland	0.336	0.220	52.7	0.763	0.820	-6.95
United Kingdom	4.18	2.96	41.1	8.16	6.99	16.7
EU + EFTA	29.6	19.8	49.5	73.7	62.9	17.0

Source: ACEA, Helgi Library



Sales of New Buses and Coaches in Europe (thousands of vehicles)

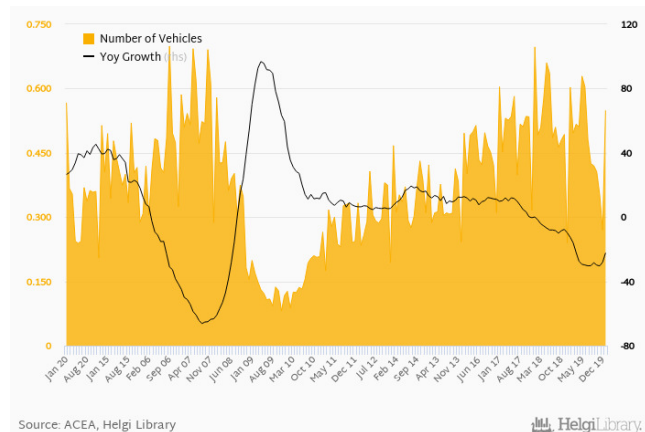
COUNTRY	March 2021	March 2020	YOY Change %	1-3/2021	1-3/2020	YOY Change %
Austria	0.086	0.073	17.8	0.267	0.224	19.2
Belgium	0.116	0.037	214	0.241	0.226	6.64
Bulgaria	0.001	0.019	-94.7	0.004	0.025	-84.0
Croatia	0.015	0.004	275	0.030	0.026	15.4
Cyprus	0.001	0.004	-75.0	0.003	0.008	-62.5
Czech Republic	0.055	0.063	-12.7	0.392	0.226	73.5
Denmark	0.019	0.033	-42.4	0.109	0.108	0.926
Estonia	0.011	0.027	-59.3	0.043	0.072	-40.3
Finland	0.009	0.010	-10.0	0.031	0.061	-49.2
France	0.405	0.255	58.8	1.44	1.39	3.74
Germany	0.422	0.485	-13.0	1.27	1.61	-20.8
Greece	0.019	0.019		0.059	0.113	-47.8
Hungary	0.022	0.026	-15.4	0.078	0.222	-64.9
Iceland				0.005	0.007	-28.6
Ireland	0.060	0.033	81.8	0.121	0.124	-2.42
Italy	0.333	0.320	4.06	0.992	1.17	-14.8
Latvia	0.009	0.001	800	0.027	0.020	35.0
Lithuania	0.021	0.051	-58.8	0.077	0.115	-33.0
Luxembourg	0.004	0.015	-73.3	0.072	0.100	-28.0
Netherlands	0.034	0.062	-45.2	0.102	0.228	-55.3
Norway	0.042	0.048	-12.5	0.112	0.167	-32.9
Poland	0.100	0.116	-13.8	0.307	0.392	-21.7
Portugal	0.042	0.036	16.7	0.141	0.196	-28.1
Romania	0.055	0.060	-8.33	0.173	0.186	-6.99
Slovakia	0.018	0.009	100	0.049	0.065	-24.6
Slovenia	0.001	0.006	-83.3	0.039	0.021	85.7
Spain	0.096	0.097	-1.03	0.361	0.590	-38.8
Sweden	0.025	0.044	-43.2	0.162	0.108	50.0
Switzerland	0.034	0.026	30.8	0.114	0.115	-0.870
United Kingdom	0.276	0.159	73.6	0.651	0.926	-29.7
EU + EFTA	2.33	2.14	9.03	7.48	8.84	-15.4

Source: ACEA, Helgi Library

Sales of New Commercial Vehicles in Austria

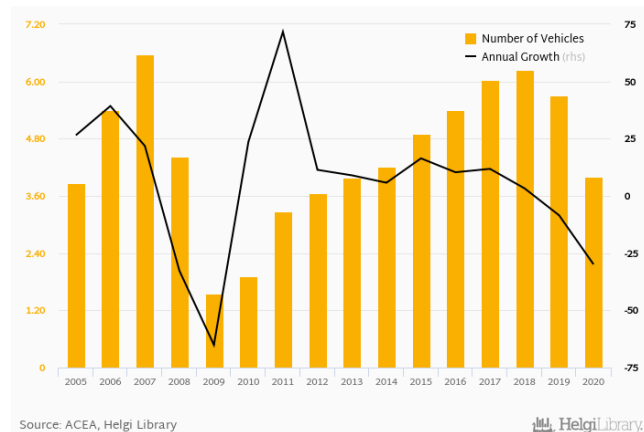
Sales of New Commercial Vehicles in Estonia

Number of Vehicles (thousand)



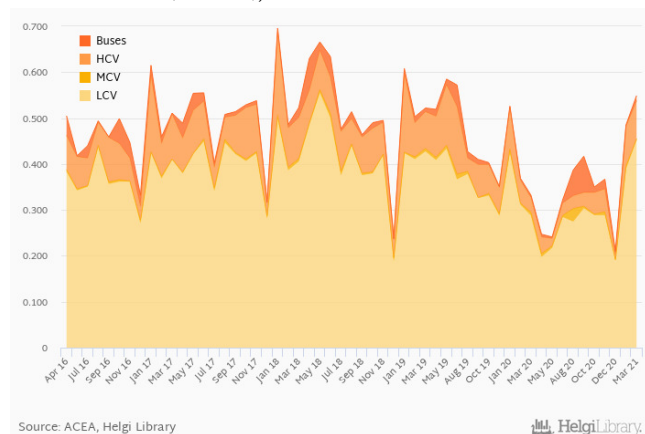
Annual Sales of New Commercial Vehicles in Estonia

Number of Vehicles (thousand) and Annual Growth (%)



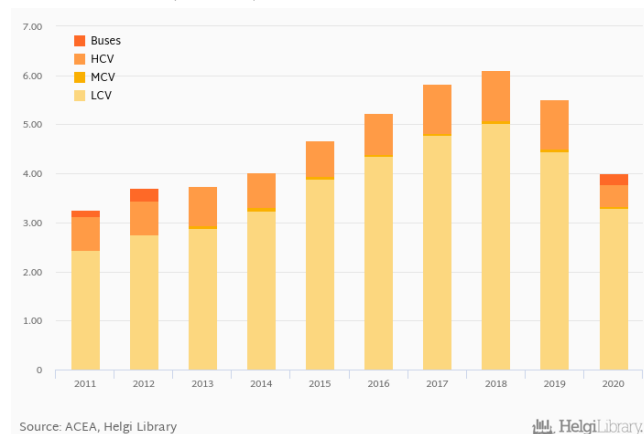
Sales of Commercial Vehicles

Number of Vehicles (thousand), Estonia



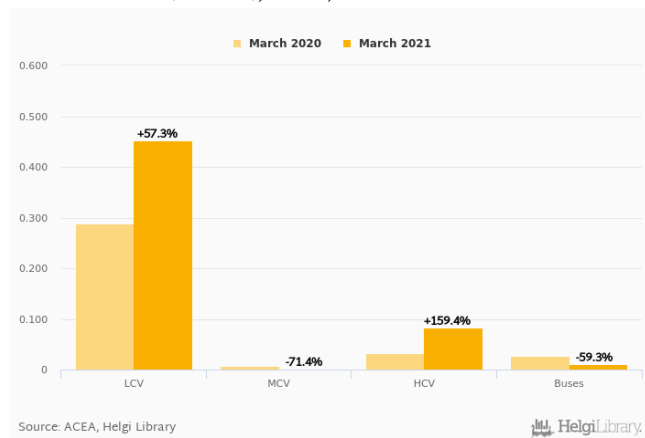
Annual Sales of New Commercial Vehicles in Estonia

Number of Vehicles (thousand)



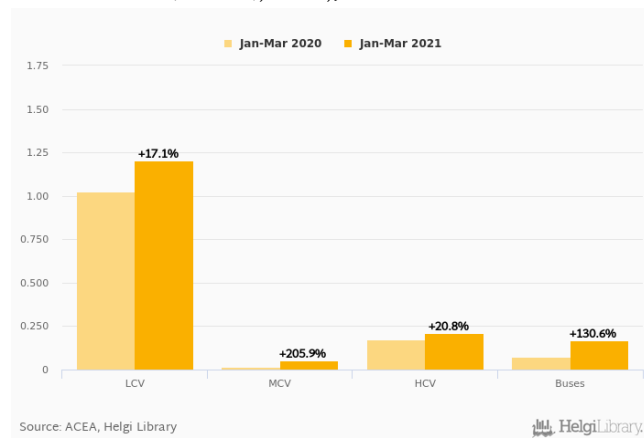
Sales of Commercial Vehicles by Segment

Number of Vehicles (thousand), Estonia, Mar 2021



Sales of Commercial Vehicles by Segment

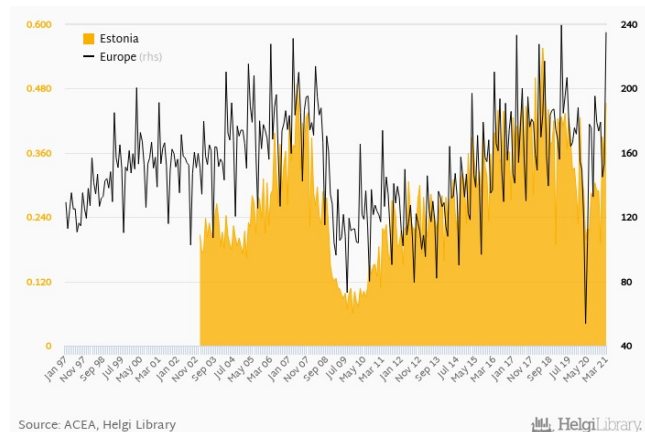
Number of Vehicles (thousand), Austria, Jan-Mar 2021



Sales of New Vehicles in Austria vs. Europe

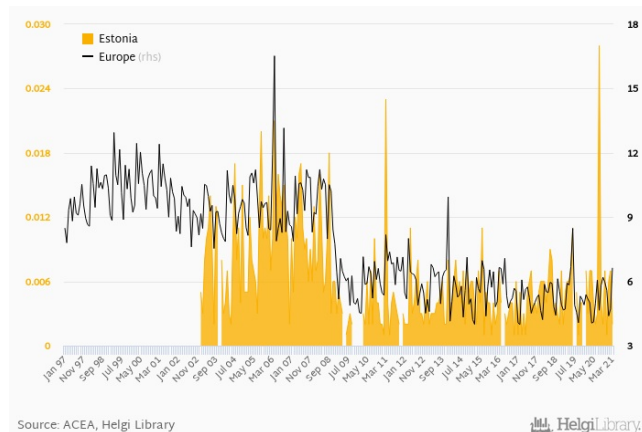
Sales of Light Commercial Vehicles (Estonia vs. Europe)

Number of Vehicles (thousand)



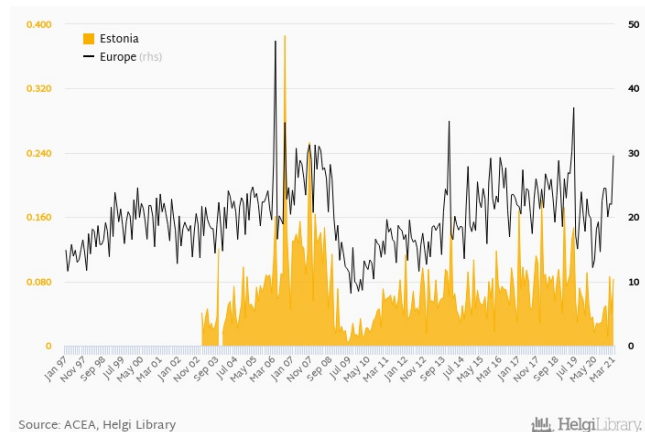
Sales of Medium Commercial Vehicles (Estonia vs. Europe)

Number of Vehicles (thousand)



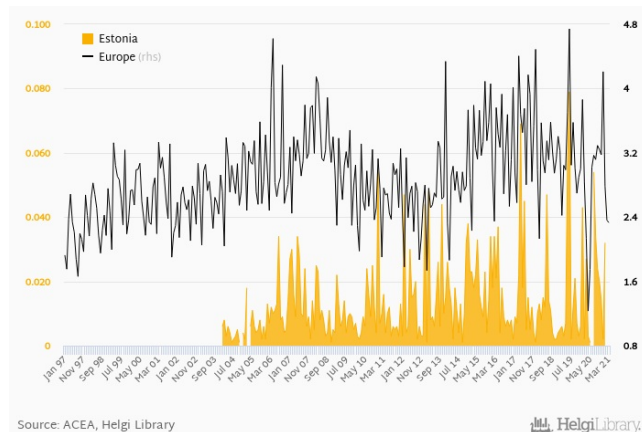
Sales of Heavy Commercial Vehicles (Estonia vs. Europe)

Number of Vehicles (thousand)



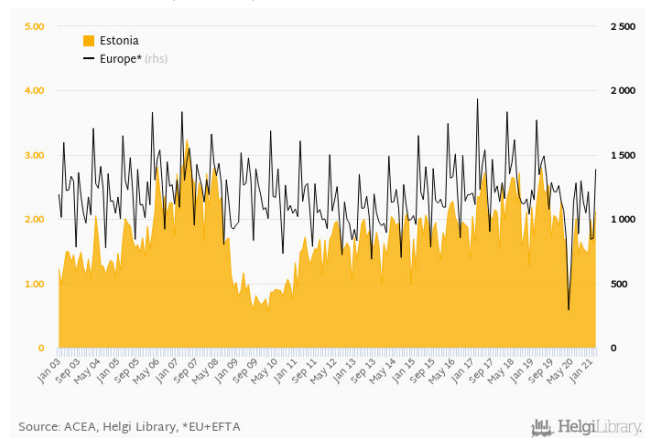
Sales of Buses and Coaches (Estonia vs. Europe)

Number of Vehicles (thousand)



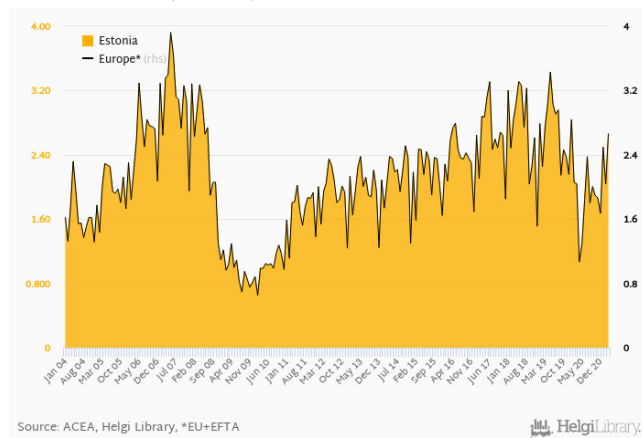
Sales of New Passenger Cars

Number of Vehicles (thousand)



Sales of Motor Vehicles

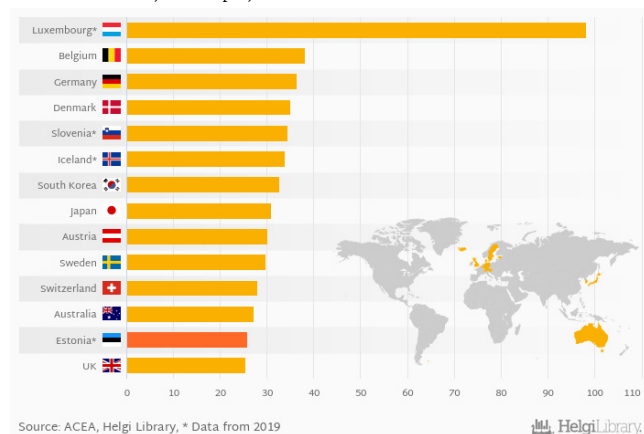
Number of Vehicles (thousand)



Estonia in the International Comparison

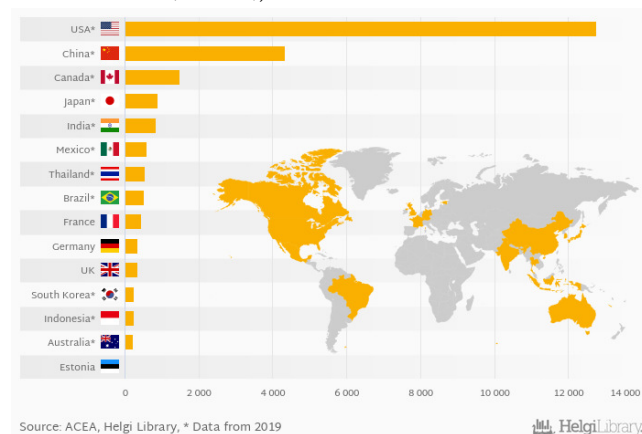
Who Buys Cars Most Often?

Sales Of Cars Per 1,000 People, 2020



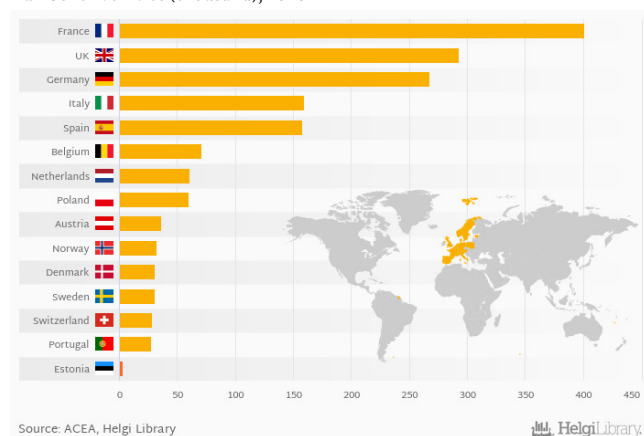
Which Country Sells the Most Commercial Vehicles?

Number of Vehicles (thousand), 2020



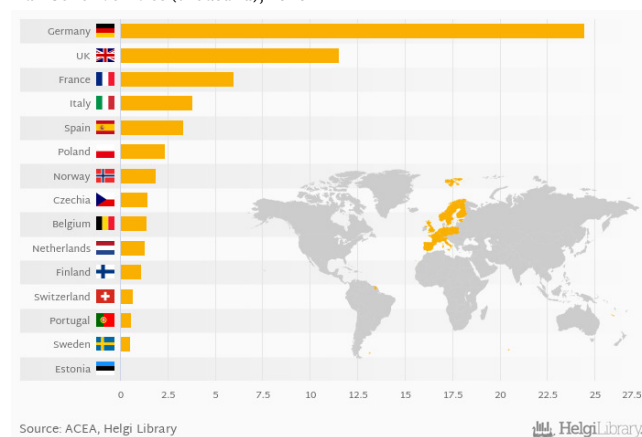
Which Country Sells the Most Light Commercial Vehicles?

Number of Vehicles (thousand), 2020



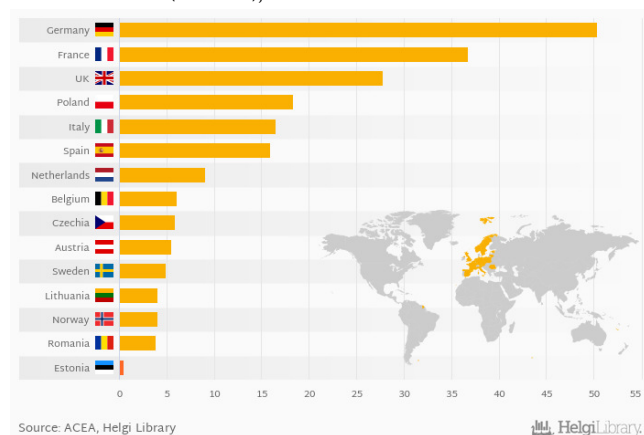
Which Country Sells the Most Medium Commercial Vehicles?

Number of Vehicles (thousand), 2020



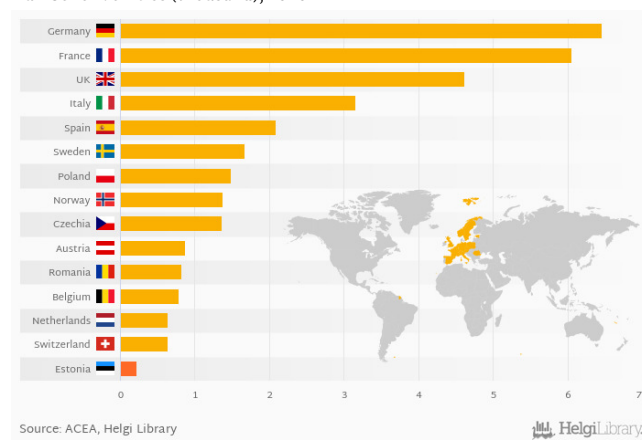
Which Country Sells the Most Heavy Commercial Vehicles?

Number of Vehicles (thousand), 2020



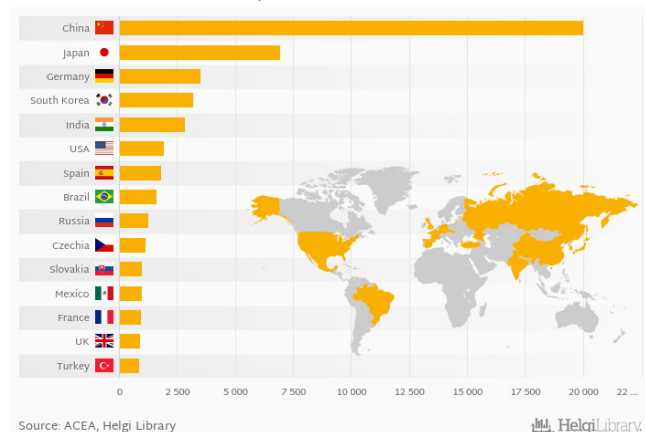
Which Country Sells the Most Buses?

Number of Vehicles (thousand), 2020



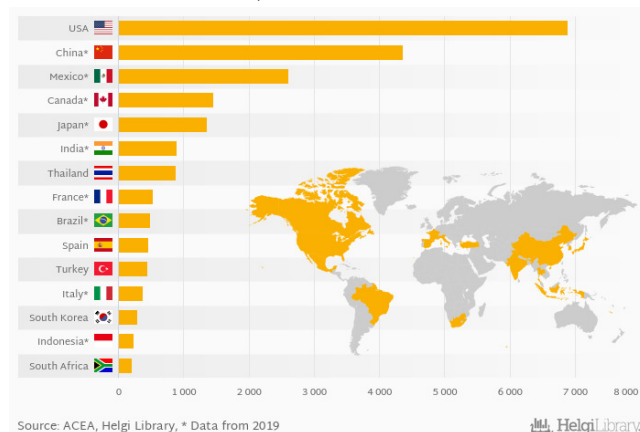
Who Produces the Most Passenger Cars?

Number of Vehicles (thousand), 2020



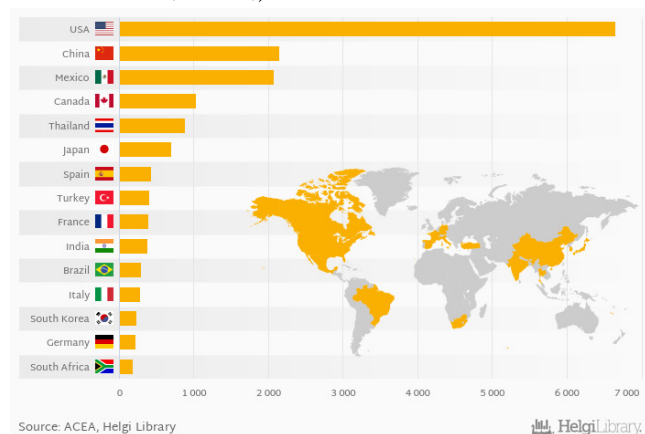
Who Produces the Most Commercial Vehicles?

Number of Vehicles (thousand), 2020



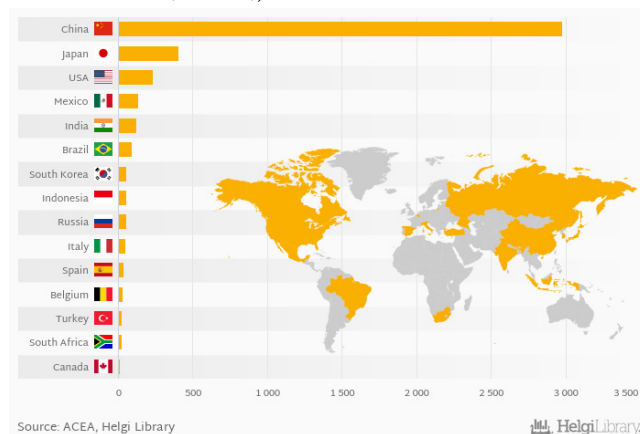
Who Produces the Most Light Commercial Vehicles?

Number of Vehicles (thousand), 2020



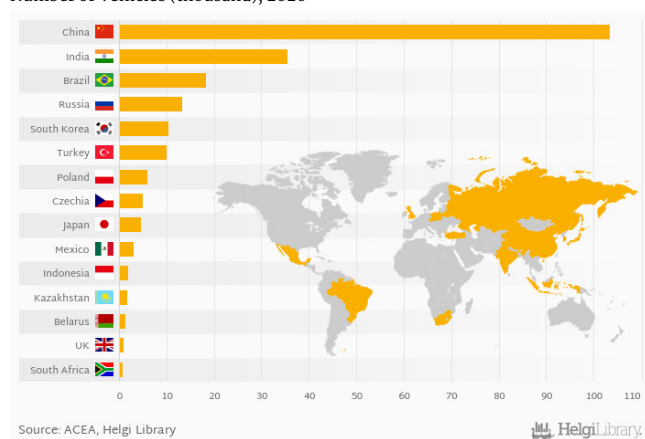
Who Produces the Most Heavy Commercial Vehicles?

Number of Vehicles (thousand), 2020



Who Produces the Most Buses and Coaches?

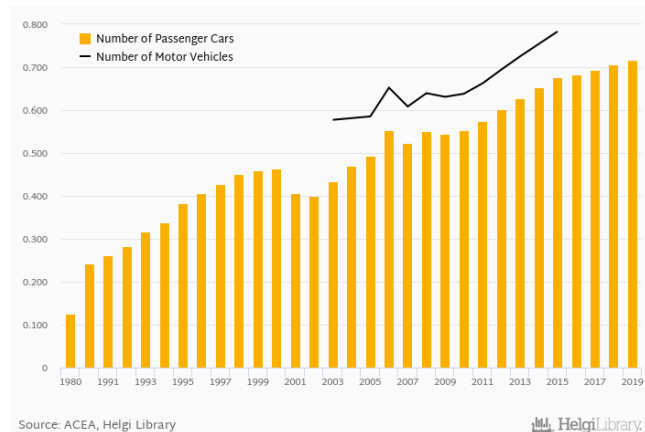
Number of Vehicles (thousand), 2020



Vehicles, Infrastructure & Accidents in Estonia

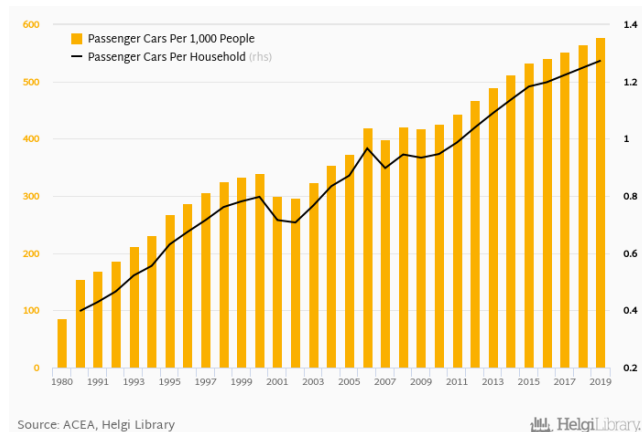
Stock of Motor Vehicles & Cars

Number of Vehicles (mil), Estonia



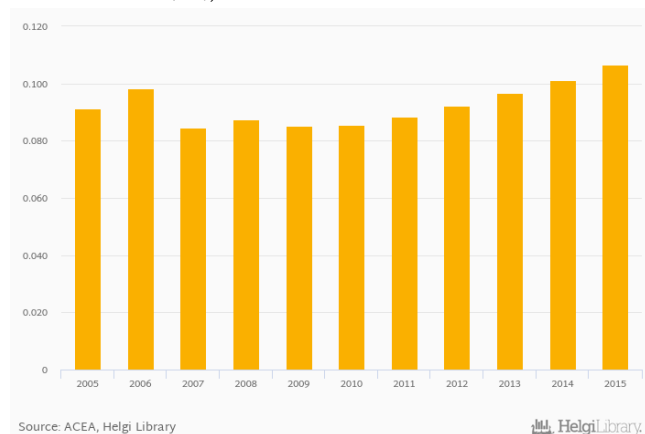
Stock of Passenger Cars

Number of Vehicles, Estonia



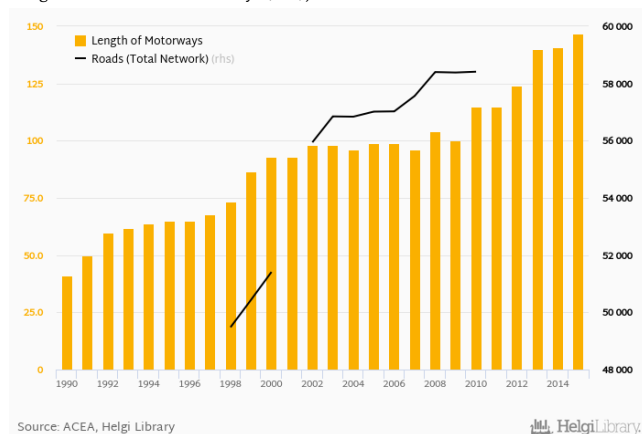
Stock of Commercial Vehicles (Light, Medium and Heavy)

Number of Vehicles (mil), Estonia



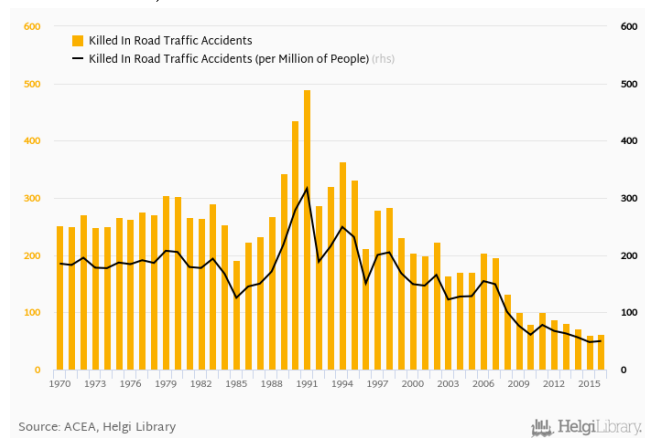
Road Infrastructure

Length of Roads and Motorways (km), Estonia



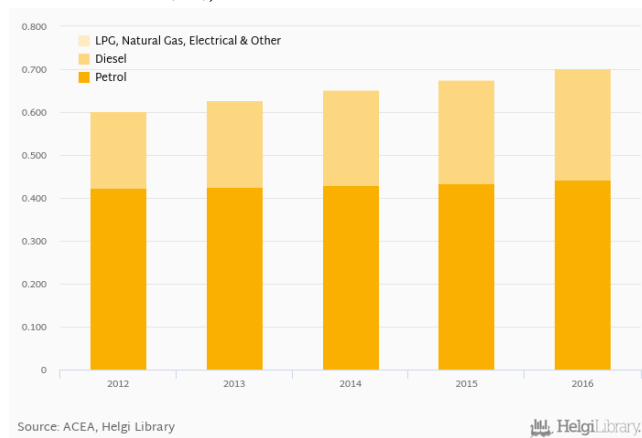
Road Safety

Number of Deaths, Estonia



Absolute Stock of Passenger Cars

Number of Vehicles (mil), Estonia





Sale of Vehicles – Annually

SALE OF VEHICLES		2013	2014	2015	2016	2017	2018	2019	2020
Sales Of New Passenger Cars	thousand	19.7	21.1	21.0	23.0	25.6	26.3	26.6	18.8
Sales Of Cars Per 1,000 People	vehicles	15.4	16.4	16.0	17.8	20.4	21.1	25.9	...
Sales Of New Cars (As of World's Sales)	%	0.031	0.032	0.031	0.032	0.036	0.038	0.050	...
Battery Electric Vehicles (As of New Cars Sold)	%	0.005	1.62	0.167	0.156	0.101	0.323	0.301	1.92
Plug-in Hybrid Electric (As of New Cars Sold)	%	...	...	...	0	0.066	...	...	...
Chargeable Electric (As of New Cars Sold)	%	0.757	1.62	0.167	0.156	0.168	0.449	0.365	2.27
Petrol-Fuelled Cars (As of New Cars Sold)	%	62.0	61.8	66.8	72.1	72.6	71.4	57.8	58.8
Diesel-Fuelled Cars (As of New Cars Sold)	%	37.3	36.6	33.0	27.8	46.3	46.1	35.3	44.8
Sales Of New Commercial Vehicles	thousand	3.98	4.21	4.90	5.40	6.04	6.24	5.71	4.01
Sales Of New Light Commercial Vehicles	thousand	2.89	3.24	3.90	4.35	4.78	5.02	4.45	3.29
Sales of Medium Commercial Vehicles	thousand	0.048	0.064	0.053	0.039	0.044	0.064	0.051	0.047
Sales of Heavy Commercial Vehicles	thousand	0.808	0.712	0.714	0.839	1.00	1.02	1.01	0.446
Sales Of New Buses	thousand	...	...	...	...	...	...	...	0.224

Source: Company Data, Helgi Analytics

Sale of Vehicles – Quarterly

SALE OF VEHICLES		Jun 19	Sep 19	Dec 19	Mar 20	Jun 20	Sep 20	Dec 20	Mar 21
Sales Of New Passenger Cars	thousand	9.83	8.28	7.10	5.35	4.36	6.39	5.55	5.73
Battery Electric Vehicles (As of New Cars Sold)	%	0.254	0.290	0.197	0.840	1.40	1.67	2.60	1.66
Plug-in Hybrid Electric (As of New Cars Sold)	%	0.081	0.048	0.014	0.374	0.206	0.172	0.505	0.559
Chargeable Electric (As of New Cars Sold)	%	0.336	0.338	0.211	1.21	1.60	1.85	3.10	2.22
Alt. Fuel Other than Electric (As of Cars Sold)	%	2.20	3.71	2.44	0	3.41	3.10	3.33	3.28
Petrol-Fuelled Cars (As of New Cars Sold)	%	56.4	55.2	56.8	61.1	48.4	49.4	41.6	44.4
Diesel-Fuelled Cars (As of New Cars Sold)	%	33.1	32.7	30.5	23.9	35.4	34.8	38.2	24.8
Sales Of New Commercial Vehicles	thousand	1.74	1.33	1.03	1.29	0.727	1.07	0.923	1.47
Sales Of New Light Commercial Vehicles	thousand	1.21	1.13	0.847	1.03	0.630	0.864	0.769	1.20
Sales of Medium Commercial Vehicles	thousand	0.024	...	...	0.017	0.013	0.035	0.010	0.015
Sales of Heavy Commercial Vehicles	thousand	0.368	0.155	0.157	0.173	0.080	0.085	0.108	0.209
Sales Of New Buses	thousand	0.142	0.035	0.016	0.072	...	0.112	0.036	...

Source: Company Data, Helgi Analytics

Sale of Vehicles – Monthly

SALE OF VEHICLES		Aug 20	Sep 20	Oct 20	Nov 20	Dec 20	Jan 21	Feb 21	Mar 21
Sales Of New Passenger Cars	thousand	1.46	1.64	1.54	1.50	1.47	1.98	1.63	2.12
Sales Of New Commercial Vehicles	thousand	0.337	0.362	0.358	0.360	0.205	0.514	0.405	0.549
Sales Of New Light Commercial Vehicles	thousand	0.275	0.304	0.289	0.289	0.191	0.390	0.358	0.453
Sales of Medium Commercial Vehicles	thousand	0.028	0.004	0.002	0.007	0.001	0.006	0.007	0.002
Sales of Heavy Commercial Vehicles	thousand	0.028	0.030	0.047	0.050	0.011	0.086	0.040	0.083
Sales Of New Buses	thousand	0.034	0.024	0.020	0.014	0.002	0.032	...	0.011

Source: Company Data, Helgi Analytics



Stock of Vehicles

STOCK OF VEHICLES		2013	2014	2015	2016	2017	2018	2019	2020
Number of Motor Vehicles	mil	0.725	0.754	0.783	...	...	...	...	...
Number of Passenger Cars	mil	0.629	0.653	0.677	0.682	0.694	0.705	0.717	...
Number of Passenger Cars (Petrol Engine)	mil	0.426	0.429	0.434	0.443	...	...	...	...
Number of Passenger Cars (Diesel Engine)	mil	0.201	0.223	0.241	0.258	...	...	...	...
Passenger Cars Fuelled by Alternative Energy	mil	< 0.001	0.001	0.002	0.002	...	...	...	...
Petrol Passenger Cars (As % of Total Cars)	%	67.8	65.7	64.2	64.9	...	...	...	...
Diesel Passenger Cars (As % of Total Cars)	%	32.0	34.1	35.6	37.9	...	...	...	...
Alt. Fuel Passenger Cars (As % of Total Cars)	%	0.132	0.199	0.222	0.239	...	...	...	...
Age of Car (Average)	years	...	...	15.1	15.3	16.0	16.7	16.7	...
Total Commercial Vehicles	mil	0.097	0.101	0.107	...	...	...	...	...
Number of Coaches, Buses & Trolleybuses	vehicles	4,587	4,706	4,845	...	...	...	...	...
Number of Motorcycles	'000	24.8	27.0	...	...	...	...	...	...
Number of Mopeds	'000	13.9	15.3	16.5	...	...	...	...	...

Source: Company Data, Helgi Analytics

Vehicles per Population

VEHICLES PER POPULATION		2013	2014	2015	2016	2017	2018	2019	2020
Motor Vehicles Per 1,000 People	vehicles	566	591	617	...	...	...	...	...
Passenger Cars Per 1,000 People	vehicles	490	512	533	540	553	565	577	...
Passenger Cars Per Household	vehicles	1.09	1.14	1.18	1.20	1.22	1.25	1.27	...
Coaches & Buses per mil People	vehicles	3,579	3,689	3,817	...	...	...	...	...
Motorcycles Per 1,000 People	vehicles	19.4	21.1	...	...	...	...	...	...
Mopeds Per 1,000 People	vehicles	10.8	12.0	13.0	...	...	...	...	...

Source: Company Data, Helgi Analytics

Production of Vehicles

Source: Company Data, Helgi Analytics



Safety on the Road

SAFETY ON THE ROAD		2013	2014	2015	2016	2017	2018	2019	2020
Killed and Injured in Road Traffic Accidents	persons	1,385	1,437	1,392	1,458	...	...	...	...
Killed In Road Traffic Accidents	persons	81.0	72.0	61.0	63.0	...	...	...	...
Injured in Road Traffic Accidents	persons	1,304	1,365	1,331	1,395	...	...	...	...
Killed and Injured per mil People	persons	1,017	1,070	1,049	1,105	...	...	...	...
Killed In Road Traffic Accidents per mil People	persons	63.2	56.4	48.1	49.9	...	...	...	...
Injured in Road Accidents per mil People	persons	1,017	1,070	1,049	1,105	...	...	...	...
Number Injured per 100,000 Cars	persons	...	...	...	...	...	...	...	...
Number Killed per 1,000 Road Accidents	persons	...	...	...	...	...	...	...	...
Number of Fatalities per 100,000 Cars	persons	...	...	...	...	...	...	...	...
Road Injury Accidents		1,385	1,437	1,392	1,458	...	...	...	...
Road Injury Accidents per mil People		...	...	...	...	...	...	...	...

Source: Company Data, Helgi Analytics



ABOUT HELGI ANALYTICS

Helgi Analytics is a consulting company based in the Czech Republic. The company mainly provides consultancy in the area of financial services and real estate and focuses primarily on the region of Central and Eastern Europe.

Helgi Analytics also runs a web application called Helgi Library, which is a database/library offering data and analyses on more than 99% of the world's economy and population. The Library aims to bring interesting statistical data and analyses to a wide audience under affordable conditions. If you wish to get more details, please visit www.helgilibrary.com or contact us at info@helgilibrary.com.

Helgi Analytics
Eliášova 38, Prague 6
160 00, Czech Republic
www.helgianalytics.com

© 2021, HELGI ANALYTICS LTD. ALL RIGHTS RESERVED. All information contained herein is protected by Copyright Law and no such information may be copied or otherwise reproduced, in whole or in part, in any form or manner, by any Person or Company without Helgi Analytics' prior written consent.

DISCLAIMER

The purpose of this document is to assist the recipient in deciding whether it wishes to proceed with a further investigation of the matters referred to herein. The information in this document, which does not purport to be comprehensive, is believed in good faith to originate from reliable sources, and the views and opinions expressed herein are based on reasonable analysis of source material in the possession of the provider(s) of the document at the time of provision of the document. While the document has been prepared in good faith, no representation, warranty, assurance or undertaking (express or implied) is or will be made, and no responsibility or liability is or will be accepted in relation to the adequacy, accuracy, completeness or reasonableness of the document, or any information contained within it. All and any such responsibility and liability is expressly disclaimed. In particular, but without prejudice to the generality of the foregoing, no representation, warranty, assurance or undertaking is given as to the achievement or reasonableness of any future projections, estimates, prospects or returns contained or referred to in this document. The provider(s) of this document may change any opinion expressed herein without being under any obligation to inform the recipient or to provide to them a revised version. By accepting this document, the recipient agrees to be bound by the foregoing limitations, and acknowledges that it must at all times exercise its own skill and judgment in relation to any decision by it relating to the matters contained within this document. The information, opinions and views contained herein may have been provided to other clients prior to being disseminated herein. This document shall not exclude any liability for, or remedy in respect of, fraudulent misrepresentation.