

Czech Banking Quarterly – 4Q2023

Czech banks increased net profit 4.84% yoy to CZK 21,447 mil in the fourth quarter of 2023 and generated an annualized ROE of 11.3%. Operating income fell 0.364% yoy, cost to income increased to 40.4% and banks' share of bad loans fell to 1.21%. In the last quarter, Ceska Sporitelna generated the biggest profit while Modra Pyramida Stavebni Sporitelna produced the smallest one.

- ✓ Revenues decreased 0.364% yoy to CZK 58,954 mil in the fourth quarter of 2023. Net interest margin declined by 0.055 bp to 1.74% of assets driven by a positive asset growth (11.0% yoy) and lower interest rates (down 29 bp to 6.97%).
- ✓ Operating costs grew 11.2% yoy and banks operated with a cost to income ratio of 40.4% in the fourth quarter of 2023. With 38,941 employees in the sector, staff accounted for 56.1% of total costs. Banks paid for their staff CZK 114,158 per person/month last quarter.
- ✓ Banks put aside CZK 6,082 mil in provisions in the fourth quarter of 2023. Provisions have "eaten" some 17.3% of operating profit in the fourth quarter of 2023 as cost of risk reached 0.563% of average loans. Share of bad loans decreased to 1.21% of total loans compared to last month and provisions covered 99.4% of non-performing loans.
- ✓ Asset growth slowed down to -2.60% qoq and loans increased 1.56% qoq (up 7.00% yoy). Mortgages added 0.752% qoq (up 4.17% yoy), consumer loans rose 1.45% qoq (up 6.65% yoy) and corporate loans increased by 1.25% qoq (up 9.78% yoy).
- ✓ Deposits dropped 3.35% qoq and rose 14.4% yoy, so loans to deposits reached 65.0% at the end of the quarter. Czech banks remain well-capitalized with Tier 1 ratio at 21.7% at the end of December 2023.
- ✓ Ceska Sporitelna was the most profitable bank in the fourth quarter of 2023 with a net profit of CZK 4,036 mil, Hypotecni Banka was the most cost efficient (cost to assets at 0.138%), UniCredit Bank Czecho-Slovakia grew its loans the most (up 11.7% qoq) while Max banka had the biggest increase in deposits (12.3% qoq).

| | |
|------------------------|----------|
| Assets to GDP | 135% |
| Loans to GDP | 59.3% |
| Mortgages to GDP | 23.7% |
| Consumer Loans to GDP | 6.81% |
| Deposits to GDP | 91.2% |
| Retail Deposits to GDP | 49.7% |
| Number of Banks | 46 |
| Bank Employees | 38,941 |
| Branches | 1,447 |
| ATMs | 5,478 |
| Payment Cards | 15.3 mil |
| Capital Adequacy | 22.9% |

Data for 4Q2023 or latest*.

| | REVENUES | OPERATING PROFIT | NET PROFIT | COST TO INCOME | LOANS TO DEPOSITS | ROE | NPL RATIO | TIER 1 RATIO |
|--------|----------|------------------|------------|----------------|-------------------|------|-----------|--------------|
| | CZK mil | CZK mil | CZK mil | % | % | % | % | % |
| 4Q2023 | 58,954 | 35,163 | 21,447 | 40.4 | 65.0 | 11.3 | 1.21 | 21.7 |
| 3Q2023 | 57,158 | 25,747 | 27,257 | 36.4 | 61.9 | 15.0 | 1.24 | 21.8 |
| 2Q2023 | 67,123 | 39,218 | 34,572 | 31.2 | 61.6 | 19.3 | 1.24 | 22.0 |
| 1Q2023 | 55,788 | 31,763 | 21,116 | 36.7 | 62.1 | 11.9 | 1.36 | 21.8 |
| 4Q2022 | 59,170 | 23,726 | 20,457 | 36.1 | 69.5 | 12.0 | 1.46 | 21.5 |
| 3Q2022 | 56,944 | 33,967 | 27,165 | 34.2 | 63.3 | 16.3 | 1.43 | 21.1 |
| 2Q2022 | 58,488 | 36,203 | 31,133 | 32.3 | 62.4 | 18.2 | 1.43 | 20.9 |
| 1Q2022 | 59,211 | 36,363 | 23,477 | 32.7 | 63.6 | 13.3 | 1.62 | 21.7 |

Source: Central Bank, IMF, Banks, Helgi Library calculation,

Data tells a story

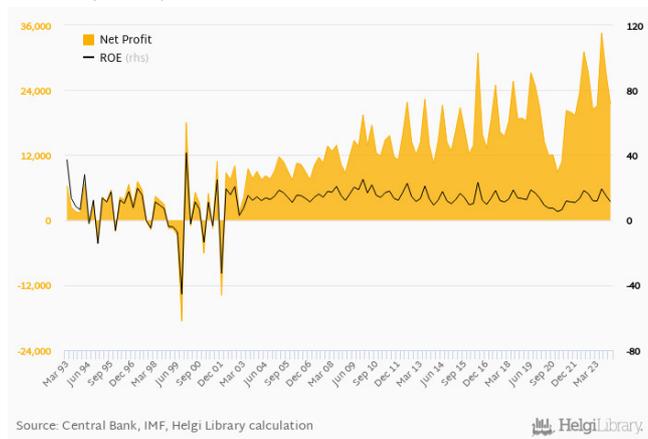
Profitability

Czech banks reported a quarterly net profit of CZK 21,447 mil in the fourth quarter of 2023, up 4.84% when compared to previous year. This implies a ROE of 11.3% in 4Q2023. In the last twelve months, net profits reached CZK 104,393 mil, rose 2.11% yoy and ROE reached 14.2%.

Ceska Sporitelna generated the largest net profit in the last quarter (CZK 4,036 mil in 4Q2023) followed by Komerční Banka and UniCredit Bank Czecho-Slovakia. At the other end of the scale was Modra Pyramida Stavebni Sporitelna with a reported profit of CZK 45.2 mil:

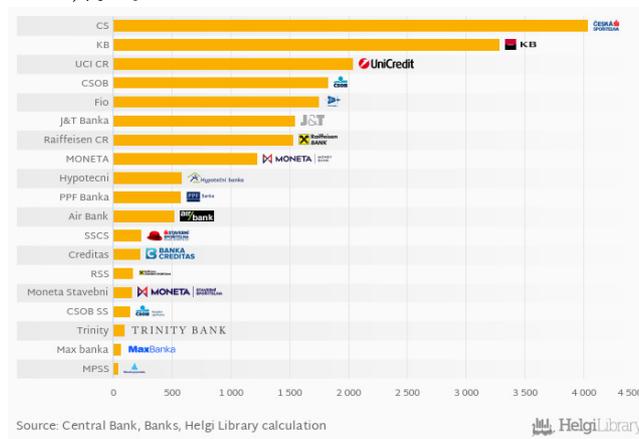
Banks' Profitability in Czechia

Net Profit (CZK mil) & ROE



Banks in Czechia by Net Profit

CZK mil, 4Q2023



As seen in the table below, revenues decreased 0.364% yoy to CZK 58,954 mil in the fourth quarter of 2023. That is compared to average annual growth of 10.6% as seen in the last three years:

Czech Banks – Key Figures (CZK mil)

| | 4Q2022 | 4Q2023 | CHANGE | 1-12/2022 | 1-12/2023 | CHANGE |
|---------------------|--------|--------|-----------|-----------|-----------|-----------|
| Revenues | 59,170 | 58,954 | -0.364% | 233,812 | 239,023 | 2.23% |
| Net Interest Income | 42,419 | 43,607 | 2.80% | 171,868 | 167,911 | -2.30% |
| Net Fee Income | 9,605 | 10,688 | 11.3% | 38,103 | 40,116 | 5.28% |
| Other Income | 7,146 | 4,660 | -34.8% | 23,841 | 30,997 | 30.0% |
| Costs | 21,387 | 23,791 | 11.2% | 79,157 | 86,016 | 8.66% |
| Staff Cost | 12,055 | 13,336 | 10.6% | 45,741 | 50,230 | 9.81% |
| Operating Profit | 23,726 | 35,163 | 48.2% | 130,259 | 131,893 | 1.25% |
| Cost of Risk | 6,075 | 6,082 | 0.119% | 9,894 | 9,956 | 0.628% |
| Pre-Tax Profit | 24,002 | 25,115 | 4.64% | 121,820 | 123,257 | 1.18% |
| Net Profit Bank | 20,457 | 21,447 | 4.84% | 102,232 | 104,393 | 2.11% |
| ROE | 12.0% | 11.3% | -0.659 pp | 14.9% | 14.2% | -0.675 pp |
| NIM | 1.80% | 1.74% | -0.055 pp | 1.84% | 1.69% | -0.147 pp |
| Cost To Income | 36.1% | 40.4% | 4.21 pp | 33.9% | 36.0% | 2.13 pp |

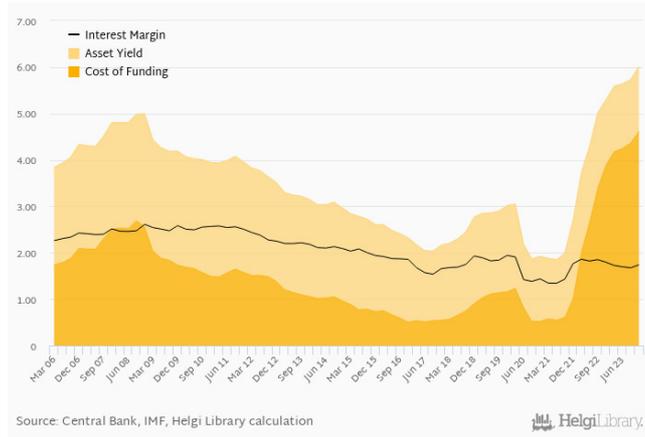
Source: Central Bank, IMF, Helgi Library calculation

Net interest income formed 74.0% of total revenues. Net interest margin declined by 0.055 bp to 1.74% of assets driven by a positive asset growth (11.0% yoy) and lower interest rates (down 29 bp to 6.97%). Asset yield grew by 0.715 bp to 6.01% and cost of funding increased by 0.721 bp to 4.62%.

Fees added 18.1% to total revenues. They increased by 11.3% when compared to last year and were 16.6% higher compared to 5 years ago.

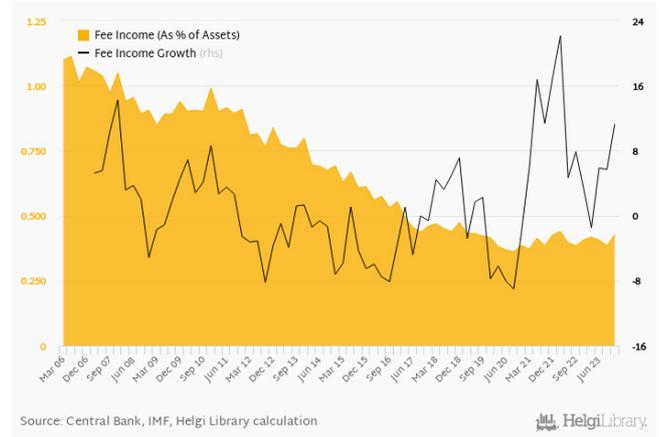
Banks' Interest Rates & Margin in Czechia

Asset Yield, Cost of Funding and Interest Margin



Banks' Fee Income in Czechia

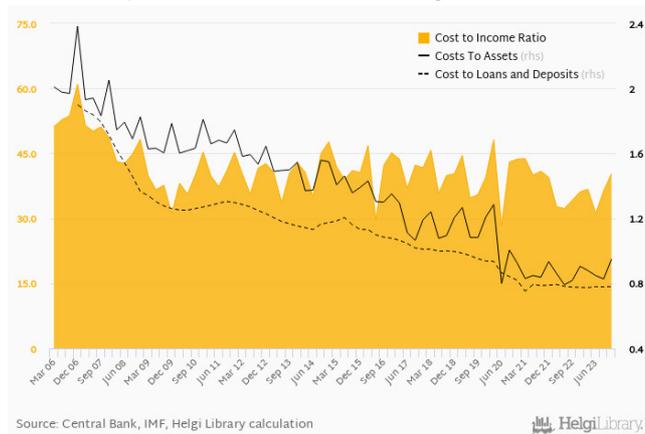
Fee Income (As % of Assets) & Fee Income Growth



Banks operated with average cost to income of 40.4% in the last quarter as operating costs rose 11.2% yoy. That's compared to an average cost to income of 37.0% seen in the last three years and 39.6% recorded in the last decade. Staff accounted for 56.1% of operating expenditure with a total of 38,941 employees in the sector. Banks paid their staff 11.9% more than last year with the average monthly cost of CZK 114,158 per person including social security and health insurance:

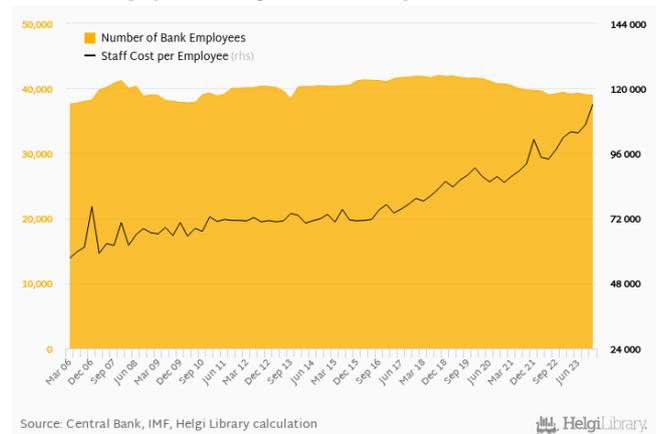
Banks' Cost Efficiency in Czechia

Cost to Income, Cost to Assets and Cost to Loans & Deposits



Banks' Staff Cost in Czechia

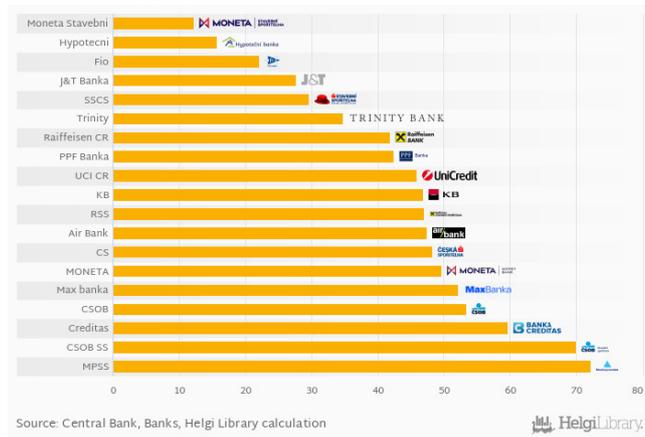
Number of Employees & Average Staff Cost (CZK per month)



While Moneta Stavebni Sporitelna was the most cost efficient based on the cost to income ratio in the fourth quarter of 2023 (with 12.2%), Hypotecni Banka operated with the lowest operating costs when compared to a sum of loans and deposits, i.e. when utilization of both assets as well as liabilities is taken into account (0.141%):

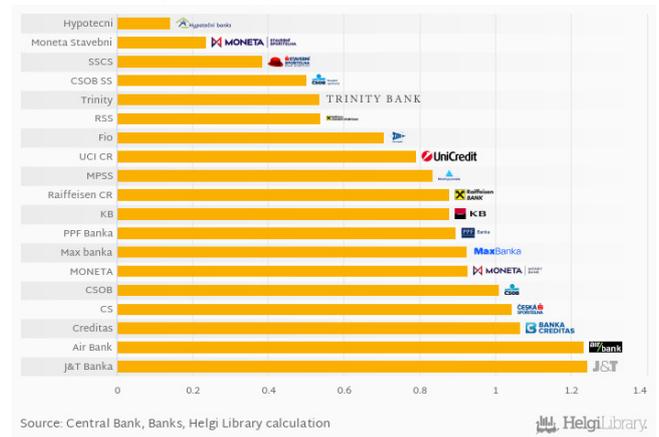
Banks by Cost to Income in Czechia

Cost to Income, 4Q2023



Banks by Cost to Loans & Deposits in Czechia

Cost to Loans & Deposits (%), 4Q2023

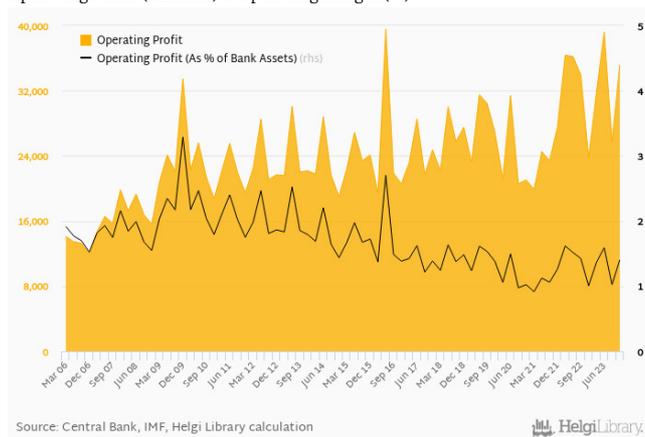


Commercial banks generated operating profit before provisioning of CZK 35,163 mil in the fourth quarter of 2023, up 48.2% when compared to last year. Historically, between 1Q2006 and 4Q2023, operating profit reached a high of CZK 39,583 mil in 2Q2016 and a low of CZK 11,999 mil in 4Q2006.

Ceska Sporitelna generated the largest operating profit in the fourth quarter of 2023 (CZK 6,577 mil), whilst Fio banka was operating with the highest operating margin when compared with risk weighted assets (17.3%):

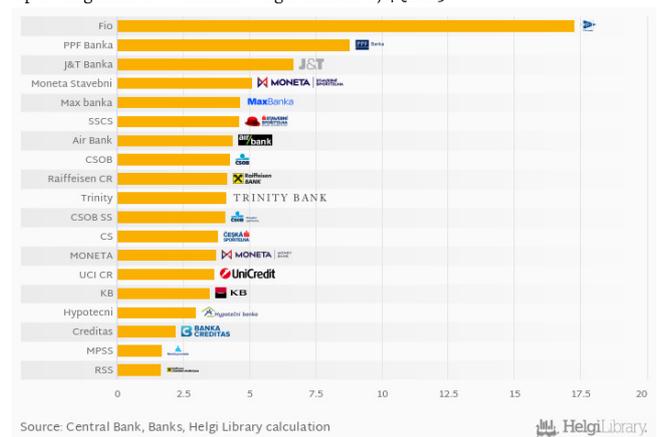
Banks' Operating Profitability in Czechia

Operating Profit (CZK mil) & Operating Margin (%)



Banks by Operating Margin in Czechia

Operating Profit as % of Risk Weighted Assets, 4Q2023

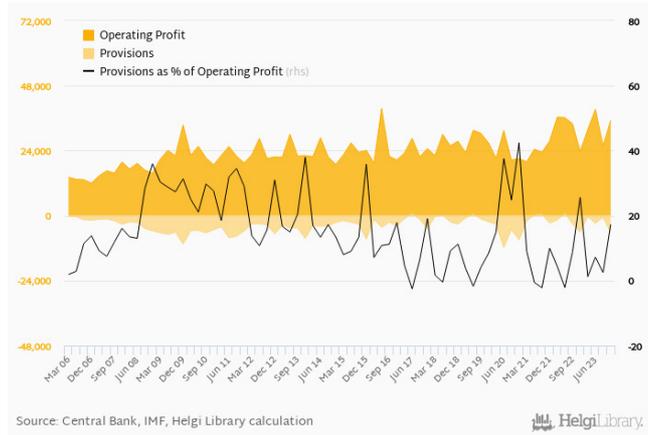


Provisions have "eaten" some 17.3% of operating profit in the fourth quarter of 2023 as cost of risk reached 0.563% of average loans. That is compared to an average of 6.78% of operating profit and 0.194% cost of risk seen in the last three years.

The volume of non-performing loans decreased by 5.34% qoq to CZK 71.5 bil and represented 1.21% of total loans at the end of December. Provisions covered 99.4% of NPLs, up from 95.2% a year ago:

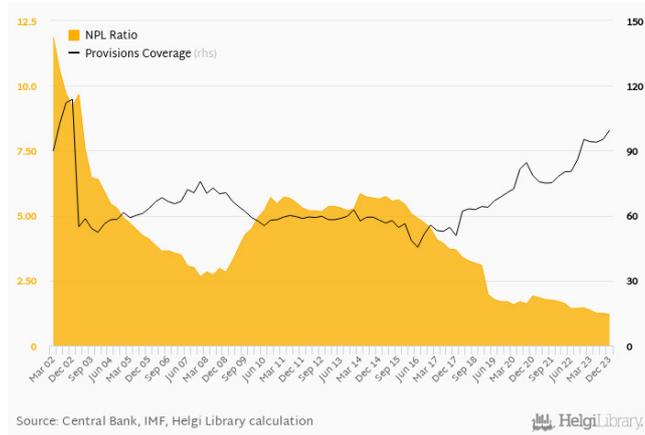
Banks' Operating Profit vs. Provisions in Czechia

Operating Profit and Loan Loss Provisions (CZK mil)



Banks' Asset Quality in Czechia

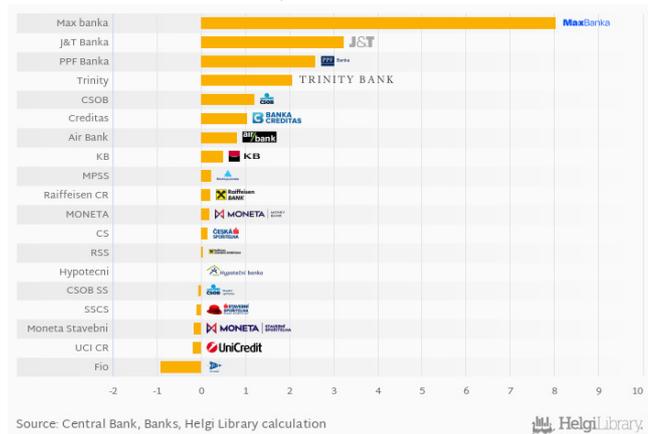
Non-performing Loans and Cumulated Provisions



Within the sector, Max banka had to create the most provisions in the fourth quarter of 2023 relative to its loans (8.05%) and Fio banka the least (-0.924%). The cost of risk therefore "erased" 51.6% of Max banka's operating profit created during the quarter. In terms of overall asset quality, we estimate that Fio banka was operating with the highest share of non-performing loans, some 9.58% of customer loans at the end of December:

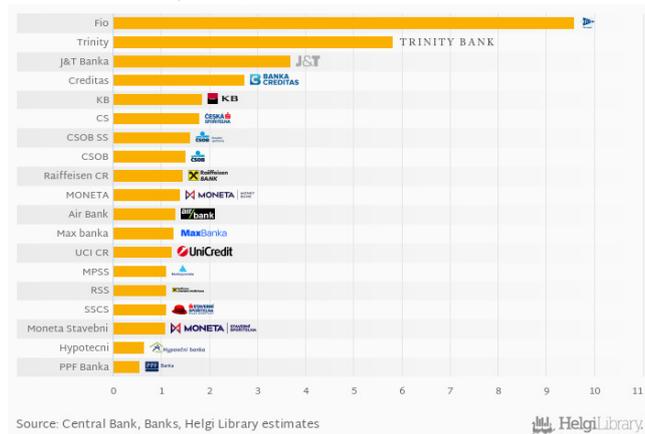
Banks by Cost of Risk in Czechia

Cost of Provisions (As % Of Loans), 4Q2023



Banks by NPL Ratio in Czechia

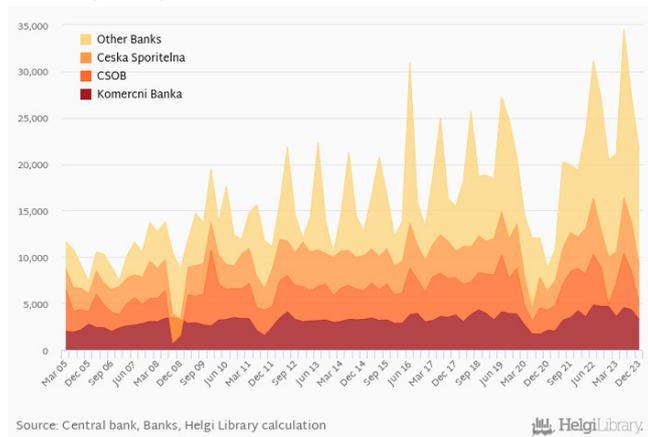
NPLs (As % Of Loans), 4Q2023



The three largest banks generated a net profit of CZK 9,370 mil. This translates into 43.7% of sector's total profit in the fourth quarter of 2023, down when compared to 63.0% seen three years ago. In terms of revenue and operating profit, the trio generated 55.2% and 46.7% of the total, on our calculation:

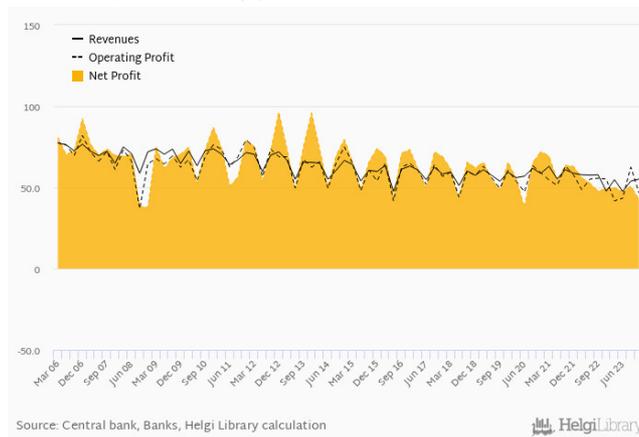
Largest Banks in Czechia by Profit

Net Profit (CZK mil)



Share of 3 Largest Banks in Czechia

From Revenues to Net Profit (%)

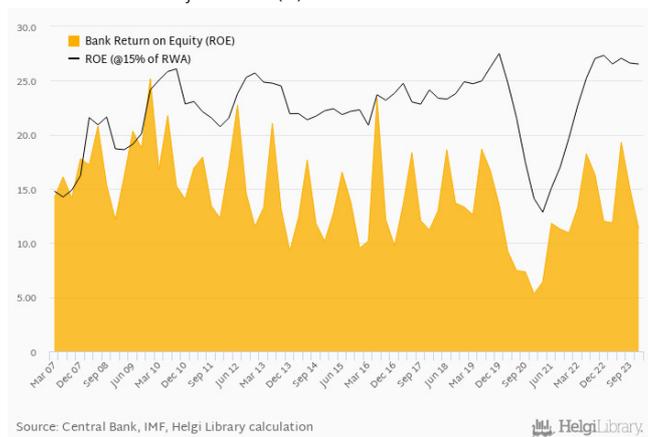


Overall, Czech banks generated its shareholders an annualized return on equity of 11.3% in the fourth quarter of 2023 and 14.2% return in the last four quarters. When equity "adjusted" to 15% of risk-weighted assets, the return on equity would have reached 21.8% in 4Q2023 and 27.1% in the last twelve months.

Fio banka generated its shareholders the highest return in the last quarter (ROE of 39.0%) followed by Moneta Stavebni Sporitelna (23.4%) and J&T Banka (15.9%). When adjusted for the same level of equity (i.e. 15% of RWA), Fio banka, PPF Banka and Max banka would have made it to the top of the list:

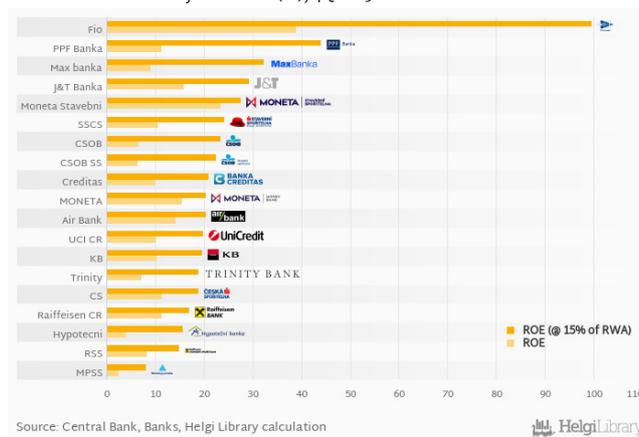
Banks' ROE vs. Adjusted ROE in Czechia

12-month ROE and Adjusted ROE (%)



Banks in Czechia by ROE

12-month ROE and Adjusted ROE (%), 4Q2023



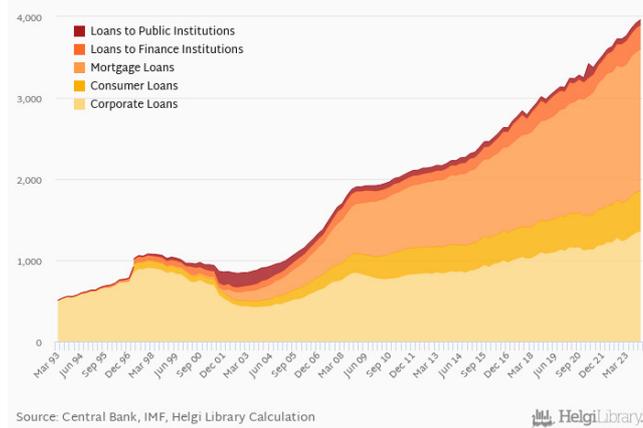
Lending

Loan Growth & Market Share

Loans increased by 1.56% qoq to CZK 4,357 bil during the fourth quarter of 2023. This implies an annual growth rate of 7.00% in the last 12 months. In the last decade, bank loans have grown by 5.65% a year on average:

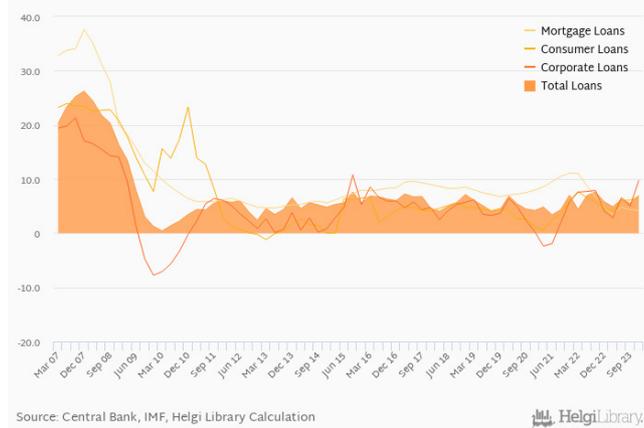
Banks' Loan Book in Czechia

Bank Loans by Type (CZK bil)



Banks' Loan Growth in Czechia

12-month Loan Growth by Type (%)

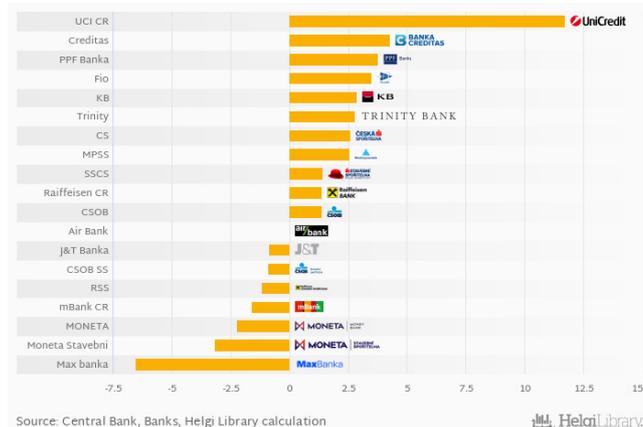


As partly seen above, residential mortgage loans grew 0.752% qoq and were up 4.17% in the last 12 months. At the end of December, mortgages formed 40.0% of total loans. Consumer loans increased 1.45% qoq (up 6.65% yoy) and represented 11.5% of total bank loans while corporate loans grew 1.25% qoq and were up 9.78% yoy to CZK 1,358 bil (or 31.2% of loans).

The comparison of 19 Czech banks shows UniCredit Bank Czecho-Slovakia has grown the fastest in relative terms within the last quarter (11.7% qoq), followed by Banka Creditas and PPF Banka. In absolute terms, UniCredit Bank Czecho-Slovakia also grabbed the largest piece of the pie when compared to the previous quarter (CZK 62,142 mil) followed by Ceska Sporitelna and Komerčni Banka:

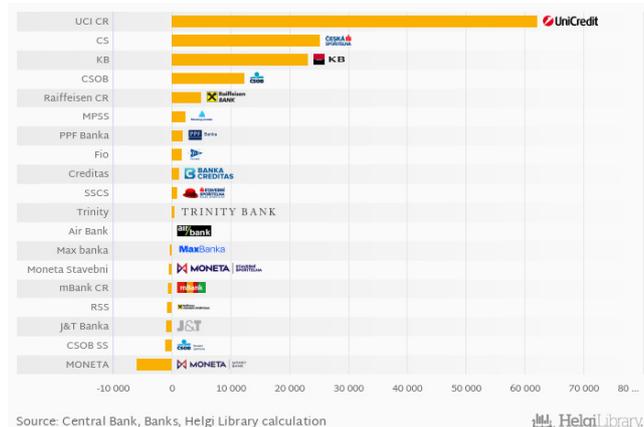
Relative Loan Growth in Czechia by Bank

Quarterly Change in Customer Loans (%), 4Q2023



Absolute Loan Growth in Czechia by Bank

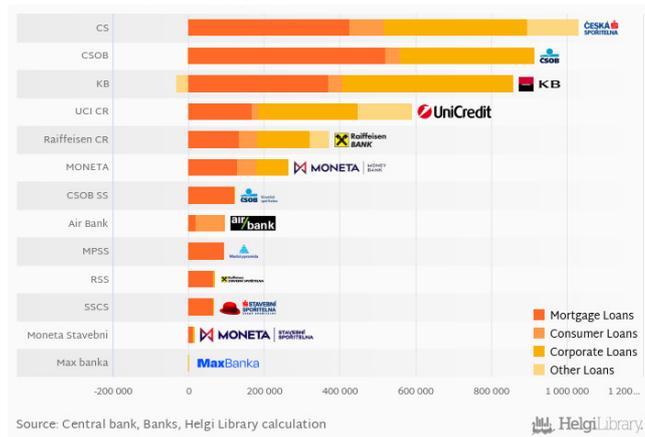
Quarterly change in Customer Loans (CZK mil), 4Q2023



Overall, Ceska Sporitelna remains the largest lender with 22.9% of the market followed by CSOB with a 20.8% market share and Komerčni Banka (19.1%). At the end of December 2023, most of Ceska Sporitelna's loans came from residential mortgages (42.6% of total). Corporate loans formed 38.0% and consumer loans represented a further 9.15% of the total loan book:

The Largest Banks in Czechia by Loans

Customer Loans (CZK mil), 4Q2023



Market Share Development of 3 Largest Banks in Czechia

Market Share in Customer Loans (%)



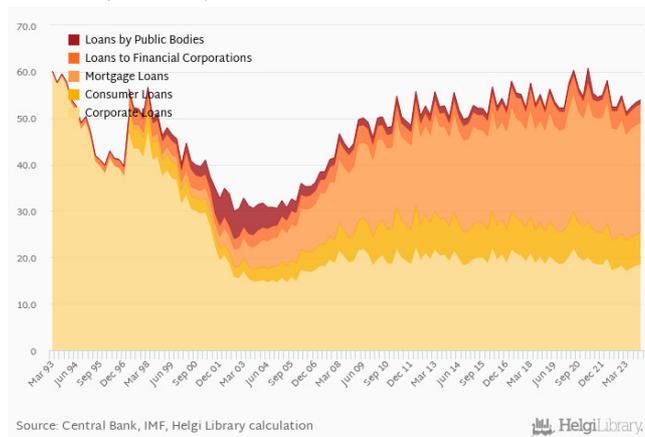
As partly seen above, the three largest banks held 62.8% of the loan market at the end of December (up from 62.4% a year ago) while the five largest banks provided 85.5% of loans (compared to 84.7% a year ago).

Lending Penetration and Loans Segments

At the end of December 2023, bank loans in Czechia represented 59.3% of GDP, up from 57.2% seen a decade ago. By comparison, the figure was 32.0% back in 2000. Although this is one of the highest rates within emerging Europe, the penetration remains relatively low when compared to the most developed economies:

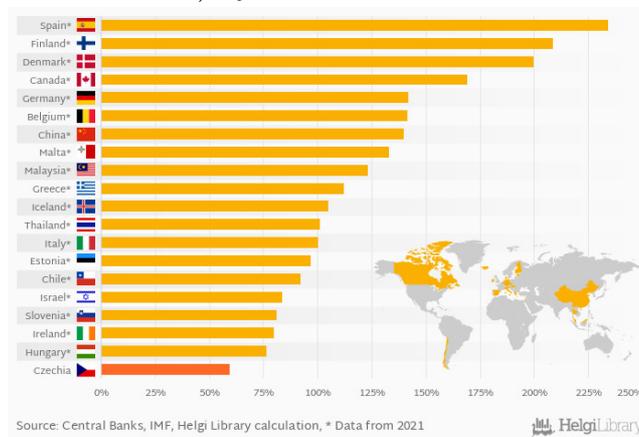
Bank Loan Penetration in Czechia

Bank Loans (as % of GDP)



Bank Loans to GDP by Country

Bank Loans as % of GDP, 2023



At the end of December 2023, retail loans formed 30.5% of GDP, up from 26.3% a decade ago. In other words, the average Czech owed the bank USD 9,402 at the end of 4Q2023 compared to USD 5,580 in 2013.

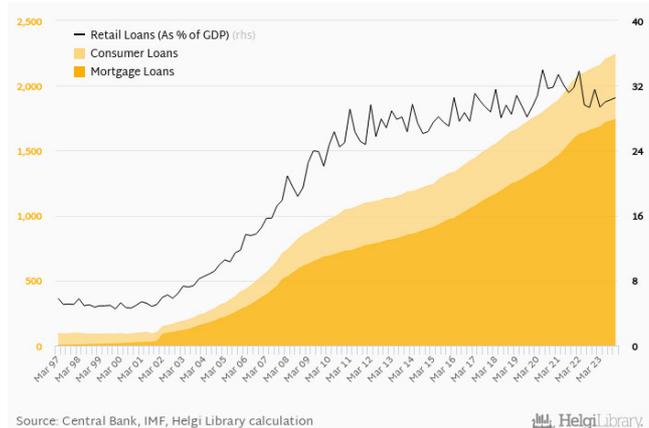
Residential mortgage loans have grown from CZK 852 bil in 2013 to CZK 1,742 bil, i.e. from 19.4% to 23.7% of GDP. At the end of 4Q2023, mortgages represented 40.0% of total bank loans, up from 33.9% back in 2013. This translates into an average growth of 7.41% a year.

The average mortgage loan (or outstanding bank balance) amounted to USD 72,423 at the end of 2023. We estimate that some 23.9% of households have a mortgage loan, up from 22.2% five years ago. In spite of the impressive growth, mortgage penetration remains relatively low when compared to the richest countries where more than a third of households have a mortgage loan and mortgages represent 50–100% of GDP.

Consumer bank loans have increased by 4.23% a year on average since 2013. At the end of December, they represented 6.81% of GDP. This translates into an average of CZK 46,949 owed per person assuming each citizen had a consumer loan.

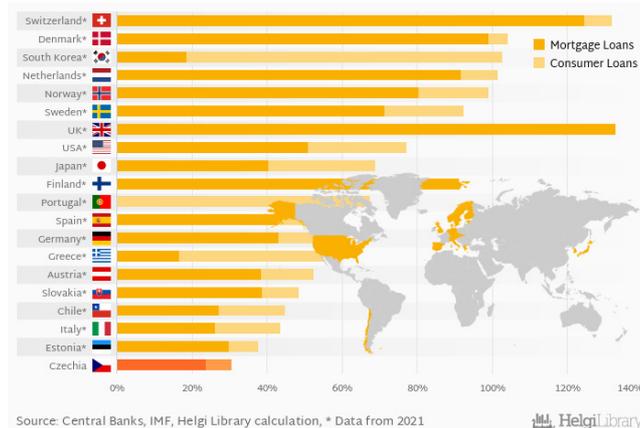
Retail Loan Expansion in Czechia

Mortgage and Consumer Loans (CZK bil)



Retail Loans to GDP by Country

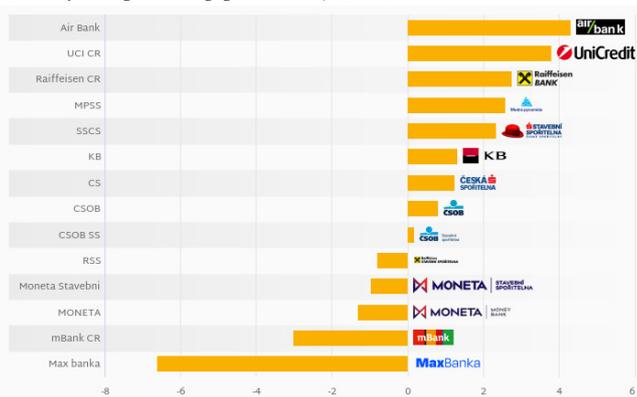
Mortgage and Consumer Loans (As % of GDP), 2023



We estimate that Air Bank has grown the fastest in mortgages in relative terms within the last quarter (4.33% qoq), followed by UniCredit Bank Czecho-Slovakia and Raiffeisenbank Czech Republic. In absolute terms, however, UniCredit Bank Czecho-Slovakia appears to have captured most of the new market when compared to the previous quarter (CZK 6,154 mil) followed by Ceska Sporitelna (CZK 5,221 mil) and Komerčni Banka (CZK 4,800 mil):

Relative Mortgage Loan Growth in Czechia by Bank

Quarterly Change in Mortgage Loans (%), 4Q2023

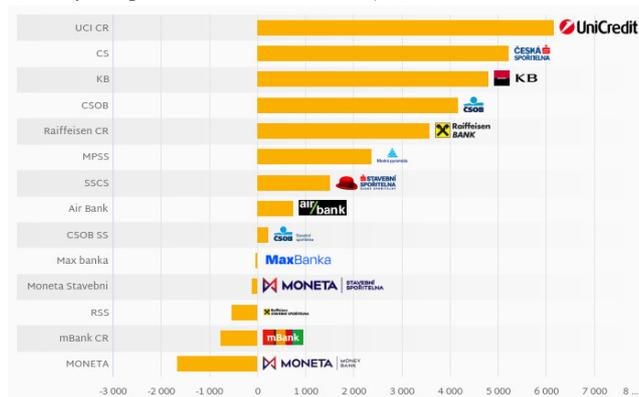


Source: Central Bank, Banks, Helgi Library calculation



Absolute Mortgage Loan Growth in Czechia by Bank

Quarterly change in Customer Loans (CZK bil), 4Q2023



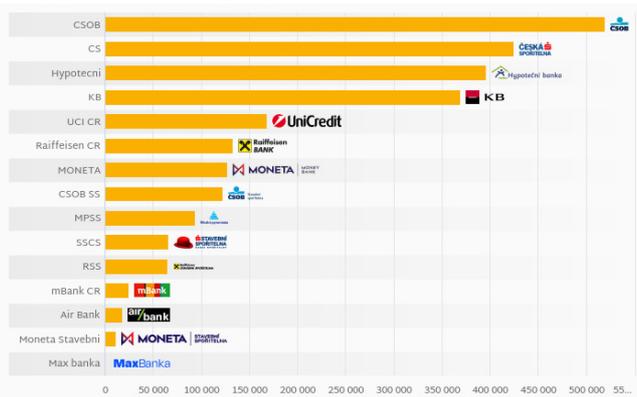
Source: Central Bank, Banks, Helgi Library calculation



Overall, CSOB was the largest mortgage lender with 29.8% of the market followed by Ceska Sporitelna (with a 24.4% share) and Komerčni Banka (21.2%). Looking at the last 12 months, Air Bank gained the most in market share (17.3 bp to 1.03%) compared to UniCredit Bank Czecho-Slovakia's 9.96 bp (to 9.65%) and Ceska Sporitelna's 9.48 bp (a market share of 24.4%):

Banks in Czechia by Mortgage Loans

Mortgage Loans (CZK bil), 4Q2023

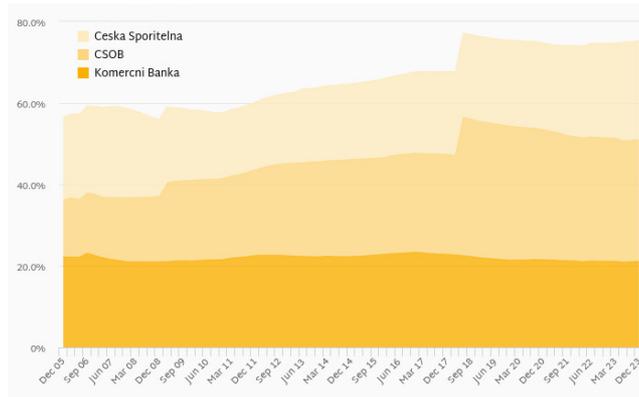


Source: Central Bank, Banks, Helgi Library calculation



Three Largest Mortgage Lenders in Czechia

Market Share by 3 Largest Banks



Source: Central Bank, Banks, Helgi Library calculation



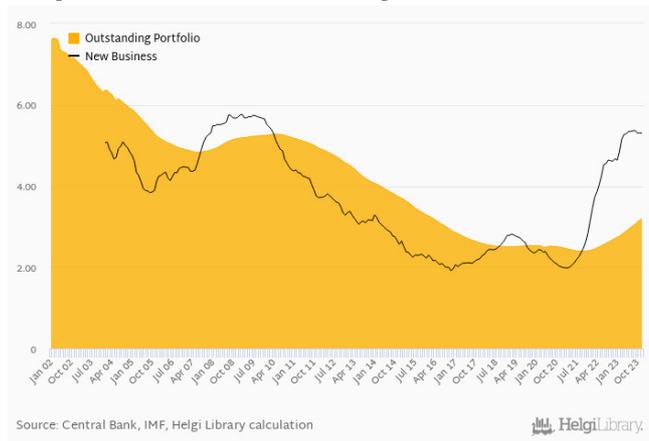
We estimate that the combined trio of largest banks held 75.4% of outstanding mortgage loans and 33.8% of consumer loans in December 2023.

Interest Yields & Rates

Average asset yield rose to 6.01% in the fourth quarter of 2023, up 0.281 bp compared to the previous quarter (up 0.715 bp yoy). Banks charged on average 3.20% on mortgage loans, up 0.129 bp qoq (compared to 2.71% last year), interest on consumer loans reached 8.76% (up 0.015 bp qoq) and corporate loans were priced at 7.34% (down 0.084 bp qoq) in the fourth quarter of 2023.

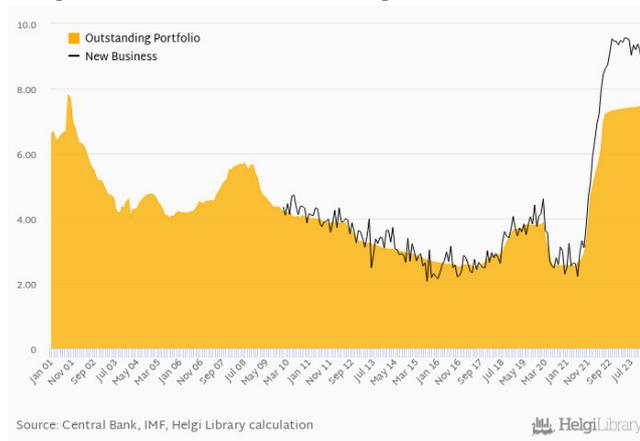
Interest Rates on New Mortgage Loans in Czechia

Average Interest Rates on New and Outstanding Loans



Interest Rates on New Corporate Loans in Czechia

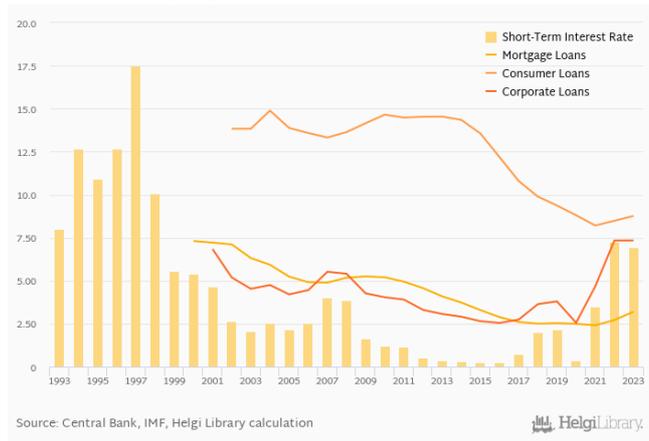
Average Interest Rates on New and Outstanding Loans



If we take a look at new business, new mortgages stood at 5.31% in the fourth quarter of 2023, 2.11 bp above the outstanding portfolio. New consumer loans were priced at 9.29% (0.521 bp above outstanding) and average interest rate on new corporate loans reached 8.71% (1.38 bp above the average portfolio):

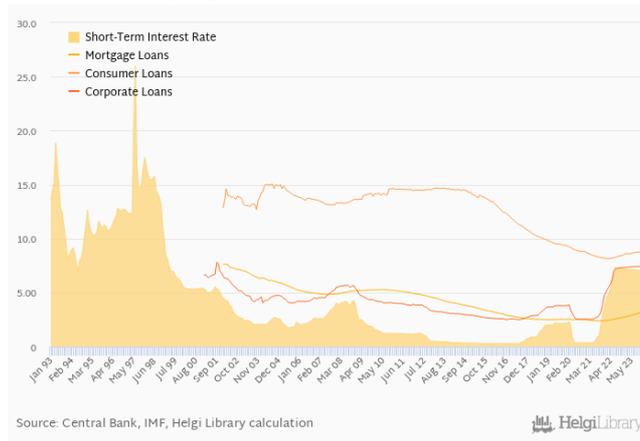
Interest Yield on Outstanding Loans in Czechia

Mortgage/Consumer/Corporate Loans vs. Interbank Rate (Annual)



Interest Yield on Outstanding Loans in Czechia

Mortgage/Consumer/Corporate Loans vs. Interbank Rate (Monthly)

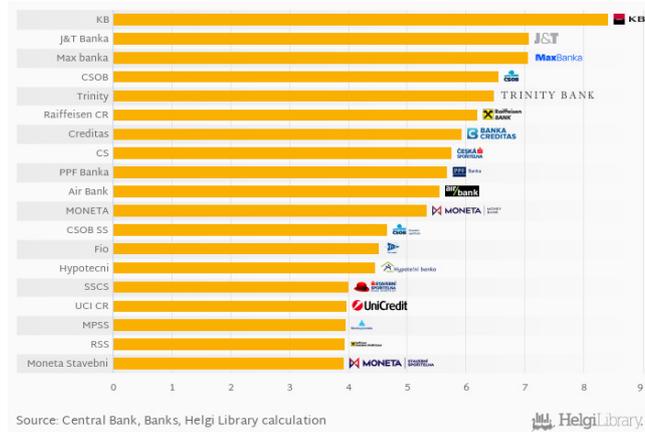


In the arena of 19 Czech banks, Komerční Banka has been operating with the highest asset yield in the fourth quarter of 2023 (8.42% on total assets), followed by J&T Banka (7.07%) and Max banka (7.07%). At the other end of the spectrum was Moneta Stavební Sporitelna with only 3.93% and Raiffeisen Stavební Sporitelna with 3.94% of average assets.

In terms of momentum, Air Bank increased its asset yield the most in the last 12 months, by 1.22 bp to 5.56%, followed by Raiffeisen Stavebni Sportelna (up by 0.433 bp) and Ceska Sportelna (up by 0.266 bp):

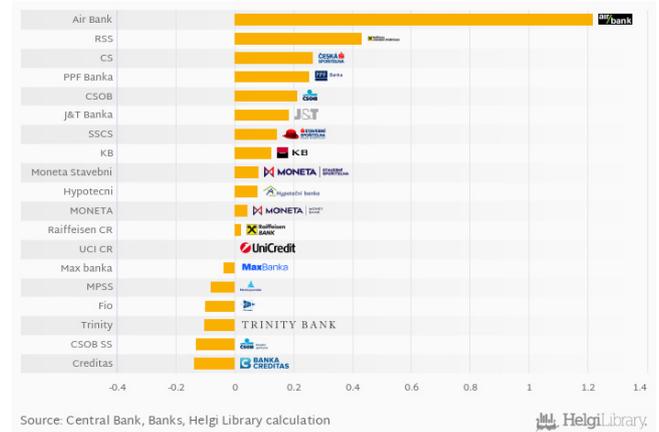
Bank Asset Yield in Czechia

Asset Yield by Banks, 4Q2023



Bank Asset Yield Change in Czechia

Annual Change in Asset Yield, 4Q2023

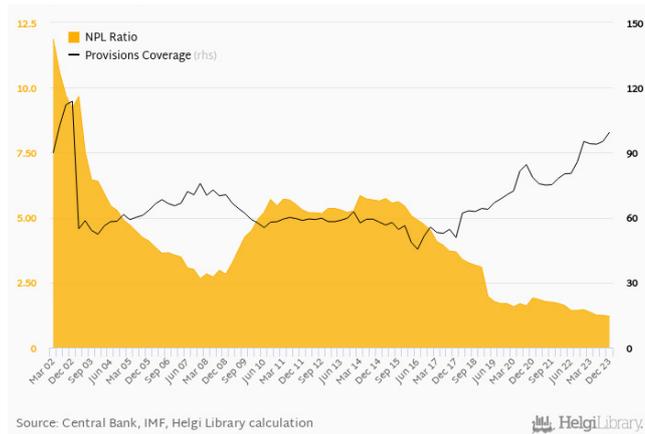


The volume of non-performing loans decreased 5.34% qoq to CZK 71.5 bil and their share fell to 1.21% of total loans at the end of December 2023. Specific provisions covered 99.4% of non-performing loans, up from 95.2% seen a year ago.

Cost of risk amounted to 0.563% of loans in the fourth quarter of 2023 as banks put aside CZK 6,082 mil in provisions. That is 0.369 bp more when compared to the average 0.194% seen in the last three years. Provisions have "eaten" 17.3% of banks operating profit in the last quarter, up from the 6.78% average seen in the last three years:

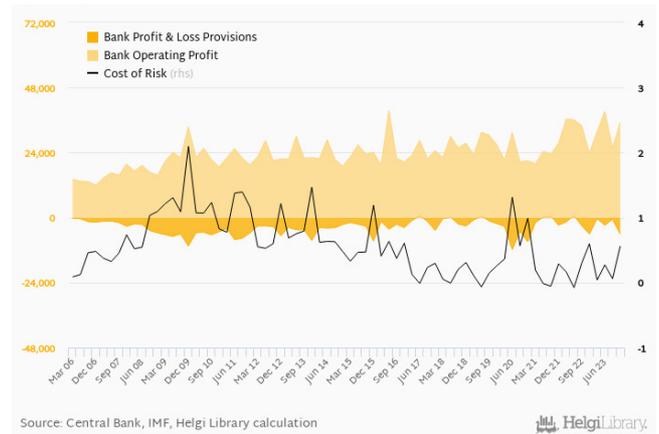
Banks' Asset Quality in Czechia

Non-performing Loans and Cumulated Provisions



Banks' Operating Profit vs. Provisions in Czechia

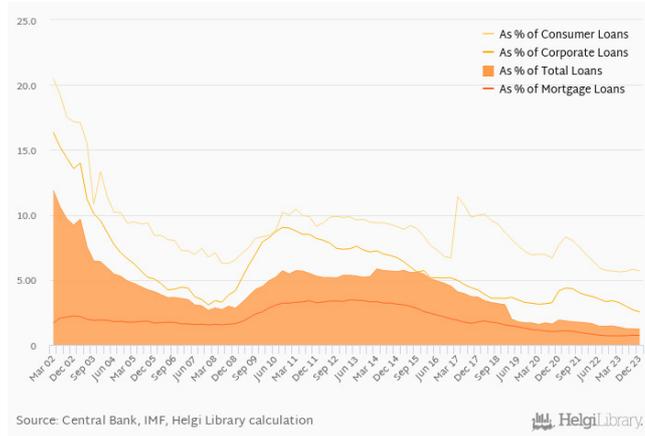
Operating Profit, Loan Loss Provisions (CZK mil) & Cost of Risk



Mortgage loans traditionally represent the best level of quality with only 0.729% of them not performing (down 1.78 bp from the previous quarter and 0.700% a year ago). On the other hand, some 2.54% of corporate loans were classified (down 5.83 bp qoq and 3.40% last year) as well as 5.68% of consumer loans (down 2.42 bp qoq and 5.68% a year ago):

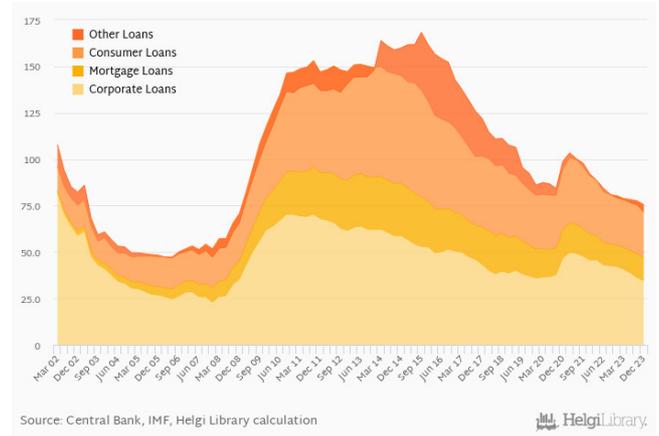
Share of Non-Performing Loans in Czechia

Loans by Category, %



Non-performing Loans by Type in Czechia

Loans by Category (CZK bil)

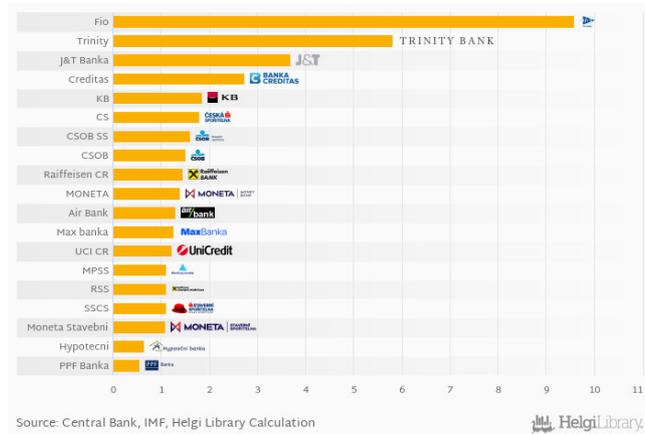


We estimate that PPF Banka operated with the highest-quality performing loan portfolio - only 0.563% of loans were not performing at the end of December 2023. On the other hand, we assume Fio banka reported the highest NPL ratio with 9.58%. Overall, provisions accounted for 99.4% of bad loans across the sector.

We estimate that Fio banka had the highest volume of non-performing loans not covered by provisions when compared to bank's equity at the end of the fourth quarter of 2023 (17.2%), followed by Trinity Bank (15.1%) and CSOB. Having said that, the comparison does not take into account size and quality of the loan collateral, for example, which covers a major part of mortgage backed loans:

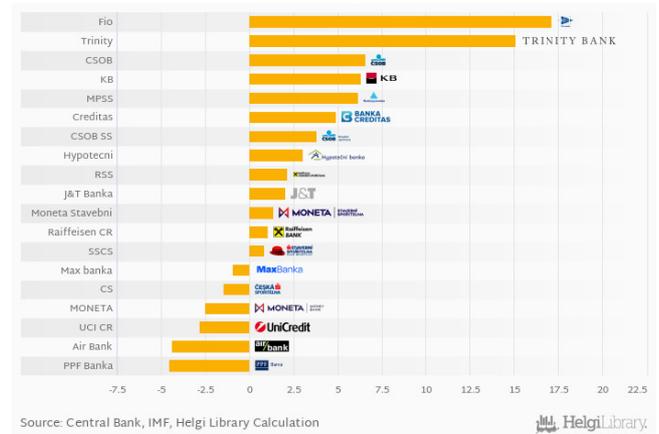
NPL Ratio by Bank in Czechia

Non-performing Loans (As % of Loans), 4Q2023



Uncovered NPLs in Czechia

NPLs minus Provisions (As % of Equity), 4Q2023



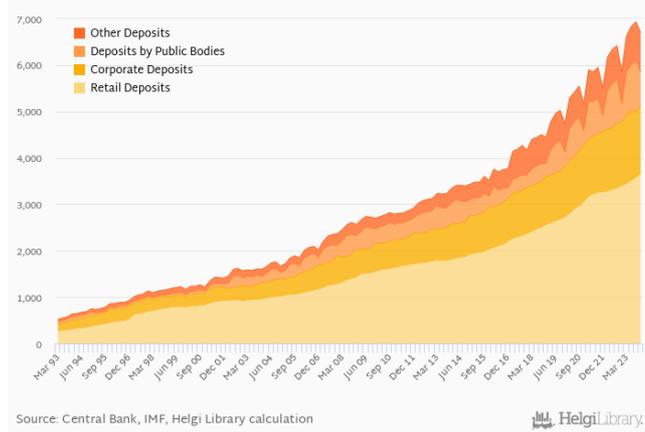
Deposits

Deposit Growth & Market Share

Customer deposits decreased 3.35% qoq to CZK 6,701 bil during the fourth quarter of 2023. This means an annual growth rate of 14.4%, which is above the average growth of 7.21% we have seen in deposits in the last decade:

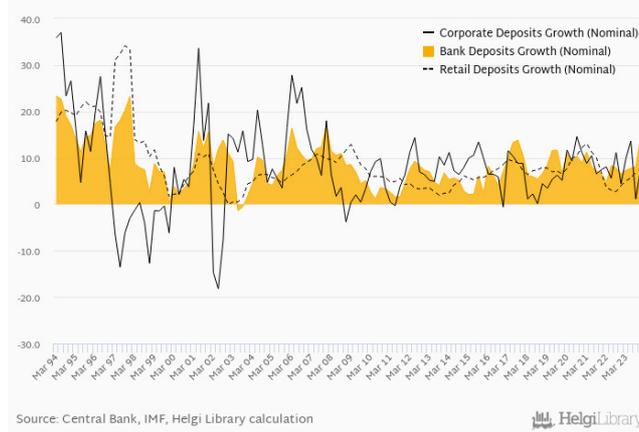
Customer Deposits in Czechia

Deposits by Type (CZK bil)



Deposit Growth in Czechia

12-month loan growth by type

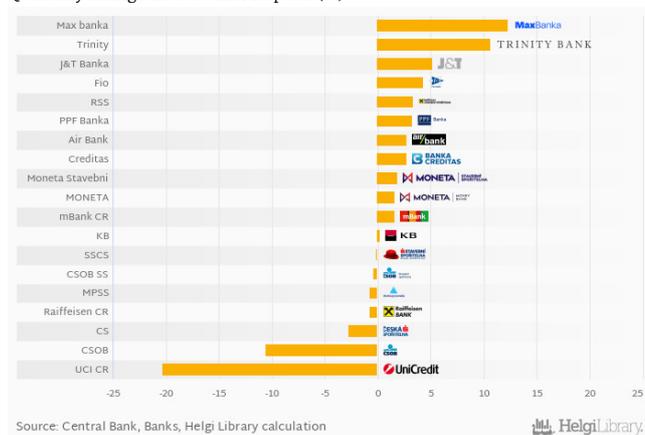


As partly seen above, households deposits grew 2.05% qoq and 7.50% yoy in the last 12 months and represented 54.5% of total customer deposits at the end of December 2023. Corporate deposits increased by 3.25% qoq (or 7.54% yoy) and made up 21.9% of total while the remaining 23.6% comprised other deposits (to financial and public institutions) compared to 18.7% a year ago.

Max banka appears to have grown the fastest in deposits in relative terms last quarter (12.3% qoq) compared to the next bunch of Czech banks, followed by Trinity Bank and J&T Banka. In absolute terms, when compared to the previous quarter, however, most new deposits went to J&T Banka (CZK 10,658 mil) followed by Fio banka and PPF Banka:

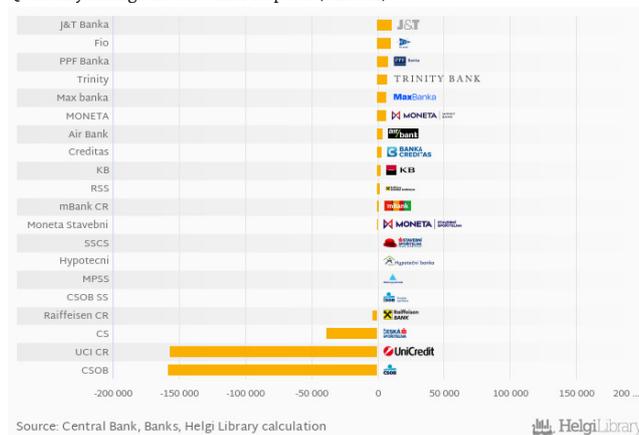
Relative Deposit Growth in Czechia by Bank

Quarterly change in Customer Deposit (%)



Absolute Deposit Growth in Czechia by Bank

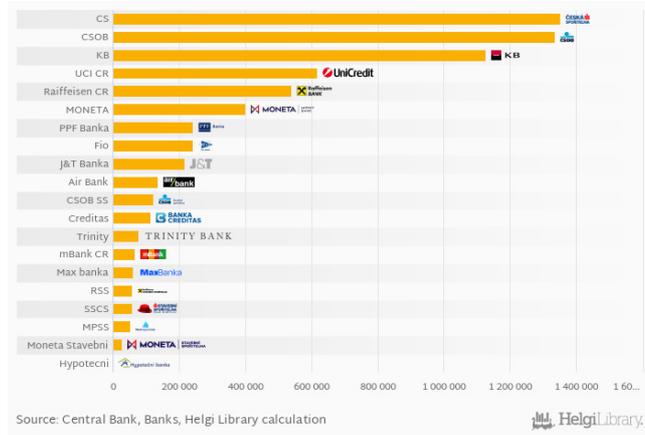
Quarterly change in Customer Deposit (CZK bil)



Overall, Ceska Sporitelna is the largest deposit collector with a 20.2% market share followed by CSOB (19.9%) and Komerčni Banka (16.8%) on our calculation:

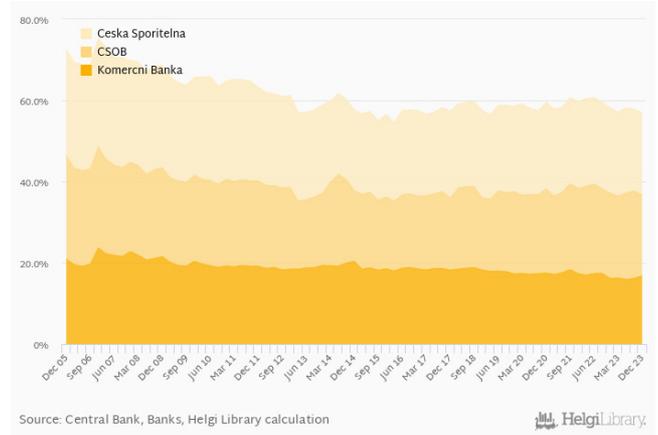
Czech Banks by Deposits

Customer Deposits (CZK bil), 4Q2023



Three Largest Banks by Customer Deposits in Czechia

Market Share of 3 Largest Banks



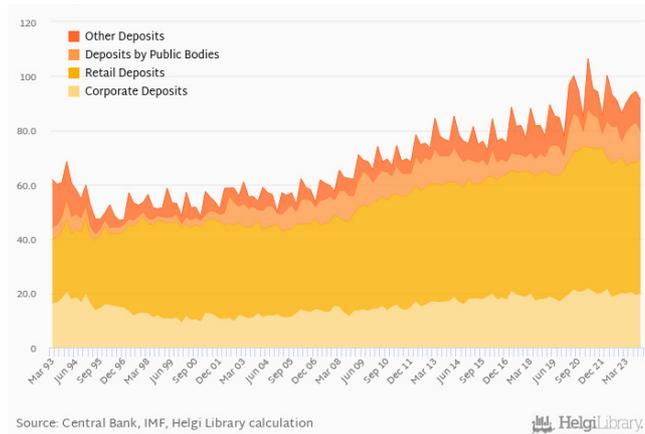
The three largest banks held 57.0% of customer deposits at the end of fourth quarter of 2023. When compared to the same period of last year, we estimate that they have lost 1.21% of the market.

Penetration and Funding

At the end of December 2023, customer deposits in Czechia reached 91.2% of GDP, up from 75.9% seen a decade ago.

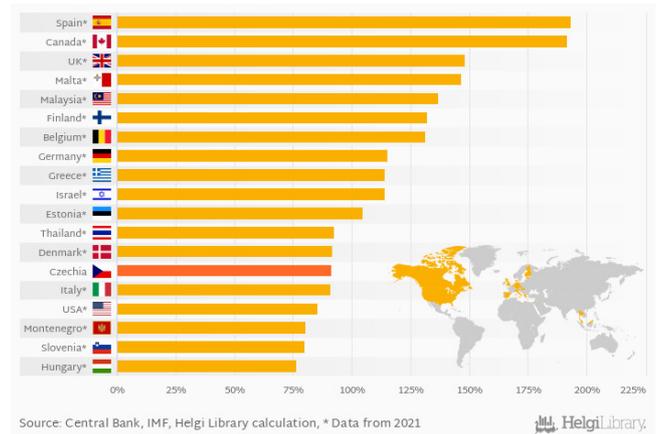
Bank Deposit Penetration in Czechia

Bank Deposits (as % of GDP)



Bank Deposits to GDP by Country

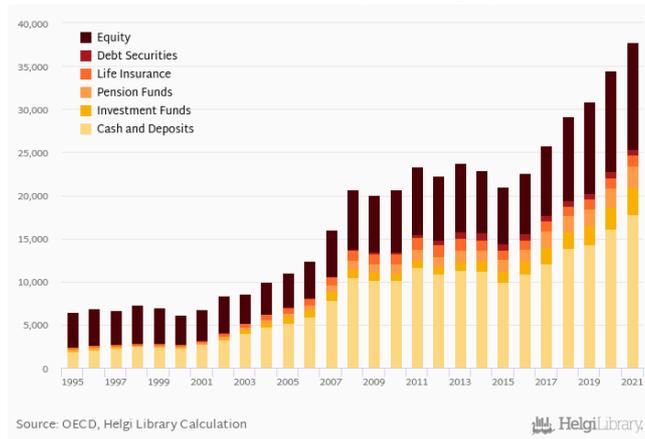
Bank Deposits as % of GDP, 2023



Thanks partly to relatively lower development and penetration of alternative investments and financial services such as pension and mutual funds, or insurance, bank deposits represent the biggest chunk of a household’s financial wealth. Although relatively high, they are still well below the level when compared to its western European peers (and recalculated to PPP):

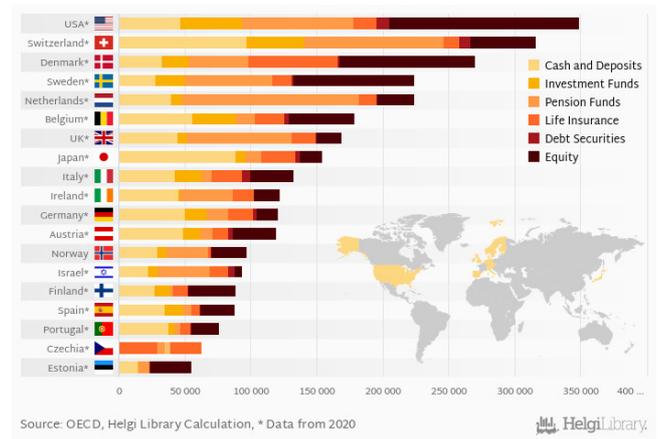
Household Financial Wealth in Czechia

Breakdown of Household's Financial Assets (USD Per Capita)



Households' Financial Wealth by Country

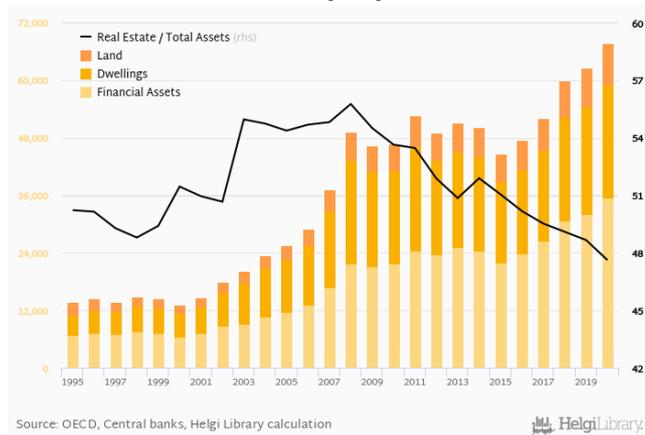
Breakdown of Households Assets (USD per capita, PPP), 2022



As partly already explained in the lending section, mortgages form large part of banks’ overall lending. Thanks partly to lower absolute wealth and high ownership ratio, assets in dwelling and land represent a significant part of households’ overall gross wealth (48.7% at the end of 2019):

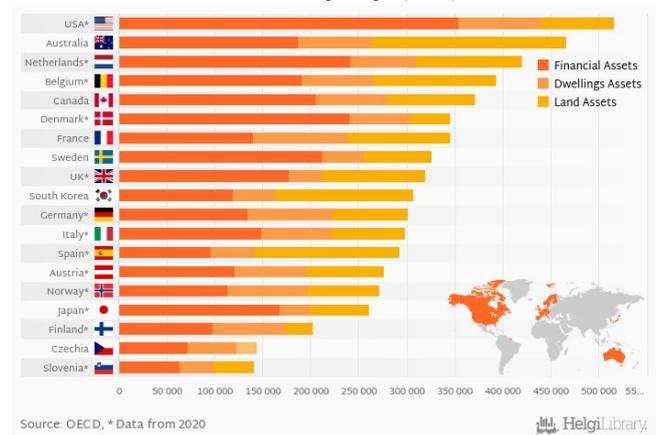
Households' Wealth in Czechia

Breakdown of Households' Assets (USD per capita)



Households' Wealth by Country

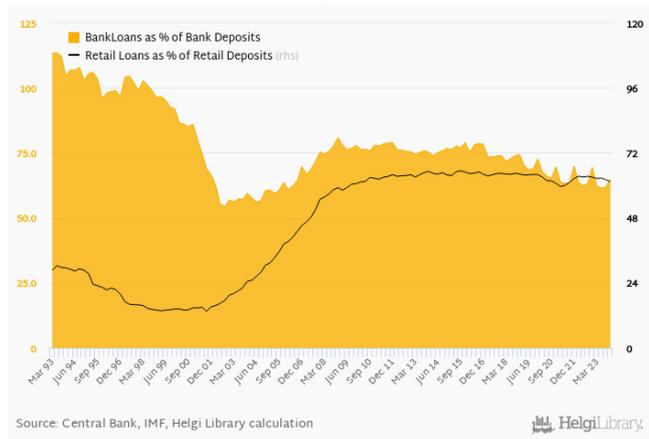
Breakdown of Households Assets (USD per capita, PPP), 2022



Household deposits serve as the prime source of loan funding in most central European countries. Loan to deposit ratio accounted for 65.0% in Czechia at the end of fourth quarter of 2023, down from 69.5% a year ago and 75.3% in 2013. When comparing only household loans and deposits, the ratio was 61.4% at the end of December 2023:

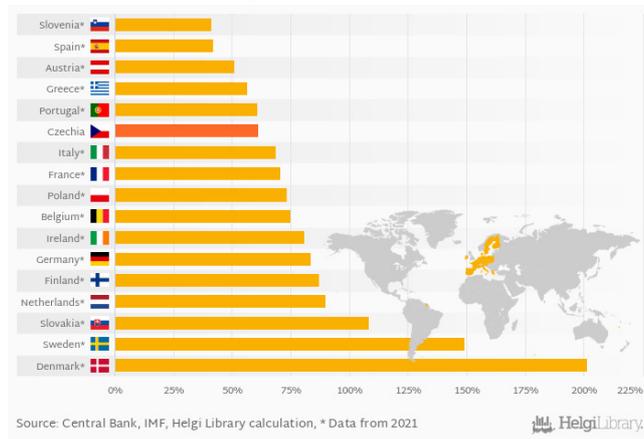
Bank Loans to Deposits in Czechia

Total and Retail Loans (as % of Bank Deposits)



Retail Loans As % of Retail Deposits by Country

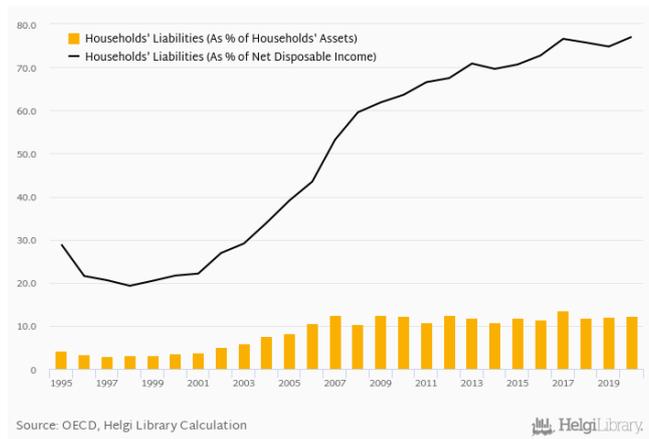
Retail Loans (As % of Retail Deposits)



When household debt is compared to households' assets and income, we can see that overall indebtedness of Czech households is relatively low when compared to western European Peers:

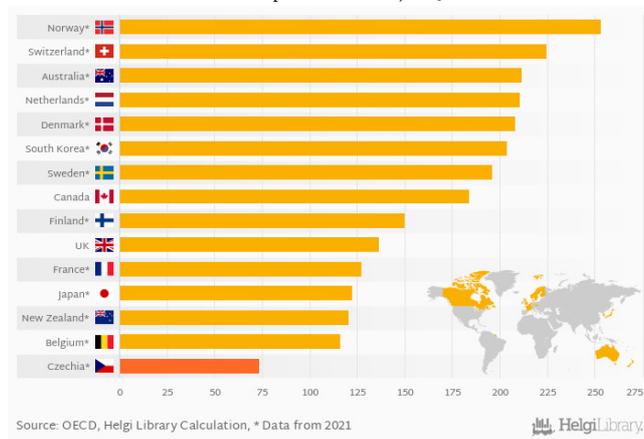
Household Indebtedness in Czechia

Household Debt as % of Assets and Income



Household Debt to Income by Country

Households' Debt as % of Net Disposable Income, 2023



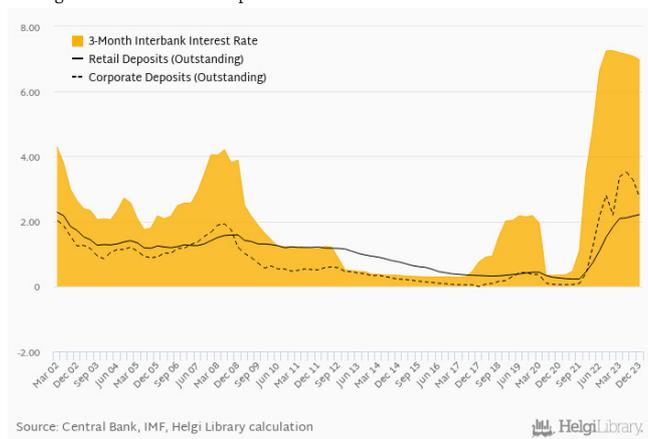
Interest Cost & Rates

Average cost of funding grew 0.250 bp qoq to 4.62% in the fourth quarter of 2023, up 0.721 bp when compared to the same period of last year. Banks paid on average 2.74% on outstanding corporate deposits (down 0.535 bp) and 2.21% on household deposits (up 0.049 bp).

Current account deposits represented 72.9% of the total. The share was 75.1% a year ago and 60.5% of the total a decade ago.

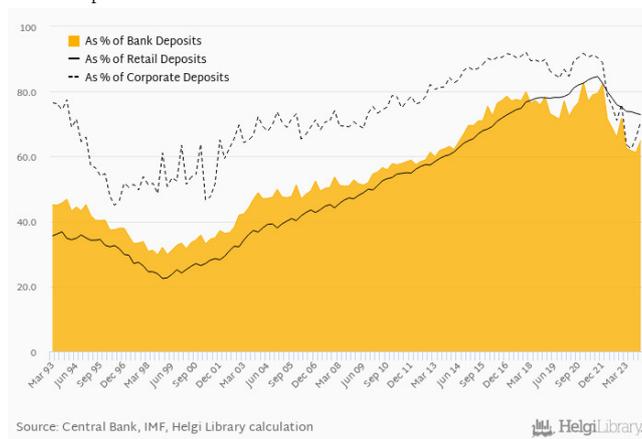
Cost of Bank Deposits in Czechia

Average Interest Rates on Deposits



Share of Current Account Bank Deposits in Czechia

As % of Deposits

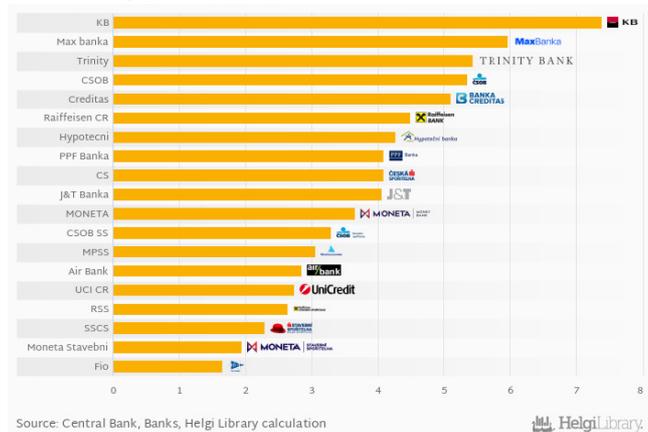


With regard to the 19 banks below, Fio banka has been operating with the lowest cost of funding in the fourth quarter of 2023 (1.66% on total liabilities), followed by Moneta Stavebni Sporitelna (1.95%) and Stavebni Sporitelna Ceske Sporitelny (2.29%). At the other end of the spectrum was Komerčni Banka with 7.38% and Max banka with 5.96%.

In terms of momentum, UniCredit Bank Czecho-Slovakia's cost of funds increased the most in the last 12 months, from 1.48% to from 2.74%, followed by J&T Banka (up by 1.26 bp) and Ceska Sporitelna (up 1.06 bp):

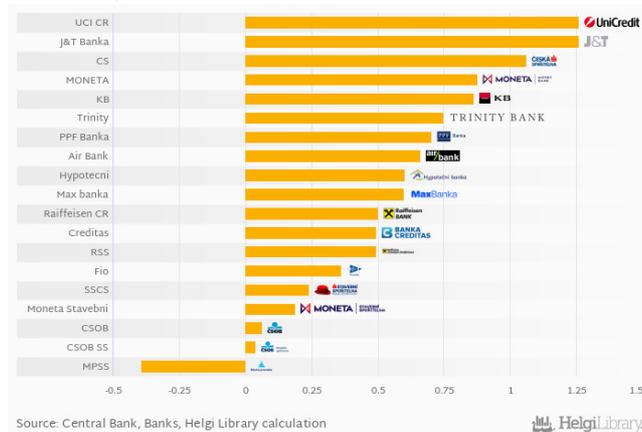
Cost of Funding in Czechia by Bank

Cost of Funding by Banks, 4Q2023



Cost of Funding Change by Bank in Czechia

Annual Change in Cost of Funds, 4Q2023



Capitalization & Profitability

Capitalization

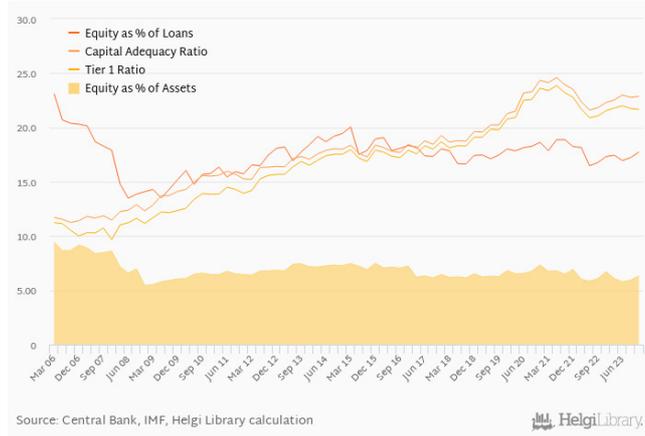
Czech banks operated with capital adequacy ratio of 22.9% at the end of the fourth quarter of 2023, up 0.568 bp when compared to the same period of last year. Historically in between 1Q2006 - 4Q2023, the ratio reached a high of 24.6% in 2Q2021 and a low of 11.3% in 3Q2006.

We estimate that sector's Tier 1 ratio might have reached 21.7% and equity accounted for 17.7% of loans. This is up 2.56 bp and up 0.305 bp when compared to five years ago.

With a lack of official data, we estimate that Hypotecní Banka operated with the highest capital adequacy ratio followed by Max banka and Banka Creditas. Air Bank and Moneta Stavební Sporitelna managed to operate with relatively low capital ratios:

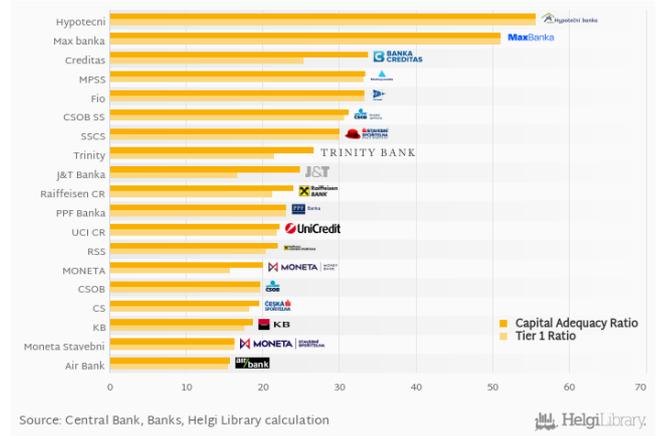
Banks' Capitalization in Czechia

CAR, Tier 1 & Equity to Loans & Equity to Assets



Banks in Czechia by Capitalization

Capital Adequacy Ratio and Tier 1 Ratio, 4Q2023



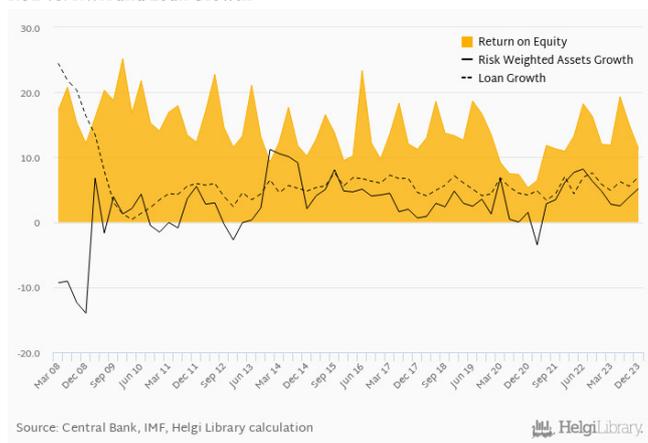
Return on Equity

Risk weighted assets have been growing by 3.53% a year since 2013 while banks' profits generated return on equity of 13.1% on average during that time. In other words, profits created enough room to both, fund asset growth as well as pay dividends to shareholders in the last decade.

Fio banka achieved the highest ROE in the last three years (40.3%) followed by Moneta Stavebni Sporitelna (23.8%) and Air Bank (18.4%). When adjusted to the same level of capital (15% of risk-weighted assets), Fio banka would be the most profitable with a ROE of 99.7% in the last twelve months:

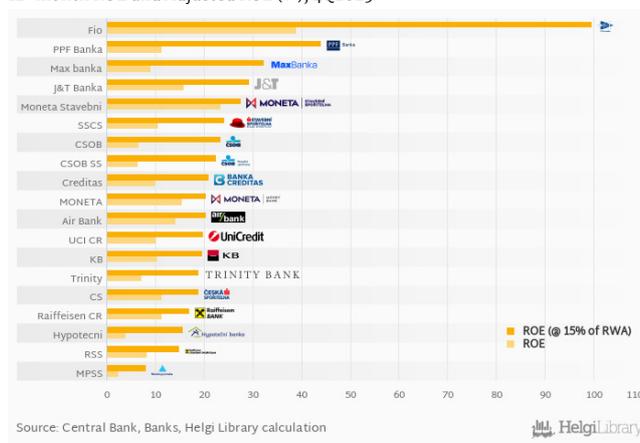
Banks' Growth of Risk vs. Profitability in Czechia

ROE vs. RWA and Loan Growth



Banks in Czechia by ROE

12-month ROE and Adjusted ROE (%), 4Q2023

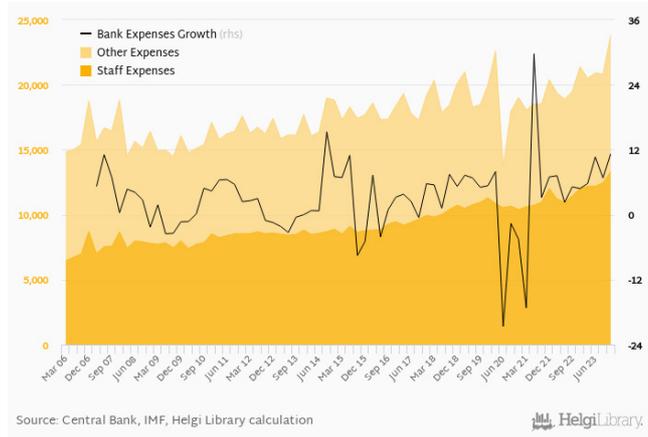


Cost Efficiency & Infrastructure

Cost Efficiency

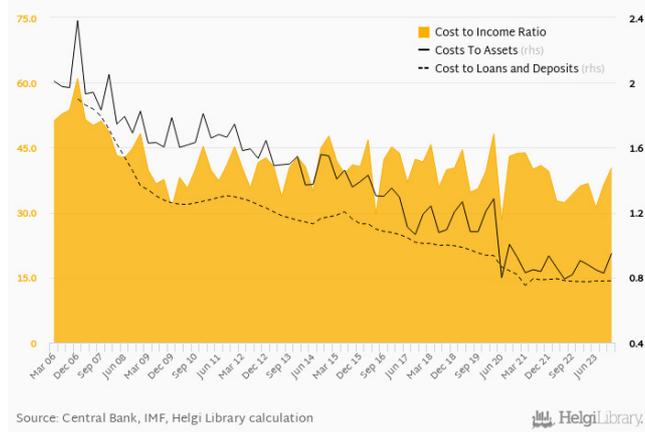
Operating costs rose 11.2% yoy and cost to income rose to 40.4% last quarter. When compared to total assets, operating costs reached 0.950%, up 0.044 bp yoy.

Banks' Cost Breakdown in Czechia



Banks' Cost Efficiency in Czechia

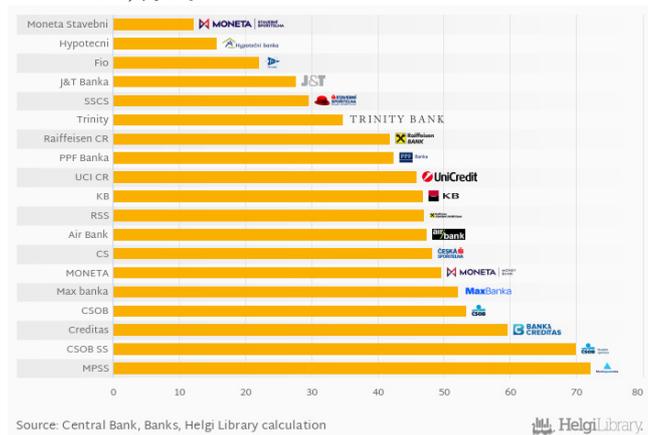
Cost to Income, Cost to Assets and Cost to Loans & Deposits



Moneta Stavebni Sporitelna achieved the lowest costs when compared to income followed by Hypotecni Banka and Fio banka:

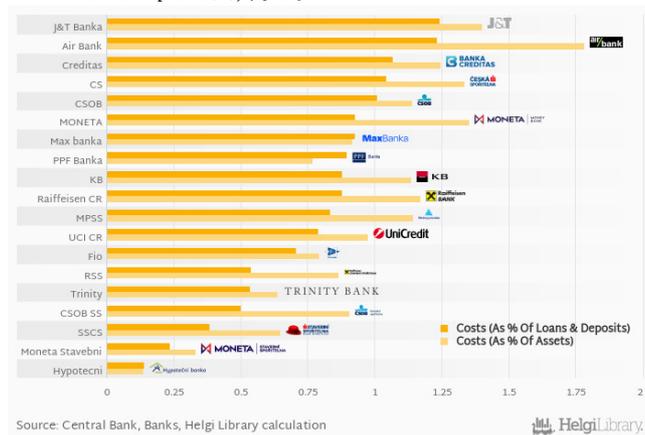
Banks by Cost to Income in Czechia

Cost to Income, 4Q2023



Banks in Czechia by Cost to Loans & Deposits

Cost to Loans & Deposits (%), 4Q2023

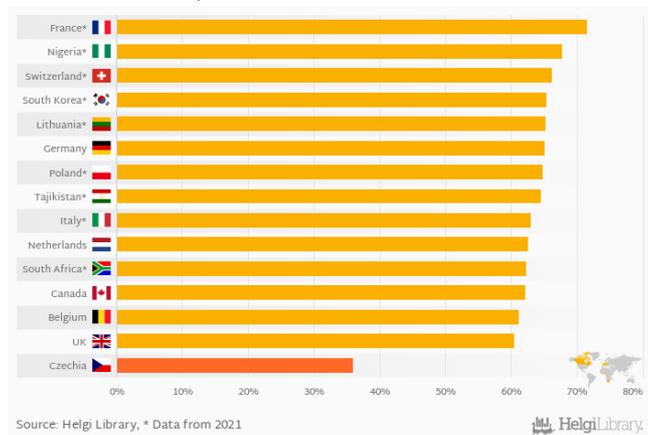


When cost efficiency is adjusted for balance sheet utilization, i.e. when operating costs are compared to the sum of loans and deposits instead of total assets, Hypotecni Banka and Moneta Stavebni Sporitelna had the highest efficiency from this point of view, as seen above.

In a comparison of 2 countries in 2023, Czech banks ranked 8th in terms of cost efficiency measured by lowest operating costs as % of their assets:

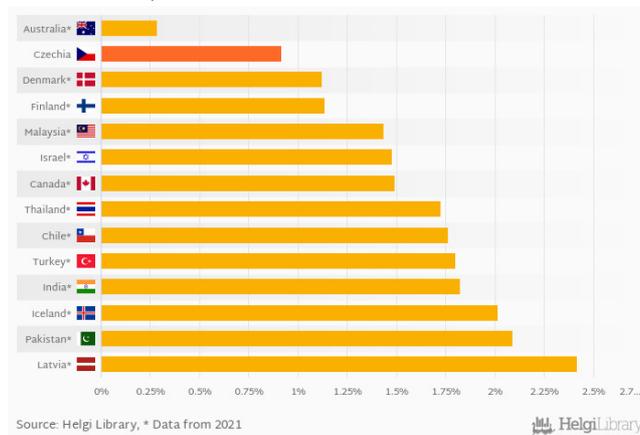
Cost to Income by Country

Cost as % of Income (%), 2023



Cost to Assets by Country

Cost to Assets (%), 2023

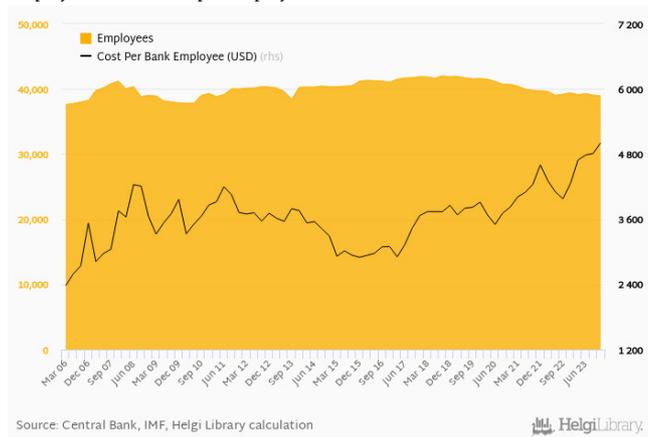


Staffing accounted for 56.1% of operating expenditures as the sector had 38,941 employees with an average cost of CZK 114,158 per month per person. This cost per employee is 11.9% higher than a year ago and 33.8% above the year 2020.

From a peak of 2,235 in 1Q2014, the number of branches has continued to decrease. At the end of the fourth quarter of 2023, commercial banks operated through a network of 1,447 branches. The number of ATMs increased to 5,478, up 6.91% when compared to five years ago:

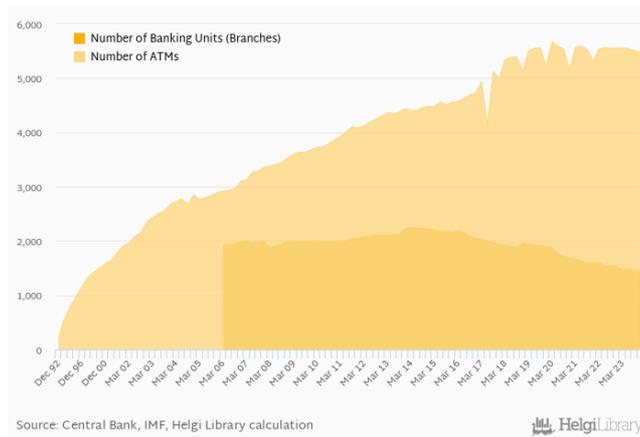
Banks' Staff Costs in Czechia

Employees & Staff Cost per Employee



Bank's Branches & ATMs in Czechia

Branches and ATMs



SIZE AND PENETRATION OF FINANCIAL SECTOR

| SIZE AND PENETRATION OF BANKING SECTOR | | Mar 22 | Jun 22 | Sep 22 | Dec 22 | Mar 23 | Jun 23 | Sep 23 | Dec 23 |
|---|---------------|--------|--------|--------|---------|---------|---------|---------|---------|
| BANK ASSETS AND LIABILITIES | | | | | | | | | |
| Bank Assets | CZK bil | 9,470 | 9,624 | 9,448 | 8,906 | 9,745 | 9,982 | 10,153 | 9,889 |
| Bank Loans | CZK bil | 3,925 | 3,958 | 4,064 | 4,072 | 4,117 | 4,206 | 4,290 | 4,357 |
| Bank Deposits | CZK bil | 6,172 | 6,340 | 6,417 | 5,859 | 6,625 | 6,832 | 6,933 | 6,701 |
| Bank Equity | CZK bil | 713 | 652 | 682 | 705 | 718 | 713 | 739 | 773 |
| Bank Liabilities | CZK bil | 8,757 | 8,972 | 8,767 | 8,201 | 9,027 | 9,269 | 9,414 | 9,116 |
| PENETRATION AS % OF GDP | | | | | | | | | |
| Bank Assets (As % of GDP) | % | 154 | 142 | 134 | 131 | 133 | 136 | 138 | 135 |
| Bank Loans (As % of GDP) | % | 63.8 | 58.2 | 57.7 | 60.0 | 56.1 | 57.3 | 58.4 | 59.3 |
| Corporate Loans (As % of GDP) | % | 19.9 | 17.3 | 17.7 | 18.2 | 17.1 | 17.7 | 18.3 | 18.5 |
| Retail Loans (As % of GDP) | % | 33.8 | 29.6 | 29.3 | 31.5 | 29.4 | 30.0 | 30.3 | 30.5 |
| Mortgage Loans (As % of GDP) | % | 26.4 | 24.1 | 23.5 | 24.6 | 22.9 | 23.4 | 23.5 | 23.7 |
| Consumer Loans (As % of GDP) | % | 7.38 | 6.48 | 6.42 | 6.91 | 6.44 | 6.62 | 6.72 | 6.81 |
| Bank Deposits (As % of GDP) | % | 100 | 93.3 | 91.1 | 86.3 | 90.2 | 93.0 | 94.4 | 91.2 |
| Corporate Deposits (As % of GDP) | % | 21.7 | 18.7 | 19.5 | 20.1 | 20.0 | 20.5 | 19.4 | 20.0 |
| Retail Deposits (As % of GDP) | % | 48.3 | 49.0 | 49.3 | 50.0 | 46.9 | 47.8 | 48.7 | 49.7 |
| BANKING PENETRATION PER POPULATION | | | | | | | | | |
| Retail Loans Per Capita | USD | 8,872 | 8,240 | 7,890 | 8,873 | 9,367 | 9,470 | 9,078 | 9,402 |
| Mortgage Loans Per Capita | USD | 6,935 | 6,438 | 6,161 | 6,929 | 7,313 | 7,379 | 7,063 | 7,304 |
| Consumer Loans Per Capita | USD | 1,936 | 1,802 | 1,729 | 1,974 | 2,052 | 2,088 | 2,013 | 2,096 |
| Retail Deposits Per Capita | USD | 13,987 | 13,063 | 12,446 | 14,075 | 14,974 | 15,100 | 14,618 | 15,312 |
| Bank Payment Card Penetration | % | 125 | 123 | 128 | 131 | 134 | 138 | 142 | 143 |
| Bank Credit Card Penetration | % | 14.1 | 14.7 | 15.0 | 15.3 | 15.6 | 16.2 | 16.3 | 15.5 |
| Bank Debit Card Penetration | % | 107 | 109 | 111 | 114 | 117 | 120 | 124 | 126 |
| BANKING INFRASTRUCTURE | | | | | | | | | |
| Number of Banks | banks | 44.0 | 45.0 | 45.0 | 44.0 | 45.0 | 45.0 | 46.0 | 46.0 |
| Number of ATMs | ATMs | 5,537 | 5,559 | 5,547 | 5,555 | 5,550 | 5,544 | 5,504 | 5,478 |
| Number of Branches | branches | 1,610 | 1,543 | 1,542 | 1,526 | 1,462 | 1,483 | 1,456 | 1,447 |
| Branches Per Bank | branches | 36.6 | 34.3 | 34.3 | 34.7 | 32.5 | 33.0 | 31.7 | 31.5 |
| People Per Bank Branch | persons | 6,635 | 6,922 | 6,924 | 6,992 | 7,289 | 7,186 | 7,319 | 7,365 |
| People Per ATM | persons | 1,929 | 1,921 | 1,925 | 1,921 | 1,920 | 1,922 | 1,936 | 1,945 |
| ATMs (As % of Bank Branches) | ATMs | 3.44 | 3.60 | 3.60 | 3.64 | 3.80 | 3.74 | 3.78 | 3.79 |
| Bank Payment Cards | mil | 13.4 | 13.1 | 13.7 | 14.0 | 14.3 | 14.7 | 15.1 | 15.3 |
| Bank Credit Cards | mil | 1.50 | 1.57 | 1.60 | 1.63 | 1.67 | 1.73 | 1.74 | 1.65 |
| Bank Debit Cards | mil | 11.4 | 11.6 | 11.9 | 12.2 | 12.4 | 12.8 | 13.2 | 13.4 |
| Number of Bank Employees | persons | 39,612 | 39,012 | 39,194 | 39,404 | 39,115 | 39,285 | 39,048 | 38,941 |
| Cost Per Bank Employee | CZK per month | 94,576 | 93,928 | 97,430 | 101,974 | 103,965 | 103,557 | 106,613 | 114,158 |
| Cost Per Bank Employee (USD) | USD per month | 4,307 | 4,103 | 3,977 | 4,260 | 4,690 | 4,782 | 4,810 | 5,007 |

Source: Central bank, IMF, Helgi Library calculation

| BANKS' INCOME STATEMENT | | Mar 22 | Jun 22 | Sep 22 | Dec 22 | Mar 23 | Jun 23 | Sep 23 | Dec 23 |
|--|---------|--------|---------|---------|---------|---------|---------|---------|---------|
| INCOME STATEMENT | | | | | | | | | |
| Interest Income | CZK mil | 83,685 | 102,464 | 119,642 | 125,165 | 130,360 | 139,108 | 144,298 | 150,670 |
| Interest Expenses | CZK mil | 41,853 | 58,982 | 75,507 | 82,746 | 90,102 | 97,250 | 102,110 | 107,063 |
| Net Interest Income | CZK mil | 41,832 | 43,482 | 44,135 | 42,419 | 40,258 | 41,858 | 42,188 | 43,607 |
| Net Fee Income | | 9,876 | 9,453 | 9,169 | 9,605 | 9,730 | 10,008 | 9,690 | 10,688 |
| Non-Interest Income | CZK mil | 17,379 | 15,005 | 12,809 | 16,751 | 15,530 | 25,265 | 14,970 | 15,347 |
| Total Income | CZK mil | 59,211 | 58,488 | 56,944 | 59,170 | 55,788 | 67,123 | 57,158 | 58,954 |
| Staff Expenses | CZK mil | 11,239 | 10,993 | 11,455 | 12,055 | 12,200 | 12,205 | 12,489 | 13,336 |
| Total Expenses | CZK mil | 19,374 | 18,901 | 19,495 | 21,387 | 20,492 | 20,914 | 20,819 | 23,791 |
| Operating Profit | CZK mil | 36,363 | 36,203 | 33,967 | 23,726 | 31,763 | 39,218 | 25,747 | 35,163 |
| Profit & Loss Provisions | CZK mil | 1,592 | -765 | 2,992 | 6,075 | 398 | 2,839 | 637 | 6,082 |
| Pre-Tax Profit | CZK mil | 28,470 | 36,867 | 32,481 | 24,002 | 26,008 | 39,817 | 32,317 | 25,115 |
| Income Tax | CZK mil | 4,993 | 5,734 | 5,316 | 3,545 | 4,892 | 5,245 | 4,904 | 3,668 |
| Net Profit | CZK mil | 23,477 | 31,133 | 27,165 | 20,457 | 21,116 | 34,572 | 27,257 | 21,447 |
| REVENUE & COST GROWTH RATES | | | | | | | | | |
| Net Interest Income Growth | % | 42.8 | 48.2 | 39.4 | 10.0 | -3.76 | -3.74 | -4.41 | 2.80 |
| Net Fee Income Growth | % | 22.2 | 4.67 | 7.87 | 3.34 | -1.48 | 5.87 | 5.69 | 11.3 |
| Total Income Growth | % | 43.7 | 26.3 | 25.7 | 14.7 | -5.78 | 14.8 | 0.376 | -0.364 |
| Total Expenses Growth | % | 7.21 | 2.29 | 5.15 | 4.83 | 5.77 | 10.6 | 6.79 | 11.2 |
| Operating Profit Growth | % | 82.9 | 47.6 | 45.0 | -13.8 | -12.6 | 8.33 | -24.2 | 48.2 |
| Net Profit Growth | % | 117 | 53.7 | 36.3 | 5.74 | -10.1 | 11.0 | 0.342 | 4.84 |
| PROFITABILITY & EFFICIENCY RATIOS | | | | | | | | | |
| Return on Equity (ROE) | % | 13.3 | 18.2 | 16.3 | 12.0 | 11.9 | 19.3 | 15.0 | 11.3 |
| Pre-Tax Return on Equity | % | 12.9 | 15.1 | 15.9 | 15.1 | 13.9 | 16.3 | 16.4 | 15.1 |
| ROE (@15% of RWA) | % | 22.7 | 25.2 | 27.1 | 27.3 | 26.5 | 27.1 | 26.6 | 26.5 |
| Return on Assets (ROA) | % | 1.04 | 1.30 | 1.14 | 0.866 | 0.906 | 1.40 | 1.08 | 0.856 |
| Pre-Tax Return on Assets (Pre-Tax ROA) | % | 1.24 | 1.36 | 1.41 | 1.34 | 1.27 | 1.41 | 1.41 | 1.32 |
| Effective Tax Rate | % | 17.5 | 15.6 | 16.4 | 14.8 | 18.8 | 13.2 | 15.2 | 14.6 |
| Net Interest Margin (As % of Assets) | % | 1.86 | 1.82 | 1.85 | 1.80 | 1.73 | 1.70 | 1.68 | 1.74 |
| Fee Income (As % of Assets) | % | 0.439 | 0.396 | 0.385 | 0.407 | 0.417 | 0.406 | 0.385 | 0.427 |
| Total Income (As % of Assets) | % | 2.63 | 2.45 | 2.39 | 2.50 | 2.39 | 2.72 | 2.27 | 2.35 |
| Operating Profit (As % of Assets) | % | 1.62 | 1.52 | 1.42 | 1.00 | 1.36 | 1.59 | 1.02 | 1.40 |
| Cost to Income Ratio | % | 32.7 | 32.3 | 34.2 | 36.1 | 36.7 | 31.2 | 36.4 | 40.4 |
| Cost to Assets | % | 0.861 | 0.792 | 0.818 | 0.905 | 0.879 | 0.848 | 0.827 | 0.950 |
| Staff Expenses (As % of Costs) | % | 49.2 | 49.3 | 49.8 | 56.4 | 59.5 | 58.4 | 60.0 | 56.1 |

Source: Central bank, IMF, Helgi Library calculation

| BANKS' LOAN PORTFOLIO | | Mar 22 | Jun 22 | Sep 22 | Dec 22 | Mar 23 | Jun 23 | Sep 23 | Dec 23 |
|---------------------------------------|---------|--------|--------|--------|--------|--------|--------|--------|--------|
| Bank Loans | CZK bil | 3,925 | 3,958 | 4,064 | 4,072 | 4,117 | 4,206 | 4,290 | 4,357 |
| Corporate Loans | CZK bil | 1,222 | 1,221 | 1,278 | 1,237 | 1,257 | 1,302 | 1,341 | 1,358 |
| Retail Loans | CZK bil | 2,081 | 2,096 | 2,121 | 2,141 | 2,156 | 2,203 | 2,222 | 2,242 |
| Mortgage Loans | CZK bil | 1,627 | 1,638 | 1,657 | 1,672 | 1,683 | 1,717 | 1,729 | 1,742 |
| Consumer Loans | CZK bil | 454 | 458 | 465 | 469 | 473 | 486 | 493 | 500 |
| Loans by Public Bodies | CZK bil | 57.4 | 57.0 | 63.9 | 62.0 | 60.2 | 63.8 | 62.4 | 63.2 |
| LOAN GROWTH RATES | | | | | | | | | |
| Bank Loan Growth | % | 4.38 | 6.93 | 7.60 | 5.82 | 4.88 | 6.26 | 5.54 | 7.00 |
| Corporate Loan Growth | % | 7.58 | 7.71 | 7.90 | 4.11 | 2.85 | 6.60 | 4.96 | 9.78 |
| Retail Loan Growth | % | 10.3 | 8.30 | 6.56 | 4.78 | 3.59 | 5.10 | 4.74 | 4.71 |
| Mortgage Loan Growth | % | 11.1 | 8.80 | 6.80 | 4.81 | 3.45 | 4.82 | 4.35 | 4.17 |
| Consumer Loan Growth | % | 7.70 | 6.55 | 5.72 | 4.66 | 4.10 | 6.12 | 6.12 | 6.65 |
| Public Loan Growth | % | -67.2 | -32.4 | 10.8 | 5.85 | 4.93 | 11.8 | -2.22 | 1.88 |
| ASSET QUALITY | | | | | | | | | |
| Non-Performing Loans (NPLs) | CZK bil | 88.7 | 84.5 | 81.2 | 79.2 | 78.3 | 76.6 | 75.5 | 71.5 |
| Loan Loss Provisions | CZK bil | 75.5 | 72.2 | 74.3 | 75.4 | 73.6 | 71.9 | 71.9 | 71.1 |
| Provisions (As % of NPLs) | % | 80.2 | 80.4 | 85.9 | 95.2 | 94.1 | 93.9 | 95.2 | 99.4 |
| Provisions (As % of Total Loans) | % | 1.92 | 1.82 | 1.83 | 1.85 | 1.79 | 1.71 | 1.68 | 1.63 |
| NPL Ratio | % | 1.62 | 1.43 | 1.43 | 1.46 | 1.36 | 1.24 | 1.24 | 1.21 |
| Provisions (as % of Operating Profit) | % | 4.38 | -2.11 | 8.81 | 25.6 | 1.25 | 7.24 | 2.47 | 17.3 |
| Cost of Risk | % | 0.164 | -0.078 | 0.298 | 0.598 | 0.039 | 0.273 | 0.060 | 0.563 |
| Uncovered NPLs (As % of Loans) | % | 0.474 | 0.444 | 0.300 | 0.094 | 0.112 | 0.111 | 0.084 | 0.009 |
| NPLs (As % of Corporate Loans) | % | 3.72 | 3.52 | 3.33 | 3.40 | 3.24 | 2.97 | 2.69 | 2.54 |
| NPLs (As % of Retail Loans) | % | 1.46 | 1.34 | 1.30 | 1.27 | 1.26 | 1.28 | 1.32 | 1.30 |
| NPLs (As % of Mortgage Loans) | % | 0.820 | 0.750 | 0.705 | 0.700 | 0.694 | 0.707 | 0.742 | 0.729 |
| NPLs (As % of Consumer Loans) | % | 6.52 | 5.92 | 5.73 | 5.68 | 5.61 | 5.66 | 5.82 | 5.68 |

Source: Central bank, IMF, Helgi Library calculation

| BANKS' FUNDING AND CAPITAL | | Mar 22 | Jun 22 | Sep 22 | Dec 22 | Mar 23 | Jun 23 | Sep 23 | Dec 23 |
|--|---------|--------|--------|--------|--------|--------|--------|--------|--------|
| Bank Deposits | CZK bil | 6,172 | 6,340 | 6,417 | 5,859 | 6,625 | 6,832 | 6,933 | 6,701 |
| Corporate Deposits | CZK bil | 1,334 | 1,323 | 1,408 | 1,367 | 1,466 | 1,503 | 1,424 | 1,470 |
| Retail Deposits | CZK bil | 3,281 | 3,323 | 3,346 | 3,396 | 3,447 | 3,513 | 3,578 | 3,651 |
| Bank Deposits by Public Bodies | CZK bil | 826 | 954 | 939 | 399 | 932 | 984 | 1,092 | 724 |
| Current (As % of Total Deposits) | % | 71.6 | 68.8 | 65.8 | 71.8 | 62.6 | 61.8 | 61.2 | 64.9 |
| Current (As % of Retail Deposits) | % | 80.0 | 78.0 | 75.9 | 75.1 | 73.9 | 73.8 | 73.3 | 72.9 |
| DEPOSIT GROWTH RATES | | | | | | | | | |
| Bank Deposits Growth | % | 4.70 | 8.29 | 7.87 | 6.48 | 7.34 | 7.75 | 8.05 | 14.4 |
| Retail Deposits Growth | % | 3.60 | 3.05 | 2.72 | 4.04 | 5.03 | 5.70 | 6.92 | 7.50 |
| Corporate Deposits Growth | % | 8.07 | 5.63 | 11.1 | 4.44 | 9.89 | 13.7 | 1.16 | 7.54 |
| Public Deposits Growth | % | 2.01 | 31.6 | 25.7 | 22.5 | 12.8 | 3.13 | 16.2 | 81.6 |
| CAPITAL AND FUNDING | | | | | | | | | |
| Bank Tier 1 Capital | CZK bil | 606 | 593 | 601 | 616 | 628 | 641 | 642 | 651 |
| Bank Regulatory Capital | CZK bil | 625 | 613 | 622 | 637 | 650 | 670 | 672 | 687 |
| Banks' Risk-Weighted Assets | CZK bil | 2,441 | 2,482 | 2,492 | 2,493 | 2,509 | 2,544 | 2,589 | 2,622 |
| Bank Capital Adequacy Ratio | % | 22.4 | 21.6 | 21.8 | 22.3 | 22.5 | 23.0 | 22.8 | 22.9 |
| Bank Tier 1 Ratio | % | 21.7 | 20.9 | 21.1 | 21.5 | 21.8 | 22.0 | 21.8 | 21.7 |
| Bank Equity (As % of Bank Assets) | % | 6.01 | 5.85 | 6.08 | 6.72 | 6.09 | 5.78 | 5.94 | 6.33 |
| Bank Loans (As % of Bank Assets) | % | 41.5 | 41.1 | 43.0 | 45.7 | 42.2 | 42.1 | 42.2 | 44.1 |
| Bank Loans (As % of Bank Deposits) | % | 63.6 | 62.4 | 63.3 | 69.5 | 62.1 | 61.6 | 61.9 | 65.0 |
| Retail Loans (as % of Retail Deposits) | % | 63.4 | 63.1 | 63.4 | 63.0 | 62.6 | 62.7 | 62.1 | 61.4 |

Source: Central bank, IMF, Helgi Library calculation

| INTEREST SPREADS AND MARGINS | | Mar 22 | Jun 22 | Sep 22 | Dec 22 | Mar 23 | Jun 23 | Sep 23 | Dec 23 |
|--|---|--------|--------|--------|--------|--------|--------|--------|--------|
| Net Interest Margin (As % of Total Assets) | % | 1.86 | 1.82 | 1.85 | 1.80 | 1.73 | 1.70 | 1.68 | 1.74 |
| Interest Spread (Loans minus Deposits) | % | 3.60 | 3.67 | 3.37 | 3.58 | 2.95 | 2.92 | 3.12 | 3.39 |
| Yield on Total Bank Assets | % | 3.72 | 4.29 | 5.02 | 5.30 | 5.59 | 5.64 | 5.73 | 6.01 |
| Costs of Bank Liabilities | % | 2.02 | 2.66 | 3.41 | 3.90 | 4.18 | 4.25 | 4.37 | 4.62 |
| RATES ON OUTSTANDING LOANS & DEPOSITS | | | | | | | | | |
| Interest Rate on Bank Loans | % | 4.56 | 5.28 | 5.50 | 5.57 | 5.65 | 5.72 | 5.82 | 5.84 |
| Interest Rate on Corporate Loans | % | 5.54 | 6.97 | 7.28 | 7.33 | 7.37 | 7.40 | 7.42 | 7.34 |
| Interest Rate on Consumer Loans | % | 8.14 | 8.22 | 8.37 | 8.48 | 8.62 | 8.66 | 8.75 | 8.76 |
| Mortgage Loan Interest Rate | % | 2.45 | 2.53 | 2.62 | 2.71 | 2.81 | 2.94 | 3.07 | 3.20 |
| Interest Rate on Corporate Deposits | % | 1.22 | 2.16 | 2.80 | 2.20 | 3.37 | 3.53 | 3.28 | 2.74 |
| Interest Rate on Bank Deposits | % | 0.961 | 1.61 | 2.13 | 1.99 | 2.71 | 2.80 | 2.70 | 2.45 |
| Interest Rate on Retail Deposits | % | 0.732 | 1.10 | 1.52 | 1.83 | 2.09 | 2.11 | 2.16 | 2.21 |
| RATES ON NEW LOANS & DEPOSITS | | | | | | | | | |
| Interest Rate on Corporate Loans | % | 6.91 | 8.46 | 9.10 | 9.46 | 9.42 | 9.51 | 9.20 | 8.71 |
| Interest Rate on Consumer Loans | % | 8.20 | 8.84 | 9.70 | 9.66 | 9.45 | 9.46 | 9.50 | 9.29 |
| Mortgage Loan Interest Rate | % | 3.73 | 4.26 | 4.64 | 4.68 | 5.15 | 5.35 | 5.37 | 5.31 |
| Interest Rate on Corporate Deposits | % | 3.90 | 5.80 | 6.45 | 5.78 | 6.49 | 6.53 | 6.50 | 6.10 |
| Interest Rate on Retail Deposits | % | 3.49 | 5.34 | 6.08 | 6.00 | 6.04 | 6.11 | 6.02 | 5.72 |

Source: Central bank, IMF, Helgi Library calculation

Komerční Banka

Quarterly Results - 4Q2023

Komerční Banka made a net profit of CZK 3,288 mil in the fourth quarter of 2023, down 30% when compared to the previous year. Total revenues decreased 4.44% yoy to CZK 9,200 mil, ROE amounted to 10.4% and the NPL ratio stood at 1.85%. Komerční Banka stock appreciated by 1.13% in the fourth quarter of 2023 to CZK 672 per share and the stock traded at a 12-month trailing PE of 9.65x and PBV of 0.989x based on the closing price at the end of the quarter.

- ✓ Revenues decreased 4.44% yoy to CZK 9,200 mil in the fourth quarter of 2023. Interest income formed 68.2% of total revenues with the net interest margin decreasing 0.381 pp to 1.66% of total assets. Fees added a further 19.8% to total revenue generated in 4Q2023, up from an average of 16.8% as seen in the previous two years.
- ✓ Operating costs grew by 9.48% yoy to CZK 4,308 mil, so cost to income ratio reached 46.8%, up by 9.02% compared to the previous two years. Staff accounted for 49.1% of total operating expenditures. At the end of fourth quarter of 2023, Komerční Banka operated a network of 212 branches and 7,551 employees.
- ✓ Loans and deposits grew by 2.87% and 0.238% qoq respectively, so loan to deposit ratio reached 73.9% at the end of 4Q2023. That's down from 82.2% the previous year. Equity reached 8.46% of assets and capital adequacy ratio amounted to 18.8% at the end of the fourth quarter of 2023.
- ✓ NPLs were 1.85% of total loans at the end of the quarter. Provisions covered 47.1% of non-performing loans.
- ✓ Komerční Banka stock traded at CZK 672 per share at the end of fourth quarter of 2023 implying a market capitalization of USD 5,672 mil. This put stock at a 12-month trailing price to earnings of 9.65x and price to book value of 0.989x as of the end of 4Q2023.

Sector:
Banking

Country:
Czechia

Share Price:
CZK 672

Market Capitalization:
USD 5,672 mil

Shares Outstanding:
189 mil

Employees:
7,551

Clients:
N/A

Branches:
212

Capital Adequacy Ratio:
18.8%

NPL Ratio:
1.85%

Provision Coverage:
47.1%

Data tells a story

| KEY FIGURES | | | | | | | | | |
|-------------|----------|------------|------|------------|------|-------|------|------|------------|
| | REVENUES | NET PROFIT | EPS | EPS GROWTH | PER | PBV | ROE | DPS | DIV. YIELD |
| | CZK mil | CZK mil | CZK | % | | | % | CZK | % |
| 4Q2023 | 9,200 | 3,288 | 69.6 | -30.0 | 9.65 | 0.989 | 10.4 | ... | ... |
| 2022 | 38,632 | 17,838 | 93.3 | 38.5 | 6.74 | 0.953 | 14.1 | 60.4 | 9.61 |
| 2021 | 31,347 | 12,992 | 67.4 | 56.0 | 13.9 | 1.38 | 10.6 | 23.9 | 2.55 |
| 2020 | 29,663 | 8,157 | 43.2 | -44.7 | 15.2 | 1.06 | 7.23 | 28.0 | 4.26 |
| 2019 | 32,573 | 14,901 | 78.1 | -0.583 | 10.6 | 1.44 | 14.1 | 0 | 0 |
| 2018 | 32,203 | 14,846 | 78.6 | 3.24 | 10.8 | 1.55 | 14.6 | 51.0 | 6.02 |
| 2017 | 31,060 | 14,930 | 76.1 | 5.11 | 12.0 | 1.72 | 14.5 | 47.0 | 5.14 |

Source: Company Data, Helgi Library



Komerční Banka – Financials

| INCOME STATEMENT | | Mar 22 | Jun 22 | Sep 22 | Dec 22 | Mar 23 | Jun 23 | Sep 23 | Dec 23 |
|---------------------|---------|--------|--------|--------|--------|--------|--------|--------|--------|
| Interest Income | CZK mil | 16,867 | 22,214 | 26,198 | 27,867 | 27,206 | 29,122 | 30,908 | 31,892 |
| Interest Cost | CZK mil | 10,011 | 14,912 | 18,856 | 20,735 | 20,857 | 22,659 | 24,401 | 25,616 |
| Net Interest Income | CZK mil | 6,856 | 7,302 | 7,342 | 7,132 | 6,349 | 6,463 | 6,507 | 6,276 |
| Net Fee Income | CZK mil | 1,493 | 1,477 | 1,478 | 1,673 | 1,515 | 1,534 | 1,548 | 1,817 |
| Other Income | CZK mil | 1,128 | 911 | 1,018 | 822 | 1,094 | 1,145 | 844 | 1,107 |
| Total Revenues | CZK mil | 9,477 | 9,690 | 9,838 | 9,627 | 8,958 | 9,142 | 8,899 | 9,200 |
| Staff Cost | CZK mil | 1,871 | 1,916 | 1,944 | 2,003 | 1,944 | 2,125 | 2,152 | 2,114 |
| Depreciation | CZK mil | 738 | 752 | 760 | 773 | 795 | 829 | 874 | 895 |
| Other Cost | CZK mil | 2,159 | 987 | 952 | 1,159 | 2,268 | 1,132 | 894 | 1,299 |
| Operating Cost | CZK mil | 4,768 | 3,655 | 3,656 | 3,935 | 5,007 | 4,086 | 3,920 | 4,308 |
| Operating Profit | CZK mil | 4,709 | 6,035 | 6,182 | 5,692 | 3,951 | 5,056 | 4,979 | 4,892 |
| Provisions | CZK mil | 278 | 284 | 669 | -50.0 | -432 | -467 | -138 | 1,051 |
| Pre-Tax Profit | CZK mil | 4,446 | 5,966 | 5,657 | 5,742 | 4,384 | 5,522 | 5,118 | 3,840 |
| Net Profit | CZK mil | 3,577 | 4,854 | 4,707 | 4,700 | 3,611 | 4,582 | 4,338 | 3,288 |

| BALANCE SHEET | | Mar 22 | Jun 22 | Sep 22 | Dec 22 | Mar 23 | Jun 23 | Sep 23 | Dec 23 |
|-------------------------|---------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Cash & Cash Equivalents | CZK mil | 57,491 | 21,383 | 25,497 | 14,190 | 16,967 | 11,913 | 11,590 | 12,835 |
| Interbank Loans | CZK mil | 349,137 | 455,150 | 420,753 | 233,398 | 339,065 | 383,240 | 428,191 | 411,644 |
| Customer Loans | CZK mil | 738,500 | 757,528 | 776,560 | 781,463 | 788,248 | 797,985 | 810,314 | 833,542 |
| Investments | CZK mil | 208,664 | 207,000 | 220,414 | 226,716 | 237,988 | 228,391 | 218,718 | 217,485 |
| Property and Equipment | CZK mil | 8,732 | 8,685 | 8,617 | 8,762 | 8,685 | 8,766 | 7,803 | 8,034 |
| Intangible Assets | CZK mil | 8,055 | 8,335 | 8,655 | 9,030 | 9,355 | 9,792 | 9,997 | 10,192 |
| Total Assets | CZK mil | 1,398,297 | 1,490,502 | 1,493,670 | 1,305,304 | 1,431,062 | 1,467,274 | 1,512,109 | 1,516,302 |
| Shareholders' Equity | CZK mil | 129,556 | 126,760 | 130,727 | 124,676 | 128,246 | 120,881 | 125,108 | 128,284 |
| Liabilities | CZK mil | 1,268,741 | 1,363,742 | 1,362,943 | 1,180,628 | 1,302,816 | 1,346,393 | 1,387,001 | 1,388,018 |
| Interbank Borrowing | CZK mil | 124,097 | 147,266 | 109,738 | 85,176 | 82,094 | 105,292 | 118,659 | 105,694 |
| Customer Deposits | CZK mil | 1,051,287 | 1,103,643 | 1,120,532 | 950,692 | 1,079,799 | 1,091,739 | 1,124,553 | 1,127,228 |
| Issued Debt Securities | CZK mil | 15,068 | 21,354 | 33,472 | 50,850 | 49,545 | 60,764 | 62,329 | 76,991 |
| Other Liabilities | CZK mil | 78,289 | 91,479 | 99,201 | 93,910 | 91,378 | 88,598 | 81,460 | 78,105 |

| RATIOS | | Mar 22 | Jun 22 | Sep 22 | Dec 22 | Mar 23 | Jun 23 | Sep 23 | Dec 23 |
|------------------------------------|---|--------|--------|--------|--------|--------|--------|--------|--------|
| ROE | % | 11.1 | 15.2 | 14.6 | 14.7 | 11.4 | 14.7 | 14.1 | 10.4 |
| ROA | % | 1.08 | 1.34 | 1.26 | 1.34 | 1.06 | 1.26 | 1.16 | 0.869 |
| Costs (As % Of Assets) | % | 1.44 | 1.01 | 0.980 | 1.12 | 1.46 | 1.13 | 1.05 | 1.14 |
| Costs (As % Of Income) | % | 50.3 | 37.7 | 37.2 | 40.9 | 55.9 | 44.7 | 44.0 | 46.8 |
| Capital Adequacy Ratio | % | 20.2 | 20.3 | 21.1 | 19.5 | 19.8 | 20.0 | 20.2 | 18.8 |
| Net Interest Margin | % | 2.07 | 2.02 | 1.97 | 2.04 | 1.86 | 1.78 | 1.75 | 1.66 |
| Interest Income (As % Of Revenues) | % | 72.3 | 75.4 | 74.6 | 74.1 | 70.9 | 70.7 | 73.1 | 68.2 |
| Fee Income (As % Of Revenues) | % | 15.8 | 15.2 | 15.0 | 17.4 | 16.9 | 16.8 | 17.4 | 19.8 |
| Staff Cost (As % Of Total Cost) | % | 39.2 | 52.4 | 53.2 | 50.9 | 38.8 | 52.0 | 54.9 | 49.1 |
| Equity (As % Of Assets) | % | 9.27 | 8.50 | 8.75 | 9.55 | 8.96 | 8.24 | 8.27 | 8.46 |
| Loans (As % Of Deposits) | % | 70.2 | 68.6 | 69.3 | 82.2 | 73.0 | 73.1 | 72.1 | 73.9 |
| Loans (As % Assets) | % | 52.8 | 50.8 | 52.0 | 59.9 | 55.1 | 54.4 | 53.6 | 55.0 |
| NPLs (As % Of Loans) | % | 2.43 | 2.43 | 2.27 | 2.34 | 2.24 | 2.09 | 2.04 | 1.85 |
| Provisions (As % Of NPLs) | % | 51.5 | 51.2 | 50.6 | 51.0 | 50.8 | 51.3 | 50.9 | 47.1 |

| VALUATION | | Mar 22 | Jun 22 | Sep 22 | Dec 22 | Mar 23 | Jun 23 | Sep 23 | Dec 23 |
|--------------------------|---------|--------|--------|--------|--------|--------|--------|--------|--------|
| Market Capitalisation | USD mil | 8,040 | 6,794 | 4,969 | 5,252 | 5,727 | 6,207 | 5,464 | 5,672 |
| Number Of Shares | mil | 189 | 189 | 189 | 189 | 189 | 189 | 189 | 189 |
| Share Price | CZK | 935 | 857 | 663 | 629 | 655 | 718 | 665 | 672 |
| Earnings Per Share (EPS) | CZK | 75.8 | 103 | 99.7 | 99.5 | 76.5 | 97.0 | 91.9 | 69.6 |
| Book Value Per Share | CZK | 686 | 671 | 692 | 660 | 679 | 640 | 662 | 679 |
| Price/Earnings (P/E) | | 12.3 | 8.34 | 6.65 | 6.32 | 8.56 | 7.39 | 7.23 | 9.65 |
| Price/Book Value (P/BV) | | 1.36 | 1.28 | 0.957 | 0.953 | 0.965 | 1.12 | 1.00 | 0.989 |

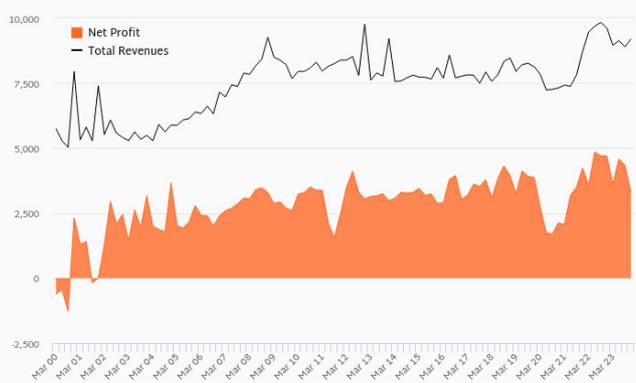
Source: Company Data, Helgi Library



Komerční Banka in Pictures

Revenue & Profitability

Net Profit (CZK mil) & Total Revenues (CZK mil)

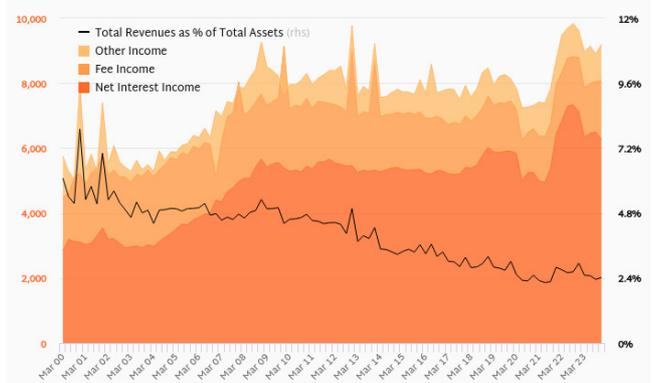


Source: Company Data, Helgi Library



Revenue Breakdown

Revenue by Type of Income (CZK mil)



Source: Company Data, Helgi Library



Asset Quality

NPLs (As % Of Loans) & Provisions (As % Of NPLs)

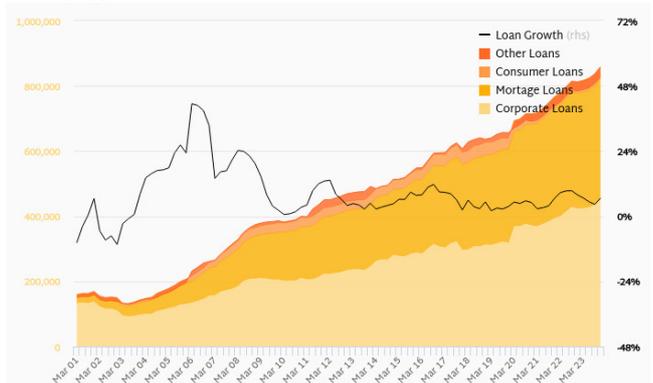


Source: Company Data, Helgi Library



Loan Breakdown

Loans by Type (CZK mil)

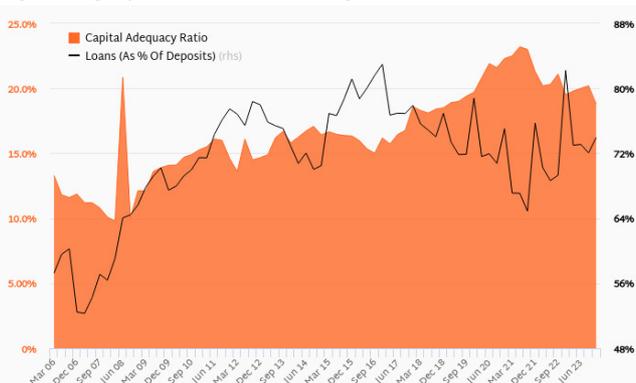


Source: Company Data, Helgi Library



Capital & Liquidity

Capital Adequacy Ratio & Loans (As % Of Deposits)

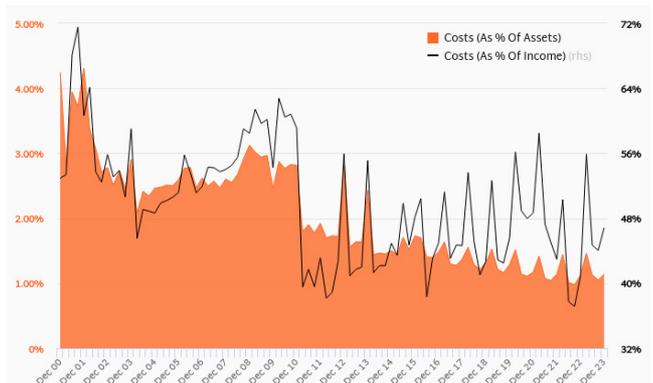


Source: Company Data, Helgi Library



Cost Efficiency

Costs As % Of Assets & Income



Source: Company Data, Helgi Library

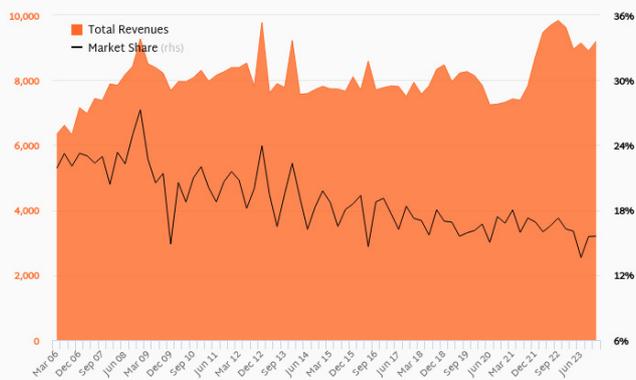




Komerční Banka – Market Share Development

Market Share in Bank Revenues

Total Revenues (CZK mil)

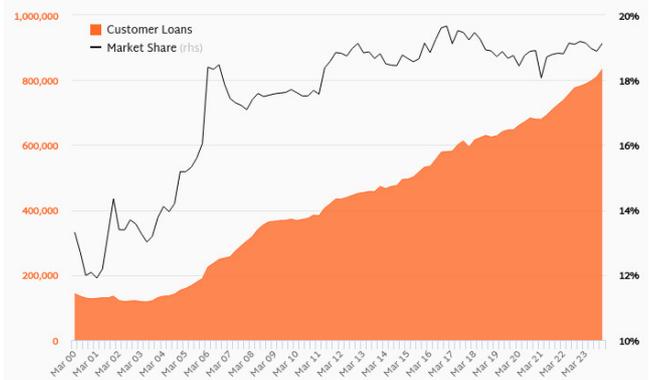


Source: Company Data, Helgi Library



Market Share in Bank Loans

Customer Loans (CZK bil) & Market Share (%)

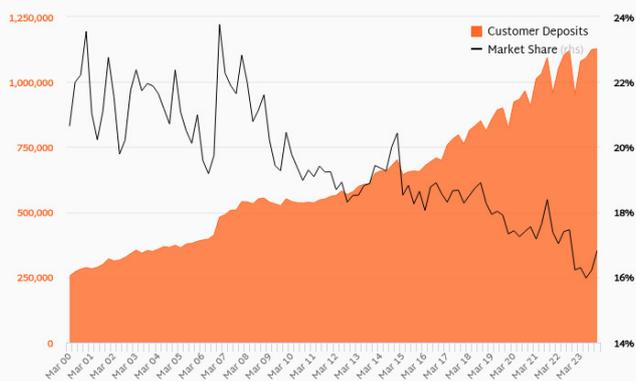


Source: Company Data, Helgi Library



Market Share in Bank Deposits

Customer Deposits (CZK bil)

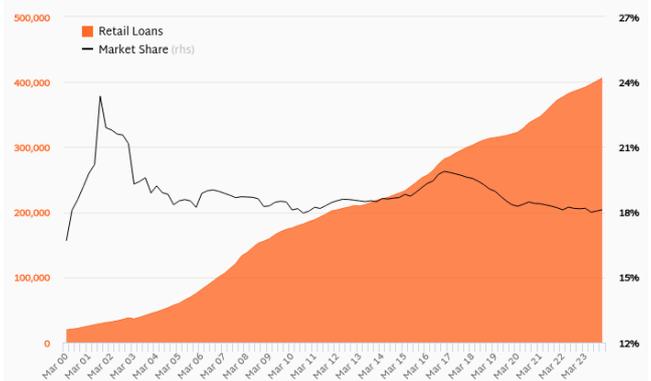


Source: Company Data, Helgi Library



Market Share in Retail Loans

Retail Loans (CZK bil) & Market Share (%)

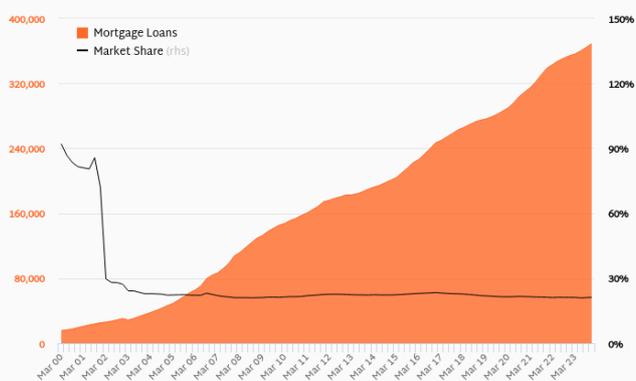


Source: Company Data, Helgi Library



Market Share in Mortgage Loans

Mortgage Loans (CZK mil) & Market Share (%)



Source: Company Data, Helgi Library



Market Share in Consumer Loans

Consumer Loans (CZK mil)



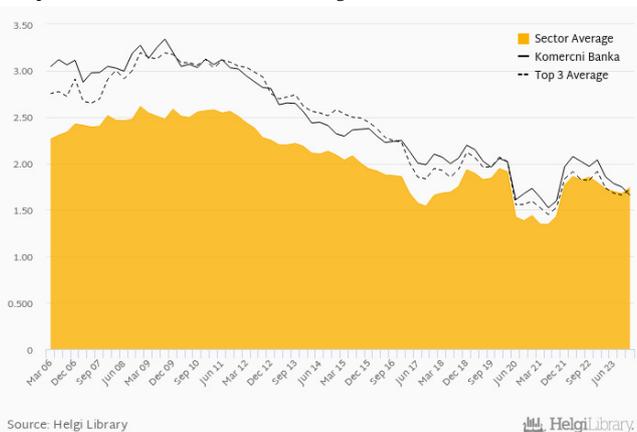
Source: Company Data, Helgi Library



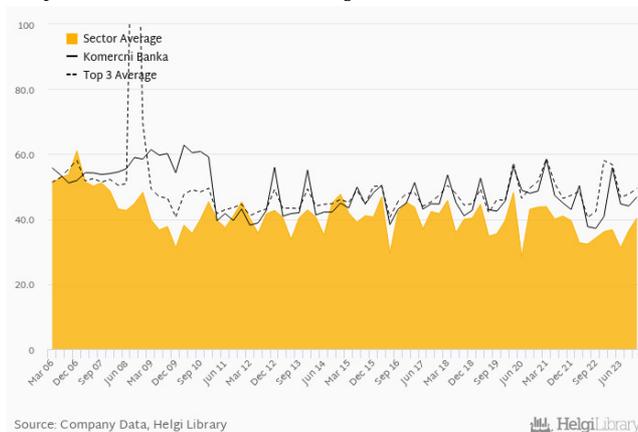


Komerční Banka – Comparison with Sector

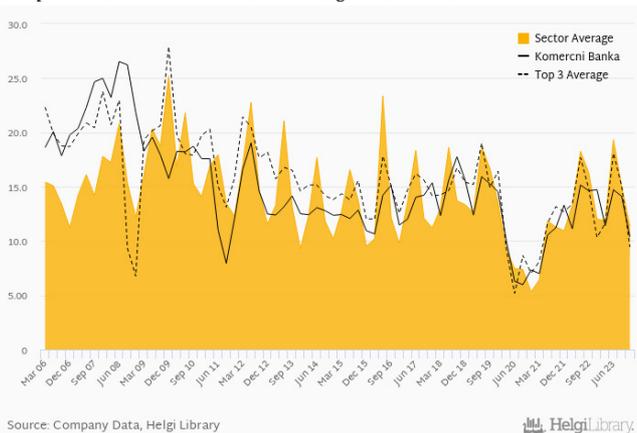
Komerční Banka – Net Interest Margin vs. Sector
Comparison with the Sector and Three Largest Banks in Czechia



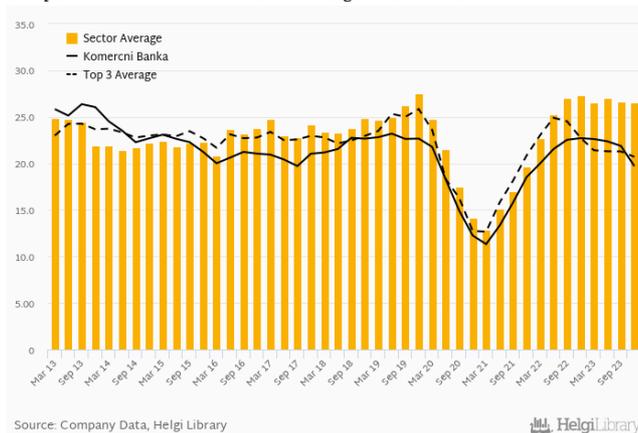
Komerční Banka – Cost to Income vs. Sector
Comparison with the Sector and Three Largest Banks in Czechia



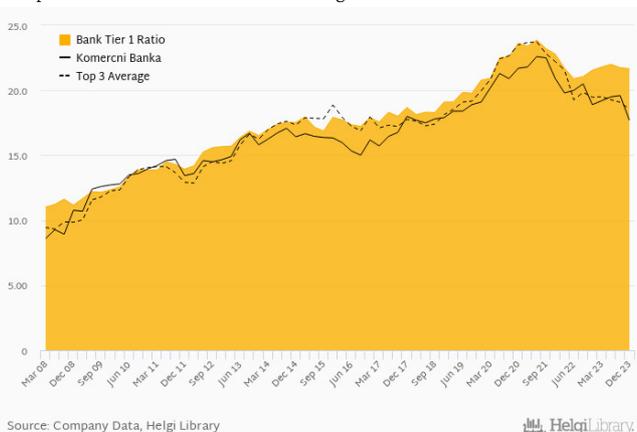
Komerční Banka – Return on Equity vs. Sector
Comparison with the Sector and Three Largest Banks in Czechia



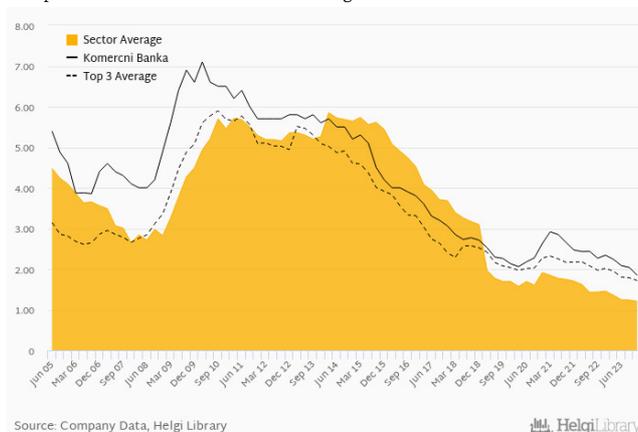
Komerční Banka – Adjusted ROE vs. Sector
Comparison with the Sector and Three Largest Banks in Czechia



Komerční Banka – Tier 1 Ratio vs. Sector
Comparison with the Sector and Three Largest Banks in Czechia



Komerční Banka – NPL Ratio vs. Sector
Comparison with the Sector and Three Largest Banks in Czechia



UniCredit Bank Czecho-Slovakia

Quarterly Results - 4Q2023

UniCredit Bank Czecho-Slovakia made a net profit of CZK 2,046 mil in the fourth quarter of 2023, down 11% when compared to the previous year. Total revenues increased 0.747% yoy to CZK 5,210 mil, ROE amounted to 10.2% and the NPL ratio stood at 1.22%. In the last three years, the bank grew its loans by 9.88% a year, revenues rose by 4.3% and net profit increased by 14.5% a year, on average.

- ✓ Revenues increased 0.747% yoy to CZK 5,210 mil in the fourth quarter of 2023. Interest income formed 68.5% of total revenues with the net interest margin increasing 0.012 pp to 1.46% of total assets. Fees added a further 17.1% to total revenue generated in 4Q2023, up from an average of 16.3% as seen in the previous two years.
- ✓ Operating costs grew by 17.2% yoy to CZK 2,390 mil, so cost to income ratio reached 45.9%, down by 14.6% compared to the previous two years. Staff accounted for 44.5% of total operating expenditures. At the end of fourth quarter of 2023, UniCredit Bank Czecho-Slovakia operated a network of 104 branches and 2,848 employees.
- ✓ Loans and deposits grew by 11.7% and 20.3% qoq respectively, so loan to deposit ratio reached 95.9% at the end of 4Q2023. That's down from 105% the previous year. Equity reached 9.42% of assets and we assume that capital adequacy ratio amounted to 22.2% at the end of the fourth quarter of 2023.
- ✓ NPLs were 1.22% of total loans at the end of the quarter, on our estimates. Provisions covered 132% of non-performing loans.
- ✓ When compared to selected peers, UniCredit Bank Czecho-Slovakia was 0.440 pp more profitable in terms of ROE, achieved 3.12 pp better cost efficiency when measured by cost to income ratio and grew its loans by 3.47 pp faster based on a last year comparison.

Sector:
Banking

Country:
Czechia

Employees:
2,848

Clients:
N/A

Branches:
104

ATMs:
N/A

Bank Cards:
N/A

Capital Adequacy Ratio:
22.2%*

Tier 1 Ratio:
22.0%*

Data tells a story

| KEY FIGURES | | | | | | | | | |
|-------------|----------|----------------|------------|---------------|------|----------------|-----------------|-----------------|-----------|
| | REVENUES | REVENUE GROWTH | NET PROFIT | PROFIT GROWTH | ROE | COST TO INCOME | LOAN / DEPOSITS | EQUITY / ASSETS | NPL RATIO |
| | CZK mil | % | CZK mil | % | % | % | % | % | % |
| 4Q2023 | 5,210 | 0.747 | 2,046 | -11.0 | 10.2 | 45.9 | 95.9 | 9.42 | 1.22 |
| 2022 | 22,311 | 16.7 | 9,128 | 30.8 | 11.2 | 43.3 | 107 | 10.6 | 1.87 |
| 2021 | 19,113 | 5.73 | 6,981 | 31.3 | 8.34 | 47.2 | 103 | 11.8 | 2.50 |
| 2020 | 18,078 | -14.3 | 5,317 | -47.5 | 6.48 | 47.8 | 109 | 12.9 | 3.29 |
| 2019 | 21,086 | 0.726 | 10,122 | 13.0 | 13.1 | 40.2 | 106 | 11.4 | 2.31 |
| 2018 | 20,934 | 12.4 | 8,957 | 17.5 | 12.2 | 41.5 | 110 | 11.3 | 2.67 |
| 2017 | 18,621 | 4.16 | 7,626 | 26.2 | 11.0 | 47.3 | 107 | 10.6 | 3.42 |

Source: Company Data, Helgi Library; Numbers for the Bank include figures for Slovak operations. *Estimate



UniCredit Bank Czecho-Slovakia – Financials

| INCOME STATEMENT | | Mar 22 | Jun 22 | Sep 22 | Dec 22 | Mar 23 | Jun 23 | Sep 23 | Dec 23 |
|---------------------|---------|--------|--------|--------|--------|--------|--------|--------|--------|
| Interest Income | CZK mil | 4,869 | 5,636 | 6,038 | 6,233 | 6,958 | 8,508 | 10,297 | 9,730 |
| Interest Cost | CZK mil | 1,385 | 2,068 | 3,007 | 3,012 | 3,533 | 4,987 | 6,620 | 6,159 |
| Net Interest Income | CZK mil | 3,484 | 3,568 | 3,031 | 3,221 | 3,425 | 3,521 | 3,678 | 3,571 |
| Net Fee Income | CZK mil | 926 | 885 | 788 | 823 | 773 | 910 | 722 | 893 |
| Other Income | CZK mil | 1,267 | 450 | 634 | 1,127 | 1,416 | 833 | 815 | 746 |
| Total Revenues | CZK mil | 5,677 | 4,903 | 4,454 | 5,171 | 5,614 | 5,264 | 5,215 | 5,210 |
| Staff Cost | CZK mil | 830 | 881 | 866 | 996 | 926 | 965 | 983 | 1,062 |
| Depreciation | CZK mil | 274 | 269 | 267 | 268 | 279 | 271 | 278 | 464 |
| Other Cost | CZK mil | 905 | 884 | 897 | 775 | 1,449 | 465 | 626 | 863 |
| Operating Cost | CZK mil | 2,009 | 2,033 | 2,030 | 2,040 | 2,655 | 1,701 | 1,886 | 2,390 |
| Operating Profit | CZK mil | 3,668 | 2,869 | 2,423 | 3,132 | 2,959 | 3,562 | 3,328 | 2,820 |
| Provisions | CZK mil | 363 | 476 | 140 | 503 | -116 | 266 | -0.137 | -267 |
| Pre-Tax Profit | CZK mil | 2,785 | 2,658 | 2,538 | 2,701 | 3,075 | 3,297 | 3,328 | 2,377 |
| Net Profit | CZK mil | 2,348 | 2,173 | 2,104 | 2,298 | 2,695 | 2,761 | 2,755 | 2,046 |

| BALANCE SHEET | | Mar 22 | Jun 22 | Sep 22 | Dec 22 | Mar 23 | Jun 23 | Sep 23 | Dec 23 |
|-------------------------|---------|---------|---------|-----------|---------|-----------|---------|-----------|---------|
| Cash & Cash Equivalents | CZK mil | 81,621 | 29,437 | 13,790 | 7,734 | 10,580 | 6,388 | 8,882 | 8,814 |
| Interbank Loans | CZK mil | 306,363 | 319,524 | 361,941 | 107,722 | 359,153 | 314,801 | 392,906 | 158,548 |
| Customer Loans | CZK mil | 464,032 | 479,837 | 492,778 | 526,838 | 501,682 | 512,685 | 529,784 | 591,926 |
| Investments | CZK mil | 99,018 | 108,282 | 134,054 | 80,996 | 81,851 | 84,954 | 89,044 | 86,123 |
| Property and Equipment | CZK mil | 3,428 | 3,484 | 3,317 | 3,281 | 3,328 | 3,489 | 3,492 | 3,467 |
| Intangible Assets | CZK mil | 2,548 | 2,475 | 2,408 | 2,495 | 2,342 | 2,290 | 2,217 | 2,353 |
| Total Assets | CZK mil | 901,976 | 943,363 | 1,025,966 | 756,090 | 1,026,526 | 988,985 | 1,085,351 | 874,079 |
| Shareholders' Equity | CZK mil | 78,443 | 71,712 | 73,604 | 77,171 | 71,392 | 74,832 | 77,730 | 82,310 |
| Liabilities | CZK mil | 823,532 | 871,651 | 952,362 | 678,920 | 955,134 | 914,152 | 1,007,621 | 791,769 |
| Interbank Borrowing | CZK mil | 78,353 | 87,543 | 75,646 | 51,932 | 57,703 | 66,634 | 82,183 | 28,972 |
| Customer Deposits | CZK mil | 641,797 | 660,951 | 755,777 | 502,969 | 749,899 | 702,888 | 774,064 | 617,058 |
| Issued Debt Securities | CZK mil | 67,528 | 75,549 | 79,509 | 34,412 | 46,292 | 58,663 | 75,678 | 78,524 |
| Other Liabilities | CZK mil | 35,855 | 47,608 | 41,430 | 89,607 | 101,240 | 85,967 | 75,695 | 67,215 |

| RATIOS | | Mar 22 | Jun 22 | Sep 22 | Dec 22 | Mar 23 | Jun 23 | Sep 23 | Dec 23 |
|------------------------------------|---|--------|--------|--------|--------|--------|--------|--------|--------|
| ROE | % | 12.0 | 11.6 | 11.6 | 12.2 | 14.5 | 15.1 | 14.4 | 10.2 |
| ROA | % | 1.19 | 0.942 | 0.855 | 1.03 | 1.21 | 1.10 | 1.06 | 0.835 |
| Costs (As % Of Assets) | % | 1.02 | 0.882 | 0.825 | 0.916 | 1.19 | 0.675 | 0.728 | 0.976 |
| Costs (As % Of Income) | % | 35.4 | 41.5 | 45.6 | 39.4 | 47.3 | 32.3 | 36.2 | 45.9 |
| Capital Adequacy Ratio | % | 21.8 | 21.7 | 22.7 | 22.8 | 24.7 | 22.8 | 23.8 | 22.2 |
| Net Interest Margin | % | 1.76 | 1.55 | 1.23 | 1.45 | 1.54 | 1.40 | 1.42 | 1.46 |
| Interest Income (As % Of Revenues) | % | 61.4 | 72.8 | 68.1 | 62.3 | 61.0 | 66.9 | 70.5 | 68.5 |
| Fee Income (As % Of Revenues) | % | 16.3 | 18.1 | 17.7 | 15.9 | 13.8 | 17.3 | 13.8 | 17.1 |
| Staff Cost (As % Of Total Cost) | % | 41.3 | 43.3 | 42.7 | 48.8 | 34.9 | 56.7 | 52.1 | 44.5 |
| Equity (As % Of Assets) | % | 8.70 | 7.60 | 7.17 | 10.2 | 6.95 | 7.57 | 7.16 | 9.42 |
| Loans (As % Of Deposits) | % | 72.3 | 72.6 | 65.2 | 105 | 66.9 | 72.9 | 68.4 | 95.9 |
| Loans (As % Assets) | % | 51.4 | 50.9 | 48.0 | 69.7 | 48.9 | 51.8 | 48.8 | 67.7 |
| NPLs (As % Of Loans) | % | 2.85 | 2.73 | 2.66 | 1.94 | 1.99 | 1.84 | 1.78 | 1.22 |
| Provisions (As % Of NPLs) | % | 88.8 | 97.1 | 97.7 | 110 | 110 | 117 | 117 | 132 |

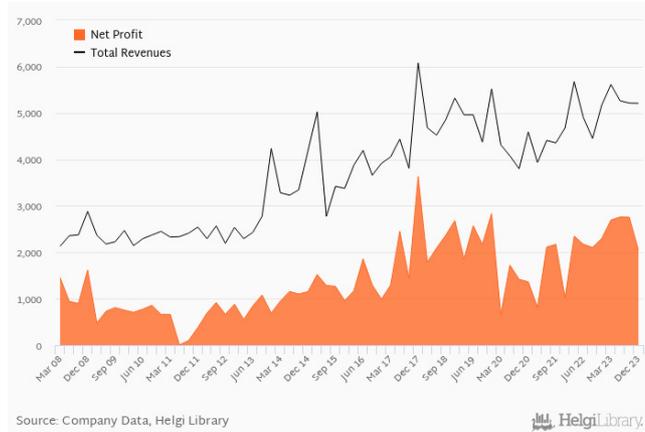
Source: Company Data, Helgi Library



UniCredit Bank Czecho-Slovakia in Pictures

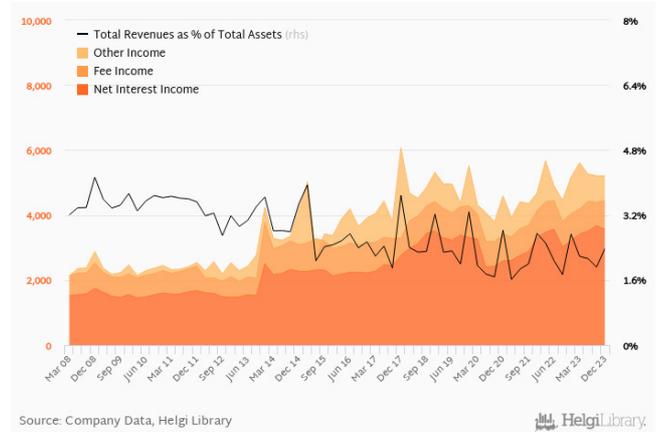
Revenue & Profitability

Net Profit (CZK mil) & Total Revenues (CZK mil)



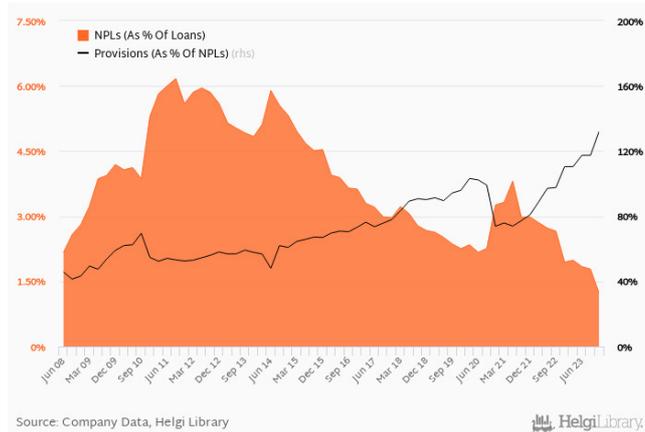
Revenue Breakdown

Revenue by Type of Income (CZK mil)



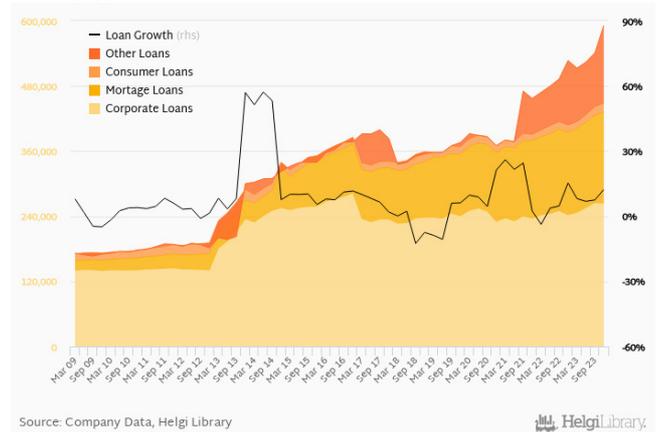
Asset Quality

NPLs (As % Of Loans) & Provisions (As % Of NPLs)



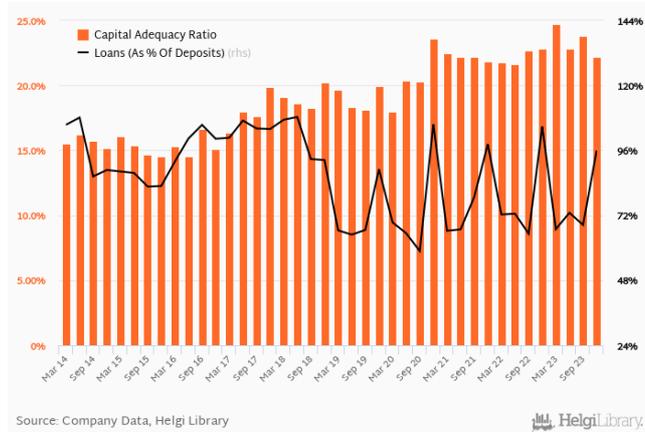
Loan Breakdown

Loans by Type (CZK mil)



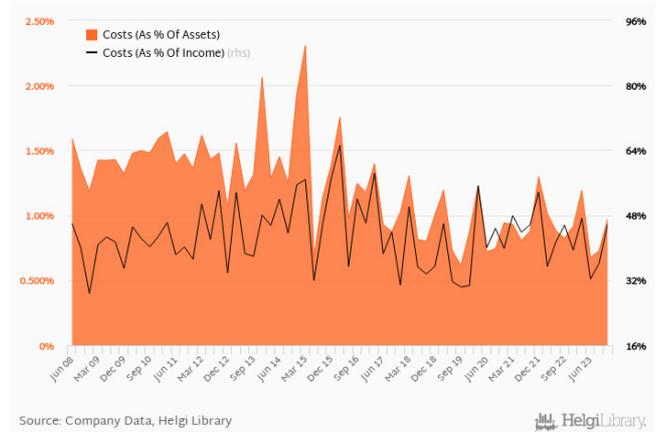
Capital & Liquidity

Capital Adequacy Ratio & Loans (As % Of Deposits)



Cost Efficiency

Costs As % Of Assets & Income

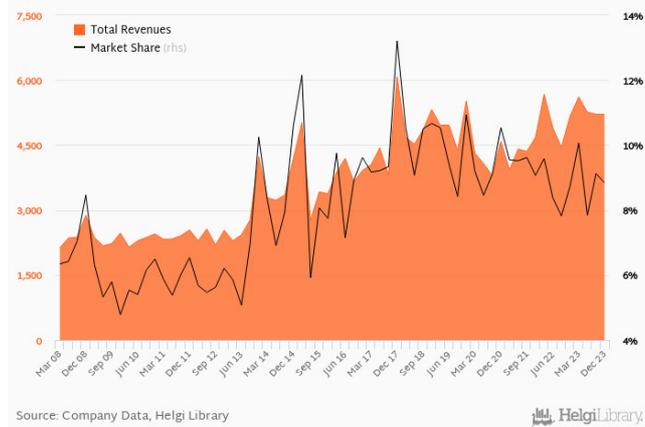




UniCredit Bank Czecho-Slovakia – Market Share Development

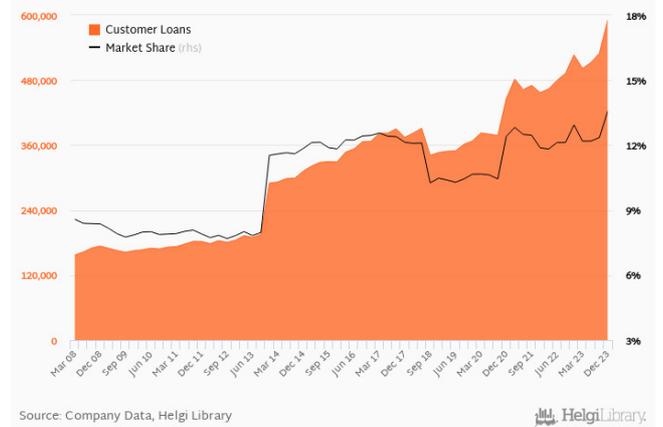
Market Share in Bank Revenues

Total Revenues (CZK mil)



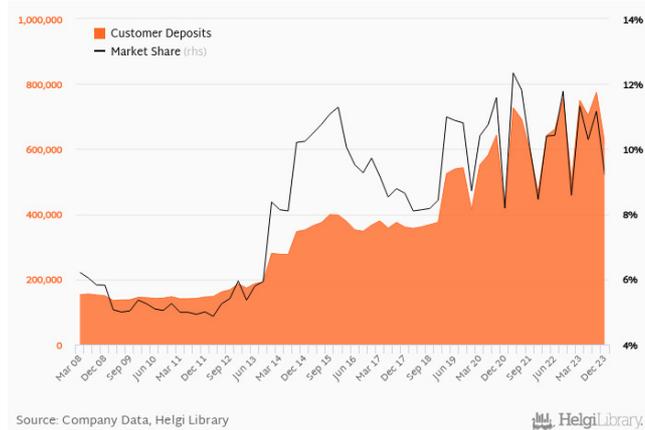
Market Share in Bank Loans

Customer Loans (CZK bil) & Market Share (%)



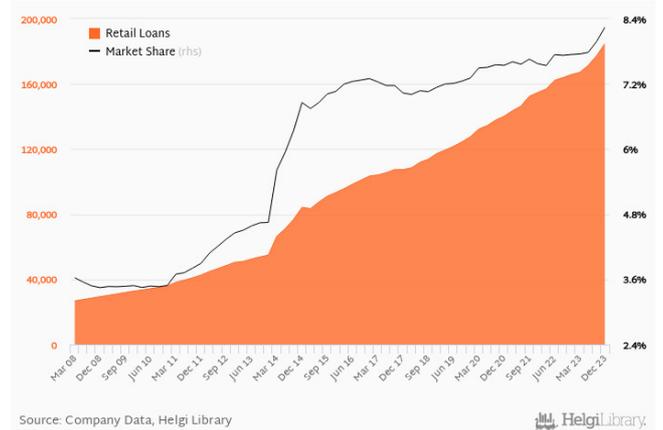
Market Share in Bank Deposits

Customer Deposits (CZK bil)



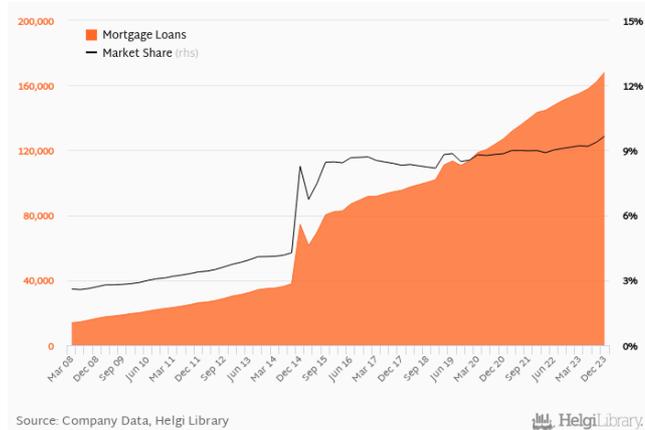
Market Share in Retail Loans

Retail Loans (CZK bil) & Market Share (%)



Market Share in Mortgage Loans

Mortgage Loans (CZK mil) & Market Share (%)



Market Share in Consumer Loans

Consumer Loans (CZK mil)

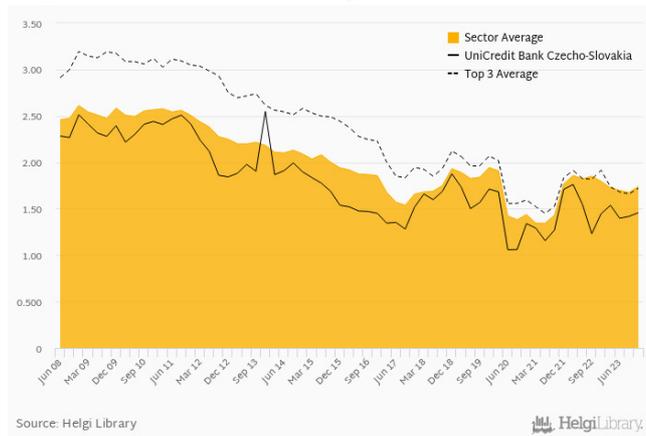




UniCredit Bank Czecho-Slovakia – Comparison with Sector

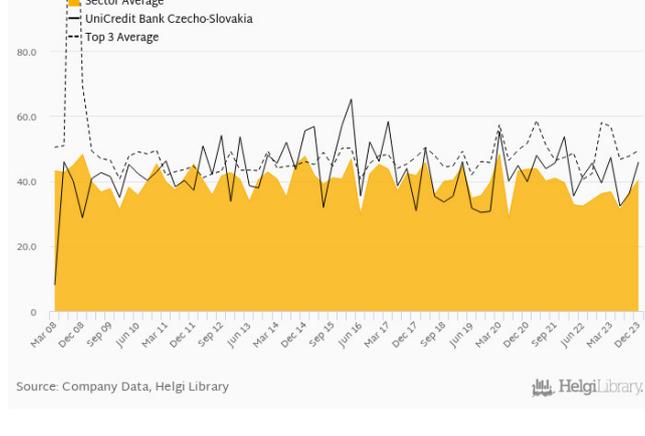
UniCredit Bank Czecho-Slovakia – Net Interest Margin vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia



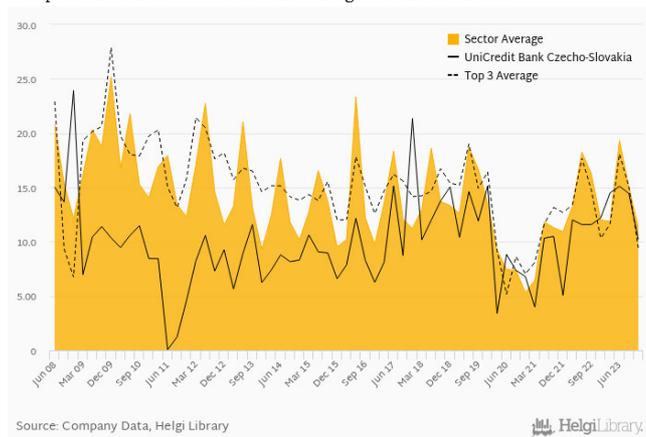
UniCredit Bank Czecho-Slovakia – Cost to Income vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia



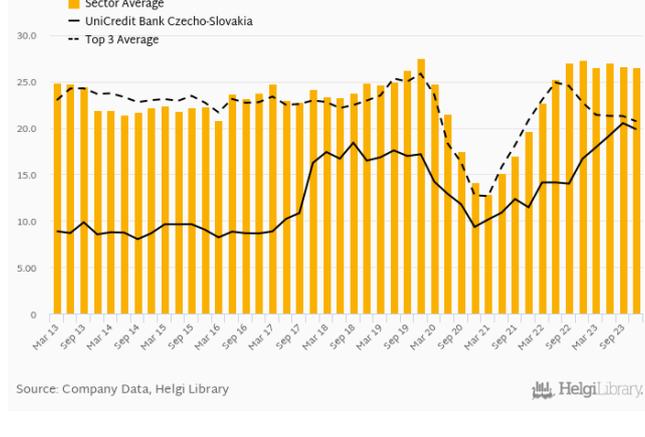
UniCredit Bank Czecho-Slovakia – Return on Equity vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia



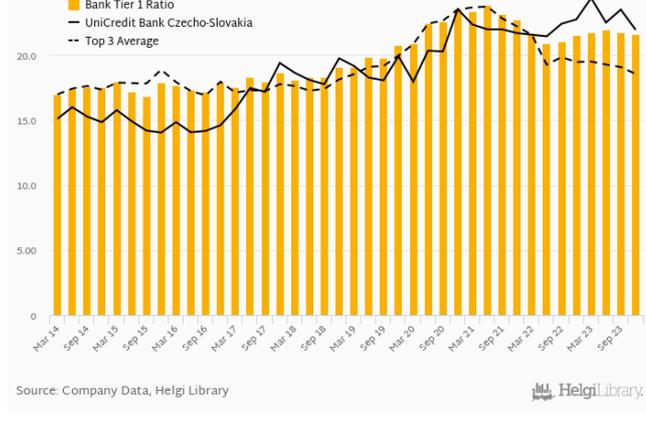
UniCredit Bank Czecho-Slovakia – Adjusted ROE vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia



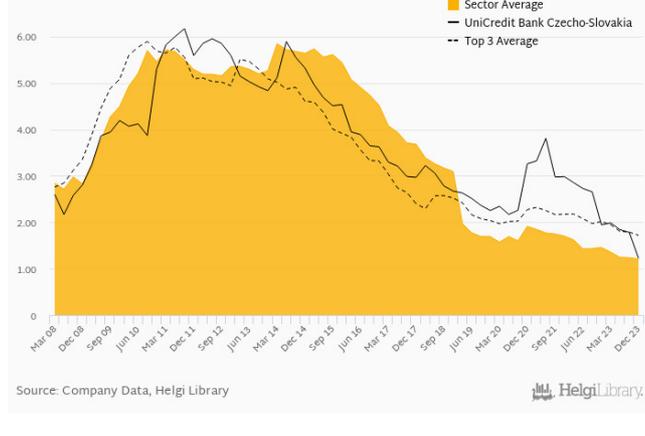
UniCredit Bank Czecho-Slovakia – Tier 1 Ratio vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia



UniCredit Bank Czecho-Slovakia – NPL Ratio vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia



CSOB

Quarterly Results - 4Q2023

CSOB made a net profit of CZK 1,831 mil in the fourth quarter of 2023, up 644% when compared to the previous year. Total revenues increased 64.2% yoy to CZK 10,620 mil, ROE amounted to 6.52% and the NPL ratio stood at 1.51%. In the last three years, the bank grew its loans by -1.62% a year, revenues rose by 9.22% and net profit decreased by 5.49% a year, on average.

- ✓ Revenues increased 64.2% yoy to CZK 10,620 mil in the fourth quarter of 2023. Interest income formed 70.8% of total revenues with the net interest margin decreasing 0.098 pp to 1.51% of total assets. Fees added a further 21.3% to total revenue generated in 4Q2023, up from an average of 21.2% as seen in the previous two years.
- ✓ Operating costs dropped by 0.106% yoy to CZK 5,667 mil, so cost to income ratio reached 53.4%, up by 7.04% compared to the previous two years. Staff accounted for 47.2% of total operating expenditures. At the end of fourth quarter of 2023, CSOB operated a network of 198 branches and 8,036 employees.
- ✓ Loans and deposits grew by 1.39% and 10.6% qoq respectively, so loan to deposit ratio reached 67.7% at the end of 4Q2023. That's down from 69.9% the previous year. Equity reached 6.13% of assets and capital adequacy ratio amounted to 19.7% at the end of the fourth quarter of 2023.
- ✓ NPLs were 1.51% of total loans at the end of the quarter. Provisions covered 45.2% of non-performing loans.
- ✓ When compared to selected peers, CSOB was 3.26 pp less profitable in terms of ROE, achieved 4.38 pp worse cost efficiency when measured by cost to income ratio and grew its loans by 3.78 pp slower based on a last year comparison.

Sector:
Banking

Country:
Czechia

Employees:
8,036

Clients:
N/A

Branches:
198

ATMs:
1,020

Bank Cards:
N/A

Capital Adequacy Ratio:
19.7%

Tier 1 Ratio:
19.7%

| KEY FIGURES | | | | | | | | | |
|-------------|----------|----------------|------------|---------------|------|----------------|-----------------|-----------------|-----------|
| | REVENUES | REVENUE GROWTH | NET PROFIT | PROFIT GROWTH | ROE | COST TO INCOME | LOAN / DEPOSITS | EQUITY / ASSETS | NPL RATIO |
| | CZK mil | % | CZK mil | % | % | % | % | % | % |
| 4Q2023 | 10,620 | 64.2 | 1,831 | 644 | 6.52 | 53.4 | 67.7 | 6.13 | 1.51 |
| 2022 | 40,474 | 13.3 | 14,571 | -9.83 | 13.3 | 54.3 | 69.9 | 5.59 | 1.81 |
| 2021 | 35,724 | 1.34 | 16,160 | 90.4 | 14.4 | 55.5 | 70.6 | 6.50 | 1.95 |
| 2020 | 35,251 | -16.9 | 8,488 | -56.9 | 8.27 | 54.6 | 86.9 | 6.09 | 2.00 |
| 2019 | 42,404 | 14.3 | 19,691 | 25.0 | 20.8 | 44.9 | 87.3 | 6.02 | 2.18 |
| 2018 | 37,102 | -0.261 | 15,757 | -10.0 | 17.1 | 47.9 | 87.1 | 6.65 | 3.06 |
| 2017 | 37,199 | 9.27 | 17,517 | 15.7 | 19.3 | 43.7 | 90.6 | 7.03 | 2.04 |

Source: Company Data, Helgi Library; Numbers for the Bank include figures for Slovak operations.

Data tells a story



CSOB – Financials

| INCOME STATEMENT | | Mar 22 | Jun 22 | Sep 22 | Dec 22 | Mar 23 | Jun 23 | Sep 23 | Dec 23 |
|---------------------|---------|--------|--------|--------|--------|--------|--------|--------|--------|
| Interest Income | CZK mil | 20,839 | 25,864 | 29,731 | 30,854 | 31,311 | 31,406 | 33,112 | 32,637 |
| Interest Cost | CZK mil | 13,049 | 17,784 | 22,048 | 23,345 | 24,338 | 24,091 | 25,873 | 25,119 |
| Net Interest Income | CZK mil | 7,790 | 8,080 | 7,683 | 7,509 | 6,973 | 7,315 | 7,239 | 7,518 |
| Net Fee Income | CZK mil | 2,072 | 2,036 | 2,123 | 1,810 | 2,169 | 2,252 | 2,247 | 2,257 |
| Other Income | CZK mil | 2,041 | 1,321 | 859 | -2,850 | 934 | 942 | 603 | 845 |
| Total Revenues | CZK mil | 11,903 | 11,437 | 10,665 | 6,469 | 10,076 | 10,509 | 10,089 | 10,620 |
| Staff Cost | CZK mil | 2,581 | 2,401 | 2,489 | 2,638 | 2,539 | 2,571 | 2,844 | 2,672 |
| Depreciation | CZK mil | 616 | 639 | 687 | 719 | 711 | 668 | 685 | 702 |
| Other Cost | CZK mil | 3,230 | 1,807 | 1,864 | 2,316 | 3,159 | 1,934 | 1,811 | 2,293 |
| Operating Cost | CZK mil | 6,427 | 4,847 | 5,040 | 5,673 | 6,409 | 5,173 | 5,340 | 5,667 |
| Operating Profit | CZK mil | 5,476 | 6,590 | 5,625 | 796 | 3,667 | 5,336 | 4,749 | 4,953 |
| Provisions | CZK mil | -102 | 125 | 758 | 716 | -152 | -1,259 | 75.0 | 2,712 |
| Pre-Tax Profit | CZK mil | 5,554 | 6,466 | 4,866 | 74.0 | 3,812 | 6,594 | 4,673 | 2,229 |
| Net Profit | CZK mil | 4,612 | 5,472 | 4,241 | 246 | 3,617 | 5,847 | 4,141 | 1,831 |

| BALANCE SHEET | | Mar 22 | Jun 22 | Sep 22 | Dec 22 | Mar 23 | Jun 23 | Sep 23 | Dec 23 |
|-------------------------|---------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Cash & Cash Equivalents | CZK mil | 380,369 | 26,274 | 46,168 | 62,121 | 24,360 | 32,215 | 65,738 | 24,243 |
| Interbank Loans | CZK mil | 582,091 | 870,483 | 586,177 | 465,010 | 628,199 | 706,003 | 701,387 | 536,551 |
| Customer Loans | CZK mil | 833,091 | 850,179 | 863,394 | 860,526 | 866,090 | 877,459 | 892,084 | 904,446 |
| Investments | CZK mil | 222,747 | 227,334 | 251,764 | 249,225 | 264,218 | 278,343 | 284,475 | 63,202 |
| Property and Equipment | CZK mil | 13,226 | 12,988 | 12,977 | 12,917 | 12,677 | 12,500 | 12,253 | 12,510 |
| Intangible Assets | CZK mil | 11,129 | 11,384 | 11,505 | 11,659 | 11,613 | 11,679 | 11,683 | 8,938 |
| Total Assets | CZK mil | 2,202,320 | 2,177,240 | 1,926,508 | 1,805,617 | 1,967,096 | 2,062,967 | 2,108,967 | 1,869,032 |
| Shareholders' Equity | CZK mil | 121,442 | 96,275 | 100,317 | 100,978 | 105,160 | 106,323 | 110,016 | 114,481 |
| Liabilities | CZK mil | 2,080,878 | 2,080,965 | 1,826,191 | 1,704,639 | 1,861,936 | 1,956,644 | 1,998,951 | 1,754,551 |
| Interbank Borrowing | CZK mil | 178,087 | 309,470 | 105,166 | 43,708 | 131,838 | 129,700 | 136,556 | 260,648 |
| Customer Deposits | CZK mil | 1,353,505 | 1,399,568 | 1,340,878 | 1,231,800 | 1,340,172 | 1,456,747 | 1,494,567 | 1,336,648 |
| Issued Debt Securities | CZK mil | 411,084 | 229,075 | 242,096 | 305,507 | 248,941 | 246,667 | 242,753 | 70,145 |
| Other Liabilities | CZK mil | 138,202 | 142,852 | 138,051 | 123,624 | 140,985 | 123,530 | 125,075 | 87,110 |

| RATIOS | | Mar 22 | Jun 22 | Sep 22 | Dec 22 | Mar 23 | Jun 23 | Sep 23 | Dec 23 |
|------------------------------------|---|--------|--------|--------|--------|--------|--------|--------|--------|
| ROE | % | 15.4 | 20.1 | 17.3 | 0.978 | 14.0 | 22.1 | 15.3 | 6.52 |
| ROA | % | 0.921 | 1.000 | 0.827 | 0.053 | 0.767 | 1.16 | 0.794 | 0.368 |
| Costs (As % Of Assets) | % | 1.28 | 0.885 | 0.983 | 1.22 | 1.36 | 1.03 | 1.02 | 1.14 |
| Costs (As % Of Income) | % | 54.0 | 42.4 | 47.3 | 87.7 | 63.6 | 49.2 | 52.9 | 53.4 |
| Capital Adequacy Ratio | % | 21.7 | 18.2 | 20.0 | 20.2 | 20.6 | 20.3 | 19.9 | 19.7 |
| Net Interest Margin | % | 1.55 | 1.48 | 1.50 | 1.61 | 1.48 | 1.45 | 1.39 | 1.51 |
| Interest Income (As % Of Revenues) | % | 65.4 | 70.6 | 72.0 | 116 | 69.2 | 69.6 | 71.8 | 70.8 |
| Fee Income (As % Of Revenues) | % | 17.4 | 17.8 | 19.9 | 28.0 | 21.5 | 21.4 | 22.3 | 21.3 |
| Staff Cost (As % Of Total Cost) | % | 40.2 | 49.5 | 49.4 | 46.5 | 39.6 | 49.7 | 53.3 | 47.2 |
| Equity (As % Of Assets) | % | 5.51 | 4.42 | 5.21 | 5.59 | 5.35 | 5.15 | 5.22 | 6.13 |
| Loans (As % Of Deposits) | % | 61.6 | 60.7 | 64.4 | 69.9 | 64.6 | 60.2 | 59.7 | 67.7 |
| Loans (As % Assets) | % | 37.8 | 39.0 | 44.8 | 47.7 | 44.0 | 42.5 | 42.3 | 48.4 |
| NPLs (As % Of Loans) | % | 2.00 | 1.90 | 1.75 | 1.81 | 1.70 | 1.52 | 1.52 | 1.51 |
| Provisions (As % Of NPLs) | % | 47.2 | 46.7 | 48.2 | 44.6 | 45.3 | 45.8 | 45.8 | 45.2 |

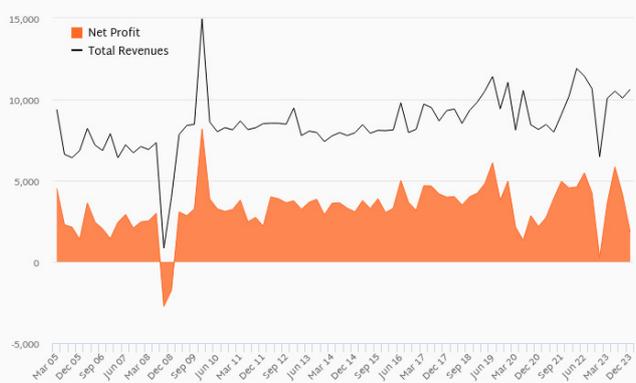
Source: Company Data, Helgi Library



CSOB in Pictures

Revenue & Profitability

Net Profit (CZK mil) & Total Revenues (CZK mil)

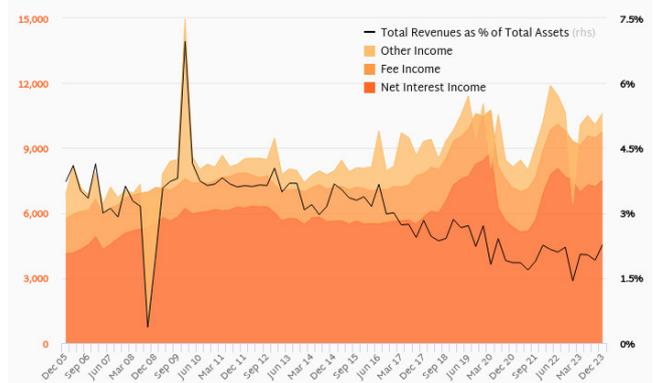


Source: Company Data, Helgi Library



Revenue Breakdown

Revenue by Type of Income (CZK mil)

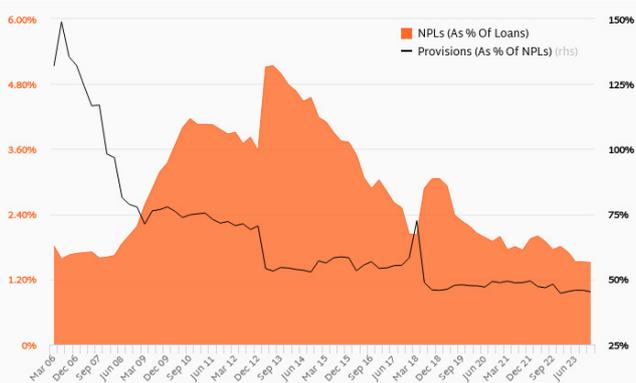


Source: Company Data, Helgi Library



Asset Quality

NPLs (As % Of Loans) & Provisions (As % Of NPLs)

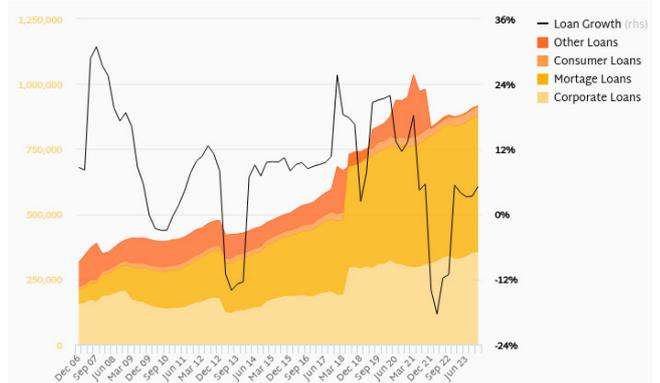


Source: Company Data, Helgi Library



Loan Breakdown

Loans by Type (CZK mil)

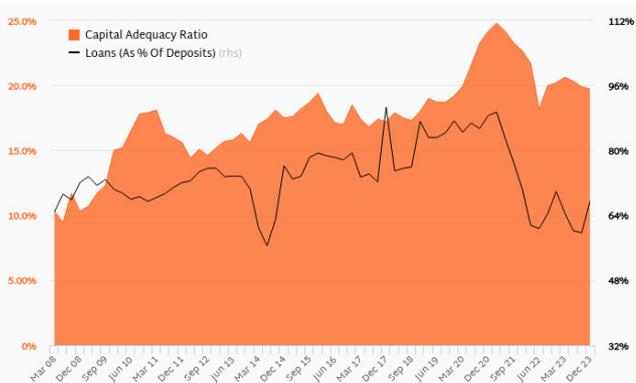


Source: Company Data, Helgi Library



Capital & Liquidity

Capital Adequacy Ratio & Loans (As % Of Deposits)

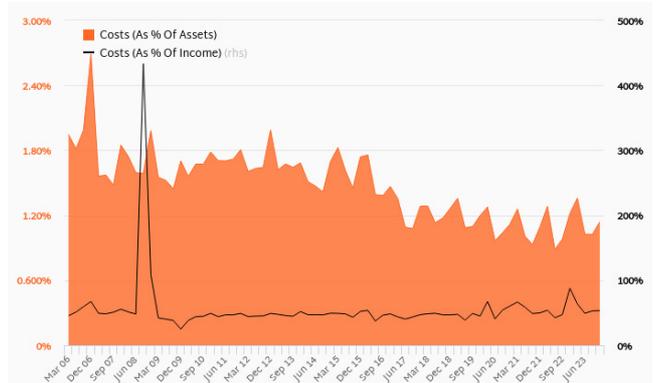


Source: Company Data, Helgi Library



Cost Efficiency

Costs As % Of Assets & Income



Source: Company Data, Helgi Library

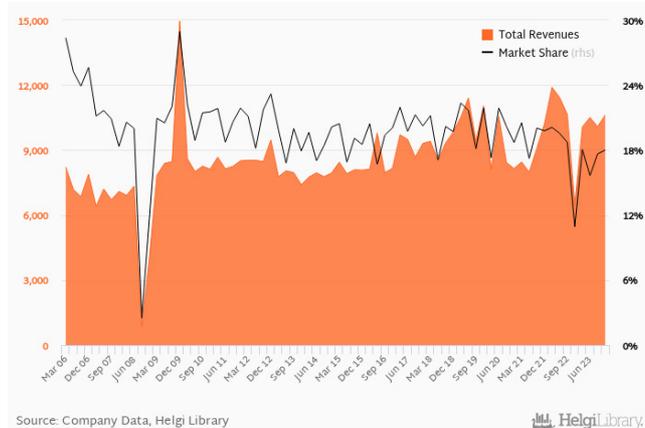




CSOB – Market Share Development

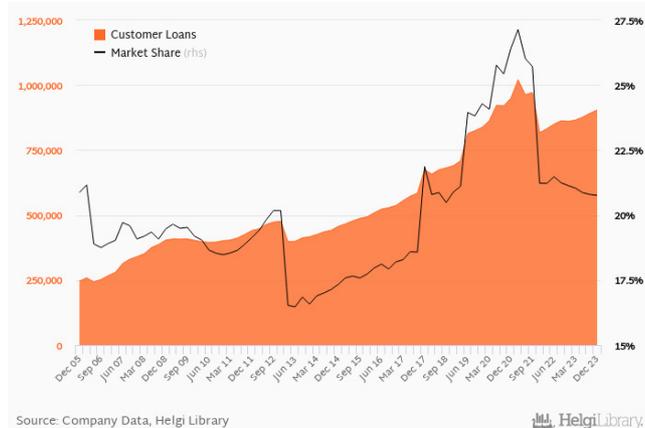
Market Share in Bank Revenues

Total Revenues (CZK mil)



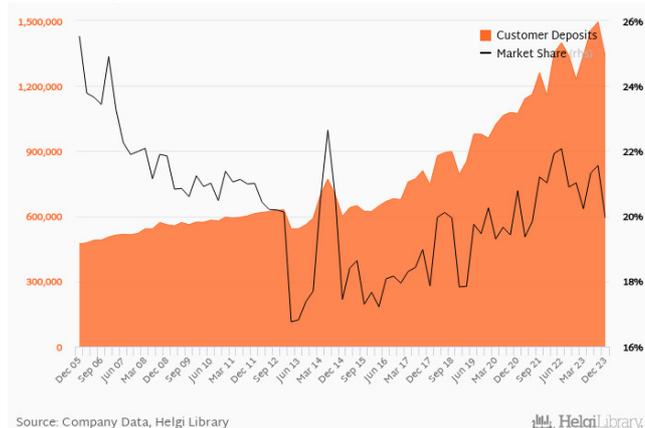
Market Share in Bank Loans

Customer Loans (CZK bil) & Market Share (%)



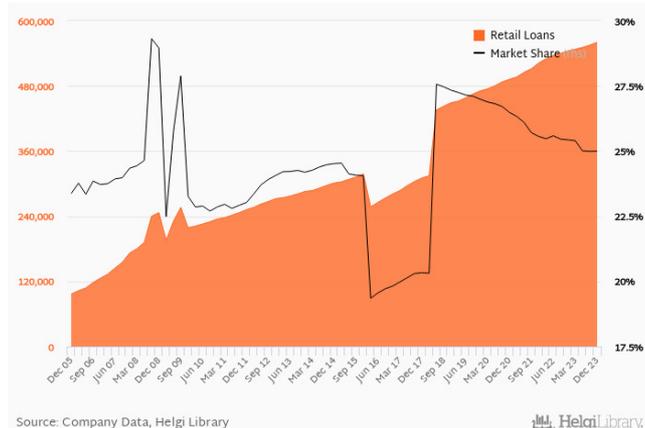
Market Share in Bank Deposits

Customer Deposits (CZK bil)



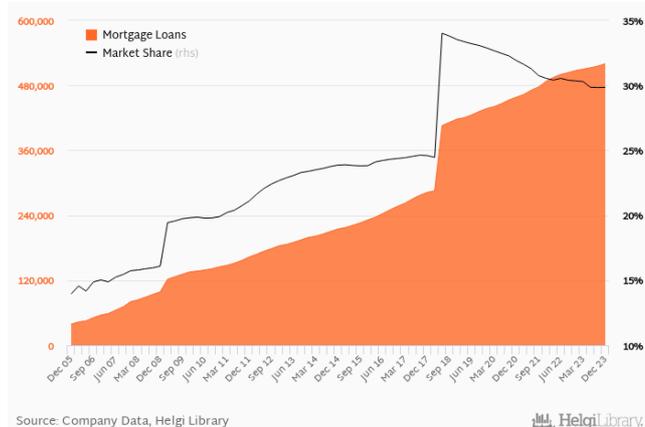
Market Share in Retail Loans

Retail Loans (CZK bil) & Market Share (%)



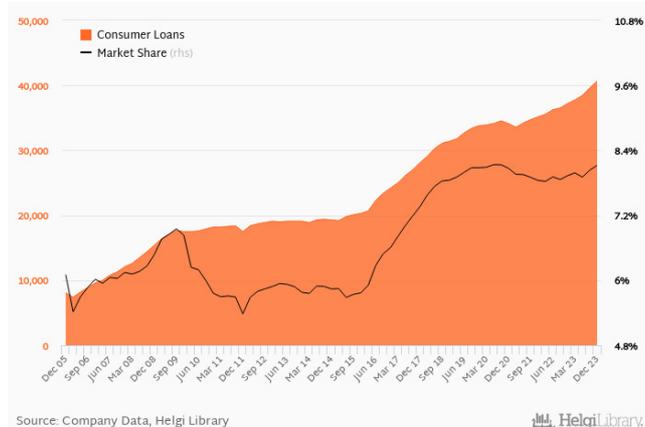
Market Share in Mortgage Loans

Mortgage Loans (CZK mil) & Market Share (%)



Market Share in Consumer Loans

Consumer Loans (CZK mil)

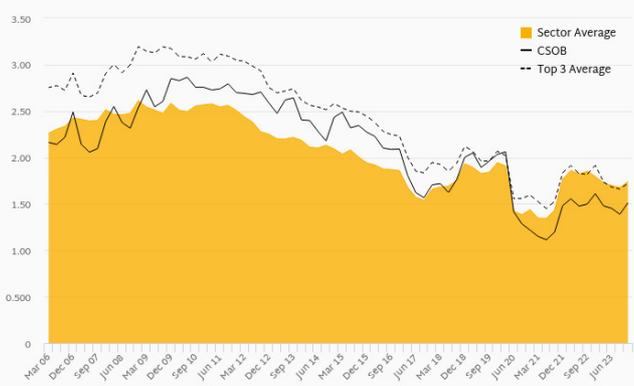




CSOB – Comparison with Sector

CSOB – Net Interest Margin vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia

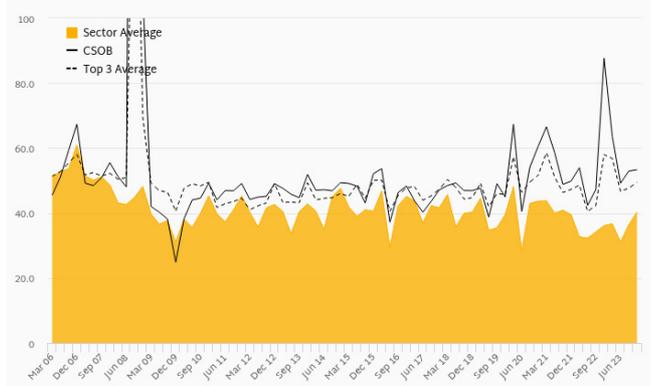


Source: Helgi Library



CSOB – Cost to Income vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia

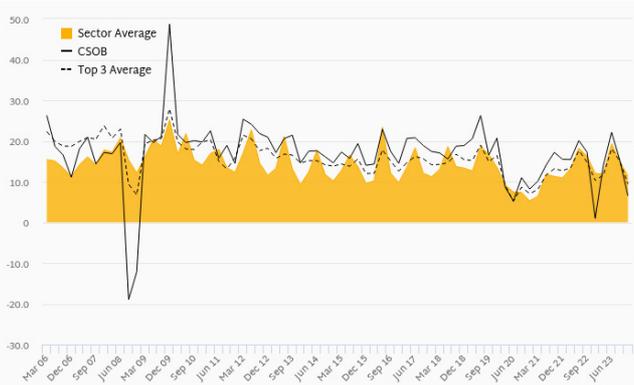


Source: Company Data, Helgi Library



CSOB – Return on Equity vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia

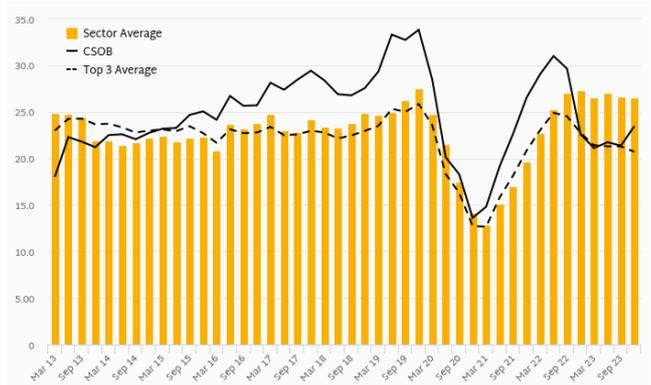


Source: Company Data, Helgi Library



CSOB – Adjusted ROE vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia

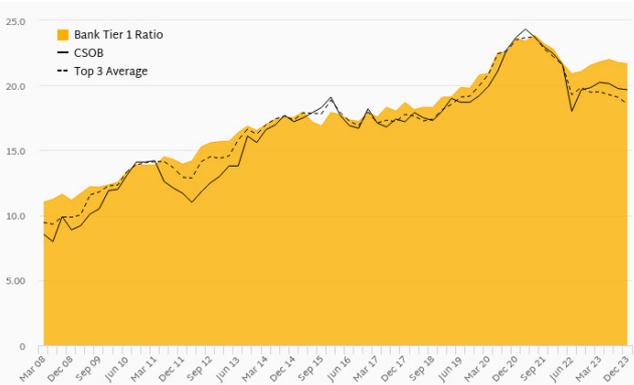


Source: Company Data, Helgi Library



CSOB – Tier 1 Ratio vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia

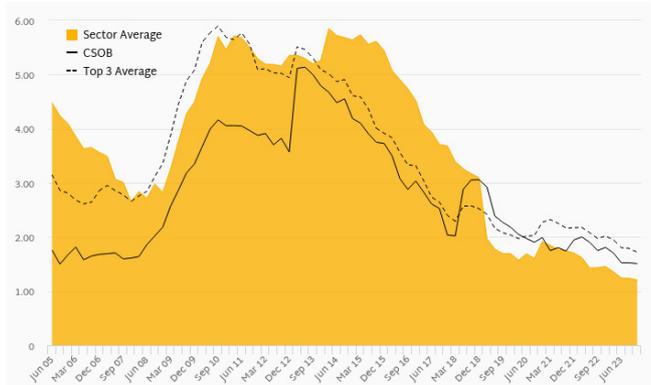


Source: Company Data, Helgi Library



CSOB – NPL Ratio vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia



Source: Company Data, Helgi Library



Ceska Sporitelna

Quarterly Results - 4Q2023

Ceska Sporitelna made a net profit of CZK 4,036 mil in the fourth quarter of 2023, down 21.4% when compared to the previous year. Total revenues increased 4.91% yoy to CZK 12,714 mil, ROE amounted to 11.4% and the NPL ratio stood at 1.80%. In the last three years, the bank grew its loans by 9.98% a year, revenues rose by 8.08% and net profit increased by 24.6% a year, on average.

- ✓ Revenues increased 4.91% yoy to CZK 12,714 mil in the fourth quarter of 2023. Interest income formed 72.1% of total revenues with the net interest margin decreasing 0.104 pp to 1.99% of total assets. Fees added a further 24.7% to total revenue generated in 4Q2023, up from an average of 20.8% as seen in the previous two years.
- ✓ Operating costs grew by 11.4% yoy to CZK 6,137 mil, so cost to income ratio reached 48.3%, down by 1.73% compared to the previous two years. Staff accounted for 54.7% of total operating expenditures. At the end of fourth quarter of 2023, Ceska Sporitelna operated a network of 366 branches and 9,829 employees.
- ✓ Loans and deposits grew by 2.6% and 2.77% qoq respectively, so loan to deposit ratio reached 73.7% at the end of 4Q2023. That's up from 73.5% the previous year. Equity reached 8.04% of assets and capital adequacy ratio amounted to 19.6% at the end of the fourth quarter of 2023.
- ✓ NPLs were 1.80% of total loans at the end of the quarter. Provisions covered 111% of non-performing loans.
- ✓ When compared to selected peers, Ceska Sporitelna was 1.61 pp more profitable in terms of ROE, achieved 0.715 pp better cost efficiency when measured by cost to income ratio and grew its loans by 1.81 pp faster based on a last year comparison.

| | |
|--------------------------------|----------|
| Sector: | Banking |
| Country: | Czechia |
| Employees: | 9,829 |
| Clients: | N/A |
| Branches: | 366 |
| ATMs: | 1,680 |
| Bank Cards: | 3.67 mil |
| Capital Adequacy Ratio: | 19.6% |
| Tier 1 Ratio: | 18.3% |

Data tells a story

| KEY FIGURES | | | | | | | | | |
|-------------|----------|----------------|------------|---------------|------|----------------|-----------------|-----------------|-----------|
| | REVENUES | REVENUE GROWTH | NET PROFIT | PROFIT GROWTH | ROE | COST TO INCOME | LOAN / DEPOSITS | EQUITY / ASSETS | NPL RATIO |
| | CZK mil | % | CZK mil | % | % | % | % | % | % |
| 4Q2023 | 12,714 | 4.91 | 4,036 | -21.4 | 11.4 | 48.3 | 73.7 | 8.04 | 1.80 |
| 2022 | 49,875 | 17.8 | 20,188 | 42.1 | 14.4 | 42.8 | 73.5 | 8.40 | 1.90 |
| 2021 | 42,354 | 5.50 | 14,208 | 42.0 | 9.71 | 48.2 | 70.0 | 8.72 | 2.10 |
| 2020 | 40,147 | -4.18 | 10,006 | -43.6 | 6.98 | 47.6 | 68.3 | 9.71 | 2.20 |
| 2019 | 41,899 | 7.19 | 17,743 | 15.5 | 13.6 | 46.2 | 72.6 | 9.42 | 1.80 |
| 2018 | 39,088 | 5.00 | 15,362 | 5.15 | 12.6 | 46.9 | 72.0 | 8.60 | 1.80 |
| 2017 | 37,227 | -2.62 | 14,610 | -5.48 | 12.0 | 49.0 | 72.3 | 9.10 | 2.10 |

Source: Company Data, Helgi Library



Ceska Sporitelna – Financials

| INCOME STATEMENT | | Mar 22 | Jun 22 | Sep 22 | Dec 22 | Mar 23 | Jun 23 | Sep 23 | Dec 23 |
|---------------------|---------|--------|--------|--------|--------|--------|--------|--------|--------|
| Interest Income | CZK mil | 15,465 | 18,751 | 21,981 | 21,248 | 22,979 | 24,262 | 26,099 | 26,500 |
| Interest Cost | CZK mil | 6,199 | 9,557 | 12,838 | 12,132 | 14,820 | 15,758 | 17,344 | 17,335 |
| Net Interest Income | CZK mil | 9,266 | 9,194 | 9,143 | 9,116 | 8,159 | 8,504 | 8,755 | 9,165 |
| Net Fee Income | CZK mil | 2,517 | 2,326 | 2,272 | 2,389 | 2,537 | 2,608 | 2,610 | 3,139 |
| Other Income | CZK mil | 1,047 | 1,019 | 972 | 614 | 830 | 1,183 | 465 | 410 |
| Total Revenues | CZK mil | 12,830 | 12,539 | 12,387 | 12,119 | 11,526 | 12,295 | 11,830 | 12,714 |
| Staff Cost | CZK mil | 2,721 | 2,929 | 2,972 | 2,836 | 3,050 | 3,201 | 3,074 | 3,360 |
| Depreciation | CZK mil | 655 | 666 | 674 | 726 | 675 | 694 | 713 | 702 |
| Other Cost | CZK mil | 1,957 | 1,612 | 1,639 | 1,948 | 2,149 | 1,785 | 1,666 | 2,075 |
| Operating Cost | CZK mil | 5,333 | 5,207 | 5,285 | 5,510 | 5,874 | 5,680 | 5,453 | 6,137 |
| Operating Profit | CZK mil | 7,497 | 7,332 | 7,102 | 6,609 | 5,652 | 6,615 | 6,377 | 6,577 |
| Provisions | CZK mil | 359 | -1,035 | 788 | 524 | 231 | 72.0 | 163 | 359 |
| Pre-Tax Profit | CZK mil | 6,160 | 7,572 | 5,031 | 5,618 | 4,563 | 6,658 | 6,265 | 4,930 |
| Net Profit | CZK mil | 4,950 | 6,084 | 4,020 | 5,134 | 3,303 | 5,988 | 5,353 | 4,036 |

| BALANCE SHEET | | Mar 22 | Jun 22 | Sep 22 | Dec 22 | Mar 23 | Jun 23 | Sep 23 | Dec 23 |
|-------------------------|---------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Cash & Cash Equivalents | CZK mil | 70,574 | 30,646 | 58,276 | 21,870 | 50,995 | 46,399 | 31,691 | 27,918 |
| Interbank Loans | CZK mil | 517,898 | 490,923 | 407,993 | 266,675 | 408,450 | 424,968 | 393,444 | 304,007 |
| Customer Loans | CZK mil | 840,515 | 865,350 | 898,554 | 900,534 | 904,508 | 953,034 | 971,557 | 996,818 |
| Investments | CZK mil | 402,008 | 411,612 | 429,322 | 407,579 | 439,048 | 449,278 | 438,332 | 426,191 |
| Property and Equipment | CZK mil | 11,988 | 11,562 | 11,677 | 12,031 | 12,077 | 11,851 | 11,643 | 12,159 |
| Intangible Assets | CZK mil | 6,125 | 6,045 | 6,006 | 6,417 | 6,240 | 6,258 | 6,375 | 6,407 |
| Total Assets | CZK mil | 1,871,836 | 1,843,839 | 1,835,423 | 1,639,938 | 1,846,809 | 1,917,363 | 1,878,174 | 1,797,820 |
| Shareholders' Equity | CZK mil | 147,166 | 126,076 | 131,709 | 137,711 | 142,340 | 132,558 | 138,735 | 144,501 |
| Liabilities | CZK mil | 1,724,670 | 1,717,763 | 1,703,713 | 1,502,227 | 1,704,469 | 1,784,805 | 1,739,439 | 1,653,319 |
| Interbank Borrowing | CZK mil | 176,974 | 203,869 | 234,499 | 113,541 | 187,544 | 202,630 | 191,320 | 122,287 |
| Customer Deposits | CZK mil | 1,324,229 | 1,344,476 | 1,359,794 | 1,225,464 | 1,366,685 | 1,428,657 | 1,391,248 | 1,352,755 |
| Issued Debt Securities | CZK mil | 153,703 | 84,674 | 23,511 | 76,657 | 64,079 | 75,621 | 89,799 | 121,451 |
| Other Liabilities | CZK mil | 69,765 | 84,744 | 85,910 | 86,565 | 86,161 | 77,897 | 67,072 | 56,826 |

| RATIOS | | Mar 22 | Jun 22 | Sep 22 | Dec 22 | Mar 23 | Jun 23 | Sep 23 | Dec 23 |
|------------------------------------|---|--------|--------|--------|--------|--------|--------|--------|--------|
| ROE | % | 13.6 | 17.8 | 12.5 | 15.2 | 9.44 | 17.4 | 15.8 | 11.4 |
| ROA | % | 1.13 | 1.31 | 0.874 | 1.18 | 0.758 | 1.27 | 1.13 | 0.878 |
| Costs (As % Of Assets) | % | 1.21 | 1.12 | 1.15 | 1.27 | 1.35 | 1.21 | 1.15 | 1.34 |
| Costs (As % Of Income) | % | 41.6 | 41.5 | 42.7 | 45.5 | 51.0 | 46.2 | 46.1 | 48.3 |
| Capital Adequacy Ratio | % | 21.2 | 20.3 | 19.9 | 20.2 | 19.6 | 19.4 | 19.2 | 19.6 |
| Net Interest Margin | % | 2.11 | 1.98 | 1.99 | 2.10 | 1.87 | 1.81 | 1.85 | 1.99 |
| Interest Income (As % Of Revenues) | % | 72.2 | 73.3 | 73.8 | 75.2 | 70.8 | 69.2 | 74.0 | 72.1 |
| Fee Income (As % Of Revenues) | % | 19.6 | 18.6 | 18.3 | 19.7 | 22.0 | 21.2 | 22.1 | 24.7 |
| Staff Cost (As % Of Total Cost) | % | 51.0 | 56.3 | 56.2 | 51.5 | 51.9 | 56.4 | 56.4 | 54.7 |
| Equity (As % Of Assets) | % | 7.86 | 6.84 | 7.18 | 8.40 | 7.71 | 6.91 | 7.39 | 8.04 |
| Loans (As % Of Deposits) | % | 63.5 | 64.4 | 66.1 | 73.5 | 66.2 | 66.7 | 69.8 | 73.7 |
| Loans (As % Assets) | % | 44.9 | 46.9 | 49.0 | 54.9 | 49.0 | 49.7 | 51.7 | 55.4 |
| NPLs (As % Of Loans) | % | 2.10 | 1.90 | 1.90 | 1.90 | 1.90 | 1.80 | 1.80 | 1.80 |
| Provisions (As % Of NPLs) | % | 109 | 115 | 116 | 117 | 119 | 117 | 116 | 111 |

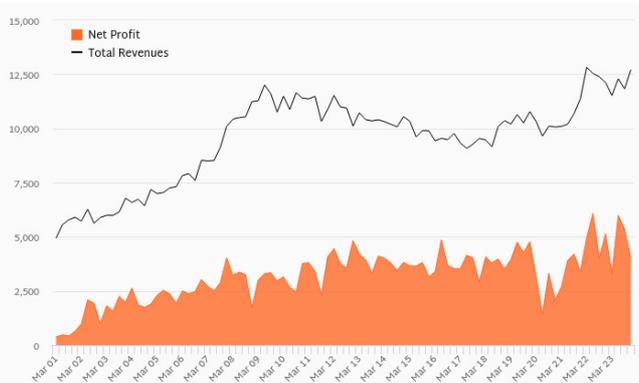
Source: Company Data, Helgi Library



Ceska Sporitelna in Pictures

Revenue & Profitability

Net Profit (CZK mil) & Total Revenues (CZK mil)

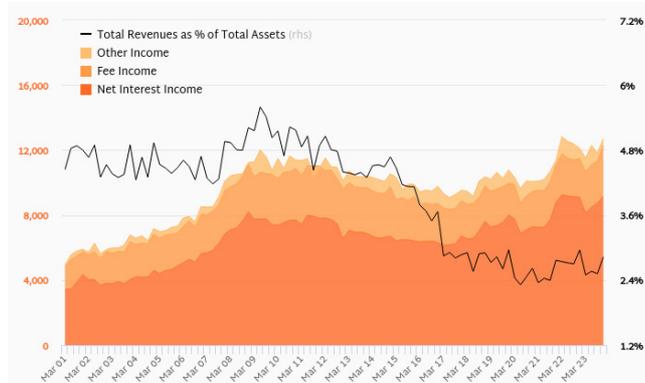


Source: Company Data, Helgi Library



Revenue Breakdown

Revenue by Type of Income (CZK mil)



Source: Company Data, Helgi Library



Asset Quality

NPLs (As % Of Loans) & Provisions (As % Of NPLs)

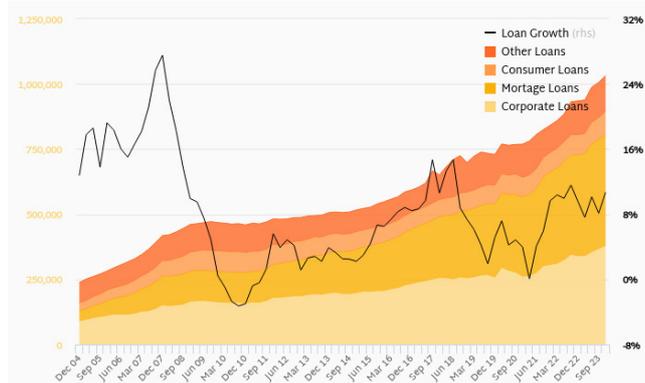


Source: Company Data, Helgi Library



Loan Breakdown

Loans by Type (CZK mil)

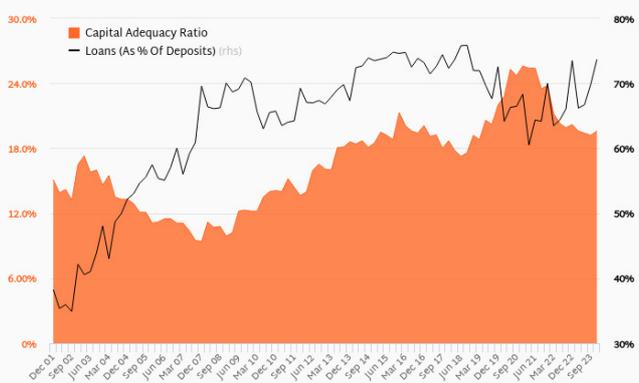


Source: Company Data, Helgi Library



Capital & Liquidity

Capital Adequacy Ratio & Loans (As % Of Deposits)

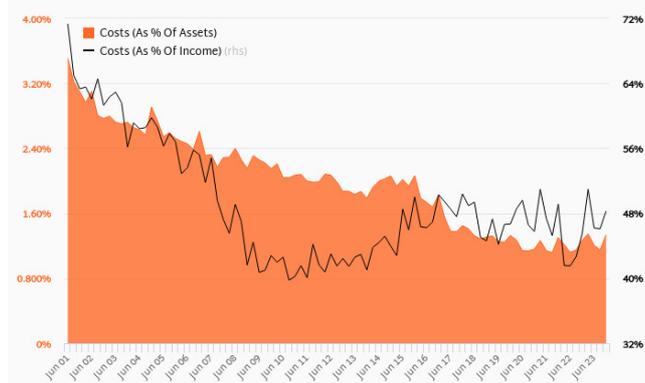


Source: Company Data, Helgi Library



Cost Efficiency

Costs As % Of Assets & Income



Source: Company Data, Helgi Library

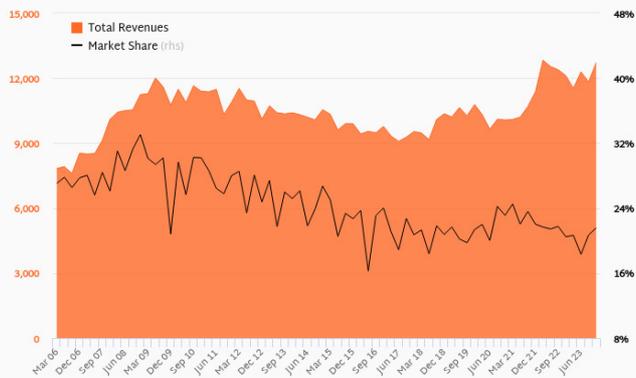




Ceska Sporitelna – Market Share Development

Market Share in Bank Revenues

Total Revenues (CZK mil)

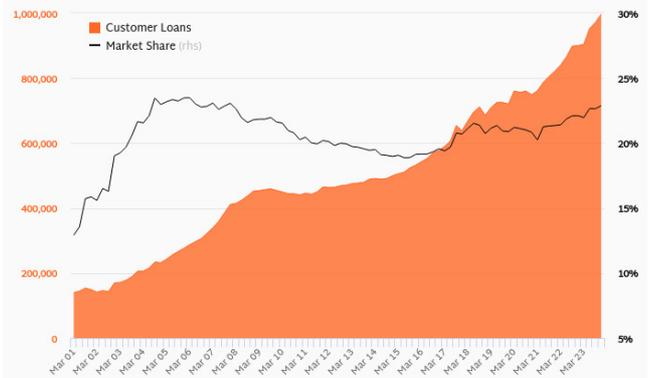


Source: Company Data, Helgi Library



Market Share in Bank Loans

Customer Loans (CZK bil) & Market Share (%)

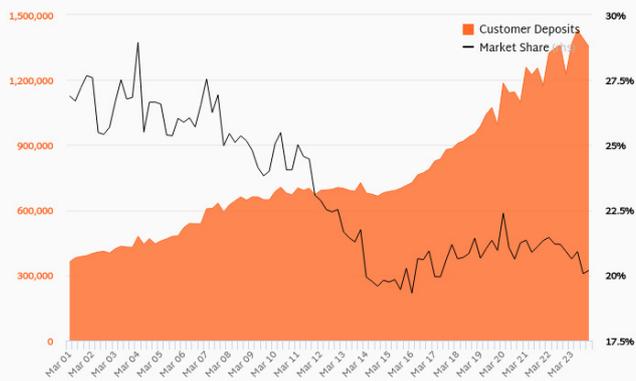


Source: Company Data, Helgi Library



Market Share in Bank Deposits

Customer Deposits (CZK bil)

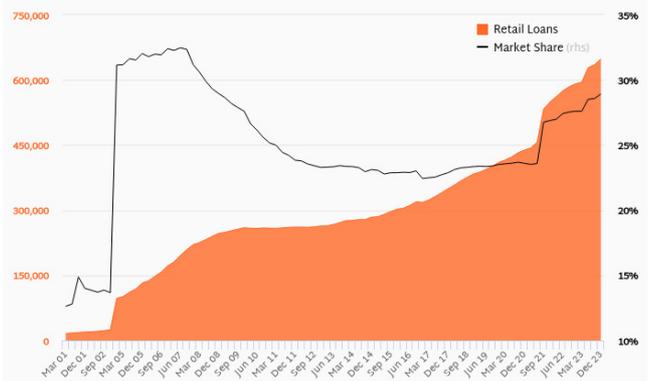


Source: Company Data, Helgi Library



Market Share in Retail Loans

Retail Loans (CZK bil) & Market Share (%)

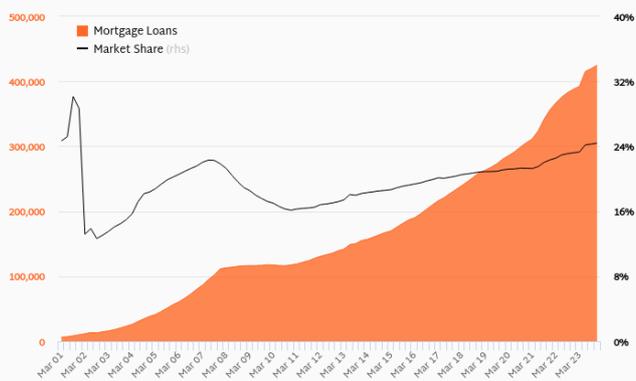


Source: Company Data, Helgi Library



Market Share in Mortgage Loans

Mortgage Loans (CZK mil) & Market Share (%)



Source: Company Data, Helgi Library



Market Share in Consumer Loans

Consumer Loans (CZK mil)



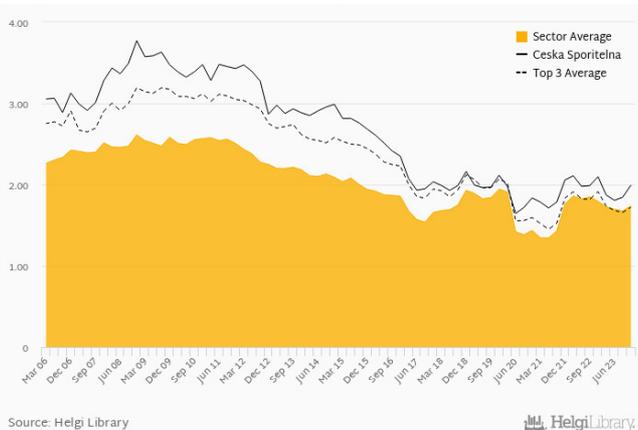
Source: Company Data, Helgi Library



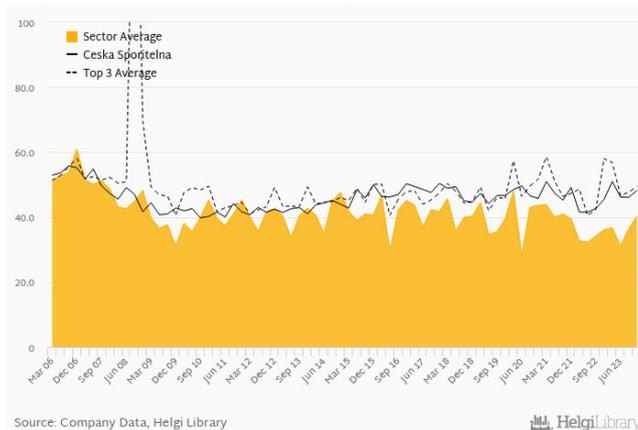


Ceska Sporitelna – Comparison with Sector

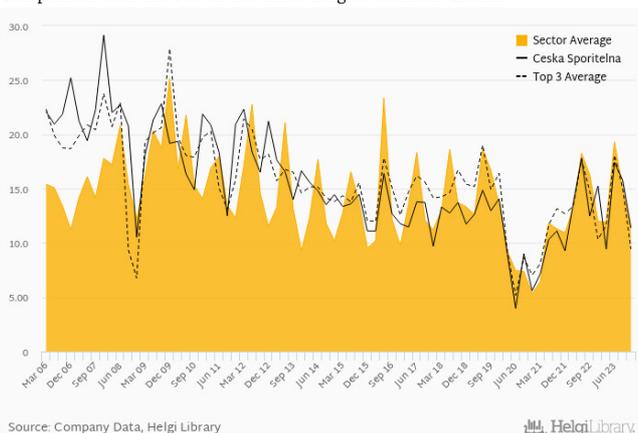
Ceska Sporitelna – Net Interest Margin vs. Sector
Comparison with the Sector and Three Largest Banks in Czechia



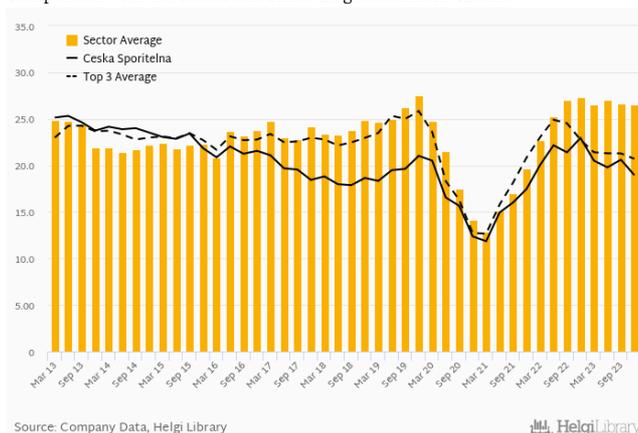
Ceska Sporitelna – Cost to Income vs. Sector
Comparison with the Sector and Three Largest Banks in Czechia



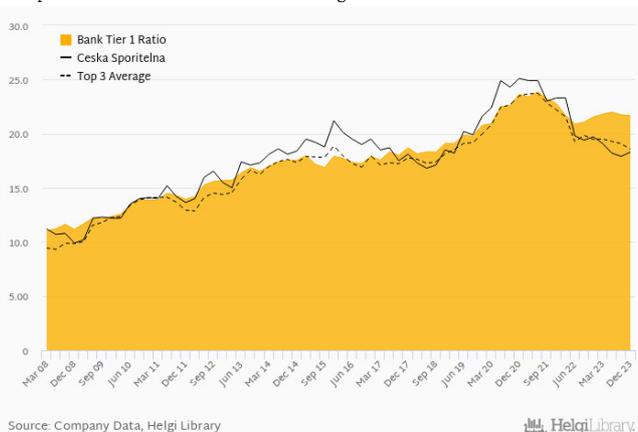
Ceska Sporitelna – Return on Equity vs. Sector
Comparison with the Sector and Three Largest Banks in Czechia



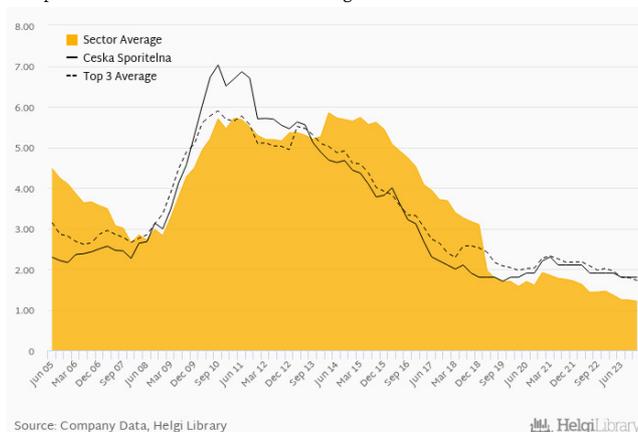
Ceska Sporitelna – Adjusted ROE vs. Sector
Comparison with the Sector and Three Largest Banks in Czechia



Ceska Sporitelna – Tier 1 Ratio vs. Sector
Comparison with the Sector and Three Largest Banks in Czechia



Ceska Sporitelna – NPL Ratio vs. Sector
Comparison with the Sector and Three Largest Banks in Czechia



Max banka

Quarterly Results - 4Q2023

Max banka made a net profit of CZK 73.8 mil in the fourth quarter of 2023, up 234% when compared to the previous year. Total revenues increased 228% yoy to CZK 267 mil, ROE amounted to 9.12% and the NPL ratio stood at 1.26%. In the last three years, the bank grew its loans by -18.1% a year, revenues rose by 49.8% and net profit increased by 0% a year, on average.

- ✓ Revenues increased 228% yoy to CZK 267 mil in the fourth quarter of 2023. Interest income formed 80.8% of total revenues with the net interest margin decreasing 0.749 pp to 1.42% of total assets. Fees added a further 0.005% to total revenue generated in 4Q2023, down from an average of 1.11% as seen in the previous two years.
- ✓ Operating costs dropped by 8.57% yoy to CZK 139 mil, so cost to income ratio reached 52.2%, down by 52.6% compared to the previous two years. Staff accounted for 38.9% of total operating expenditures. At the end of fourth quarter of 2023, Max banka operated a network of 1 branches and 140 employees.
- ✓ Loans and deposits dropped by 6.54% and 12.3% qoq respectively, so loan to deposit ratio reached 5.27% at the end of 4Q2023. That's down from 17.8% the previous year. Equity reached 5.51% of assets and we assume that capital adequacy ratio amounted to 51.1% at the end of the fourth quarter of 2023.
- ✓ NPLs were 1.26% of total loans at the end of the quarter, on our estimates. Provisions covered 180% of non-performing loans.
- ✓ When compared to selected peers, Max banka was 0.663 pp less profitable in terms of ROE, achieved 3.17 pp worse cost efficiency when measured by cost to income ratio and grew its loans by 45.5 pp slower based on a last year comparison.

| | |
|--------------------------------|---------|
| Sector: | Banking |
| Country: | Czechia |
| Employees: | 140 |
| Clients: | N/A |
| Branches: | 1 |
| ATMs: | N/A |
| Bank Cards: | N/A |
| Capital Adequacy Ratio: | 51.1%* |
| Tier 1 Ratio: | 51.1%* |

Data tells a story

| KEY FIGURES | | | | | | | | | |
|-------------|----------|---------|------------|--------|-------|---------|--------|----------|-----------|
| | REVENUES | REVENUE | NET PROFIT | PROFIT | ROE | COST TO | LOAN / | EQUITY / | NPL RATIO |
| | CZK mil | % | CZK mil | % | % | % | % | % | % |
| 4Q2023 | 267 | 228 | 73.8 | -234 | 9.12 | 52.2 | 5.27 | 5.51 | 1.26 |
| 2022 | 313 | -28.9 | -233 | 302 | -10.9 | 176 | 17.8 | 6.02 | 0.801 |
| 2021 | 440 | 22.2 | -58.0 | -73.8 | -2.32 | 115 | 59.4 | 14.0 | 0.492 |
| 2020 | 360 | -49.9 | -221 | -274 | -7.83 | 147 | 67.0 | 16.8 | 0.669 |
| 2019 | 718 | 0.843 | 127 | -36.8 | 4.42 | 78.8 | 56.8 | 14.0 | 0.702 |
| 2018 | 712 | 28.5 | 201 | -383 | 6.84 | 71.2 | 53.7 | 11.3 | 5.96 |
| 2017 | 554 | -51.4 | -71.0 | -122 | -2.29 | 86.1 | 56.2 | 12.2 | 4.48 |

Source: Company Data, Helgi Library *Estimate



Max banka – Financials

| INCOME STATEMENT | | Mar 22 | Jun 22 | Sep 22 | Dec 22 | Mar 23 | Jun 23 | Sep 23 | Dec 23 |
|---------------------|---------|--------|--------|--------|--------|--------|--------|--------|--------|
| Interest Income | CZK mil | 174 | 157 | 213 | 421 | 645 | 770 | 936 | 1,073 |
| Interest Cost | CZK mil | 50.4 | 61.2 | 90.5 | 292 | 481 | 595 | 738 | 857 |
| Net Interest Income | CZK mil | 123 | 96.2 | 123 | 129 | 164 | 175 | 198 | 216 |
| Net Fee Income | CZK mil | 2.57 | 1.86 | 1.79 | -0.214 | 0.768 | -0.382 | -0.401 | 0.014 |
| Other Income | CZK mil | -75.2 | -14.1 | -27.4 | -47.3 | -1.09 | 6.00 | -27.2 | 51.3 |
| Total Revenues | CZK mil | 50.7 | 84.0 | 96.9 | 81.5 | 163 | 181 | 171 | 267 |
| Staff Cost | CZK mil | 70.3 | 69.4 | 85.7 | 77.6 | 57.0 | 55.7 | 51.1 | 54.1 |
| Depreciation | CZK mil | 13.2 | 13.8 | 12.6 | 49.4 | 11.2 | 10.4 | 15.3 | 46.1 |
| Other Cost | CZK mil | 48.0 | 45.2 | 41.5 | 25.3 | 47.9 | 49.8 | 52.3 | 39.0 |
| Operating Cost | CZK mil | 131 | 128 | 140 | 152 | 116 | 116 | 119 | 139 |
| Operating Profit | CZK mil | -80.8 | -44.4 | -42.9 | -70.8 | 47.4 | 64.9 | 52.0 | 128 |
| Provisions | CZK mil | 5.78 | -4.83 | 12.4 | -13.3 | -5.69 | -24.4 | -35.9 | 66.0 |
| Pre-Tax Profit | CZK mil | -85.5 | -38.4 | -54.2 | -60.9 | 53.1 | 89.3 | 87.9 | 60.8 |
| Net Profit | CZK mil | -85.5 | -38.4 | -54.2 | -54.9 | 53.1 | 89.3 | 87.9 | 73.8 |

| BALANCE SHEET | | Mar 22 | Jun 22 | Sep 22 | Dec 22 | Mar 23 | Jun 23 | Sep 23 | Dec 23 |
|-------------------------|---------|--------|--------|--------|--------|--------|--------|--------|--------|
| Cash & Cash Equivalents | CZK mil | 628 | 281 | 416 | 738 | 1,613 | 914 | 852 | 1,841 |
| Interbank Loans | CZK mil | 4,464 | 6,328 | 7,766 | 25,548 | 34,948 | 42,647 | 52,380 | 57,286 |
| Customer Loans | CZK mil | 5,345 | 5,160 | 4,916 | 5,001 | 4,243 | 3,475 | 3,390 | 3,168 |
| Investments | CZK mil | 1,035 | 1,264 | 1,325 | 1,360 | 1,364 | 1,303 | 1,236 | 1,112 |
| Property and Equipment | CZK mil | 196 | 191 | 187 | 164 | 161 | 157 | 154 | 120 |
| Intangible Assets | CZK mil | 105 | 116 | 131 | 183 | 206 | 250 | 274 | 292 |
| Total Assets | CZK mil | 11,903 | 13,477 | 14,471 | 33,077 | 41,030 | 47,934 | 57,526 | 63,901 |
| Shareholders' Equity | CZK mil | 2,092 | 2,008 | 2,011 | 1,991 | 2,472 | 2,675 | 2,948 | 3,521 |
| Liabilities | CZK mil | 9,811 | 11,469 | 12,460 | 31,086 | 38,558 | 45,259 | 54,578 | 60,380 |
| Interbank Borrowing | CZK mil | 2,769 | 2,570 | 1,943 | 2,407 | 2,350 | 964 | 772 | 8.00 |
| Customer Deposits | CZK mil | 6,452 | 8,316 | 9,942 | 28,081 | 35,624 | 44,076 | 53,568 | 60,158 |
| Issued Debt Securities | CZK mil | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Other Liabilities | CZK mil | 590 | 584 | 574 | 598 | 584 | 219 | 237 | 214 |

| RATIOS | | Mar 22 | Jun 22 | Sep 22 | Dec 22 | Mar 23 | Jun 23 | Sep 23 | Dec 23 |
|------------------------------------|---|--------|--------|--------|--------|--------|--------|--------|--------|
| ROE | % | -15.6 | -7.50 | -10.8 | -11.0 | 9.51 | 13.9 | 12.5 | 9.12 |
| ROA | % | -2.42 | -1.21 | -1.55 | -0.923 | 0.573 | 0.803 | 0.667 | 0.486 |
| Costs (As % Of Assets) | % | 3.72 | 4.05 | 4.00 | 2.56 | 1.25 | 1.04 | 0.900 | 0.918 |
| Costs (As % Of Income) | % | 260 | 153 | 144 | 187 | 71.0 | 64.1 | 69.5 | 52.2 |
| Capital Adequacy Ratio | % | 28.2 | 27.9 | 29.4 | 28.3 | 37.6 | 41.3 | 45.8 | 51.1 |
| Net Interest Margin | % | 3.49 | 3.03 | 3.51 | 2.17 | 1.77 | 1.58 | 1.50 | 1.42 |
| Interest Income (As % Of Revenues) | % | 243 | 115 | 126 | 158 | 100 | 96.9 | 116 | 80.8 |
| Fee Income (As % Of Revenues) | % | 5.07 | 2.21 | 1.85 | -0.263 | 0.470 | -0.211 | -0.235 | 0.005 |
| Staff Cost (As % Of Total Cost) | % | 53.5 | 54.1 | 61.3 | 50.9 | 49.1 | 48.1 | 43.0 | 38.9 |
| Equity (As % Of Assets) | % | 17.6 | 14.9 | 13.9 | 6.02 | 6.03 | 5.58 | 5.12 | 5.51 |
| Loans (As % Of Deposits) | % | 82.8 | 62.1 | 49.4 | 17.8 | 11.9 | 7.88 | 6.33 | 5.27 |
| Loans (As % Assets) | % | 44.9 | 38.3 | 34.0 | 15.1 | 10.3 | 7.25 | 5.89 | 4.96 |
| NPLs (As % Of Loans) | % | 6.71 | 6.91 | 7.43 | 0.801 | 0.967 | 0.823 | 0.261 | 1.26 |
| Provisions (As % Of NPLs) | % | 40.1 | 39.7 | 40.8 | 280 | 286 | 327 | 612 | 180 |

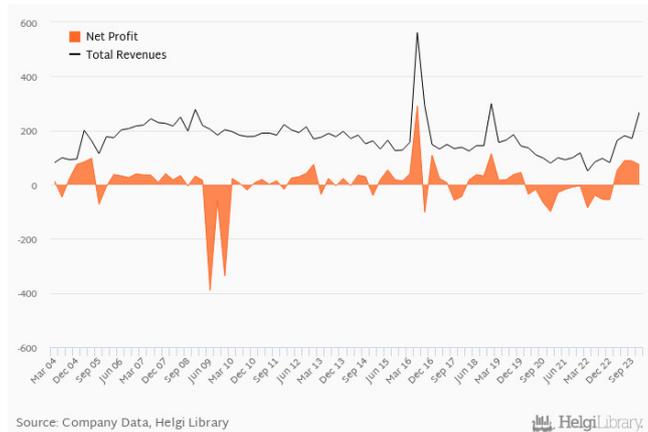
Source: Company Data, Helgi Library



Max banka in Pictures

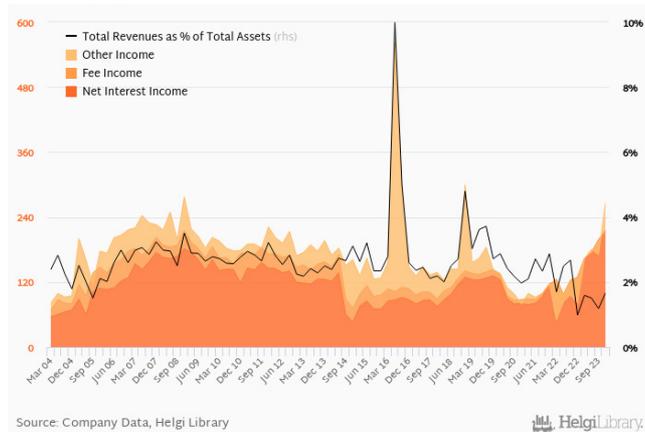
Revenue & Profitability

Net Profit (CZK mil) & Total Revenues (CZK mil)



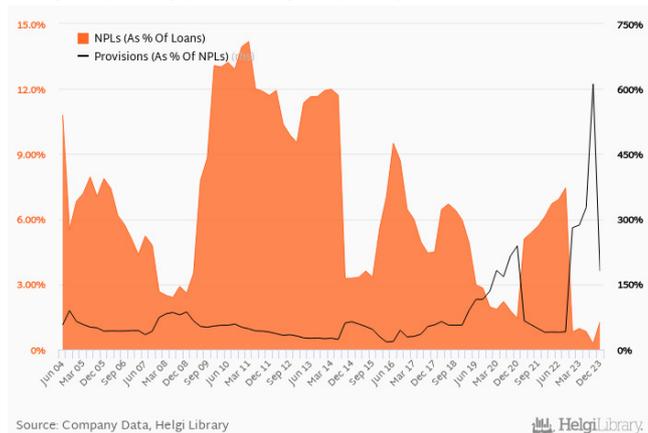
Revenue Breakdown

Revenue by Type of Income (CZK mil)



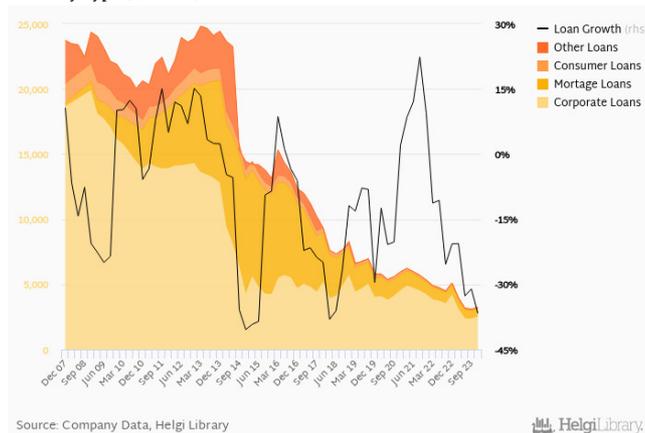
Asset Quality

NPLs (As % Of Loans) & Provisions (As % Of NPLs)



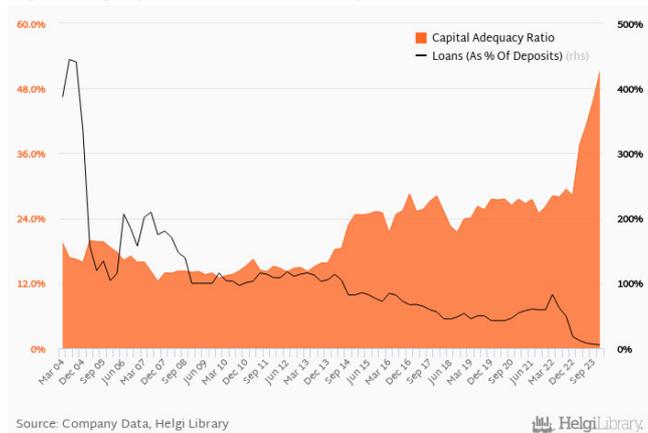
Loan Breakdown

Loans by Type (CZK mil)



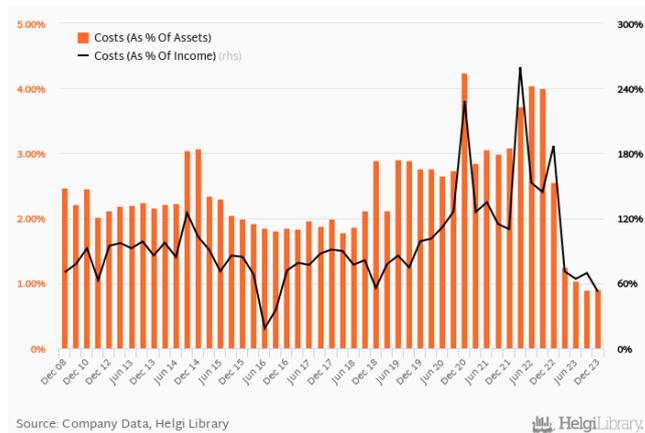
Capital & Liquidity

Capital Adequacy Ratio & Loans (As % Of Deposits)



Cost Efficiency

Costs As % Of Assets & Income

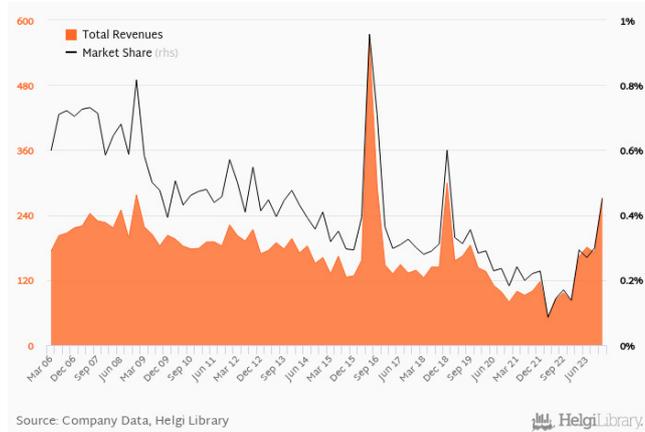




Max banka – Market Share Development

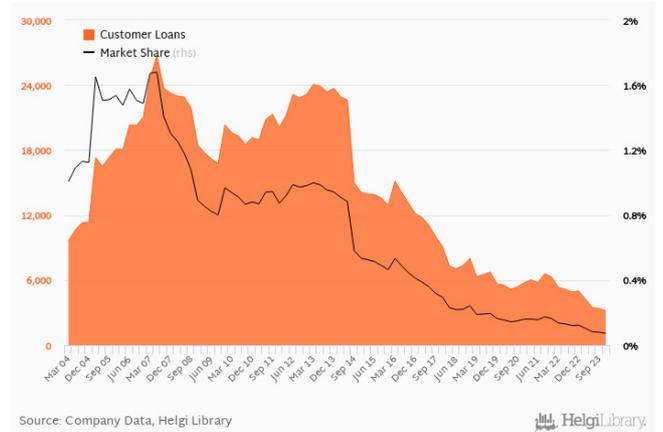
Market Share in Bank Revenues

Total Revenues (CZK mil)



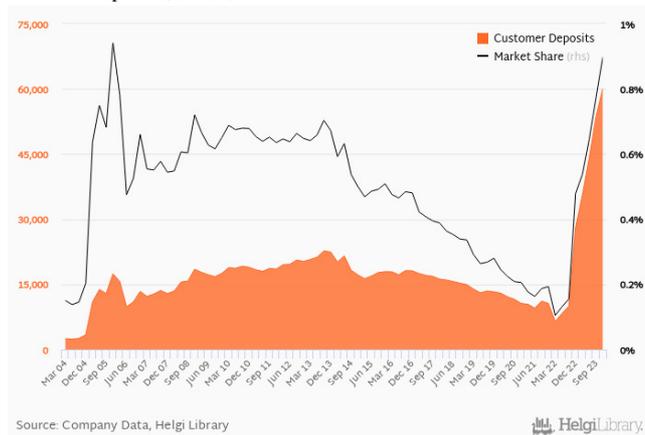
Market Share in Bank Loans

Customer Loans (CZK bil) & Market Share (%)



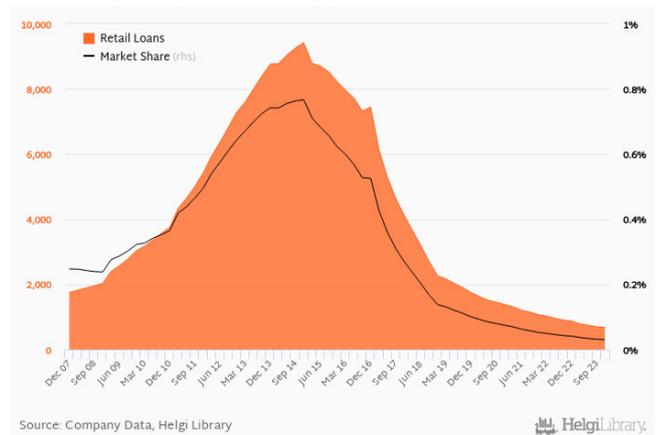
Market Share in Bank Deposits

Customer Deposits (CZK bil)



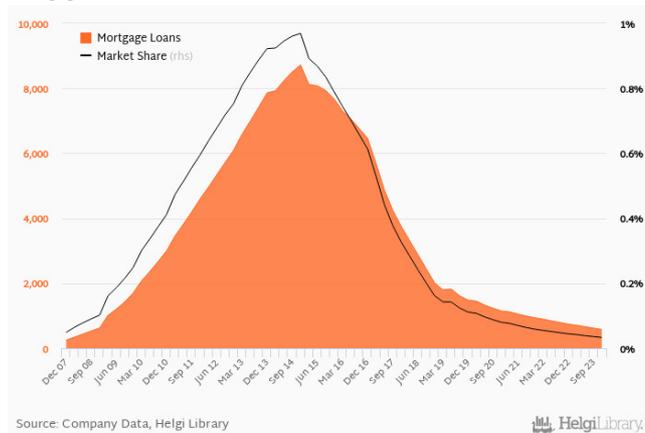
Market Share in Retail Loans

Retail Loans (CZK bil) & Market Share (%)



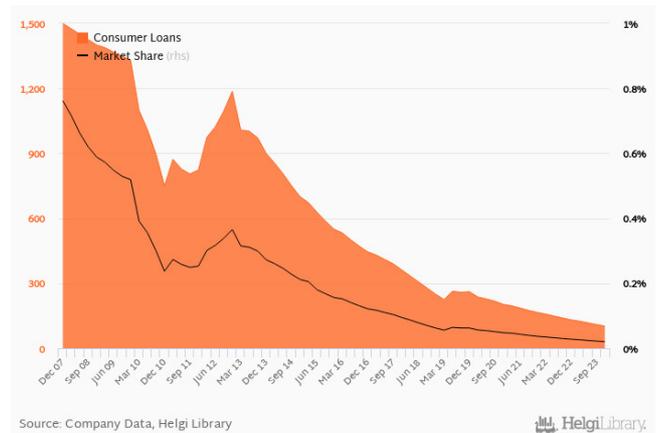
Market Share in Mortgage Loans

Mortgage Loans (CZK mil) & Market Share (%)



Market Share in Consumer Loans

Consumer Loans (CZK mil)

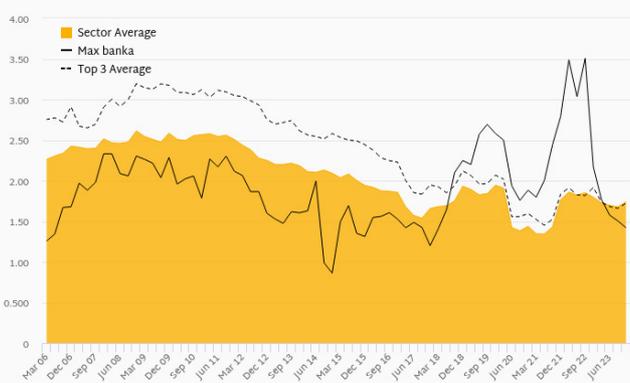




Max banka – Comparison with Sector

Max banka – Net Interest Margin vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia

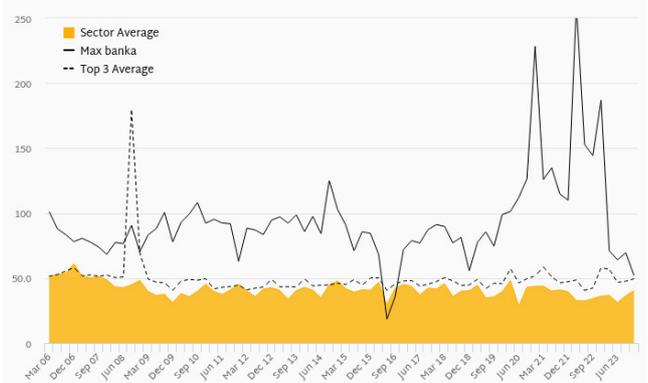


Source: Helgi Library



Max banka – Cost to Income vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia

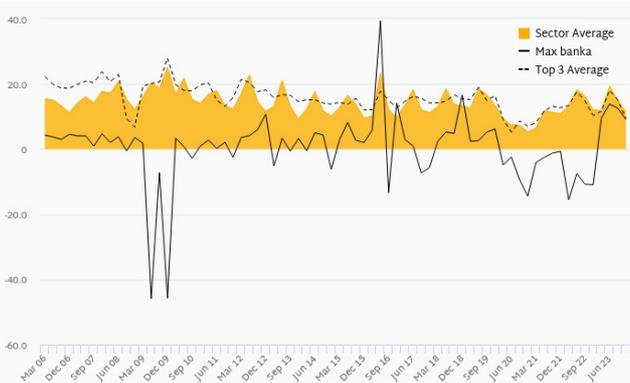


Source: Company Data, Helgi Library



Max banka – Return on Equity vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia

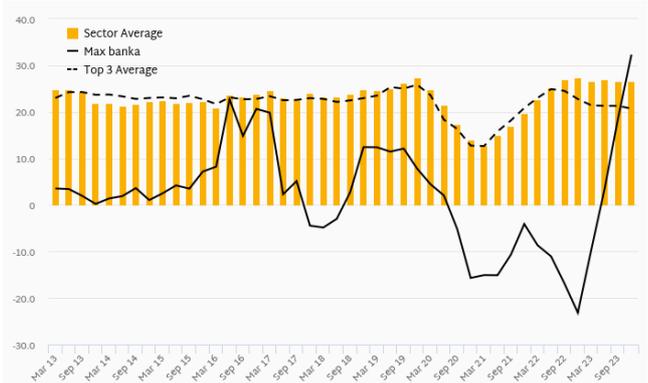


Source: Company Data, Helgi Library



Max banka – Adjusted ROE vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia

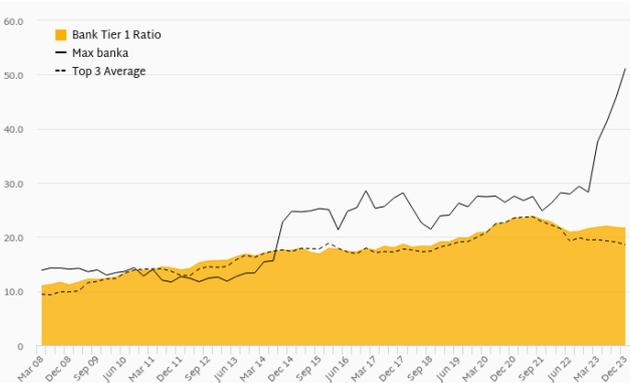


Source: Company Data, Helgi Library



Max banka – Tier 1 Ratio vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia

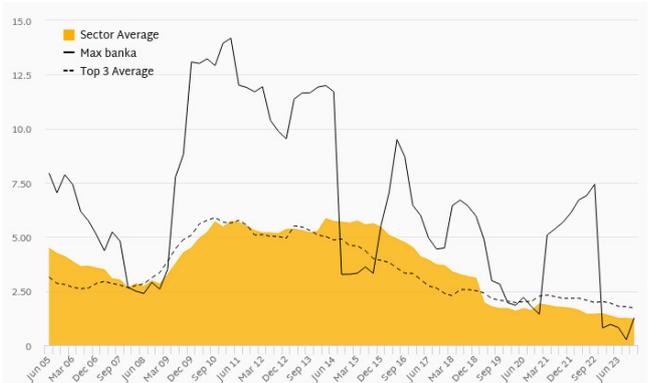


Source: Company Data, Helgi Library



Max banka – NPL Ratio vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia



Source: Company Data, Helgi Library



Raiffeisenbank Czech Republic

Quarterly Results - 4Q2023

Raiffeisenbank Czech Republic made a net profit of CZK 1,534 mil in the fourth quarter of 2023, down 26.1% when compared to the previous year. Total revenues decreased 2.2% yoy to CZK 4,752 mil, ROE amounted to 11.3% and the NPL ratio stood at 1.46%. In the last three years, the bank grew its loans by 14.5% a year, revenues rose by 19.8% and net profit increased by 52.2% a year, on average.

- ✓ Revenues decreased 2.2% yoy to CZK 4,752 mil in the fourth quarter of 2023. Interest income formed 73.6% of total revenues with the net interest margin decreasing 0.032 pp to 2.06% of total assets. Fees added a further 23.2% to total revenue generated in 4Q2023, down from an average of 24.3% as seen in the previous two years.
- ✓ Operating costs dropped by 8.77% yoy to CZK 1,988 mil, so cost to income ratio reached 41.8%, up by 12.2% compared to the previous two years. Staff accounted for 52.4% of total operating expenditures. At the end of fourth quarter of 2023, Raiffeisenbank Czech Republic operated a network of 119 branches and 3,240 employees.
- ✓ Loans and deposits grew by 1.39% and 0.766% qoq respectively, so loan to deposit ratio reached 68.0% at the end of 4Q2023. That's down from 71.4% the previous year. Equity reached 7.96% of assets and we assume that capital adequacy ratio amounted to 24.0% at the end of the fourth quarter of 2023.
- ✓ NPLs were 1.46% of total loans at the end of the quarter, on our estimates. Provisions covered 89.7% of non-performing loans.
- ✓ When compared to selected peers, Raiffeisenbank Czech Republic was 1.48 pp more profitable in terms of ROE, achieved 7.15 pp better cost efficiency when measured by cost to income ratio and grew its loans by 4.16 pp slower based on a last year comparison.

| | |
|--------------------------------|---------|
| Sector: | Banking |
| Country: | Czechia |
| Employees: | 3,240 |
| Clients: | N/A |
| Branches: | 119 |
| ATMs: | N/A |
| Bank Cards: | N/A |
| Capital Adequacy Ratio: | 24.0%* |
| Tier 1 Ratio: | 21.3%* |

Data tells a story

| KEY FIGURES | | | | | | | | | |
|-------------|----------|----------------|------------|---------------|------|----------------|-----------------|-----------------|-----------|
| | REVENUES | REVENUE GROWTH | NET PROFIT | PROFIT GROWTH | ROE | COST TO INCOME | LOAN / DEPOSITS | EQUITY / ASSETS | NPL RATIO |
| | CZK mil | % | CZK mil | % | % | % | % | % | % |
| 4Q2023 | 4,752 | -2.20 | 1,534 | -26.1 | 11.3 | 41.8 | 68.0 | 7.96 | 1.46 |
| 2022 | 20,732 | 49.3 | 8,804 | 84.6 | 17.6 | 48.9 | 75.0 | 8.13 | 1.39 |
| 2021 | 13,884 | 52.7 | 4,770 | 114 | 11.5 | 61.5 | 67.2 | 7.05 | 1.80 |
| 2020 | 9,090 | -23.4 | 2,224 | -53.0 | 6.40 | 75.7 | 61.8 | 7.64 | 2.30 |
| 2019 | 11,874 | 0.020 | 4,731 | 24.0 | 15.1 | 60.7 | 84.8 | 8.82 | 1.97 |
| 2018 | 11,872 | 4.71 | 3,815 | 23.7 | 13.2 | 53.2 | 87.3 | 8.17 | 1.91 |
| 2017 | 11,338 | 10.3 | 3,084 | 18.4 | 11.6 | 57.1 | 87.0 | 8.14 | 2.46 |

Source: Company Data, Helgi Library *Estimate



Raiffeisenbank Czech Republic – Financials

| INCOME STATEMENT | | Mar 22 | Jun 22 | Sep 22 | Dec 22 | Mar 23 | Jun 23 | Sep 23 | Dec 23 |
|---------------------|---------|--------|--------|--------|--------|--------|--------|--------|--------|
| Interest Income | CZK mil | 5,749 | 6,923 | 8,847 | 8,627 | 9,491 | 10,141 | 10,356 | 10,491 |
| Interest Cost | CZK mil | 2,343 | 3,399 | 4,746 | 5,481 | 6,268 | 6,881 | 7,003 | 6,993 |
| Net Interest Income | CZK mil | 3,406 | 3,524 | 4,101 | 3,145 | 3,223 | 3,261 | 3,354 | 3,498 |
| Net Fee Income | CZK mil | 1,114 | 1,105 | 1,029 | 1,284 | 1,074 | 1,073 | 924 | 1,101 |
| Other Income | CZK mil | -178 | -188 | -443 | 429 | -160 | 58.9 | -25.9 | 154 |
| Total Revenues | CZK mil | 4,342 | 4,441 | 4,687 | 4,859 | 4,137 | 4,393 | 4,252 | 4,752 |
| Staff Cost | CZK mil | 929 | 995 | 996 | 1,023 | 987 | 979 | 1,011 | 1,041 |
| Depreciation | CZK mil | 486 | 512 | 519 | 517 | 455 | 416 | 463 | 452 |
| Other Cost | CZK mil | 1,201 | 568 | 631 | 638 | 1,143 | 535 | 610 | 495 |
| Operating Cost | CZK mil | 2,616 | 2,074 | 2,146 | 2,179 | 2,585 | 1,931 | 2,083 | 1,988 |
| Operating Profit | CZK mil | 1,727 | 2,367 | 2,541 | 2,680 | 1,553 | 2,462 | 2,168 | 2,764 |
| Provisions | CZK mil | 250 | 180 | -519 | 5.45 | 256 | 633 | 263 | 192 |
| Pre-Tax Profit | CZK mil | 1,477 | 2,187 | 3,060 | 2,678 | 1,296 | 1,829 | 1,906 | 2,366 |
| Net Profit | CZK mil | 1,193 | 1,816 | 2,457 | 2,075 | 864 | 1,508 | 1,592 | 1,534 |

| BALANCE SHEET | | Mar 22 | Jun 22 | Sep 22 | Dec 22 | Mar 23 | Jun 23 | Sep 23 | Dec 23 |
|-------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Cash & Cash Equivalents | CZK mil | 17,959 | 22,663 | 22,218 | 18,781 | 24,618 | 18,667 | 21,812 | 14,912 |
| Interbank Loans | CZK mil | 15,980 | 20,339 | 18,172 | 20,307 | 25,685 | 21,403 | 23,809 | 9,604 |
| Customer Loans | CZK mil | 332,491 | 342,326 | 351,089 | 349,753 | 353,420 | 355,741 | 361,222 | 366,259 |
| Investments | CZK mil | 46,884 | 51,592 | 45,132 | 47,665 | 51,693 | 71,829 | 92,133 | 94,037 |
| Property and Equipment | CZK mil | 2,357 | 2,485 | 2,131 | 2,006 | 1,971 | 1,910 | 1,684 | 1,643 |
| Intangible Assets | CZK mil | 5,756 | 5,621 | 5,469 | 5,507 | 5,390 | 5,292 | 5,245 | 5,316 |
| Total Assets | CZK mil | 557,817 | 593,141 | 598,976 | 601,326 | 642,968 | 664,413 | 678,546 | 677,017 |
| Shareholders' Equity | CZK mil | 45,381 | 46,608 | 49,048 | 51,305 | 52,319 | 53,620 | 55,084 | 53,858 |
| Liabilities | CZK mil | 512,436 | 546,533 | 549,929 | 550,021 | 590,648 | 610,793 | 623,463 | 623,159 |
| Interbank Borrowing | CZK mil | 27,363 | 21,914 | 17,205 | 14,882 | 25,186 | 23,282 | 25,721 | 22,788 |
| Customer Deposits | CZK mil | 448,693 | 484,403 | 492,624 | 489,675 | 509,512 | 535,195 | 543,015 | 538,857 |
| Issued Debt Securities | CZK mil | 20,231 | 20,452 | 20,315 | 29,413 | 34,331 | 35,158 | 36,304 | 41,242 |
| Other Liabilities | CZK mil | 16,150 | 19,765 | 19,785 | 16,051 | 21,619 | 17,159 | 18,423 | 20,272 |

| RATIOS | | Mar 22 | Jun 22 | Sep 22 | Dec 22 | Mar 23 | Jun 23 | Sep 23 | Dec 23 |
|------------------------------------|---|--------|--------|--------|--------|--------|--------|--------|--------|
| ROE | % | 10.6 | 15.8 | 20.5 | 16.5 | 6.67 | 11.4 | 11.7 | 11.3 |
| ROA | % | 0.893 | 1.26 | 1.65 | 1.38 | 0.556 | 0.923 | 0.949 | 0.905 |
| Costs (As % Of Assets) | % | 1.96 | 1.44 | 1.44 | 1.45 | 1.66 | 1.18 | 1.24 | 1.17 |
| Costs (As % Of Income) | % | 60.2 | 46.7 | 45.8 | 44.8 | 62.5 | 44.0 | 49.0 | 41.8 |
| Capital Adequacy Ratio | % | 19.6 | 19.6 | 19.3 | 21.0 | 21.8 | 25.0 | 25.5 | 24.0 |
| Net Interest Margin | % | 2.55 | 2.45 | 2.75 | 2.10 | 2.07 | 2.00 | 2.00 | 2.06 |
| Interest Income (As % Of Revenues) | % | 78.4 | 79.4 | 87.5 | 64.7 | 77.9 | 74.2 | 78.9 | 73.6 |
| Fee Income (As % Of Revenues) | % | 25.7 | 24.9 | 22.0 | 26.4 | 26.0 | 24.4 | 21.7 | 23.2 |
| Staff Cost (As % Of Total Cost) | % | 35.5 | 48.0 | 46.4 | 47.0 | 38.2 | 50.7 | 48.5 | 52.4 |
| Equity (As % Of Assets) | % | 8.14 | 7.86 | 8.19 | 8.53 | 8.14 | 8.07 | 8.12 | 7.96 |
| Loans (As % Of Deposits) | % | 74.1 | 70.7 | 71.3 | 71.4 | 69.4 | 66.5 | 66.5 | 68.0 |
| Loans (As % Assets) | % | 59.6 | 57.7 | 58.6 | 58.2 | 55.0 | 53.5 | 53.2 | 54.1 |
| NPLs (As % Of Loans) | % | 2.11 | 1.92 | 1.80 | 1.45 | 1.49 | 1.45 | 1.46 | 1.46 |
| Provisions (As % Of NPLs) | % | 51.7 | 64.5 | 59.0 | 79.6 | 82.5 | 76.1 | 76.7 | 89.7 |

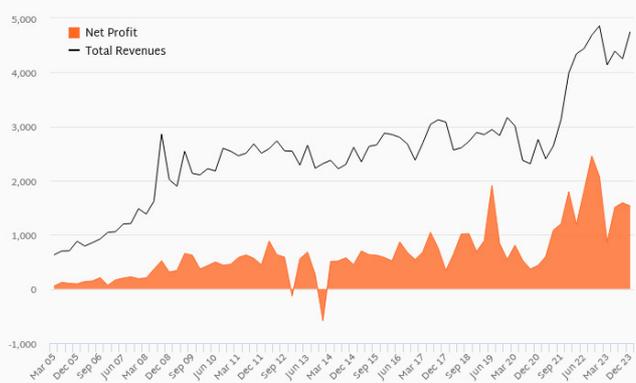
Source: Company Data, Helgi Library



Raiffeisenbank Czech Republic in Pictures

Revenue & Profitability

Net Profit (CZK mil) & Total Revenues (CZK mil)

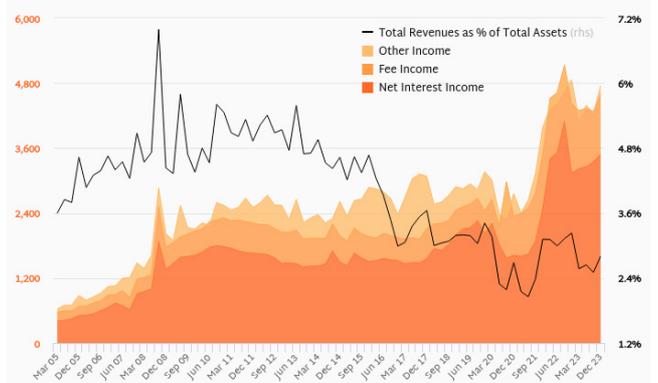


Source: Company Data, Helgi Library



Revenue Breakdown

Revenue by Type of Income (CZK mil)

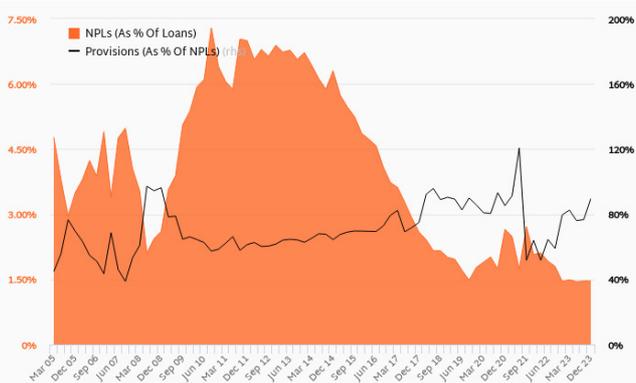


Source: Company Data, Helgi Library



Asset Quality

NPLs (As % Of Loans) & Provisions (As % Of NPLs)

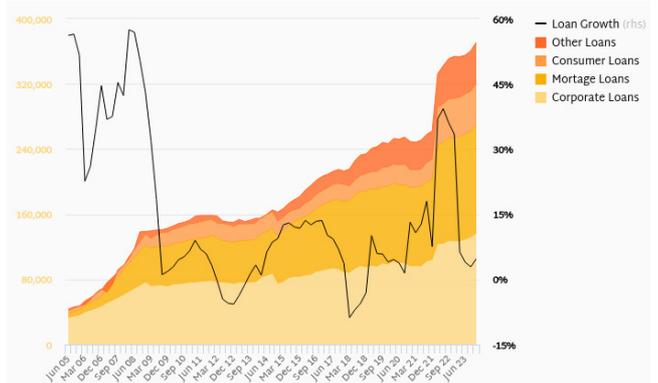


Source: Company Data, Helgi Library



Loan Breakdown

Loans by Type (CZK mil)

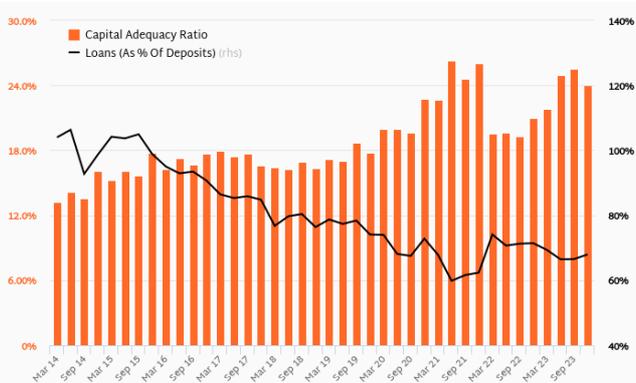


Source: Company Data, Helgi Library



Capital & Liquidity

Capital Adequacy Ratio & Loans (As % Of Deposits)

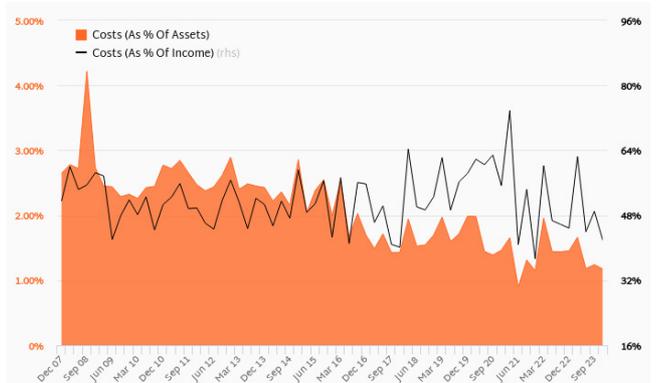


Source: Company Data, Helgi Library



Cost Efficiency

Costs As % Of Assets & Income



Source: Company Data, Helgi Library

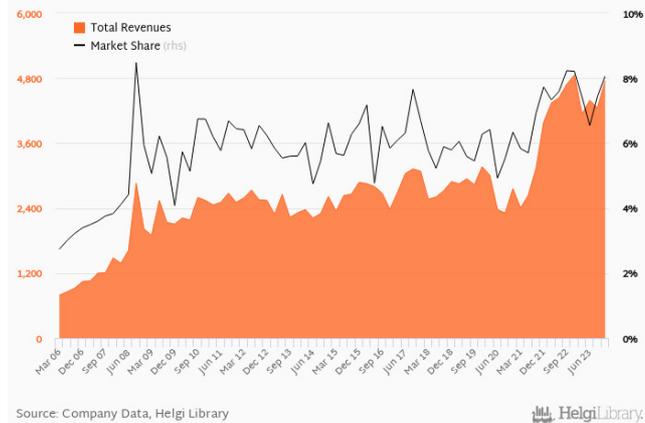




Raiffeisenbank Czech Republic – Market Share Development

Market Share in Bank Revenues

Total Revenues (CZK mil)



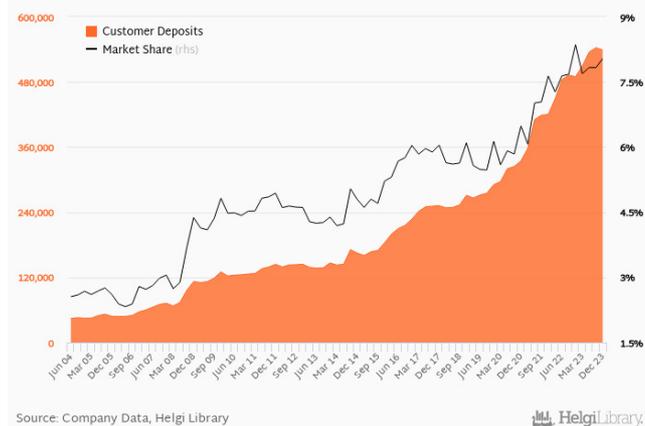
Market Share in Bank Loans

Customer Loans (CZK bil) & Market Share (%)



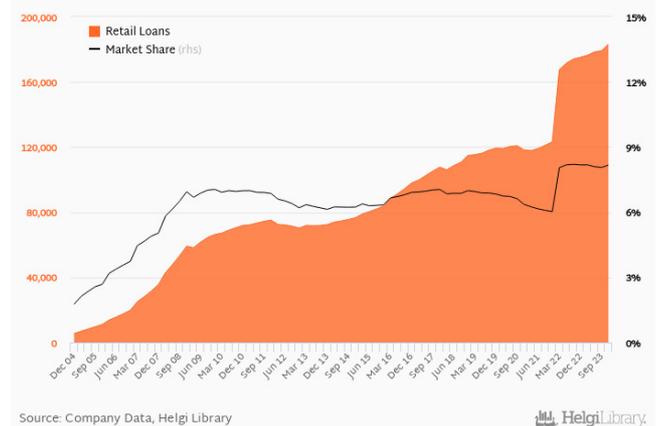
Market Share in Bank Deposits

Customer Deposits (CZK bil)



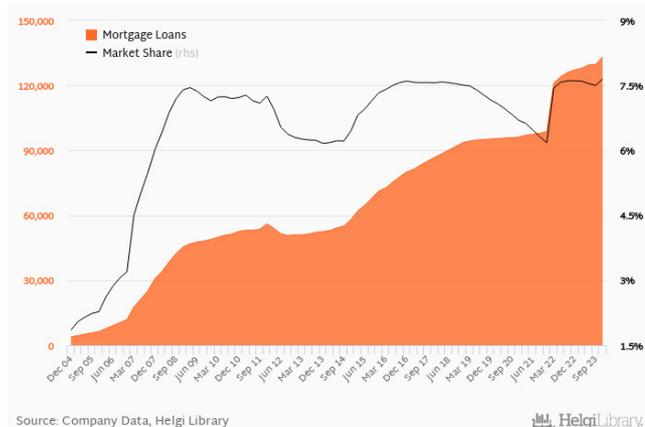
Market Share in Retail Loans

Retail Loans (CZK bil) & Market Share (%)



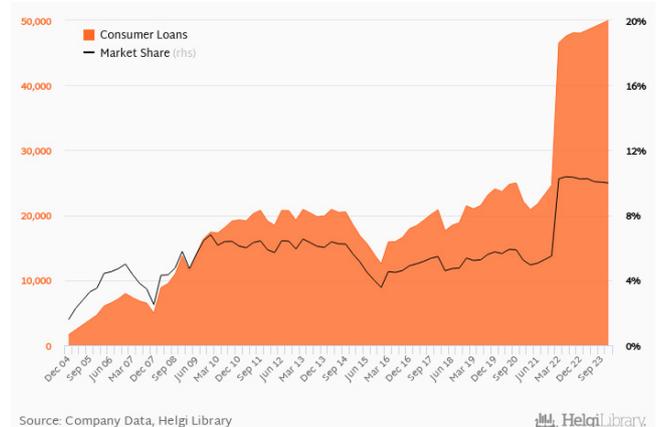
Market Share in Mortgage Loans

Mortgage Loans (CZK mil) & Market Share (%)



Market Share in Consumer Loans

Consumer Loans (CZK mil)

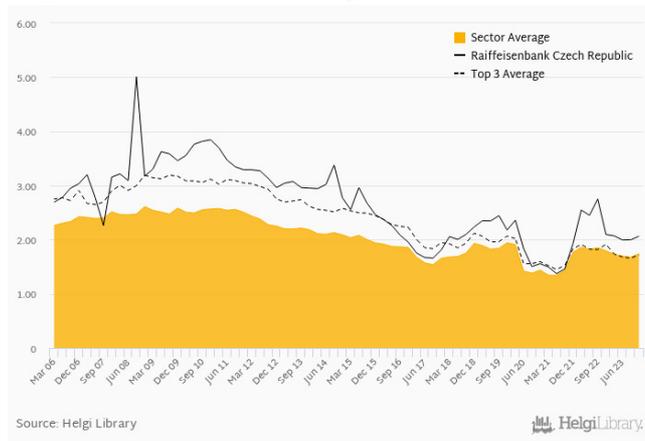




Raiffeisenbank Czech Republic – Comparison with Sector

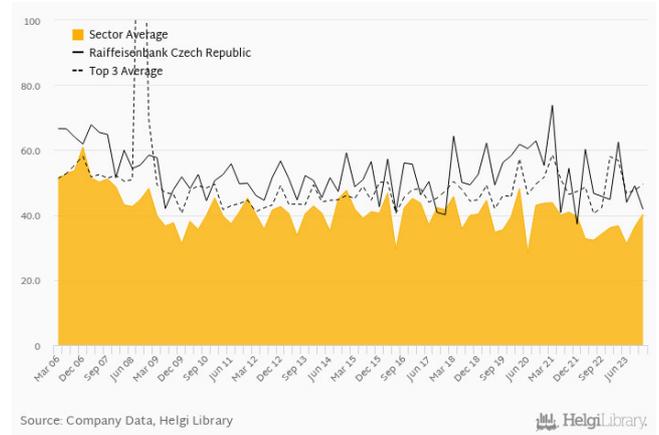
Raiffeisenbank Czech Republic – Net Interest Margin vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia



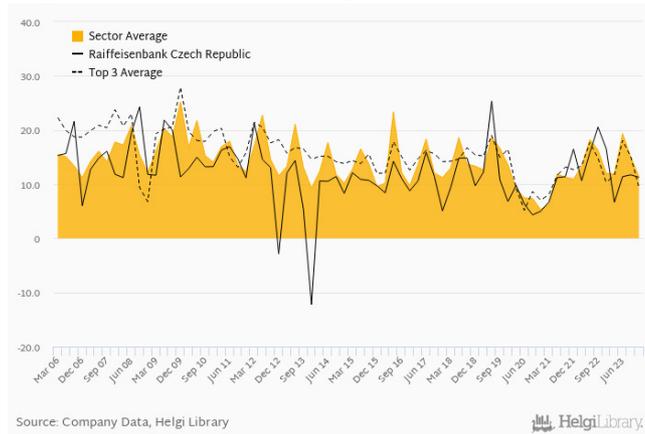
Raiffeisenbank Czech Republic – Cost to Income vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia



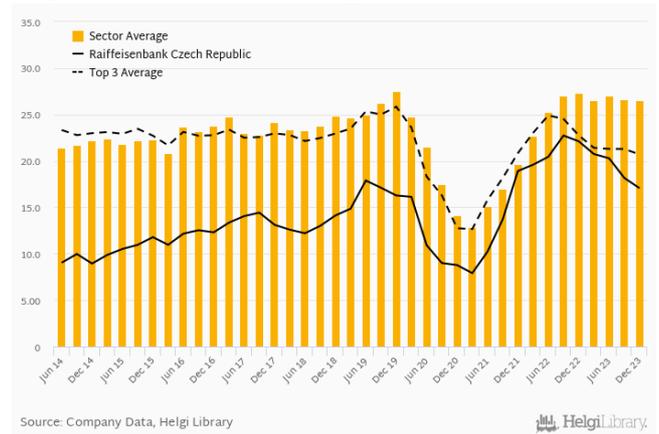
Raiffeisenbank Czech Republic – Return on Equity vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia



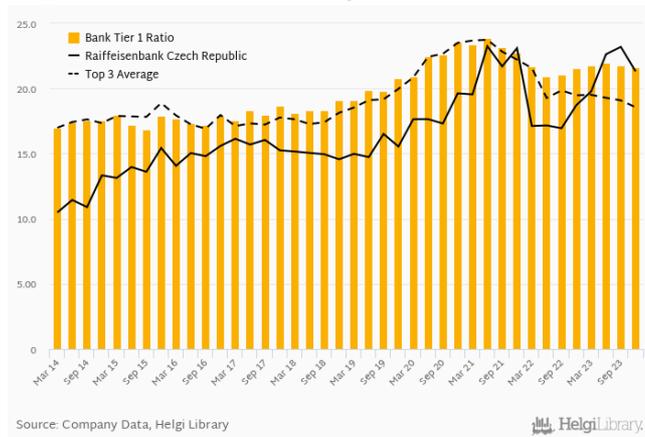
Raiffeisenbank Czech Republic – Adjusted ROE vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia



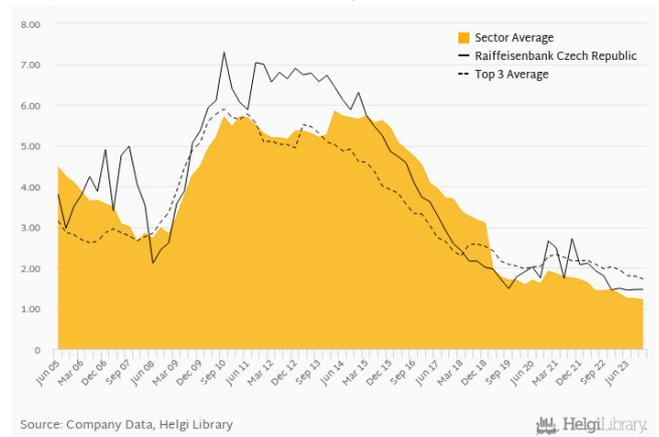
Raiffeisenbank Czech Republic – Tier 1 Ratio vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia



Raiffeisenbank Czech Republic – NPL Ratio vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia



MONETA Money Bank

Quarterly Results - 4Q2023

MONETA Money Bank made a net profit of CZK 1,228 mil in the fourth quarter of 2023, up 15.4% when compared to the previous year. Total revenues increased 3.03% yoy to CZK 3,095 mil, ROE amounted to 15.5% and the NPL ratio stood at 1.40%. MONETA Money Bank stock appreciated by 11.7% in the fourth quarter of 2023 to CZK 93.6 per share and the stock traded at a 12-month trailing PE of 9.74x and PBV of 1.49x based on the closing price at the end of the quarter.

- ✓ Revenues increased 3.03% yoy to CZK 3,095 mil in the fourth quarter of 2023. Interest income formed 70.5% of total revenues with the net interest margin decreasing 0.294 pp to 1.92% of total assets. Fees added a further 21.4% to total revenue generated in 4Q2023, up from an average of 20.3% as seen in the previous two years.
- ✓ Operating costs grew by 6.51% yoy to CZK 1,537 mil, so cost to income ratio reached 49.7%, up by 4.51% compared to the previous two years. Staff accounted for 48.0% of total operating expenditures. At the end of fourth quarter of 2023, MONETA Money Bank operated a network of 134 branches and 2,511 employees.
- ✓ Loans and deposits dropped by 2.2% and 1.65% qoq respectively, so loan to deposit ratio reached 65.8% at the end of 4Q2023. That's down from 80.4% the previous year. Equity reached 7.03% of assets and capital adequacy ratio amounted to 20.1% at the end of the fourth quarter of 2023.
- ✓ NPLs were 1.40% of total loans at the end of the quarter. Provisions covered 122% of non-performing loans.
- ✓ MONETA Money Bank stock traded at CZK 93.6 per share at the end of fourth quarter of 2023 implying a market capitalization of USD 2,138 mil. This put stock at a 12-month trailing price to earnings of 9.74x and price to book value of 1.49x as of the end of 4Q2023.

Sector:
Banking

Country:
Czechia

Share Price:
CZK 93.6

Market Capitalization:
USD 2,138 mil

Shares Outstanding:
511 mil

Employees:
2,511

Clients:
N/A

Branches:
134

Capital Adequacy Ratio:
20.1%

NPL Ratio:
1.40%

Provision Coverage:
122%

Data tells a story

| KEY FIGURES | | | | | | | | | |
|-------------|----------|------------|------|------------|------|------|------|------|------------|
| | REVENUES | NET PROFIT | EPS | EPS GROWTH | PER | PBV | ROE | DPS | DIV. YIELD |
| | CZK mil | CZK mil | CZK | % | | | % | CZK | % |
| 4Q2023 | 3,095 | 1,228 | 9.61 | 15.4 | 9.74 | 1.49 | 15.5 | ... | ... |
| 2022 | 12,116 | 5,187 | 10.2 | 30.2 | 7.49 | 1.25 | 17.1 | 8.00 | 10.5 |
| 2021 | 11,168 | 3,984 | 7.80 | 53.2 | 12.0 | 1.62 | 14.1 | 3.00 | 3.20 |
| 2020 | 12,098 | 2,601 | 5.09 | -35.3 | 13.4 | 1.28 | 10.1 | 0 | 0 |
| 2019 | 10,519 | 4,019 | 7.86 | -4.31 | 10.8 | 1.78 | 16.2 | 3.30 | 3.88 |
| 2018 | 10,162 | 4,200 | 8.22 | 7.06 | 8.82 | 1.47 | 16.5 | 9.45 | 13.0 |
| 2017 | 10,241 | 3,923 | 7.68 | -3.23 | 10.7 | 1.63 | 14.8 | 8.00 | 9.71 |

Source: Company Data, Helgi Library



MONETA Money Bank – Financials

| INCOME STATEMENT | | Mar 22 | Jun 22 | Sep 22 | Dec 22 | Mar 23 | Jun 23 | Sep 23 | Dec 23 |
|---------------------|---------|--------|--------|--------|--------|--------|--------|--------|--------|
| Interest Income | CZK mil | 3,351 | 3,704 | 4,002 | 4,534 | 4,855 | 5,374 | 5,769 | 6,048 |
| Interest Cost | CZK mil | 928 | 1,246 | 1,675 | 2,431 | 2,824 | 3,207 | 3,571 | 3,867 |
| Net Interest Income | CZK mil | 2,423 | 2,458 | 2,327 | 2,103 | 2,031 | 2,167 | 2,198 | 2,181 |
| Net Fee Income | CZK mil | 516 | 545 | 543 | 694 | 616 | 663 | 682 | 663 |
| Other Income | CZK mil | 85.0 | 63.0 | 152 | 207 | 197 | 198 | 300 | 251 |
| Total Revenues | CZK mil | 3,024 | 3,066 | 3,022 | 3,004 | 2,844 | 3,028 | 3,180 | 3,095 |
| Staff Cost | CZK mil | 586 | 611 | 657 | 674 | 578 | 595 | 593 | 738 |
| Depreciation | CZK mil | 312 | 311 | 311 | 315 | 323 | 312 | 304 | 294 |
| Other Cost | CZK mil | 622 | 353 | 388 | 454 | 644 | 465 | 379 | 505 |
| Operating Cost | CZK mil | 1,520 | 1,275 | 1,356 | 1,443 | 1,545 | 1,372 | 1,276 | 1,537 |
| Operating Profit | CZK mil | 1,504 | 1,791 | 1,666 | 1,561 | 1,299 | 1,656 | 1,904 | 1,558 |
| Provisions | CZK mil | -95.0 | -155 | 124 | 216 | -116 | 146 | 142 | 133 |
| Pre-Tax Profit | CZK mil | 1,599 | 1,946 | 1,542 | 1,345 | 1,415 | 1,510 | 1,762 | 1,425 |
| Net Profit | CZK mil | 1,290 | 1,582 | 1,251 | 1,064 | 1,215 | 1,263 | 1,494 | 1,228 |

| BALANCE SHEET | | Mar 22 | Jun 22 | Sep 22 | Dec 22 | Mar 23 | Jun 23 | Sep 23 | Dec 23 |
|-------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Cash & Cash Equivalents | CZK mil | 12,124 | 12,080 | 10,035 | 12,467 | 7,441 | 10,303 | 13,365 | 10,871 |
| Interbank Loans | CZK mil | 39,605 | 26,372 | 28,495 | 37,886 | 40,638 | 55,109 | 68,120 | 69,632 |
| Customer Loans | CZK mil | 257,610 | 265,860 | 268,766 | 268,752 | 266,012 | 268,027 | 268,987 | 263,064 |
| Investments | CZK mil | 48,863 | 52,639 | 53,808 | 57,951 | 80,195 | 80,483 | 88,056 | 104,353 |
| Property and Equipment | CZK mil | 2,536 | 2,416 | 2,297 | 2,318 | 2,360 | 2,361 | 2,443 | 2,400 |
| Intangible Assets | CZK mil | 3,267 | 3,313 | 3,315 | 3,379 | 3,324 | 3,280 | 3,252 | 3,332 |
| Total Assets | CZK mil | 367,489 | 367,095 | 371,336 | 387,510 | 404,585 | 423,829 | 449,063 | 458,184 |
| Shareholders' Equity | CZK mil | 30,771 | 28,776 | 30,027 | 31,091 | 32,306 | 29,481 | 30,975 | 32,203 |
| Liabilities | CZK mil | 336,718 | 338,319 | 341,309 | 356,419 | 372,279 | 394,348 | 418,088 | 425,981 |
| Interbank Borrowing | CZK mil | 22,723 | 21,117 | 6,569 | 5,953 | 5,439 | 7,707 | 7,379 | 5,423 |
| Customer Deposits | CZK mil | 299,125 | 302,199 | 320,610 | 334,251 | 350,329 | 368,177 | 393,012 | 399,497 |
| Issued Debt Securities | CZK mil | 9,392 | 9,398 | 8,741 | 10,207 | 10,109 | 12,410 | 11,301 | 11,412 |
| Other Liabilities | CZK mil | 5,478 | 5,605 | 5,389 | 6,008 | 6,402 | 6,054 | 6,396 | 9,649 |

| RATIOS | | Mar 22 | Jun 22 | Sep 22 | Dec 22 | Mar 23 | Jun 23 | Sep 23 | Dec 23 |
|------------------------------------|---|--------|--------|--------|--------|--------|--------|--------|--------|
| ROE | % | 17.1 | 21.3 | 17.0 | 13.9 | 15.3 | 16.4 | 19.8 | 15.5 |
| ROA | % | 1.46 | 1.72 | 1.36 | 1.12 | 1.23 | 1.22 | 1.37 | 1.08 |
| Costs (As % Of Assets) | % | 1.72 | 1.39 | 1.47 | 1.52 | 1.56 | 1.32 | 1.17 | 1.36 |
| Costs (As % Of Income) | % | 50.3 | 41.6 | 44.9 | 48.0 | 54.3 | 45.3 | 40.1 | 49.7 |
| Capital Adequacy Ratio | % | 17.7 | 16.8 | 17.0 | 18.0 | 18.1 | 19.7 | 19.9 | 20.1 |
| Net Interest Margin | % | 2.74 | 2.68 | 2.52 | 2.22 | 2.05 | 2.09 | 2.01 | 1.92 |
| Interest Income (As % Of Revenues) | % | 80.1 | 80.2 | 77.0 | 70.0 | 71.4 | 71.6 | 69.1 | 70.5 |
| Fee Income (As % Of Revenues) | % | 17.1 | 17.8 | 18.0 | 23.1 | 21.7 | 21.9 | 21.4 | 21.4 |
| Staff Cost (As % Of Total Cost) | % | 38.6 | 47.9 | 48.5 | 46.7 | 37.4 | 43.4 | 46.5 | 48.0 |
| Equity (As % Of Assets) | % | 8.37 | 7.84 | 8.09 | 8.02 | 7.98 | 6.96 | 6.90 | 7.03 |
| Loans (As % Of Deposits) | % | 86.1 | 88.0 | 83.8 | 80.4 | 75.9 | 72.8 | 68.4 | 65.8 |
| Loans (As % Assets) | % | 70.1 | 72.4 | 72.4 | 69.4 | 65.7 | 63.2 | 59.9 | 57.4 |
| NPLs (As % Of Loans) | % | 1.80 | 1.40 | 1.40 | 1.40 | 1.30 | 1.30 | 1.30 | 1.40 |
| Provisions (As % Of NPLs) | % | 121 | 134 | 137 | 135 | 137 | 133 | 131 | 122 |

| VALUATION | | Mar 22 | Jun 22 | Sep 22 | Dec 22 | Mar 23 | Jun 23 | Sep 23 | Dec 23 |
|--------------------------|---------|--------|--------|--------|--------|--------|--------|--------|--------|
| Market Capitalisation | USD mil | 2,084 | 1,838 | 1,433 | 1,717 | 2,058 | 1,868 | 1,864 | 2,138 |
| Number Of Shares | mil | 511 | 511 | 511 | 511 | 511 | 511 | 511 | 511 |
| Share Price | CZK | 89.6 | 85.7 | 70.6 | 76.0 | 87.0 | 79.8 | 83.8 | 93.6 |
| Earnings Per Share (EPS) | CZK | 10.1 | 12.4 | 9.79 | 8.33 | 9.51 | 9.89 | 11.7 | 9.61 |
| Book Value Per Share | CZK | 60.2 | 56.3 | 58.8 | 60.8 | 63.2 | 57.7 | 60.6 | 63.0 |
| Price/Earnings (P/E) | | 8.87 | 6.92 | 7.21 | 9.13 | 9.15 | 8.07 | 7.17 | 9.74 |
| Price/Book Value (P/BV) | | 1.49 | 1.52 | 1.20 | 1.25 | 1.38 | 1.38 | 1.38 | 1.49 |

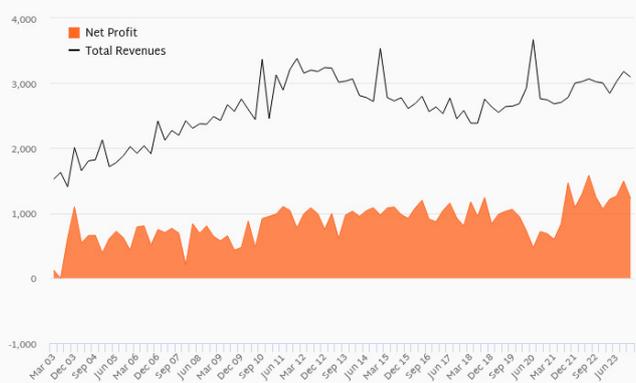
Source: Company Data, Helgi Library



MONETA Money Bank in Pictures

Revenue & Profitability

Net Profit (CZK mil) & Total Revenues (CZK mil)

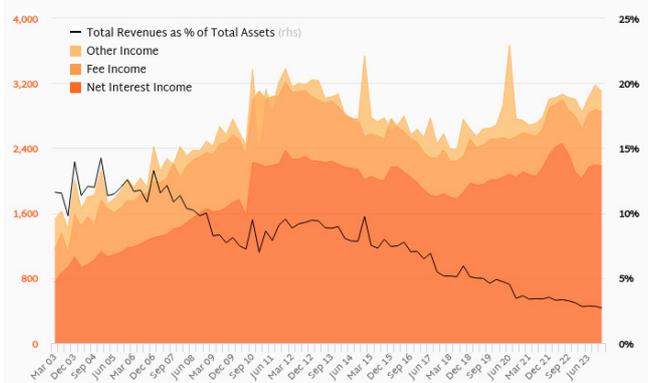


Source: Company Data, Helgi Library



Revenue Breakdown

Revenue by Type of Income (CZK mil)

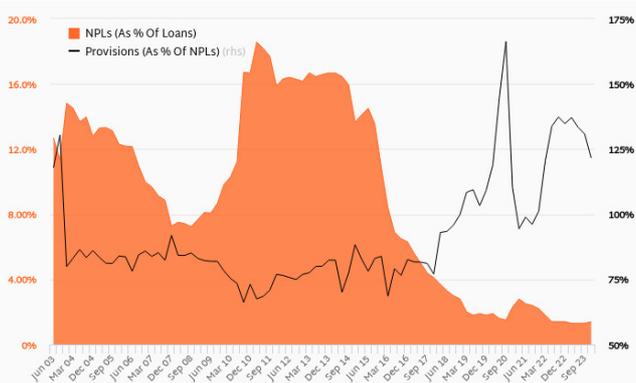


Source: Company Data, Helgi Library



Asset Quality

NPLs (As % Of Loans) & Provisions (As % Of NPLs)

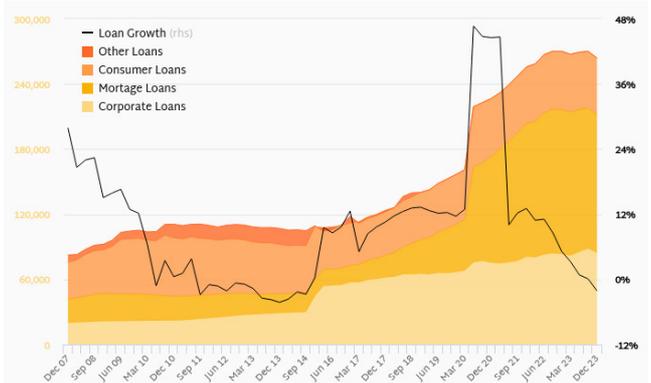


Source: Company Data, Helgi Library



Loan Breakdown

Loans by Type (CZK mil)

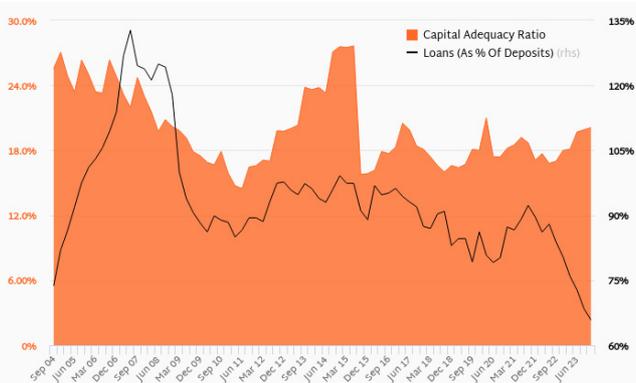


Source: Company Data, Helgi Library



Capital & Liquidity

Capital Adequacy Ratio & Loans (As % Of Deposits)

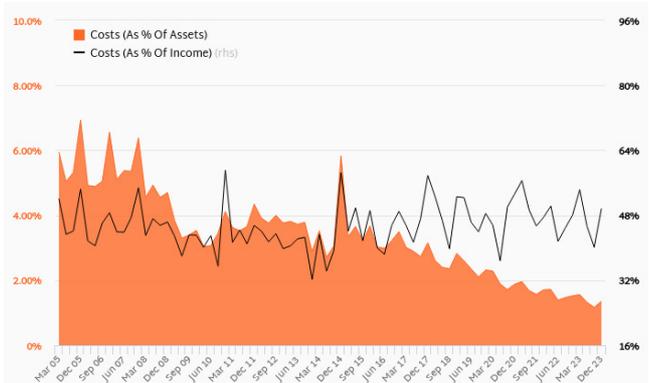


Source: Company Data, Helgi Library



Cost Efficiency

Costs As % Of Assets & Income



Source: Company Data, Helgi Library

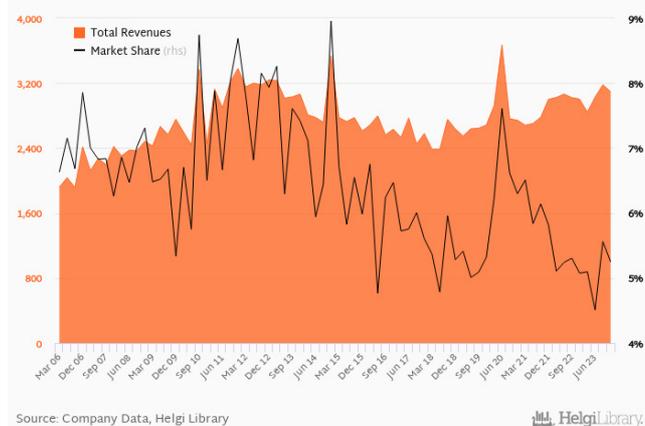




MONETA Money Bank – Market Share Development

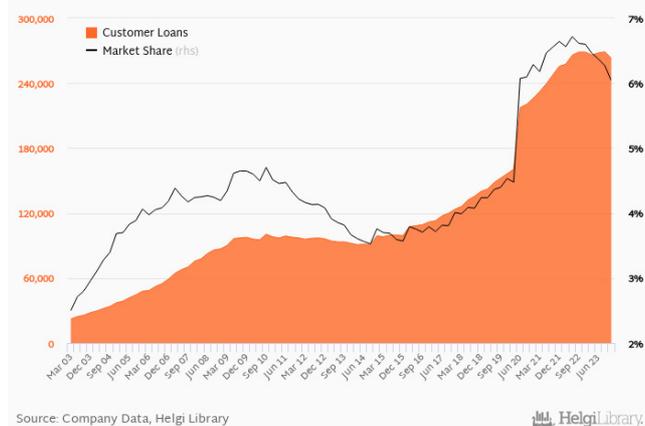
Market Share in Bank Revenues

Total Revenues (CZK mil)



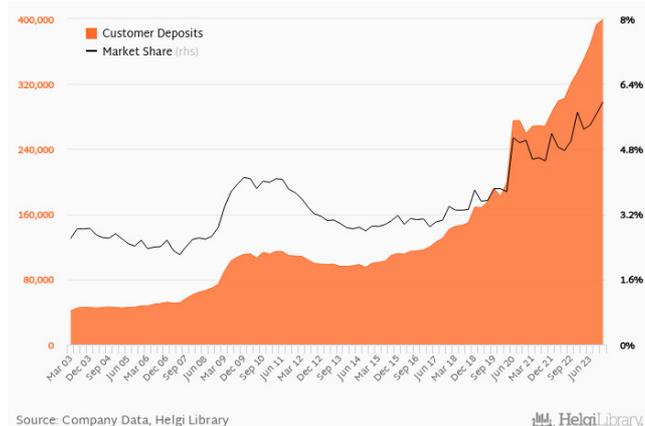
Market Share in Bank Loans

Customer Loans (CZK bil) & Market Share (%)



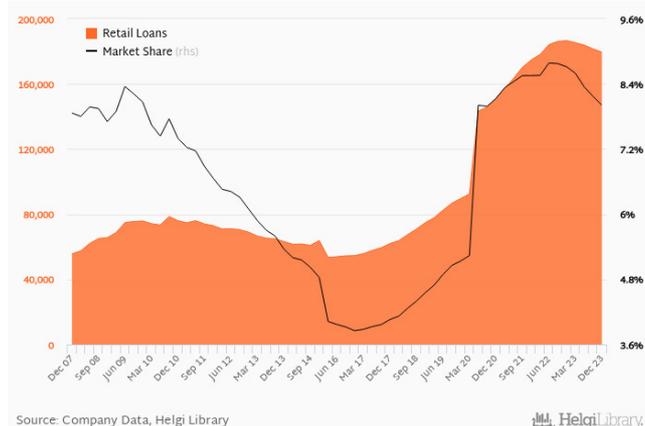
Market Share in Bank Deposits

Customer Deposits (CZK bil)



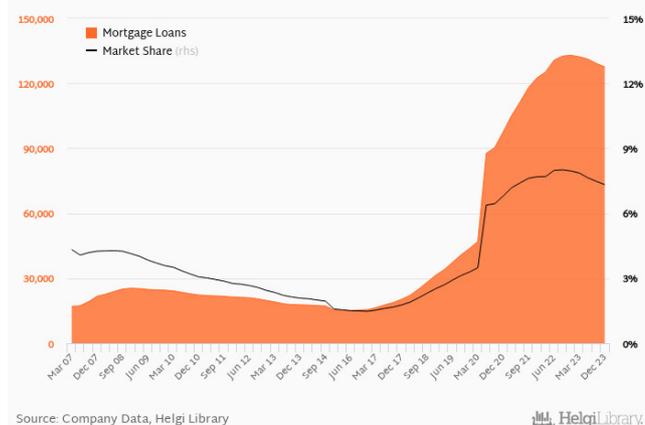
Market Share in Retail Loans

Retail Loans (CZK bil) & Market Share (%)



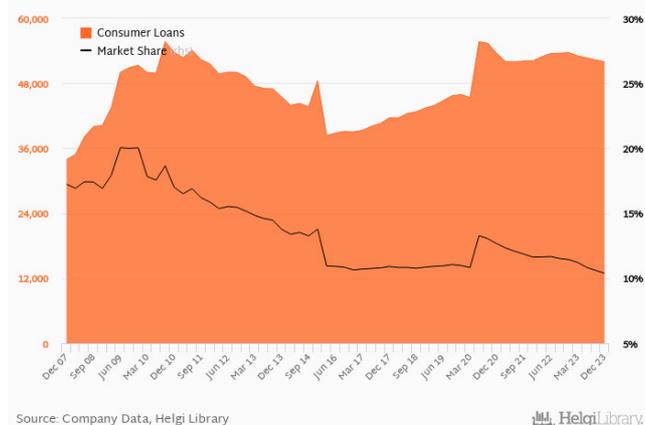
Market Share in Mortgage Loans

Mortgage Loans (CZK mil) & Market Share (%)



Market Share in Consumer Loans

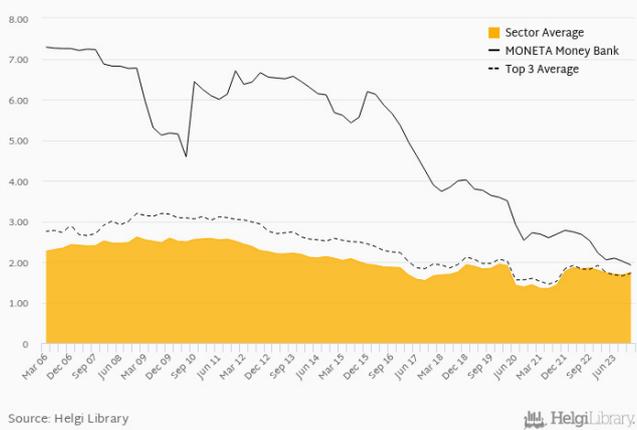
Consumer Loans (CZK mil)



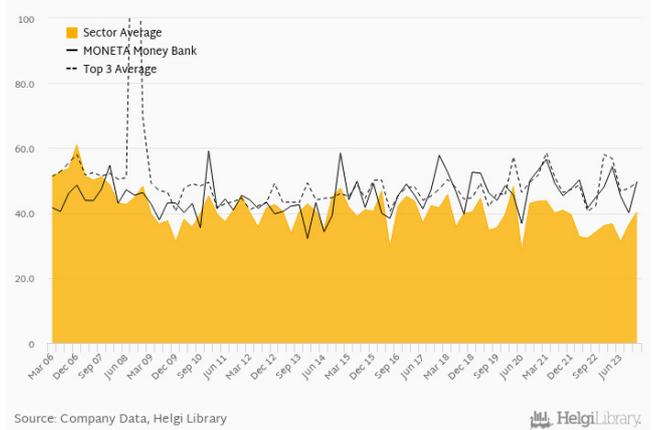


MONETA Money Bank – Comparison with Sector

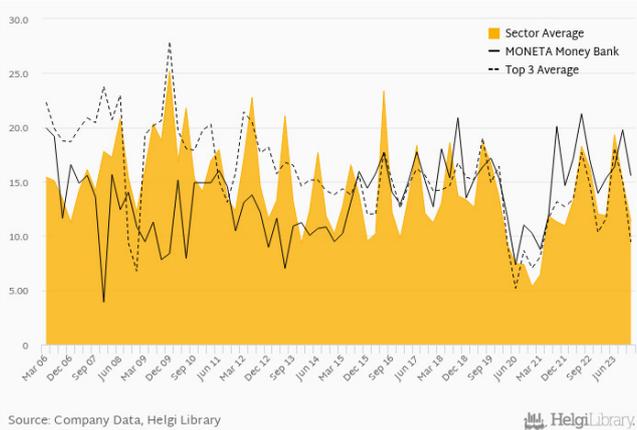
MONETA Money Bank – Net Interest Margin vs. Sector
Comparison with the Sector and Three Largest Banks in Czechia



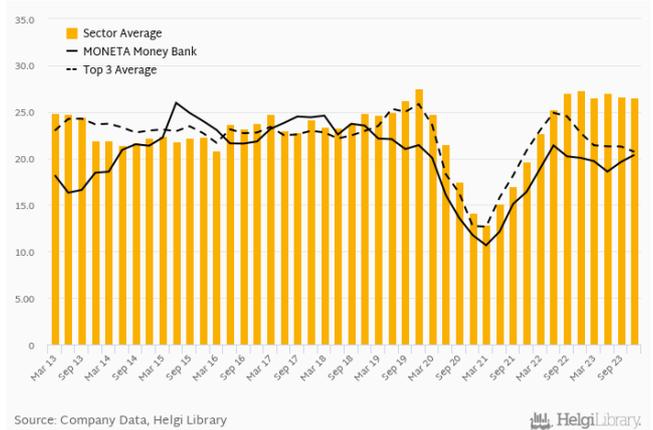
MONETA Money Bank – Cost to Income vs. Sector
Comparison with the Sector and Three Largest Banks in Czechia



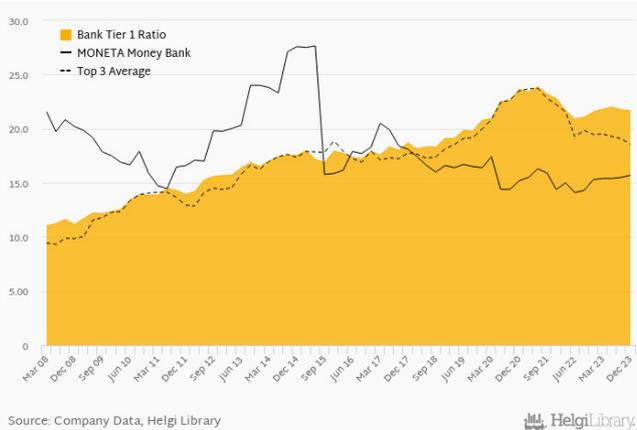
MONETA Money Bank – Return on Equity vs. Sector
Comparison with the Sector and Three Largest Banks in Czechia



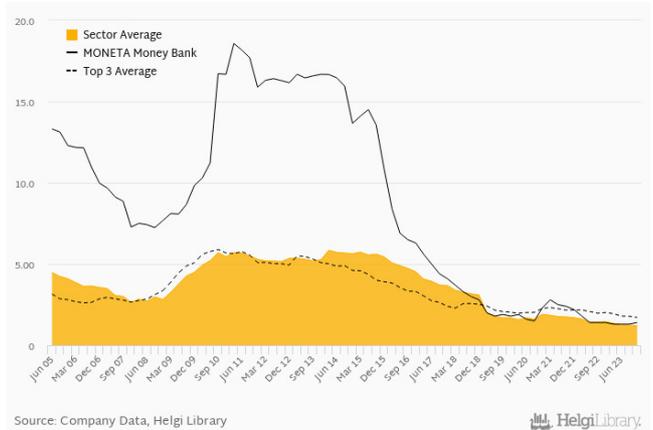
MONETA Money Bank – Adjusted ROE vs. Sector
Comparison with the Sector and Three Largest Banks in Czechia



MONETA Money Bank – Tier 1 Ratio vs. Sector
Comparison with the Sector and Three Largest Banks in Czechia



MONETA Money Bank – NPL Ratio vs. Sector
Comparison with the Sector and Three Largest Banks in Czechia



PPF Banka

Quarterly Results - 4Q2023

PPF Banka made a net profit of CZK 576 mil in the fourth quarter of 2023, down 1.25% when compared to the previous year. Total revenues decreased 5.64% yoy to CZK 1,552 mil, ROE amounted to 11.4% and the NPL ratio stood at 0.563%. In the last three years, the bank grew its loans by 14.0% a year, revenues rose by 16.5% and net profit increased by 0% a year, on average.

- ✓ Revenues decreased 5.64% yoy to CZK 1,552 mil in the fourth quarter of 2023. Interest income formed 101% of total revenues with the net interest margin decreasing 0.695 pp to 1.82% of total assets. Fees added a further 3.71% to total revenue generated in 4Q2023, down from an average of 4.21% as seen in the previous two years.
- ✓ Operating costs grew by 38.1% yoy to CZK 659 mil, so cost to income ratio reached 42.5%, down by 2.13% compared to the previous two years. Staff accounted for 25.1% of total operating expenditures. At the end of fourth quarter of 2023, PPF Banka operated a network of 2 branches and 258 employees.
- ✓ Loans and deposits grew by 3.76% and 3.28% qoq respectively, so loan to deposit ratio reached 22.0% at the end of 4Q2023. That's up from 21.5% the previous year. Equity reached 5.39% of assets and we assume that capital adequacy ratio amounted to 23.2% at the end of the fourth quarter of 2023.
- ✓ NPLs were 0.563% of total loans at the end of the quarter, on our estimates. Provisions covered 408% of non-performing loans.
- ✓ When compared to selected peers, PPF Banka was 1.64 pp more profitable in terms of ROE, achieved 6.52 pp better cost efficiency when measured by cost to income ratio and grew its loans by 8.07 pp faster based on a last year comparison.

Sector:
Banking

Country:
Czechia

Employees:
258

Clients:
N/A

Branches:
2

ATMs:
N/A

Bank Cards:
N/A

Capital Adequacy Ratio:
23.2%*

Tier 1 Ratio:
23.2%*

Data tells a story

| KEY FIGURES | | | | | | | | | |
|-------------|----------|---------|------------|--------|------|---------|--------|----------|-----------|
| | REVENUES | REVENUE | NET PROFIT | PROFIT | ROE | COST TO | LOAN / | EQUITY / | NPL RATIO |
| | CZK mil | % | CZK mil | % | % | % | % | % | % |
| 4Q2023 | 1,552 | -5.64 | 576 | -1.25 | 11.4 | 42.5 | 22.0 | 5.39 | 0.563 |
| 2022 | 5,379 | 62.7 | 2,739 | 56.8 | 16.2 | 26.3 | 21.5 | 6.00 | 0.986 |
| 2021 | 3,307 | -16.5 | 1,747 | 54.2 | 10.9 | 41.3 | 29.8 | 6.99 | 4.14 |
| 2020 | 3,959 | 12.0 | 1,133 | -45.7 | 7.63 | 22.7 | 27.2 | 9.08 | 8.26 |
| 2019 | 3,536 | -5.35 | 2,088 | -5.18 | 16.1 | 27.7 | 23.8 | 6.30 | 6.79 |
| 2018 | 3,736 | 23.0 | 2,202 | 44.8 | 20.2 | 26.2 | 25.9 | 4.94 | 12.9 |
| 2017 | 3,038 | 5.78 | 1,521 | 12.2 | 16.0 | 31.4 | 21.1 | 4.35 | 10.4 |

Source: Company Data, Helgi Library *Estimate



PPF Banka – Financials

| INCOME STATEMENT | | Mar 22 | Jun 22 | Sep 22 | Dec 22 | Mar 23 | Jun 23 | Sep 23 | Dec 23 |
|---------------------|---------|--------|--------|--------|--------|--------|--------|--------|--------|
| Interest Income | CZK mil | 2,395 | 3,057 | 3,350 | 3,944 | 4,628 | 4,908 | 4,495 | 4,855 |
| Interest Cost | CZK mil | 1,092 | 1,409 | 1,606 | 2,202 | 2,882 | 3,212 | 2,974 | 3,295 |
| Net Interest Income | CZK mil | 1,304 | 1,648 | 1,744 | 1,742 | 1,746 | 1,696 | 1,521 | 1,560 |
| Net Fee Income | CZK mil | 39.9 | 56.3 | 59.5 | 86.3 | 72.6 | 60.2 | 67.5 | 57.6 |
| Other Income | CZK mil | 207 | -783 | -542 | -183 | 266 | -60.3 | -22.3 | -65.9 |
| Total Revenues | CZK mil | 1,551 | 922 | 1,261 | 1,645 | 2,084 | 1,696 | 1,566 | 1,552 |
| Staff Cost | CZK mil | 117 | 99.5 | 119 | 110 | 133 | 130 | 138 | 165 |
| Depreciation | CZK mil | 22.8 | 25.0 | 23.6 | 20.6 | 24.0 | 23.1 | 21.9 | 21.0 |
| Other Cost | CZK mil | 177 | 171 | 181 | 347 | 197 | 218 | 177 | 473 |
| Operating Cost | CZK mil | 317 | 296 | 323 | 477 | 354 | 371 | 338 | 659 |
| Operating Profit | CZK mil | 1,234 | 626 | 938 | 1,167 | 1,730 | 1,325 | 1,228 | 893 |
| Provisions | CZK mil | 445 | -336 | 179 | 497 | 122 | 79.2 | -43.8 | 338 |
| Pre-Tax Profit | CZK mil | 789 | 962 | 759 | 670 | 1,608 | 1,246 | 1,272 | 555 |
| Net Profit | CZK mil | 640 | 770 | 746 | 584 | 1,192 | 1,094 | 1,022 | 576 |

| BALANCE SHEET | | Mar 22 | Jun 22 | Sep 22 | Dec 22 | Mar 23 | Jun 23 | Sep 23 | Dec 23 |
|-------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Cash & Cash Equivalents | CZK mil | 18,756 | 9,842 | 19,165 | 160,928 | 98,755 | 128,393 | 164,802 | 166,093 |
| Interbank Loans | CZK mil | 125,398 | 120,447 | 85,413 | 8,247 | 51,970 | 29,144 | 10,388 | 11,101 |
| Customer Loans | CZK mil | 44,000 | 44,500 | 45,000 | 45,275 | 48,268 | 49,525 | 51,033 | 52,952 |
| Investments | CZK mil | 64,916 | 91,893 | 63,590 | 57,881 | 64,114 | 68,298 | 66,243 | 153,985 |
| Property and Equipment | CZK mil | 138 | 130 | 121 | 119 | 126 | 115 | 105 | 95.0 |
| Intangible Assets | CZK mil | 202 | 194 | 182 | 183 | 181 | 181 | 172 | 162 |
| Total Assets | CZK mil | 272,968 | 277,749 | 264,270 | 288,650 | 375,334 | 363,641 | 298,980 | 384,955 |
| Shareholders' Equity | CZK mil | 16,566 | 15,429 | 16,269 | 17,331 | 18,673 | 18,566 | 19,589 | 20,763 |
| Liabilities | CZK mil | 256,402 | 262,320 | 248,001 | 271,319 | 356,661 | 345,075 | 279,391 | 364,192 |
| Interbank Borrowing | CZK mil | 70,212 | 62,320 | 41,325 | 23,980 | 33,429 | 23,798 | 17,956 | 15,948 |
| Customer Deposits | CZK mil | 150,000 | 155,000 | 160,000 | 210,578 | 200,135 | 215,180 | 233,574 | 241,239 |
| Issued Debt Securities | CZK mil | 4,253 | 4,291 | 4,231 | 5,117 | 4,824 | 4,597 | 4,476 | 4,436 |
| Other Liabilities | CZK mil | 31,937 | 40,710 | 42,445 | 31,644 | 118,273 | 101,499 | 23,385 | 102,569 |

| RATIOS | | Mar 22 | Jun 22 | Sep 22 | Dec 22 | Mar 23 | Jun 23 | Sep 23 | Dec 23 |
|------------------------------------|---|--------|--------|--------|--------|--------|--------|--------|--------|
| ROE | % | 15.5 | 19.2 | 18.8 | 13.9 | 26.5 | 23.5 | 21.4 | 11.4 |
| ROA | % | 1.00 | 1.12 | 1.10 | 0.845 | 1.44 | 1.18 | 1.23 | 0.674 |
| Costs (As % Of Assets) | % | 0.498 | 0.429 | 0.477 | 0.690 | 0.426 | 0.402 | 0.408 | 0.771 |
| Costs (As % Of Income) | % | 20.4 | 32.1 | 25.6 | 29.0 | 17.0 | 21.9 | 21.6 | 42.5 |
| Capital Adequacy Ratio | % | 18.5 | 19.7 | 20.7 | 24.8 | 25.6 | 24.8 | 25.8 | 23.2 |
| Net Interest Margin | % | 2.05 | 2.39 | 2.57 | 2.52 | 2.10 | 1.84 | 1.84 | 1.82 |
| Interest Income (As % Of Revenues) | % | 84.1 | 179 | 138 | 106 | 83.8 | 100 | 97.1 | 101 |
| Fee Income (As % Of Revenues) | % | 2.57 | 6.11 | 4.72 | 5.24 | 3.49 | 3.55 | 4.31 | 3.71 |
| Staff Cost (As % Of Total Cost) | % | 36.8 | 33.7 | 36.8 | 23.0 | 37.6 | 35.1 | 41.0 | 25.1 |
| Equity (As % Of Assets) | % | 6.07 | 5.55 | 6.16 | 6.00 | 4.98 | 5.11 | 6.55 | 5.39 |
| Loans (As % Of Deposits) | % | 29.3 | 28.7 | 28.1 | 21.5 | 24.1 | 23.0 | 21.8 | 22.0 |
| Loans (As % Assets) | % | 16.1 | 16.0 | 17.0 | 15.7 | 12.9 | 13.6 | 17.1 | 13.8 |
| NPLs (As % Of Loans) | % | 4.56 | 3.79 | 3.93 | 0.986 | 0.809 | 0.729 | 0.651 | 0.563 |
| Provisions (As % Of NPLs) | % | 65.8 | 68.9 | 70.4 | 211 | 300 | 325 | 345 | 408 |

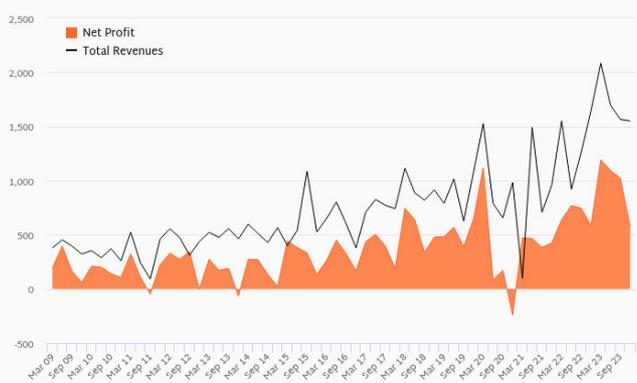
Source: Company Data, Helgi Library



PPF Banka in Pictures

Revenue & Profitability

Net Profit (CZK mil) & Total Revenues (CZK mil)

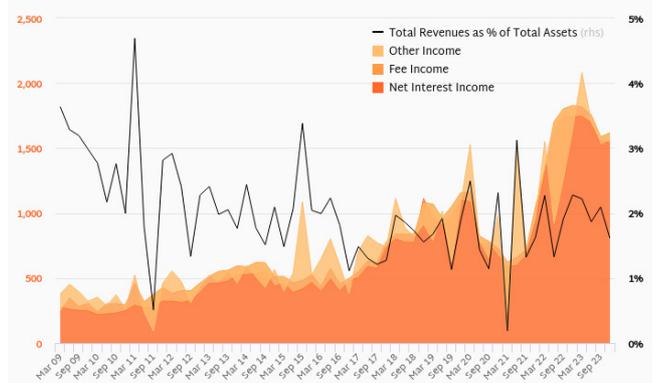


Source: Company Data, Helgi Library



Revenue Breakdown

Revenue by Type of Income (CZK mil)

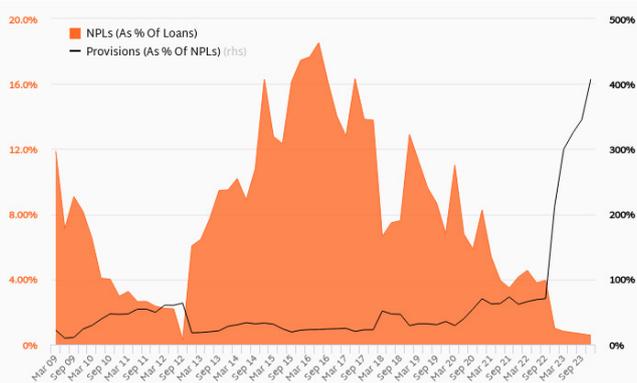


Source: Company Data, Helgi Library



Asset Quality

NPLs (As % Of Loans) & Provisions (As % Of NPLs)

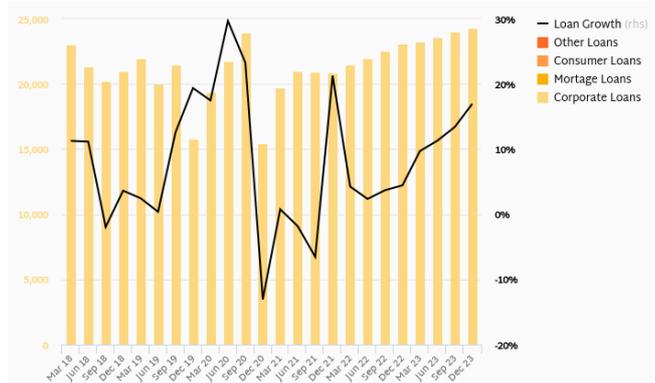


Source: Company Data, Helgi Library



Loan Breakdown

Loans by Type (CZK mil)

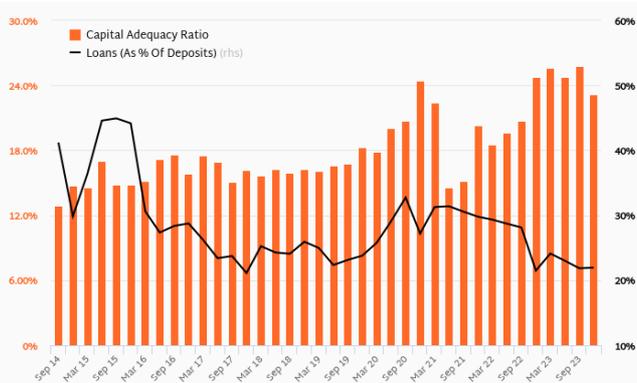


Source: Company Data, Helgi Library



Capital & Liquidity

Capital Adequacy Ratio & Loans (As % Of Deposits)

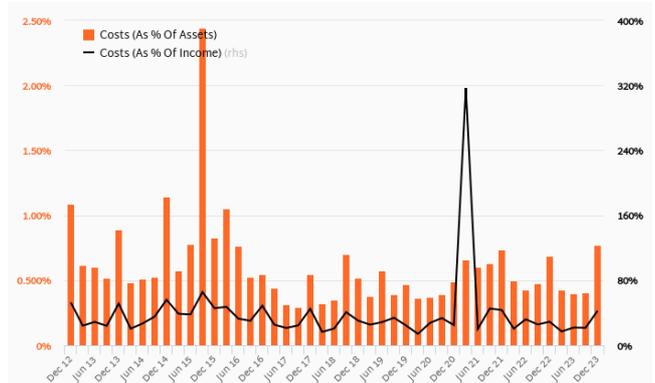


Source: Company Data, Helgi Library



Cost Efficiency

Costs As % Of Assets & Income



Source: Company Data, Helgi Library

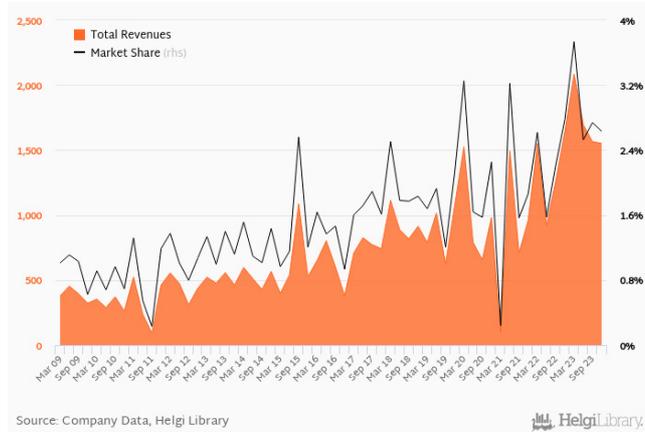




PPF Banka – Market Share Development

Market Share in Bank Revenues

Total Revenues (CZK mil)



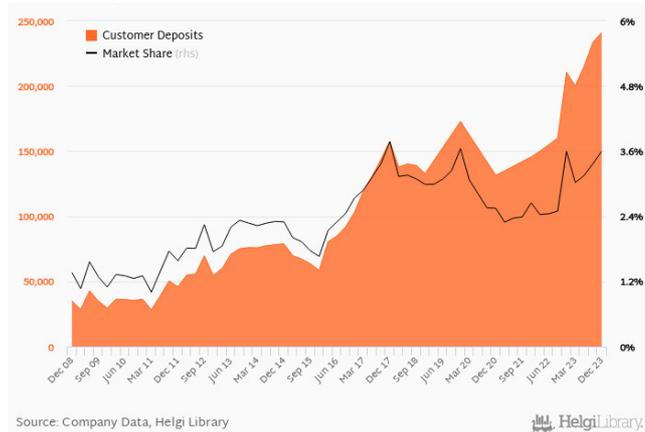
Market Share in Bank Loans

Customer Loans (CZK bil) & Market Share (%)



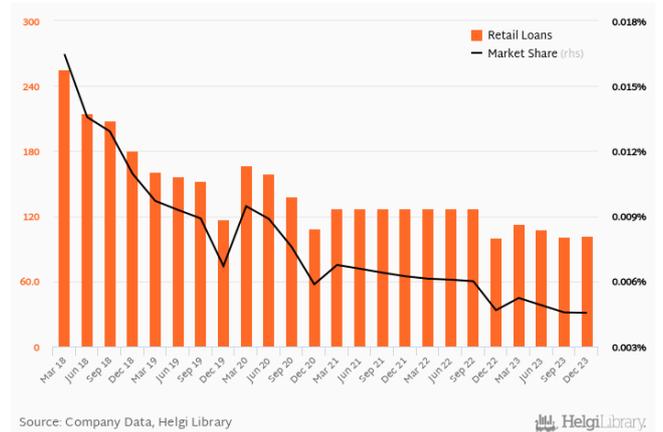
Market Share in Bank Deposits

Customer Deposits (CZK bil)



Market Share in Retail Loans

Retail Loans (CZK bil) & Market Share (%)

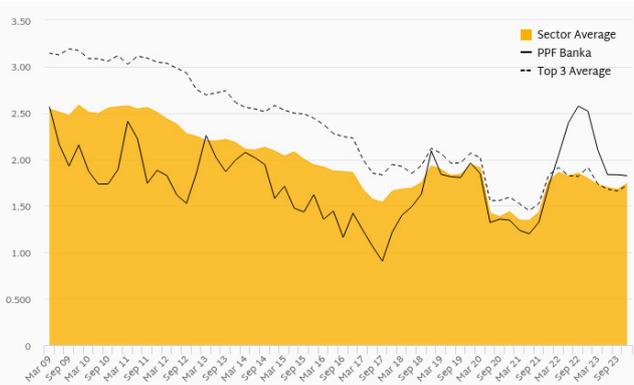




PPF Banka – Comparison with Sector

PPF Banka – Net Interest Margin vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia

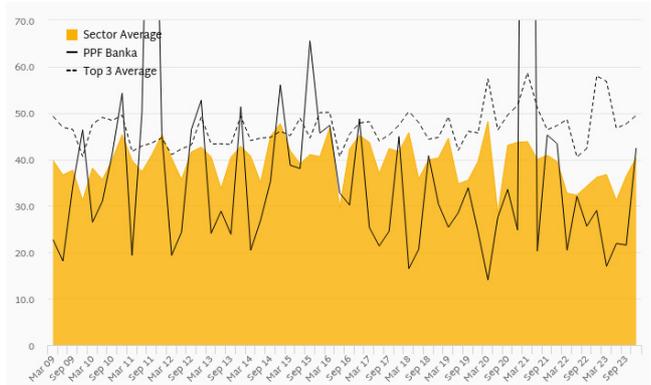


Source: Helgi Library



PPF Banka – Cost to Income vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia

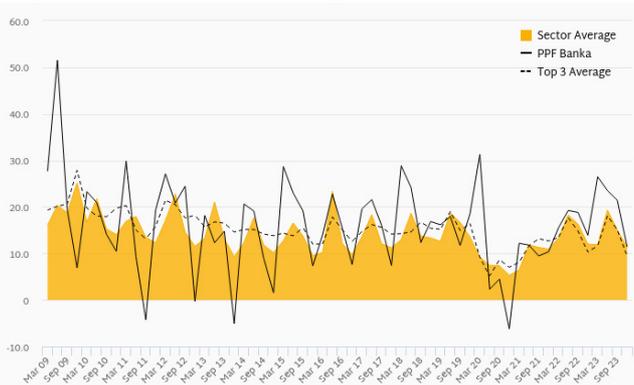


Source: Company Data, Helgi Library



PPF Banka – Return on Equity vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia

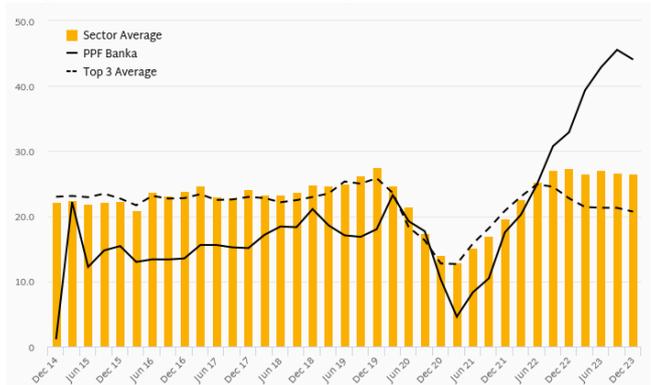


Source: Company Data, Helgi Library



PPF Banka – Adjusted ROE vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia

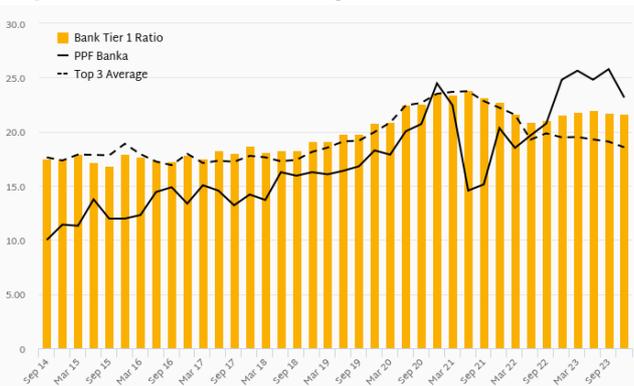


Source: Company Data, Helgi Library



PPF Banka – Tier 1 Ratio vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia

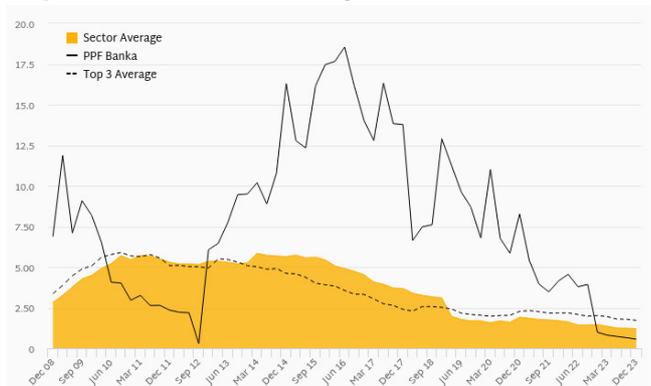


Source: Company Data, Helgi Library



PPF Banka – NPL Ratio vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia



Source: Company Data, Helgi Library



Fio banka

Quarterly Results - 4Q2023

Fio banka made a net profit of CZK 1,754 mil in the fourth quarter of 2023, up 37.6% when compared to the previous year. Total revenues increased 19.8% yoy to CZK 2,328 mil, ROE amounted to 39.0% and the NPL ratio stood at 9.58%. In the last three years, the bank grew its loans by 24.5% a year, revenues rose by 49.2% and net profit increased by 109% a year, on average.

- ✓ Revenues increased 19.8% yoy to CZK 2,328 mil in the fourth quarter of 2023. Interest income formed 83.1% of total revenues with the net interest margin increasing 0.119 pp to 2.98% of total assets. Fees added a further 6.42% to total revenue generated in 4Q2023, down from an average of 8.46% as seen in the previous two years.
- ✓ Operating costs grew by 56.4% yoy to CZK 515 mil, so cost to income ratio reached 22.1%, down by 22.8% compared to the previous two years. Staff accounted for 29.1% of total operating expenditures. At the end of fourth quarter of 2023, Fio banka operated a network of 112 branches and 118 employees.
- ✓ Loans and deposits grew by 3.48% and 4.27% qoq respectively, so loan to deposit ratio reached 20.9% at the end of 4Q2023. That's up from 19.5% the previous year. Equity reached 7.09% of assets and we assume that capital adequacy ratio amounted to 33.3% at the end of the fourth quarter of 2023.
- ✓ NPLs were 9.58% of total loans at the end of the quarter, on our estimates. Provisions covered 35.2% of non-performing loans.
- ✓ When compared to selected peers, Fio banka was 29.2 pp more profitable in terms of ROE, achieved 26.9 pp better cost efficiency when measured by cost to income ratio and grew its loans by 13.4 pp faster based on a last year comparison.

Sector:
Banking

Country:
Czechia

Employees:
118

Clients:
N/A

Branches:
112

ATMs:
14.0

Bank Cards:
N/A

Capital Adequacy Ratio:
33.3%*

Tier 1 Ratio:
33.3%*

Data tells a story

| KEY FIGURES | | | | | | | | | |
|-------------|----------|---------|------------|--------|------|---------|--------|----------|-----------|
| | REVENUES | REVENUE | NET PROFIT | PROFIT | ROE | COST TO | LOAN / | EQUITY / | NPL RATIO |
| | CZK mil | % | CZK mil | % | % | % | % | % | % |
| 4Q2023 | 2,328 | 19.8 | 1,754 | 37.6 | 39.0 | 22.1 | 20.9 | 7.09 | 9.58 |
| 2022 | 6,786 | 78.1 | 4,406 | 88.4 | 42.8 | 18.0 | 19.5 | 5.38 | 9.21 |
| 2021 | 3,809 | 24.3 | 2,338 | 98.7 | 33.8 | 27.8 | 18.4 | 3.83 | 9.47 |
| 2020 | 3,064 | -7.95 | 1,177 | -34.8 | 23.4 | 31.6 | 15.0 | 3.07 | 13.6 |
| 2019 | 3,328 | 54.4 | 1,803 | 75.3 | 50.8 | 24.0 | 14.3 | 3.03 | 10.8 |
| 2018 | 2,155 | 44.4 | 1,028 | 152 | 47.8 | 31.8 | 12.6 | 2.12 | 5.59 |
| 2017 | 1,493 | 101 | 408 | 129 | 28.1 | 41.6 | 12.7 | 1.54 | 7.92 |

Source: Company Data, Helgi Library *Estimate



Fio banka – Financials

| INCOME STATEMENT | | Mar 22 | Jun 22 | Sep 22 | Dec 22 | Mar 23 | Jun 23 | Sep 23 | Dec 23 |
|---------------------|---------|--------|--------|--------|--------|--------|--------|--------|--------|
| Interest Income | CZK mil | 1,197 | 1,570 | 1,838 | 2,321 | 2,425 | 2,809 | 2,892 | 2,938 |
| Interest Cost | CZK mil | 135 | 273 | 406 | 698 | 712 | 814 | 933 | 1,002 |
| Net Interest Income | CZK mil | 1,062 | 1,296 | 1,431 | 1,623 | 1,713 | 1,995 | 1,959 | 1,936 |
| Net Fee Income | CZK mil | 143 | 223 | 132 | 153 | 227 | 141 | 125 | 149 |
| Other Income | CZK mil | 180 | 200 | 174 | 144 | 151 | 191 | 208 | 220 |
| Total Revenues | CZK mil | 1,385 | 1,720 | 1,738 | 1,943 | 2,091 | 2,327 | 2,293 | 2,328 |
| Staff Cost | CZK mil | 26.6 | 31.2 | 33.6 | 92.8 | 40.3 | 66.3 | 64.4 | 150 |
| Depreciation | CZK mil | 3.87 | 3.68 | 3.95 | 84.9 | 7.47 | 7.96 | 8.85 | 86.0 |
| Other Cost | CZK mil | 261 | 270 | 260 | 152 | 252 | 299 | 282 | 279 |
| Operating Cost | CZK mil | 291 | 305 | 297 | 329 | 300 | 373 | 356 | 515 |
| Operating Profit | CZK mil | 1,094 | 1,415 | 1,441 | 1,614 | 1,791 | 1,954 | 1,937 | 1,813 |
| Provisions | CZK mil | 118 | 130 | 48.8 | 126 | 27.9 | 154 | -73.2 | -115 |
| Pre-Tax Profit | CZK mil | 976 | 1,285 | 1,392 | 1,476 | 1,763 | 1,800 | 2,011 | 1,938 |
| Net Profit | CZK mil | 802 | 1,058 | 1,270 | 1,275 | 1,488 | 1,529 | 1,707 | 1,754 |

| BALANCE SHEET | | Mar 22 | Jun 22 | Sep 22 | Dec 22 | Mar 23 | Jun 23 | Sep 23 | Dec 23 |
|-------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Cash & Cash Equivalents | CZK mil | 40,080 | 42,293 | 37,485 | 57,145 | 18,108 | 19,803 | 38,933 | 39,959 |
| Interbank Loans | CZK mil | 8,000 | 2,000 | 2,000 | 3,190 | 17,174 | 29,871 | 12,004 | 2,507 |
| Customer Loans | CZK mil | 37,938 | 37,542 | 37,969 | 41,255 | 43,755 | 46,255 | 48,755 | 50,454 |
| Investments | CZK mil | 127,901 | 135,946 | 144,442 | 125,640 | 155,172 | 148,265 | 150,131 | 160,520 |
| Property and Equipment | CZK mil | 369 | 376 | 376 | 362 | 359 | 370 | 374 | 339 |
| Intangible Assets | CZK mil | 3.10 | 2.98 | 2.85 | 19.5 | 19.7 | 17.7 | 15.2 | 14.8 |
| Total Assets | CZK mil | 215,925 | 219,946 | 224,634 | 229,428 | 237,281 | 247,471 | 253,515 | 266,392 |
| Shareholders' Equity | CZK mil | 8,747 | 9,800 | 11,071 | 12,346 | 13,875 | 15,362 | 17,105 | 18,881 |
| Liabilities | CZK mil | 207,178 | 210,146 | 213,563 | 217,082 | 223,407 | 232,108 | 236,410 | 247,511 |
| Interbank Borrowing | CZK mil | 0 | 0 | 0 | 33.2 | 0 | 0 | 0 | 179 |
| Customer Deposits | CZK mil | 203,504 | 206,035 | 208,297 | 212,102 | 218,564 | 225,137 | 231,197 | 241,058 |
| Issued Debt Securities | CZK mil | 609 | 601 | 609 | 691 | 609 | 601 | 609 | 691 |
| Other Liabilities | CZK mil | 3,066 | 3,509 | 4,656 | 4,255 | 4,233 | 6,370 | 4,604 | 5,582 |

| RATIOS | | Mar 22 | Jun 22 | Sep 22 | Dec 22 | Mar 23 | Jun 23 | Sep 23 | Dec 23 |
|------------------------------------|---|--------|--------|--------|--------|--------|--------|--------|--------|
| ROE | % | 38.5 | 45.6 | 48.7 | 43.5 | 45.4 | 41.8 | 42.1 | 39.0 |
| ROA | % | 1.49 | 1.94 | 2.29 | 2.25 | 2.55 | 2.52 | 2.73 | 2.70 |
| Costs (As % Of Assets) | % | 0.541 | 0.560 | 0.535 | 0.580 | 0.515 | 0.615 | 0.568 | 0.792 |
| Costs (As % Of Income) | % | 21.0 | 17.7 | 17.1 | 16.9 | 14.4 | 16.0 | 15.5 | 22.1 |
| Capital Adequacy Ratio | % | 23.9 | 26.5 | 28.9 | 32.8 | 33.9 | 34.8 | 35.8 | 33.3 |
| Net Interest Margin | % | 1.97 | 2.38 | 2.58 | 2.86 | 2.94 | 3.29 | 3.13 | 2.98 |
| Interest Income (As % Of Revenues) | % | 76.7 | 75.4 | 82.4 | 83.5 | 81.9 | 85.7 | 85.4 | 83.1 |
| Fee Income (As % Of Revenues) | % | 10.3 | 13.0 | 7.60 | 7.89 | 10.9 | 6.06 | 5.47 | 6.42 |
| Staff Cost (As % Of Total Cost) | % | 9.14 | 10.2 | 11.3 | 28.2 | 13.4 | 17.8 | 18.1 | 29.1 |
| Equity (As % Of Assets) | % | 4.05 | 4.46 | 4.93 | 5.38 | 5.85 | 6.21 | 6.75 | 7.09 |
| Loans (As % Of Deposits) | % | 18.6 | 18.2 | 18.2 | 19.5 | 20.0 | 20.5 | 21.1 | 20.9 |
| Loans (As % Assets) | % | 17.6 | 17.1 | 16.9 | 18.0 | 18.4 | 18.7 | 19.2 | 18.9 |
| NPLs (As % Of Loans) | % | 8.76 | 9.02 | 8.98 | 9.21 | 9.09 | 8.76 | 8.16 | 9.58 |
| Provisions (As % Of NPLs) | % | 42.3 | 43.4 | 43.8 | 44.6 | 44.8 | 45.9 | 44.9 | 35.2 |

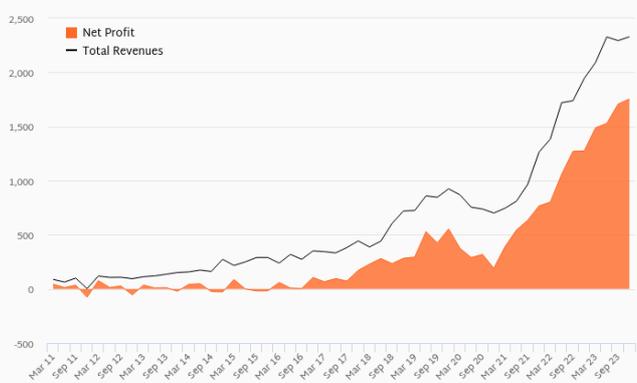
Source: Company Data, Helgi Library



Fio banka in Pictures

Revenue & Profitability

Net Profit (CZK mil) & Total Revenues (CZK mil)

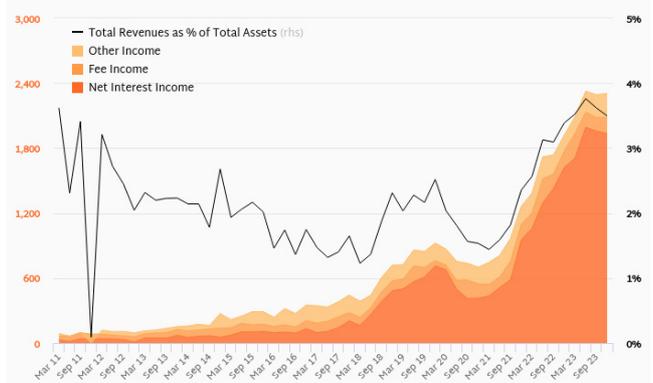


Source: Company Data, Helgi Library



Revenue Breakdown

Revenue by Type of Income (CZK mil)

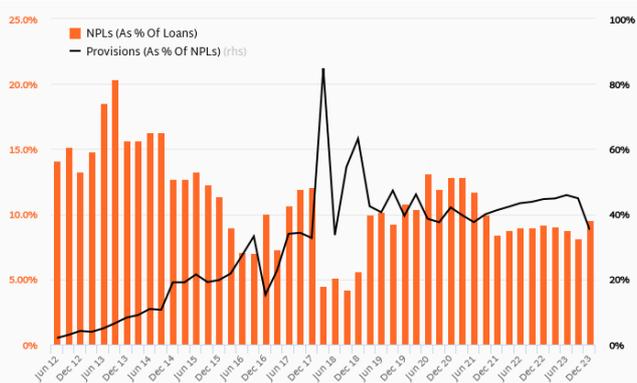


Source: Company Data, Helgi Library



Asset Quality

NPLs (As % Of Loans) & Provisions (As % Of NPLs)

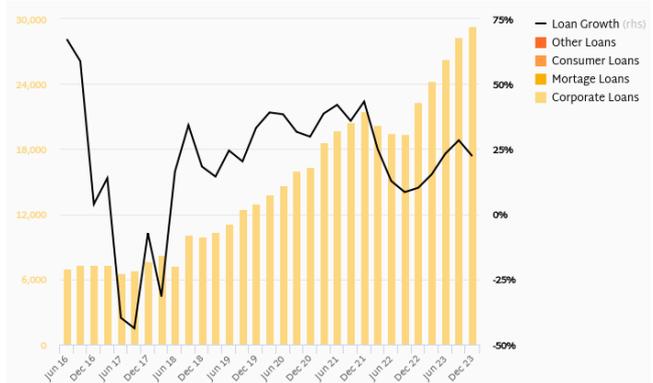


Source: Company Data, Helgi Library



Loan Breakdown

Loans by Type (CZK mil)

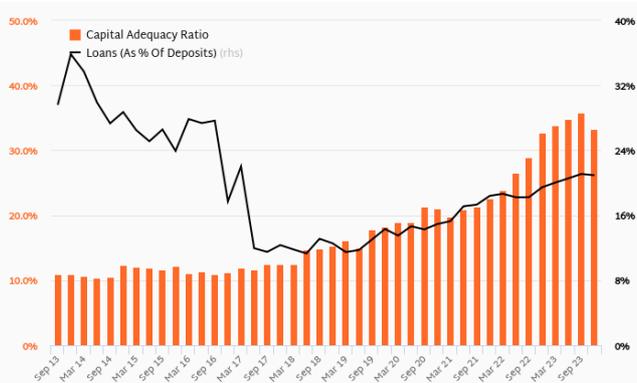


Source: Company Data, Helgi Library



Capital & Liquidity

Capital Adequacy Ratio & Loans (As % Of Deposits)

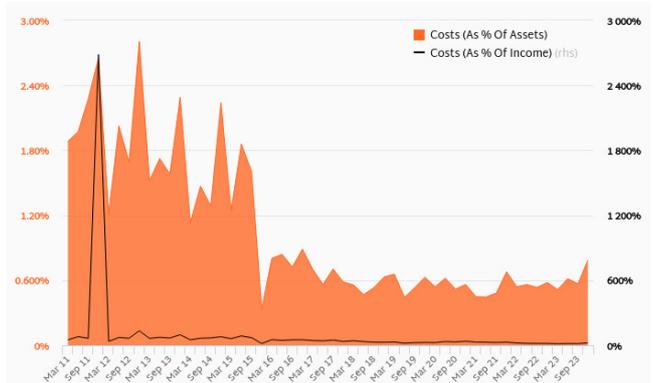


Source: Company Data, Helgi Library



Cost Efficiency

Costs As % Of Assets & Income



Source: Company Data, Helgi Library

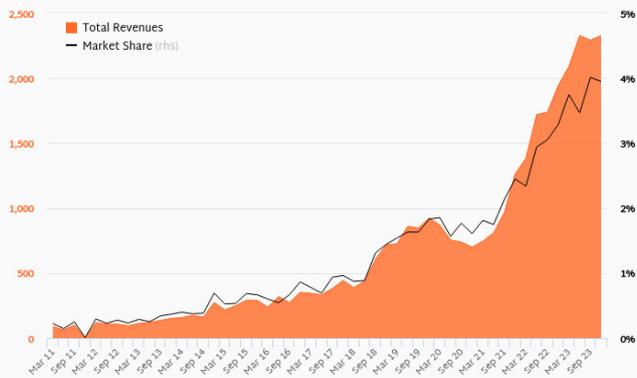




Fio banka – Market Share Development

Market Share in Bank Revenues

Total Revenues (CZK mil)

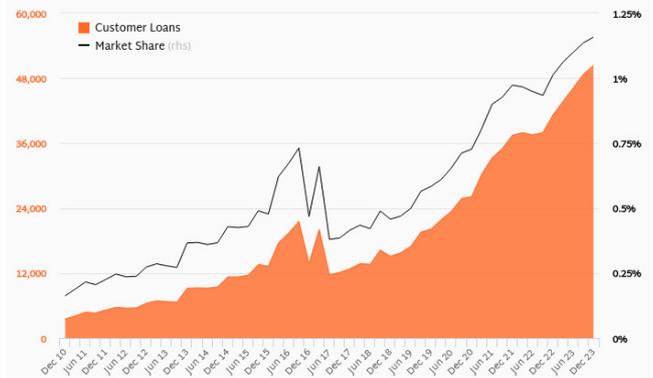


Source: Company Data, Helgi Library



Market Share in Bank Loans

Customer Loans (CZK bil) & Market Share (%)

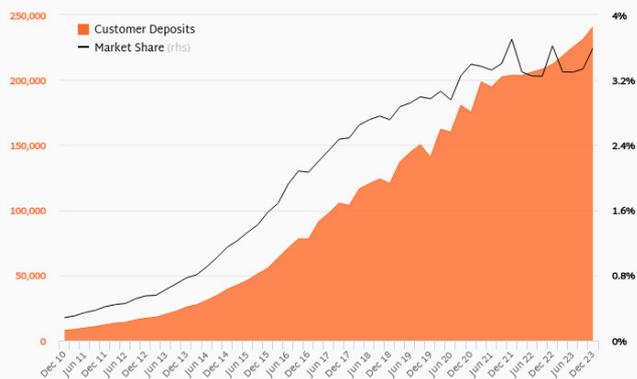


Source: Company Data, Helgi Library



Market Share in Bank Deposits

Customer Deposits (CZK bil)

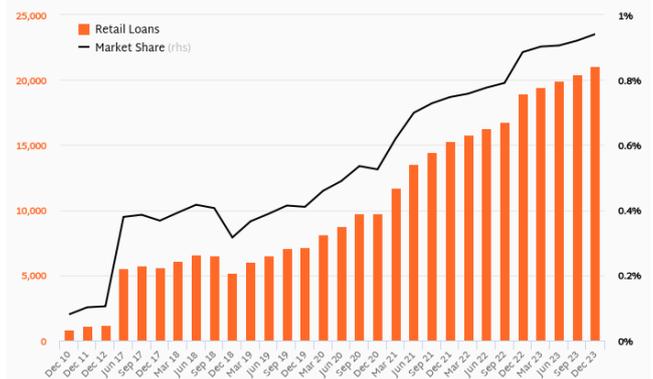


Source: Company Data, Helgi Library



Market Share in Retail Loans

Retail Loans (CZK bil) & Market Share (%)



Source: Company Data, Helgi Library

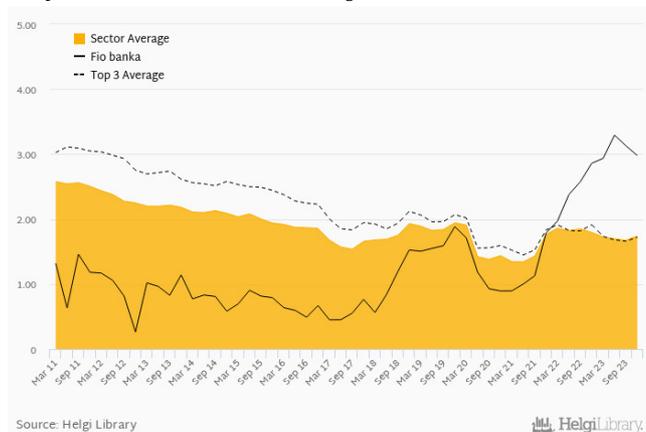




Fio banka – Comparison with Sector

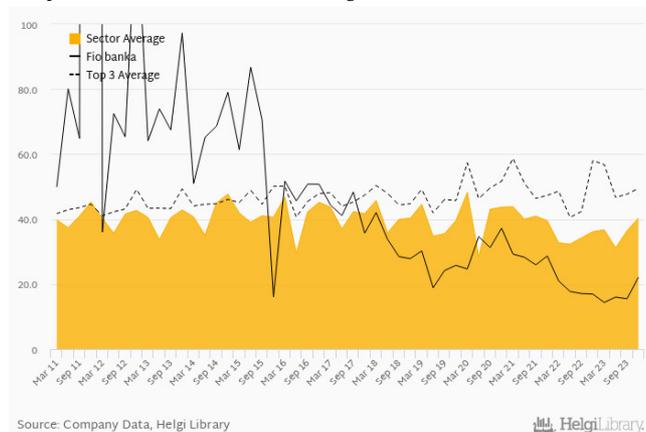
Fio banka – Net Interest Margin vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia



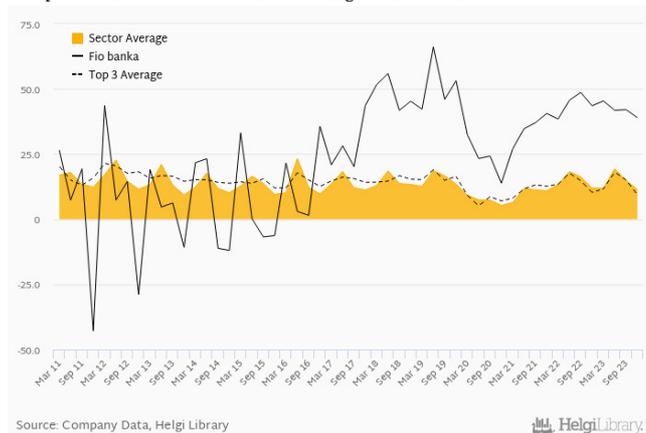
Fio banka – Cost to Income vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia



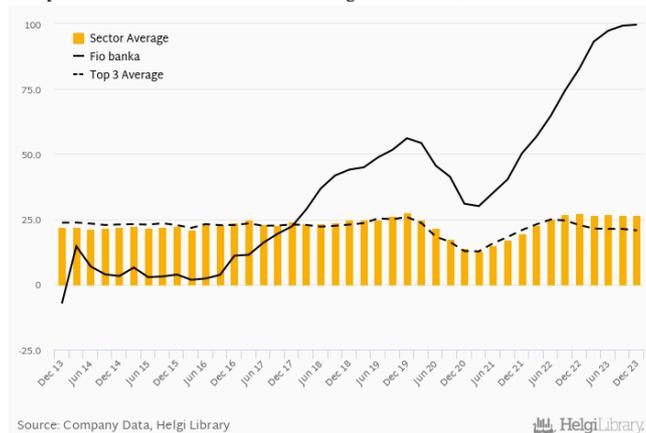
Fio banka – Return on Equity vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia



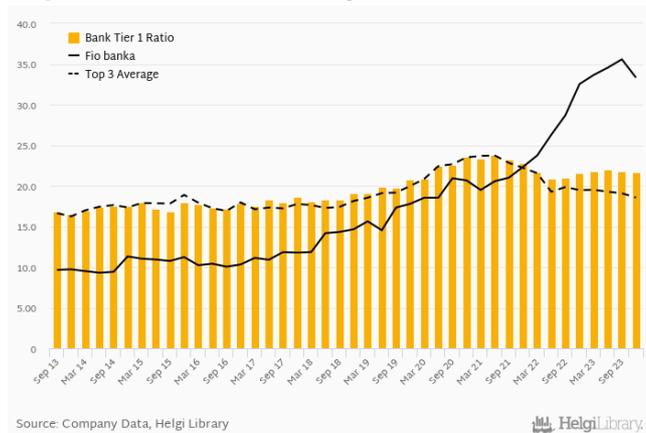
Fio banka – Adjusted ROE vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia



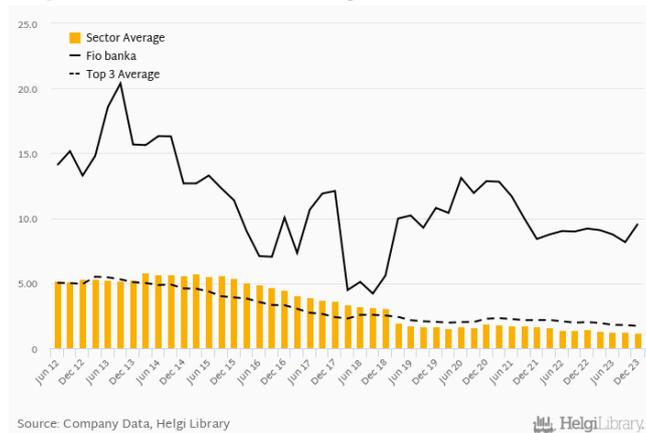
Fio banka – Tier 1 Ratio vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia



Fio banka – NPL Ratio vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia



CSOB Stavebni Sporitelna

Quarterly Results - 4Q2023

CSOB Stavebni Sporitelna made a net profit of CZK 151 mil in the fourth quarter of 2023, down 66.2% when compared to the previous year. Total revenues decreased 45.7% yoy to CZK 436 mil, ROE amounted to 6.48% and the NPL ratio stood at 1.61%. In the last three years, the bank grew its loans by -1.29% a year, revenues rose by 8.12% and net profit decreased by 1.46% a year, on average.

- ✓ Revenues decreased 45.7% yoy to CZK 436 mil in the fourth quarter of 2023. Interest income formed 123% of total revenues with the net interest margin decreasing 0.291 pp to 1.59% of total assets. Fees added a further 22.0% to total revenue generated in 4Q2023, up from an average of 17.5% as seen in the previous two years.
- ✓ Operating costs dropped by 5.29% yoy to CZK 305 mil, so cost to income ratio reached 70.0%, down by 42.5% compared to the previous two years. Staff accounted for 20.9% of total operating expenditures. At the end of fourth quarter of 2023, CSOB Stavebni Sporitelna operated a network of 224 branches and 184 employees.
- ✓ Loans and deposits dropped by 0.897% and 0.425% qoq respectively, so loan to deposit ratio reached 98.7% at the end of 4Q2023. That's up from 97.9% the previous year. Equity reached 7.34% of assets and we assume that capital adequacy ratio amounted to 31.2% at the end of the fourth quarter of 2023.
- ✓ NPLs were 1.61% of total loans at the end of the quarter, on our estimates. Provisions covered 80.8% of non-performing loans.
- ✓ When compared to selected peers, CSOB Stavebni Sporitelna was 3.30 pp less profitable in terms of ROE, achieved 21.0 pp worse cost efficiency when measured by cost to income ratio and grew its loans by 11.5 pp slower based on a last year comparison.

| | |
|--------------------------------|---------|
| Sector: | Banking |
| Country: | Czechia |
| Employees: | 184 |
| Clients: | N/A |
| Branches: | 224 |
| ATMs: | N/A |
| Bank Cards: | N/A |
| Capital Adequacy Ratio: | 31.2%* |
| Tier 1 Ratio: | 30.7%* |

Data tells a story

| KEY FIGURES | | | | | | | | | |
|-------------|----------|----------------|------------|---------------|------|----------------|-----------------|-----------------|-----------|
| | REVENUES | REVENUE GROWTH | NET PROFIT | PROFIT GROWTH | ROE | COST TO INCOME | LOAN / DEPOSITS | EQUITY / ASSETS | NPL RATIO |
| | CZK mil | % | CZK mil | % | % | % | % | % | % |
| 4Q2023 | 436 | -45.7 | 151 | -66.2 | 6.48 | 70.0 | 98.7 | 7.34 | 1.61 |
| 2022 | 2,827 | 69.3 | 1,338 | 96.8 | 15.2 | 44.9 | 97.9 | 6.72 | 1.55 |
| 2021 | 1,669 | -27.9 | 680 | 37.9 | 8.83 | 76.2 | 86.8 | 5.58 | 1.92 |
| 2020 | 2,317 | -16.6 | 493 | -48.9 | 6.93 | 57.0 | 89.4 | 4.66 | 2.28 |
| 2019 | 2,776 | 7.58 | 965 | 10.5 | 12.2 | 49.9 | 86.6 | 4.92 | 3.14 |
| 2018 | 2,581 | -7.46 | 873 | -16.3 | 9.86 | 51.0 | 85.1 | 5.78 | 4.36 |
| 2017 | 2,789 | -9.41 | 1,043 | -11.3 | 11.0 | 48.6 | 83.0 | 6.13 | 2.24 |

Source: Company Data, Helgi Library *Estimate



CSOB Stavebni Sporitelna – Financials

| INCOME STATEMENT | | Mar 22 | Jun 22 | Sep 22 | Dec 22 | Mar 23 | Jun 23 | Sep 23 | Dec 23 |
|---------------------|---------|--------|--------|--------|--------|--------|--------|--------|--------|
| Interest Income | CZK mil | 1,155 | 1,409 | 1,577 | 1,703 | 1,673 | 1,647 | 1,622 | 1,572 |
| Interest Cost | CZK mil | 667 | 814 | 952 | 1,055 | 1,098 | 1,108 | 1,053 | 1,037 |
| Net Interest Income | CZK mil | 488 | 595 | 625 | 648 | 575 | 539 | 569 | 535 |
| Net Fee Income | CZK mil | 132 | 122 | 125 | 101 | 105 | 113 | 112 | 95.8 |
| Other Income | CZK mil | 51.7 | -31.9 | -84.7 | 54.8 | -12.3 | 15.3 | 7.77 | -195 |
| Total Revenues | CZK mil | 672 | 685 | 665 | 804 | 668 | 667 | 688 | 436 |
| Staff Cost | CZK mil | 71.2 | 59.2 | 67.6 | 47.0 | 65.8 | 72.4 | 68.4 | 64.0 |
| Depreciation | CZK mil | 65.0 | 65.2 | 79.0 | 71.3 | 63.6 | 63.7 | 62.2 | 60.1 |
| Other Cost | CZK mil | 217 | 150 | 172 | 204 | 222 | 178 | 158 | 181 |
| Operating Cost | CZK mil | 353 | 274 | 318 | 322 | 351 | 314 | 288 | 305 |
| Operating Profit | CZK mil | 318 | 411 | 347 | 482 | 316 | 353 | 400 | 131 |
| Provisions | CZK mil | -66.6 | -58.8 | 99.3 | -70.4 | -5.53 | 98.2 | -72.7 | -19.8 |
| Pre-Tax Profit | CZK mil | 385 | 471 | 248 | 551 | 322 | 255 | 473 | 151 |
| Net Profit | CZK mil | 312 | 380 | 199 | 447 | 259 | 201 | 382 | 151 |

| BALANCE SHEET | | Mar 22 | Jun 22 | Sep 22 | Dec 22 | Mar 23 | Jun 23 | Sep 23 | Dec 23 |
|-------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Cash & Cash Equivalents | CZK mil | 1,169 | 1,389 | 2,491 | 1,280 | 1,500 | 704 | 567 | 951 |
| Interbank Loans | CZK mil | 10,735 | 5,307 | 2,876 | 0 | 3.41 | 4.95 | 7.60 | 0 |
| Customer Loans | CZK mil | 123,819 | 124,458 | 124,203 | 124,329 | 123,654 | 122,976 | 122,166 | 121,069 |
| Investments | CZK mil | 11,209 | 10,873 | 9,822 | 5,802 | 10,072 | 10,088 | 10,096 | 5,903 |
| Property and Equipment | CZK mil | 106 | 100 | 94.5 | 93.6 | 82.5 | 87.9 | 84.4 | 76.6 |
| Intangible Assets | CZK mil | 575 | 534 | 469 | 442 | 387 | 333 | 290 | 228 |
| Total Assets | CZK mil | 150,336 | 144,206 | 138,713 | 137,368 | 138,798 | 135,874 | 134,814 | 134,829 |
| Shareholders' Equity | CZK mil | 8,661 | 8,254 | 8,474 | 9,227 | 9,523 | 8,370 | 8,741 | 9,897 |
| Liabilities | CZK mil | 141,675 | 135,952 | 130,238 | 128,140 | 129,275 | 127,504 | 126,073 | 124,932 |
| Interbank Borrowing | CZK mil | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Customer Deposits | CZK mil | 137,463 | 132,654 | 128,045 | 126,972 | 124,244 | 123,841 | 123,222 | 122,698 |
| Issued Debt Securities | CZK mil | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Other Liabilities | CZK mil | 4,212 | 3,298 | 2,194 | 1,168 | 5,032 | 3,663 | 2,852 | 2,234 |

| RATIOS | | Mar 22 | Jun 22 | Sep 22 | Dec 22 | Mar 23 | Jun 23 | Sep 23 | Dec 23 |
|------------------------------------|---|--------|--------|--------|--------|--------|--------|--------|--------|
| ROE | % | 14.6 | 18.0 | 9.52 | 20.2 | 11.1 | 8.97 | 17.9 | 6.48 |
| ROA | % | 0.828 | 1.03 | 0.563 | 1.30 | 0.750 | 0.584 | 1.13 | 0.448 |
| Costs (As % Of Assets) | % | 0.938 | 0.744 | 0.900 | 0.934 | 1.02 | 0.916 | 0.852 | 0.906 |
| Costs (As % Of Income) | % | 52.6 | 40.0 | 47.8 | 40.1 | 52.6 | 47.1 | 41.9 | 70.0 |
| Capital Adequacy Ratio | % | 22.1 | 21.8 | 23.4 | 25.5 | 26.6 | 22.9 | 24.3 | 31.2 |
| Net Interest Margin | % | 1.30 | 1.62 | 1.77 | 1.88 | 1.67 | 1.57 | 1.68 | 1.59 |
| Interest Income (As % Of Revenues) | % | 72.6 | 86.8 | 93.9 | 80.6 | 86.1 | 80.8 | 82.6 | 123 |
| Fee Income (As % Of Revenues) | % | 19.7 | 17.8 | 18.8 | 12.5 | 15.7 | 16.9 | 16.2 | 22.0 |
| Staff Cost (As % Of Total Cost) | % | 20.2 | 21.6 | 21.2 | 14.6 | 18.7 | 23.0 | 23.7 | 20.9 |
| Equity (As % Of Assets) | % | 5.76 | 5.72 | 6.11 | 6.72 | 6.86 | 6.16 | 6.48 | 7.34 |
| Loans (As % Of Deposits) | % | 90.1 | 93.8 | 97.0 | 97.9 | 99.5 | 99.3 | 99.1 | 98.7 |
| Loans (As % Assets) | % | 82.4 | 86.3 | 89.5 | 90.5 | 89.1 | 90.5 | 90.6 | 89.8 |
| NPLs (As % Of Loans) | % | 1.89 | 1.86 | 1.90 | 1.55 | 1.58 | 1.62 | 1.61 | 1.61 |
| Provisions (As % Of NPLs) | % | 74.8 | 74.5 | 75.0 | 85.2 | 85.1 | 85.5 | 85.2 | 80.8 |

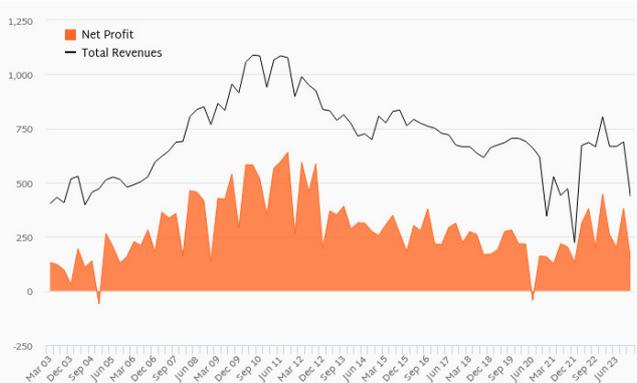
Source: Company Data, Helgi Library



CSOB Stavebni Sporitelna in Pictures

Revenue & Profitability

Net Profit (CZK mil) & Total Revenues (CZK mil)

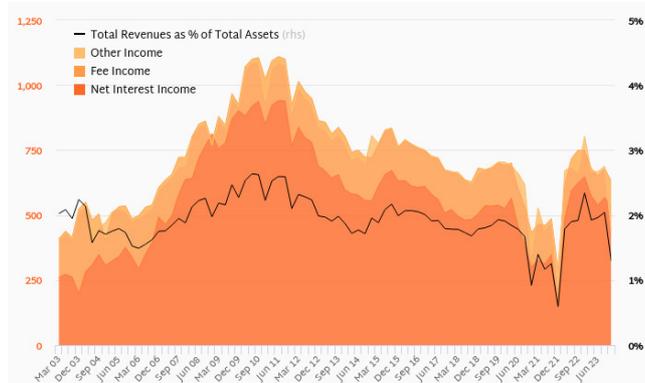


Source: Company Data, Helgi Library



Revenue Breakdown

Revenue by Type of Income (CZK mil)

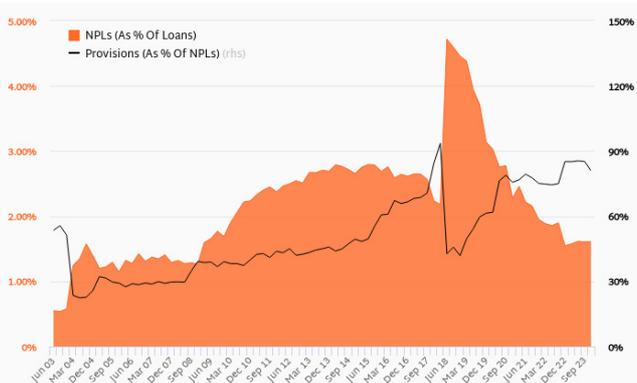


Source: Company Data, Helgi Library



Asset Quality

NPLs (As % Of Loans) & Provisions (As % Of NPLs)

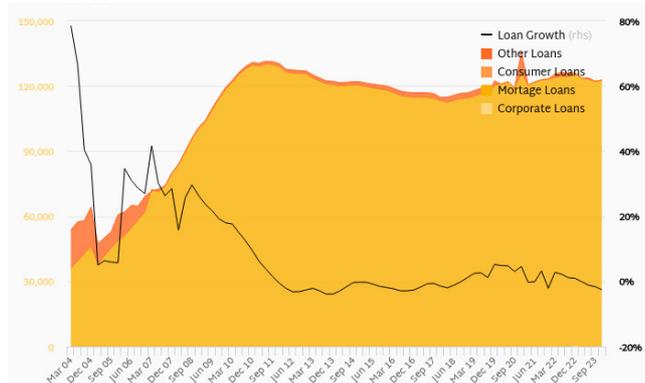


Source: Company Data, Helgi Library



Loan Breakdown

Loans by Type (CZK mil)

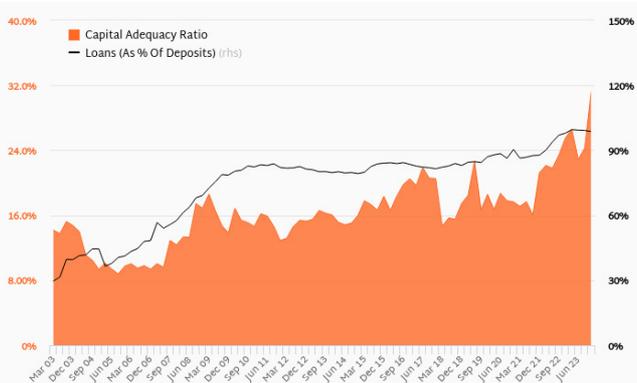


Source: Company Data, Helgi Library



Capital & Liquidity

Capital Adequacy Ratio & Loans (As % Of Deposits)

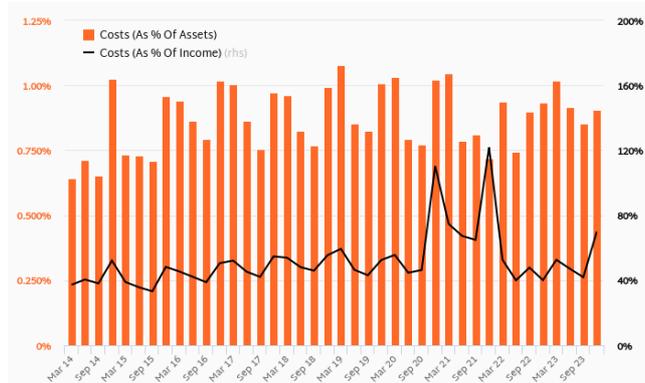


Source: Company Data, Helgi Library



Cost Efficiency

Costs As % Of Assets & Income



Source: Company Data, Helgi Library

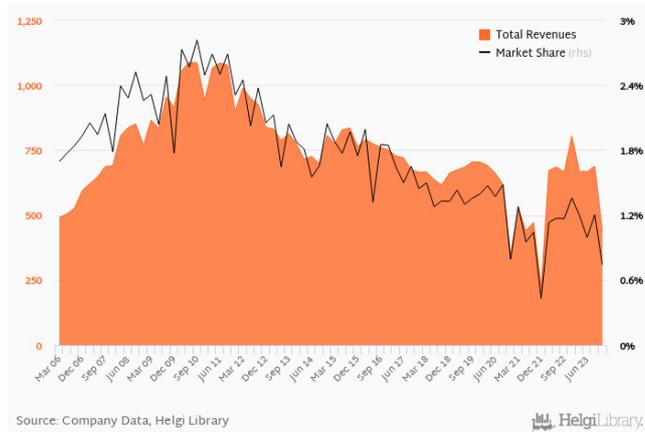




CSOB Stavebni Sporitelna – Market Share Development

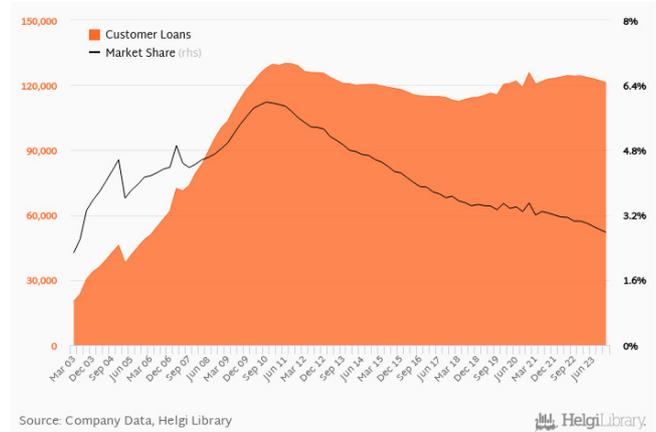
Market Share in Bank Revenues

Total Revenues (CZK mil)



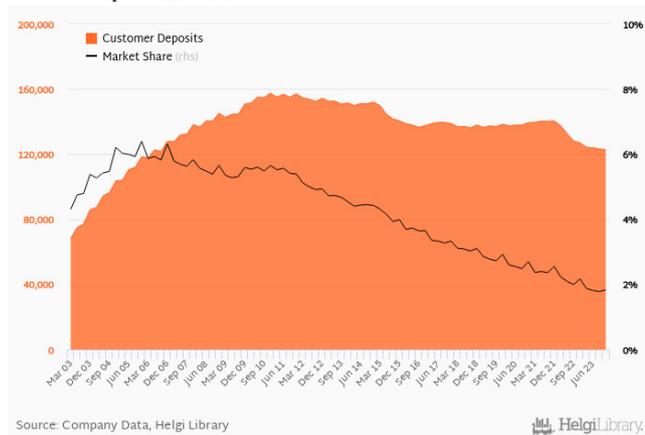
Market Share in Bank Loans

Customer Loans (CZK bil) & Market Share (%)



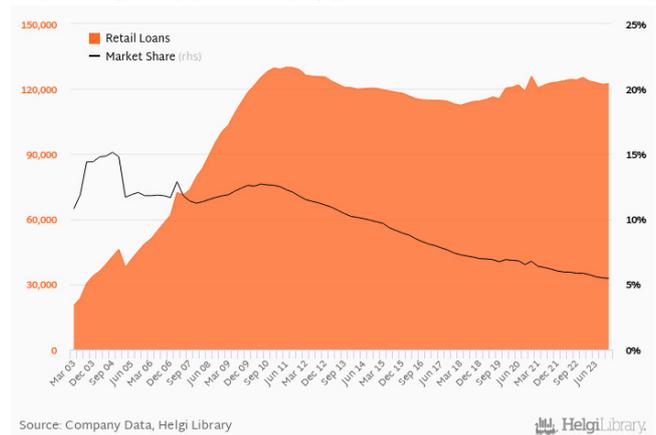
Market Share in Bank Deposits

Customer Deposits (CZK bil)



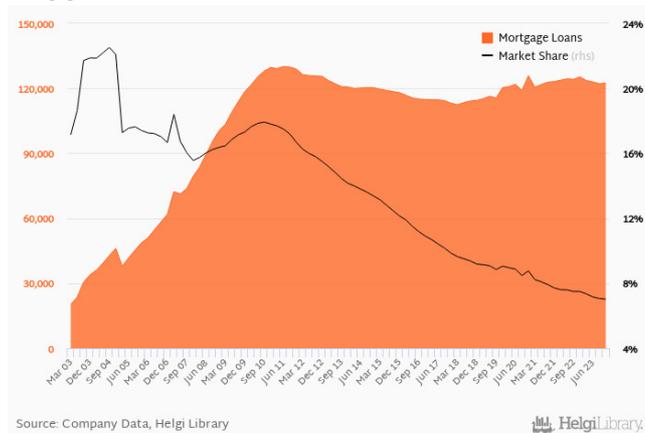
Market Share in Retail Loans

Retail Loans (CZK bil) & Market Share (%)



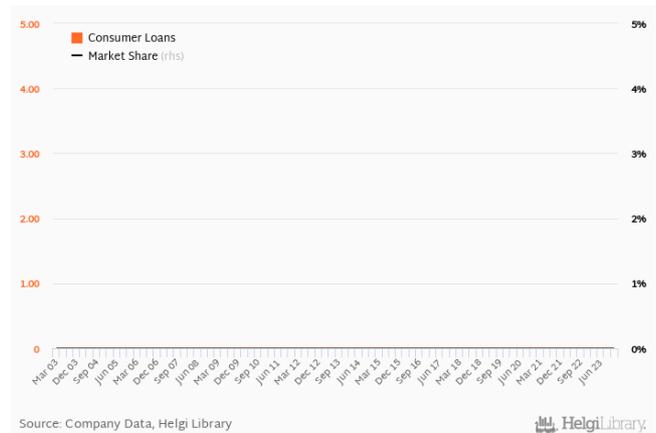
Market Share in Mortgage Loans

Mortgage Loans (CZK mil) & Market Share (%)



Market Share in Consumer Loans

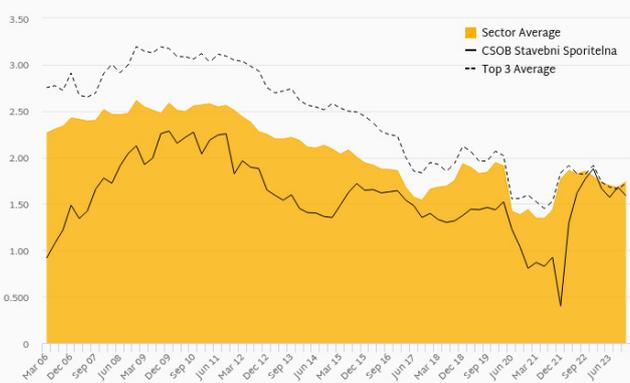
Consumer Loans (CZK mil)





CSOB Stavebni Sporitelna – Comparison with Sector

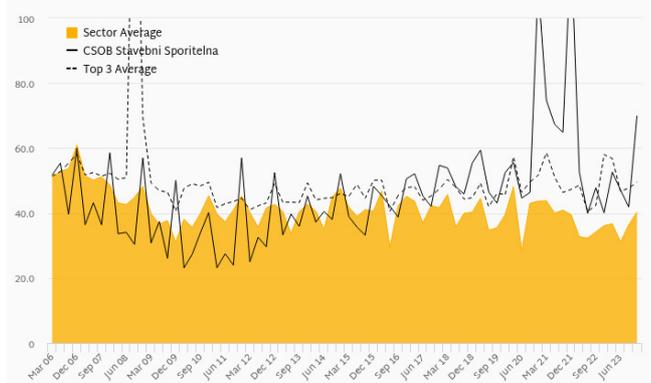
CSOB Stavebni Sporitelna – Net Interest Margin vs. Sector
Comparison with the Sector and Three Largest Banks in Czechia



Source: Helgi Library



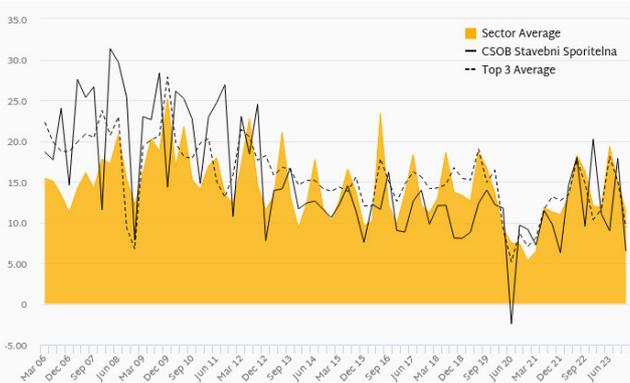
CSOB Stavebni Sporitelna – Cost to Income vs. Sector
Comparison with the Sector and Three Largest Banks in Czechia



Source: Company Data, Helgi Library



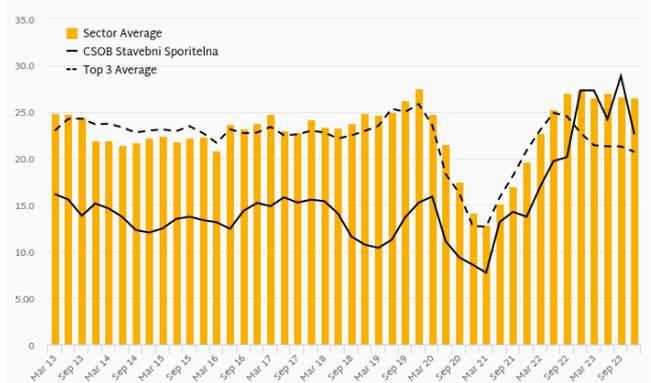
CSOB Stavebni Sporitelna – Return on Equity vs. Sector
Comparison with the Sector and Three Largest Banks in Czechia



Source: Company Data, Helgi Library



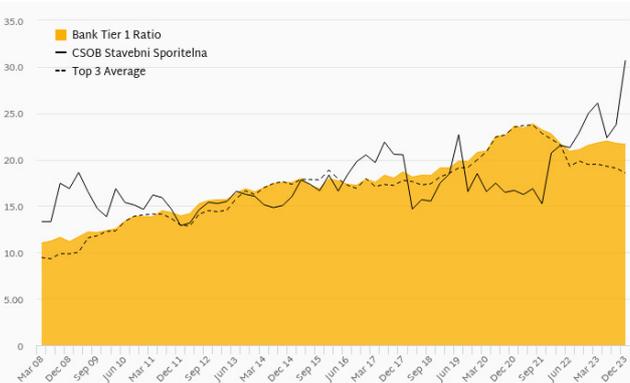
CSOB Stavebni Sporitelna – Adjusted ROE vs. Sector
Comparison with the Sector and Three Largest Banks in Czechia



Source: Company Data, Helgi Library



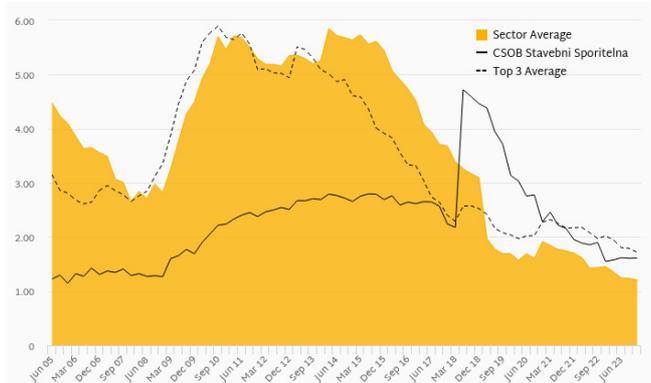
CSOB Stavebni Sporitelna – Tier 1 Ratio vs. Sector
Comparison with the Sector and Three Largest Banks in Czechia



Source: Company Data, Helgi Library



CSOB Stavebni Sporitelna – NPL Ratio vs. Sector
Comparison with the Sector and Three Largest Banks in Czechia



Source: Company Data, Helgi Library



Modra Pyramida Stavebni Sporitelna

Quarterly Results - 4Q2023

Modra Pyramida Stavebni Sporitelna made a net profit of CZK 45.2 mil in the fourth quarter of 2023, down 45.3% when compared to the previous year. Total revenues increased 51.7% yoy to CZK 421 mil, ROE amounted to 2.42% and the NPL ratio stood at 1.12%. In the last three years, the bank grew its loans by 13.3% a year, revenues rose by 16.3% and net profit increased by 0.702% a year, on average.

- ✓ Revenues increased 51.7% yoy to CZK 421 mil in the fourth quarter of 2023. Interest income formed 70.4% of total revenues with the net interest margin increasing 0.217 pp to 1.11% of total assets. Fees added a further 9.67% to total revenue generated in 4Q2023, down from an average of 14.7% as seen in the previous two years.
- ✓ Operating costs grew by 65.7% yoy to CZK 304 mil, so cost to income ratio reached 72.3%, up by 24.2% compared to the previous two years. Staff accounted for 53.0% of total operating expenditures. At the end of fourth quarter of 2023, Modra Pyramida Stavebni Sporitelna operated a network of 187 branches and 602 employees.
- ✓ Loans and deposits grew by 2.56% and 0.71% qoq respectively, so loan to deposit ratio reached 179% at the end of 4Q2023. That's up from 154% the previous year. Equity reached 7.44% of assets and we assume that capital adequacy ratio amounted to 33.5% at the end of the fourth quarter of 2023.
- ✓ NPLs were 1.12% of total loans at the end of the quarter, on our estimates. Provisions covered 53.1% of non-performing loans.
- ✓ When compared to selected peers, Modra Pyramida Stavebni Sporitelna was 7.36 pp less profitable in terms of ROE, achieved 23.3 pp worse cost efficiency when measured by cost to income ratio and grew its loans by 0.526 pp slower based on a last year comparison.

| | |
|--------------------------------|---------|
| Sector: | Banking |
| Country: | Czechia |
| Employees: | 602 |
| Clients: | N/A |
| Branches: | 187 |
| ATMs: | N/A |
| Bank Cards: | N/A |
| Capital Adequacy Ratio: | 33.5%* |
| Tier 1 Ratio: | 33.2%* |

Data tells a story

| KEY FIGURES | | | | | | | | | |
|-------------|----------|----------------|------------|---------------|------|----------------|-----------------|-----------------|-----------|
| | REVENUES | REVENUE GROWTH | NET PROFIT | PROFIT GROWTH | ROE | COST TO INCOME | LOAN / DEPOSITS | EQUITY / ASSETS | NPL RATIO |
| | CZK mil | % | CZK mil | % | % | % | % | % | % |
| 4Q2023 | 421 | 51.7 | 45.2 | -45.3 | 2.42 | 72.3 | 179 | 7.44 | 1.12 |
| 2022 | 1,185 | 3.09 | 434 | -6.45 | 6.75 | 59.2 | 154 | 6.53 | 1.04 |
| 2021 | 1,150 | -1.01 | 463 | 43.4 | 7.44 | 57.6 | 126 | 6.44 | 1.46 |
| 2020 | 1,161 | -15.3 | 323 | -54.3 | 5.30 | 56.1 | 106 | 7.01 | 1.67 |
| 2019 | 1,371 | 2.19 | 708 | -1.86 | 11.9 | 48.5 | 91.4 | 7.06 | 1.62 |
| 2018 | 1,342 | -11.3 | 721 | -19.6 | 11.8 | 49.1 | 82.1 | 7.15 | 2.03 |
| 2017 | 1,513 | -1.25 | 897 | 1.52 | 14.3 | 43.2 | 70.6 | 7.55 | 2.61 |

Source: Company Data, Helgi Library *Estimate



Modra Pyramida Stavebni Sporitelna – Financials

| INCOME STATEMENT | | Mar 22 | Jun 22 | Sep 22 | Dec 22 | Mar 23 | Jun 23 | Sep 23 | Dec 23 |
|---------------------|---------|--------|--------|--------|--------|--------|--------|--------|--------|
| Interest Income | CZK mil | 802 | 925 | 1,039 | 1,054 | 1,019 | 1,048 | 1,061 | 1,054 |
| Interest Cost | CZK mil | 540 | 668 | 775 | 825 | 814 | 832 | 823 | 757 |
| Net Interest Income | CZK mil | 262 | 258 | 263 | 229 | 205 | 216 | 239 | 297 |
| Net Fee Income | CZK mil | 40.9 | 42.6 | 46.8 | 48.5 | 47.5 | 48.8 | 47.7 | 40.7 |
| Other Income | CZK mil | 0.228 | -1.99 | -4.07 | 0.065 | 0.276 | 23.9 | 116 | 84.1 |
| Total Revenues | CZK mil | 303 | 298 | 306 | 278 | 253 | 289 | 403 | 421 |
| Staff Cost | CZK mil | 83.3 | 92.1 | 87.8 | 93.1 | 89.8 | 120 | 154 | 161 |
| Depreciation | CZK mil | 19.0 | 18.8 | 19.1 | 20.2 | 20.2 | 20.0 | 20.6 | 29.3 |
| Other Cost | CZK mil | 87.5 | 64.0 | 46.3 | 70.5 | 97.5 | 71.9 | 61.8 | 114 |
| Operating Cost | CZK mil | 190 | 175 | 153 | 184 | 207 | 212 | 237 | 304 |
| Operating Profit | CZK mil | 113 | 123 | 153 | 94.0 | 45.3 | 76.9 | 166 | 117 |
| Provisions | CZK mil | -25.9 | 26.0 | 96.6 | -10.7 | -2.23 | -27.6 | 13.9 | 55.6 |
| Pre-Tax Profit | CZK mil | 139 | 218 | 56.3 | -16.2 | 47.5 | 104 | 152 | 61.3 |
| Net Profit | CZK mil | 115 | 186 | 49.5 | 82.6 | 41.9 | 82.3 | 121 | 45.2 |

| BALANCE SHEET | | Mar 22 | Jun 22 | Sep 22 | Dec 22 | Mar 23 | Jun 23 | Sep 23 | Dec 23 |
|-------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Cash & Cash Equivalents | CZK mil | 80.6 | 124 | 493 | 1,492 | 380 | 106 | 58.1 | 466 |
| Interbank Loans | CZK mil | 3,204 | 3,675 | 1,243 | 5.96 | 981 | 2.08 | 1,309 | 2.94 |
| Customer Loans | CZK mil | 79,906 | 82,665 | 84,808 | 86,323 | 87,088 | 89,095 | 91,201 | 93,537 |
| Investments | CZK mil | 17,606 | 16,084 | 17,091 | 13,041 | 11,999 | 10,982 | 11,049 | 9,833 |
| Property and Equipment | CZK mil | 99.9 | 94.7 | 92.0 | 85.8 | 80.9 | 113 | 105 | 99.4 |
| Intangible Assets | CZK mil | 390 | 428 | 461 | 494 | 539 | 622 | 674 | 690 |
| Total Assets | CZK mil | 101,794 | 103,240 | 102,871 | 101,687 | 101,556 | 105,162 | 105,140 | 107,983 |
| Shareholders' Equity | CZK mil | 6,322 | 6,509 | 6,558 | 6,641 | 6,683 | 6,766 | 6,886 | 8,032 |
| Liabilities | CZK mil | 95,471 | 96,732 | 96,313 | 95,046 | 94,873 | 98,397 | 98,254 | 99,951 |
| Interbank Borrowing | CZK mil | 35,790 | 38,223 | 39,218 | 38,456 | 39,907 | 43,851 | 44,935 | 46,936 |
| Customer Deposits | CZK mil | 58,816 | 57,843 | 56,477 | 55,973 | 54,069 | 53,825 | 52,670 | 52,296 |
| Issued Debt Securities | CZK mil | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Other Liabilities | CZK mil | 865 | 666 | 618 | 617 | 897 | 721 | 649 | 719 |

| RATIOS | | Mar 22 | Jun 22 | Sep 22 | Dec 22 | Mar 23 | Jun 23 | Sep 23 | Dec 23 |
|------------------------------------|---|--------|--------|--------|--------|--------|--------|--------|--------|
| ROE | % | 7.36 | 11.6 | 3.03 | 5.01 | 2.52 | 4.90 | 7.06 | 2.42 |
| ROA | % | 0.465 | 0.726 | 0.192 | 0.323 | 0.165 | 0.319 | 0.459 | 0.170 |
| Costs (As % Of Assets) | % | 0.766 | 0.682 | 0.594 | 0.719 | 0.816 | 0.821 | 0.900 | 1.14 |
| Costs (As % Of Income) | % | 62.6 | 58.6 | 50.0 | 66.2 | 82.1 | 73.4 | 58.8 | 72.3 |
| Capital Adequacy Ratio | % | 20.4 | 20.4 | 20.0 | 25.2 | 24.4 | 24.1 | 24.0 | 33.5 |
| Net Interest Margin | % | 1.06 | 1.01 | 1.02 | 0.897 | 0.807 | 0.837 | 0.909 | 1.11 |
| Interest Income (As % Of Revenues) | % | 86.4 | 86.4 | 86.0 | 82.5 | 81.1 | 74.8 | 59.3 | 70.4 |
| Fee Income (As % Of Revenues) | % | 13.5 | 14.3 | 15.3 | 17.4 | 18.8 | 16.9 | 11.9 | 9.67 |
| Staff Cost (As % Of Total Cost) | % | 43.9 | 52.7 | 57.3 | 50.7 | 43.3 | 56.7 | 65.2 | 53.0 |
| Equity (As % Of Assets) | % | 6.21 | 6.30 | 6.38 | 6.53 | 6.58 | 6.43 | 6.55 | 7.44 |
| Loans (As % Of Deposits) | % | 136 | 143 | 150 | 154 | 161 | 166 | 173 | 179 |
| Loans (As % Assets) | % | 78.5 | 80.1 | 82.4 | 84.9 | 85.8 | 84.7 | 86.7 | 86.6 |
| NPLs (As % Of Loans) | % | 1.45 | 1.42 | 1.44 | 1.04 | 1.03 | 0.992 | 0.977 | 1.12 |
| Provisions (As % Of NPLs) | % | 34.0 | 34.7 | 37.3 | 57.8 | 57.8 | 57.1 | 57.4 | 53.1 |

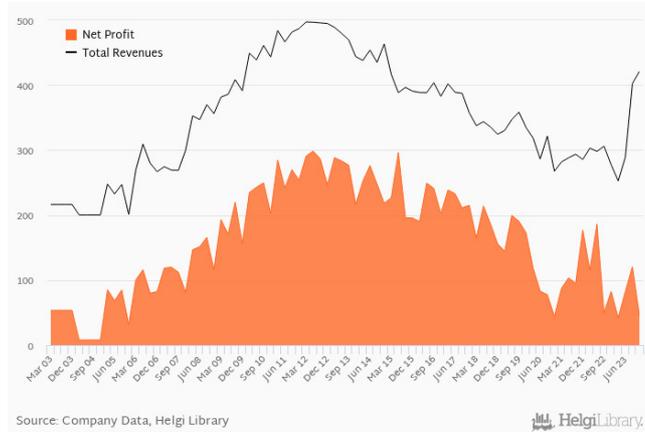
Source: Company Data, Helgi Library



Modra Pyramida Stavebni Sporitelna in Pictures

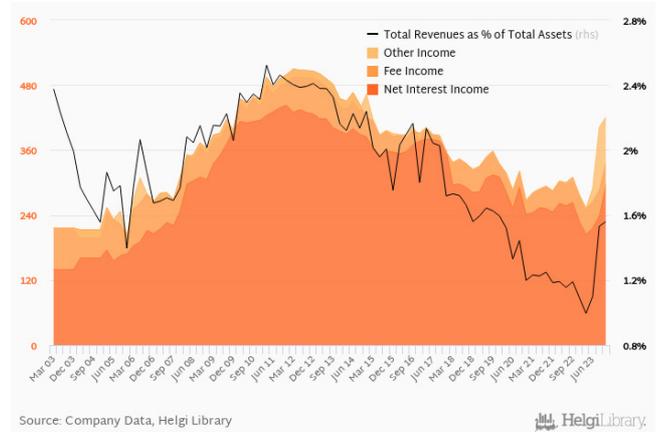
Revenue & Profitability

Net Profit (CZK mil) & Total Revenues (CZK mil)



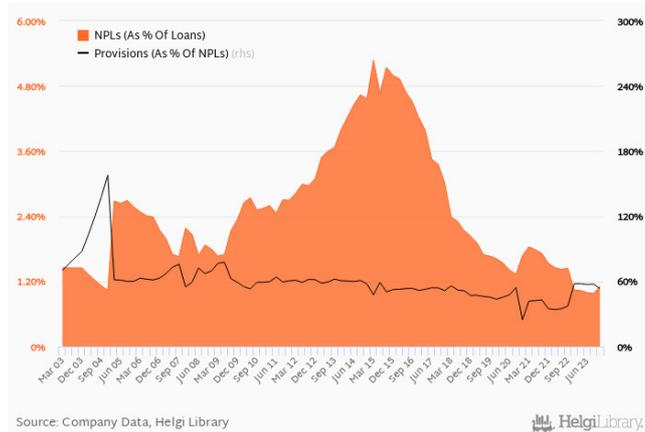
Revenue Breakdown

Revenue by Type of Income (CZK mil)



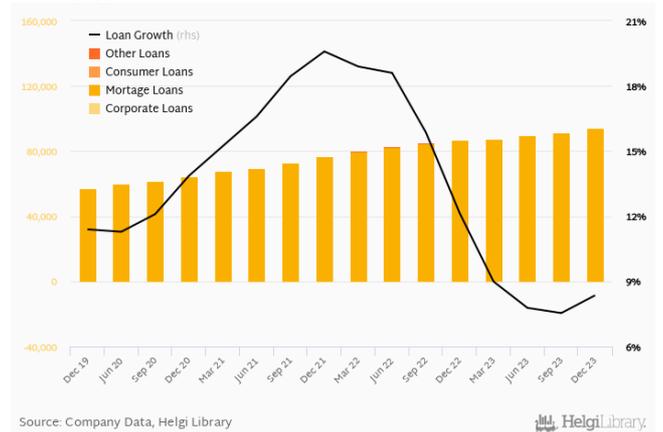
Asset Quality

NPLs (As % Of Loans) & Provisions (As % Of NPLs)



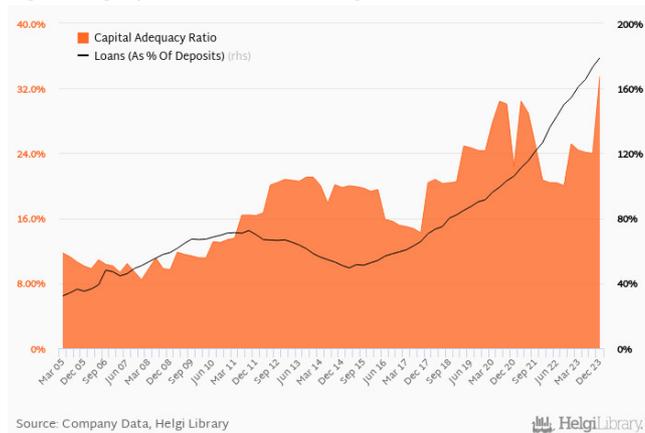
Loan Breakdown

Loans by Type (CZK mil)



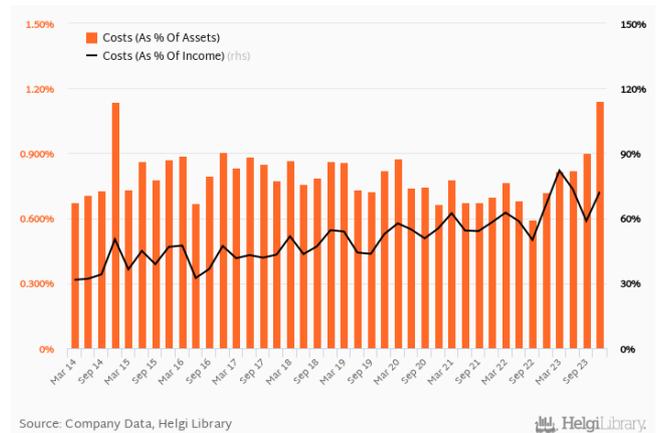
Capital & Liquidity

Capital Adequacy Ratio & Loans (As % Of Deposits)



Cost Efficiency

Costs As % Of Assets & Income

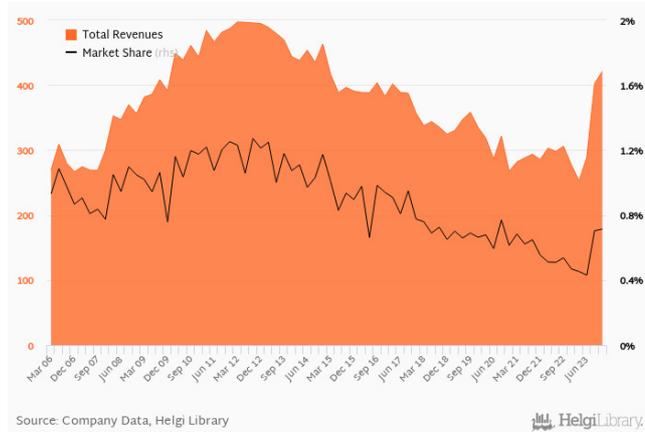




Modra Pyramida Stavebni Sporitelna – Market Share Development

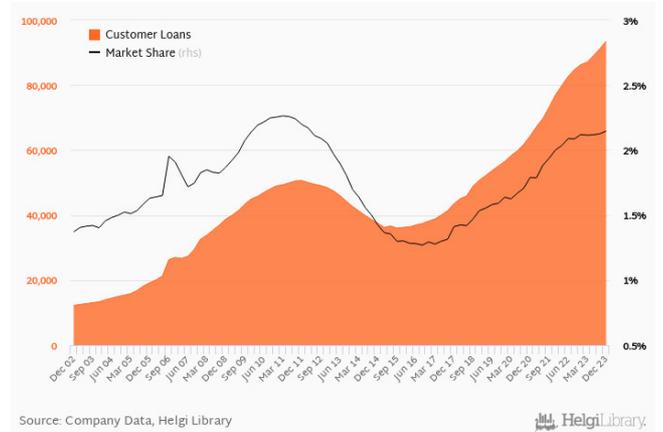
Market Share in Bank Revenues

Total Revenues (CZK mil)



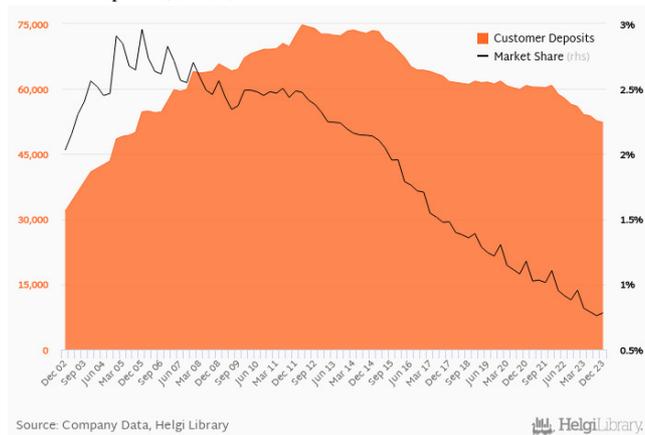
Market Share in Bank Loans

Customer Loans (CZK bil) & Market Share (%)



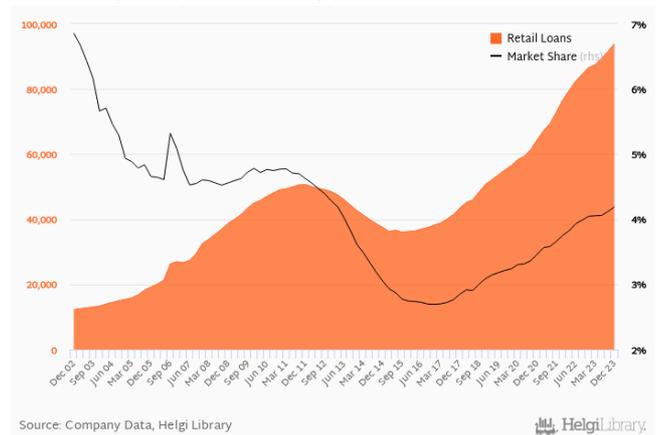
Market Share in Bank Deposits

Customer Deposits (CZK bil)



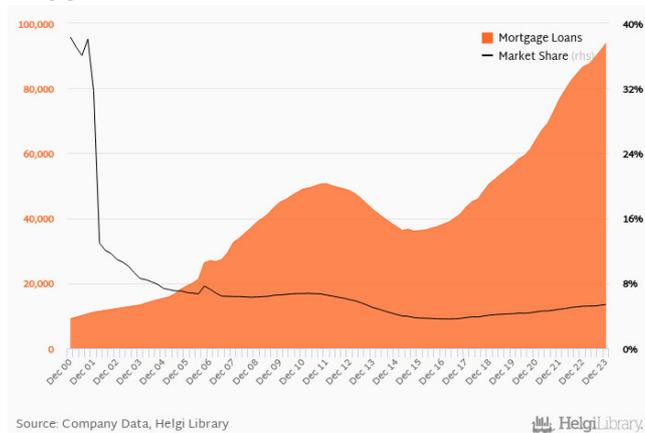
Market Share in Retail Loans

Retail Loans (CZK bil) & Market Share (%)



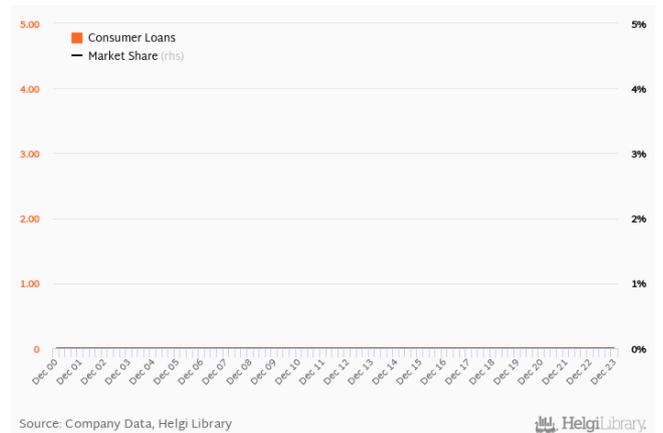
Market Share in Mortgage Loans

Mortgage Loans (CZK mil) & Market Share (%)



Market Share in Consumer Loans

Consumer Loans (CZK mil)

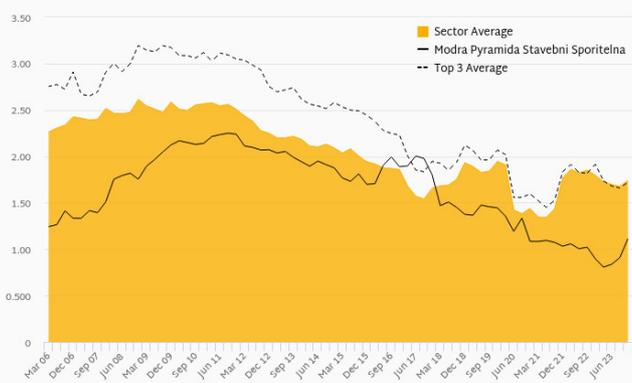




Modra Pyramida Stavebni Sporitelna – Comparison with Sector

Modra Pyramida Stavebni Sporitelna – Net Interest Margin vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia

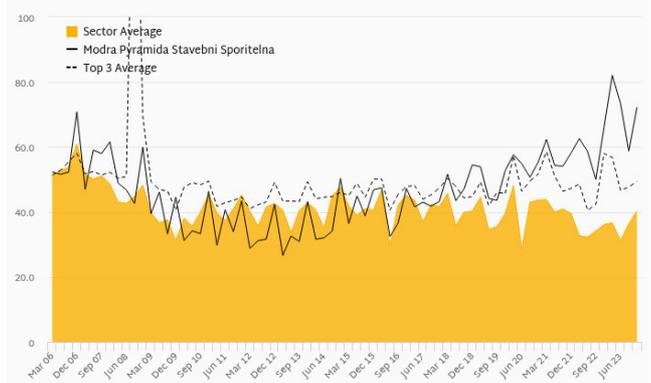


Source: Helgi Library



Modra Pyramida Stavebni Sporitelna – Cost to Income vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia

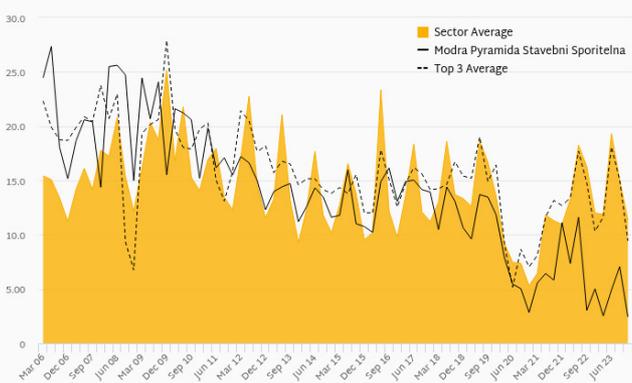


Source: Company Data, Helgi Library



Modra Pyramida Stavebni Sporitelna – Return on Equity vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia

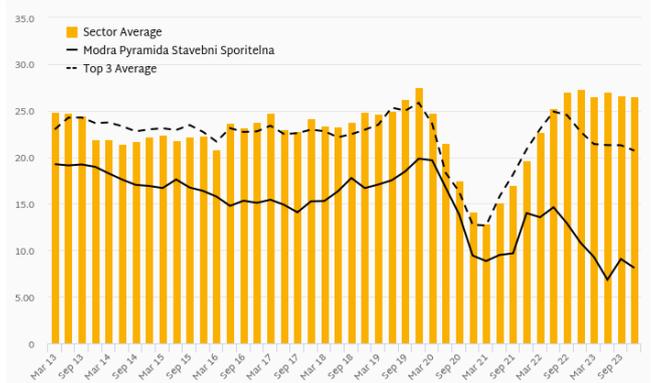


Source: Company Data, Helgi Library



Modra Pyramida Stavebni Sporitelna – Adjusted ROE vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia

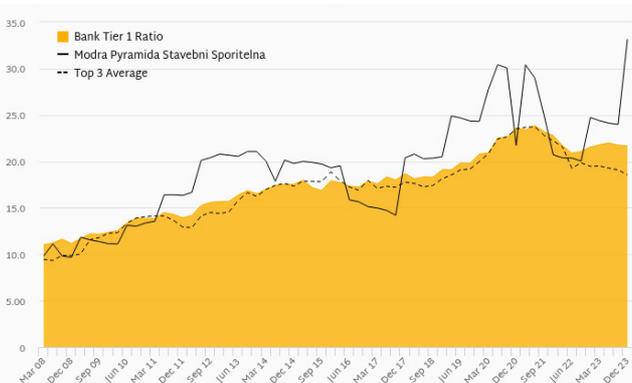


Source: Company Data, Helgi Library



Modra Pyramida Stavebni Sporitelna – Tier 1 Ratio vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia

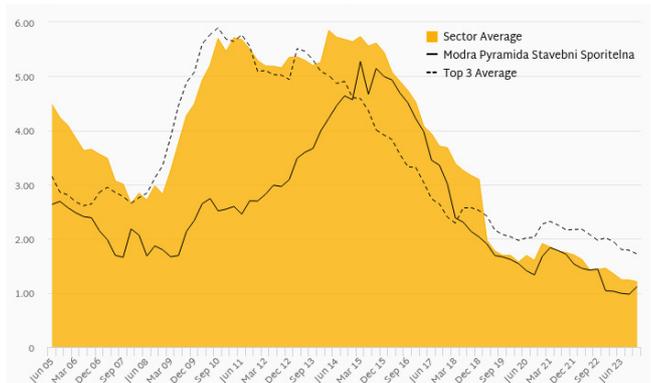


Source: Company Data, Helgi Library



Modra Pyramida Stavebni Sporitelna – NPL Ratio vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia



Source: Company Data, Helgi Library



Raiffeisen Stavebni Sporitelna

Quarterly Results - 4Q2023

Raiffeisen Stavebni Sporitelna made a net profit of CZK 171 mil in the fourth quarter of 2023, up 537% when compared to the previous year. Total revenues increased 56.2% yoy to CZK 368 mil, ROE amounted to 8.34% and the NPL ratio stood at 1.11%. In the last three years, the bank grew its loans by 6.68% a year, revenues rose by 10.1% and net profit increased by 0% a year, on average.

- ✓ Revenues increased 56.2% yoy to CZK 368 mil in the fourth quarter of 2023. Interest income formed 85.2% of total revenues with the net interest margin increasing 0.633 pp to 1.57% of total assets. Fees added a further 15.4% to total revenue generated in 4Q2023, down from an average of 18.7% as seen in the previous two years.
- ✓ Operating costs grew by 0.516% yoy to CZK 173 mil, so cost to income ratio reached 47.1%, up by 12.5% compared to the previous two years. Staff accounted for 18.2% of total operating expenditures. At the end of fourth quarter of 2023, Raiffeisen Stavebni Sporitelna operated a network of 161 branches and 78 employees.
- ✓ Loans and deposits dropped by 1.17% and 3.38% qoq respectively, so loan to deposit ratio reached 117% at the end of 4Q2023. That's up from 113% the previous year. Equity reached 10.2% of assets and we assume that capital adequacy ratio amounted to 22.1% at the end of the fourth quarter of 2023.
- ✓ NPLs were 1.11% of total loans at the end of the quarter, on our estimates. Provisions covered 76.8% of non-performing loans.
- ✓ When compared to selected peers, Raiffeisen Stavebni Sporitelna was 1.45 pp less profitable in terms of ROE, achieved 1.93 pp better cost efficiency when measured by cost to income ratio and grew its loans by 10.5 pp slower based on a last year comparison.

| | |
|--------------------------------|---------|
| Sector: | Banking |
| Country: | Czechia |
| Employees: | 78.0 |
| Clients: | N/A |
| Branches: | 161 |
| ATMs: | N/A |
| Bank Cards: | N/A |
| Capital Adequacy Ratio: | 22.1%* |
| Tier 1 Ratio: | 20.5%* |

Data tells a story

| KEY FIGURES | | | | | | | | | |
|-------------|----------|----------------|------------|---------------|------|----------------|-----------------|-----------------|-----------|
| | REVENUES | REVENUE GROWTH | NET PROFIT | PROFIT GROWTH | ROE | COST TO INCOME | LOAN / DEPOSITS | EQUITY / ASSETS | NPL RATIO |
| | CZK mil | % | CZK mil | % | % | % | % | % | % |
| 4Q2023 | 368 | 56.2 | 171 | 537 | 8.34 | 47.1 | 117 | 10.2 | 1.11 |
| 2022 | 1,156 | 4.62 | 468 | 5.64 | 8.28 | 54.1 | 113 | 7.61 | 0.899 |
| 2021 | 1,105 | -5.56 | 443 | 104 | 8.32 | 56.3 | 91.6 | 6.86 | 0.994 |
| 2020 | 1,170 | -7.29 | 217 | -59.5 | 4.24 | 48.4 | 82.5 | 6.94 | 1.29 |
| 2019 | 1,262 | 2.36 | 536 | 4.00 | 11.0 | 42.9 | 82.2 | 6.98 | 1.80 |
| 2018 | 1,233 | 13.3 | 516 | 16.1 | 10.8 | 45.1 | 79.3 | 6.90 | 2.33 |
| 2017 | 1,088 | 10.9 | 444 | -16.2 | 9.29 | 44.6 | 68.0 | 7.10 | 2.95 |

Source: Company Data, Helgi Library *Estimate



Raiffeisen Stavebni Sporitelna – Financials

| INCOME STATEMENT | | Mar 22 | Jun 22 | Sep 22 | Dec 22 | Mar 23 | Jun 23 | Sep 23 | Dec 23 |
|---------------------|---------|--------|--------|--------|--------|--------|--------|--------|--------|
| Interest Income | CZK mil | 498 | 509 | 542 | 556 | 608 | 666 | 690 | 787 |
| Interest Cost | CZK mil | 241 | 271 | 328 | 377 | 382 | 416 | 421 | 473 |
| Net Interest Income | CZK mil | 257 | 238 | 214 | 178 | 226 | 251 | 269 | 314 |
| Net Fee Income | CZK mil | 52.2 | 49.0 | 81.3 | 56.5 | 51.6 | 47.4 | 49.2 | 56.9 |
| Other Income | CZK mil | 0.110 | 29.5 | -0.524 | 0.947 | 0.576 | 0.180 | -0.505 | -2.25 |
| Total Revenues | CZK mil | 309 | 316 | 295 | 236 | 278 | 298 | 317 | 368 |
| Staff Cost | CZK mil | 34.3 | 34.3 | 33.4 | 37.0 | 35.3 | 29.8 | 30.4 | 31.5 |
| Depreciation | CZK mil | 17.9 | 17.9 | 17.9 | 17.3 | 17.1 | 17.2 | 17.6 | 18.2 |
| Other Cost | CZK mil | 114 | 100 | 82.3 | 118 | 134 | 96.0 | 92.8 | 124 |
| Operating Cost | CZK mil | 167 | 152 | 134 | 172 | 186 | 143 | 141 | 173 |
| Operating Profit | CZK mil | 142 | 164 | 161 | 63.4 | 92.4 | 155 | 177 | 195 |
| Provisions | CZK mil | 30.7 | -19.0 | 21.3 | 22.1 | 15.1 | -374 | -22.6 | 7.68 |
| Pre-Tax Profit | CZK mil | 112 | 274 | 140 | 33.5 | 77.4 | 529 | 199 | 187 |
| Net Profit | CZK mil | 89.3 | 237 | 114 | 26.9 | 65.7 | 428 | 162 | 171 |

| BALANCE SHEET | | Mar 22 | Jun 22 | Sep 22 | Dec 22 | Mar 23 | Jun 23 | Sep 23 | Dec 23 |
|-------------------------|---------|--------|--------|--------|--------|--------|--------|--------|--------|
| Cash & Cash Equivalents | CZK mil | 1,184 | 1,167 | 872 | 5.00 | 473 | 429 | 458 | 4.00 |
| Interbank Loans | CZK mil | 12,475 | 1,503 | 1,352 | 1,302 | 903 | 2,433 | 1,259 | 4,608 |
| Customer Loans | CZK mil | 57,247 | 68,393 | 69,724 | 70,383 | 70,570 | 70,576 | 70,074 | 69,254 |
| Investments | CZK mil | 4,754 | 4,765 | 3,825 | 3,850 | 5,821 | 5,466 | 7,131 | 5,682 |
| Property and Equipment | CZK mil | 53.6 | 30.3 | 27.3 | 26.0 | 22.1 | 20.9 | 18.3 | 15.0 |
| Intangible Assets | CZK mil | 230 | 232 | 236 | 245 | 250 | 246 | 250 | 263 |
| Total Assets | CZK mil | 77,090 | 76,103 | 75,173 | 77,286 | 78,313 | 78,753 | 78,749 | 81,186 |
| Shareholders' Equity | CZK mil | 5,504 | 5,741 | 5,856 | 5,883 | 5,948 | 7,976 | 8,138 | 8,310 |
| Liabilities | CZK mil | 71,586 | 70,361 | 69,317 | 71,403 | 72,365 | 70,776 | 70,611 | 72,876 |
| Interbank Borrowing | CZK mil | 638 | 5,465 | 6,544 | 7,763 | 10,955 | 11,102 | 12,196 | 12,033 |
| Customer Deposits | CZK mil | 70,004 | 63,688 | 61,943 | 62,146 | 60,559 | 58,627 | 57,489 | 59,434 |
| Issued Debt Securities | CZK mil | 760 | 1,103 | 0 | 602 | 734 | 931 | 789 | 602 |
| Other Liabilities | CZK mil | 185 | 105 | 830 | 892 | 116 | 116 | 137 | 807 |

| RATIOS | | Mar 22 | Jun 22 | Sep 22 | Dec 22 | Mar 23 | Jun 23 | Sep 23 | Dec 23 |
|------------------------------------|---|--------|--------|--------|--------|--------|--------|--------|--------|
| ROE | % | 6.55 | 16.9 | 7.88 | 1.83 | 4.45 | 24.6 | 8.03 | 8.34 |
| ROA | % | 0.458 | 1.24 | 0.604 | 0.141 | 0.338 | 2.18 | 0.822 | 0.857 |
| Costs (As % Of Assets) | % | 0.854 | 0.796 | 0.706 | 0.905 | 0.956 | 0.729 | 0.715 | 0.867 |
| Costs (As % Of Income) | % | 53.9 | 48.2 | 45.3 | 73.1 | 66.8 | 48.0 | 44.4 | 47.1 |
| Capital Adequacy Ratio | % | 15.5 | 16.4 | 16.5 | 15.9 | 16.0 | 21.5 | 22.1 | 22.1 |
| Net Interest Margin | % | 1.32 | 1.24 | 1.13 | 0.936 | 1.16 | 1.28 | 1.36 | 1.57 |
| Interest Income (As % Of Revenues) | % | 83.1 | 75.2 | 72.6 | 75.6 | 81.3 | 84.0 | 84.7 | 85.2 |
| Fee Income (As % Of Revenues) | % | 16.9 | 15.5 | 27.6 | 24.0 | 18.5 | 15.9 | 15.5 | 15.4 |
| Staff Cost (As % Of Total Cost) | % | 20.6 | 22.5 | 25.0 | 21.5 | 19.0 | 20.9 | 21.6 | 18.2 |
| Equity (As % Of Assets) | % | 7.14 | 7.54 | 7.79 | 7.61 | 7.60 | 10.1 | 10.3 | 10.2 |
| Loans (As % Of Deposits) | % | 81.8 | 107 | 113 | 113 | 117 | 120 | 122 | 117 |
| Loans (As % Assets) | % | 74.3 | 89.9 | 92.8 | 91.1 | 90.1 | 89.6 | 89.0 | 85.3 |
| NPLs (As % Of Loans) | % | 1.14 | 0.944 | 0.941 | 0.899 | 0.999 | 1.02 | 1.06 | 1.11 |
| Provisions (As % Of NPLs) | % | 147 | 148 | 147 | 157 | 144 | 115 | 110 | 76.8 |

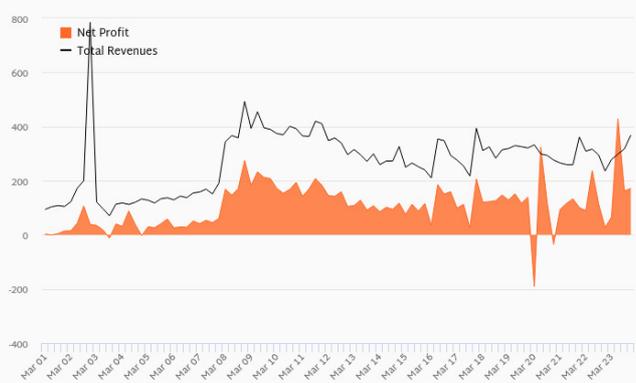
Source: Company Data, Helgi Library



Raiffeisen Stavebni Sporitelna in Pictures

Revenue & Profitability

Net Profit (CZK mil) & Total Revenues (CZK mil)

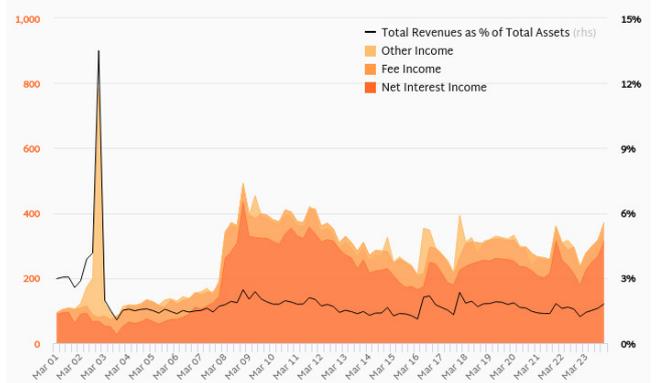


Source: Company Data, Helgi Library



Revenue Breakdown

Revenue by Type of Income (CZK mil)

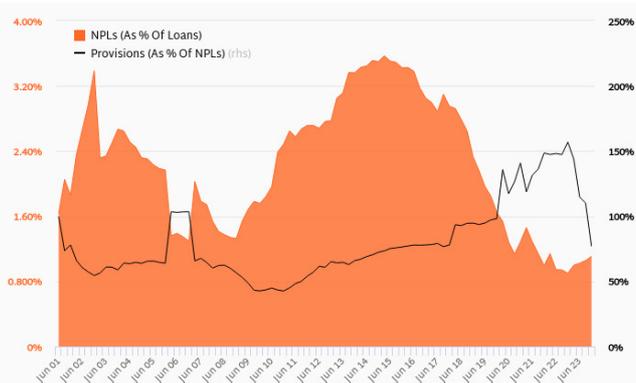


Source: Company Data, Helgi Library



Asset Quality

NPLs (As % Of Loans) & Provisions (As % Of NPLs)

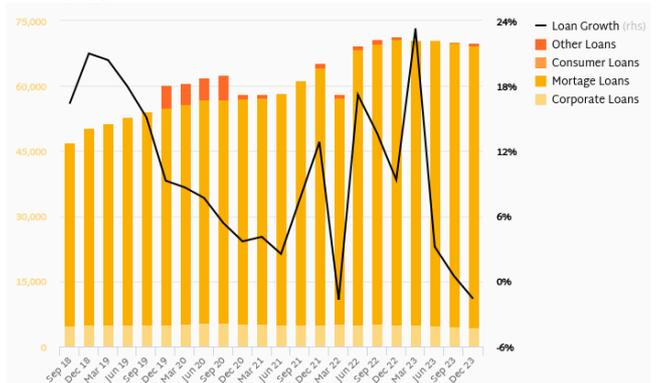


Source: Company Data, Helgi Library



Loan Breakdown

Loans by Type (CZK mil)

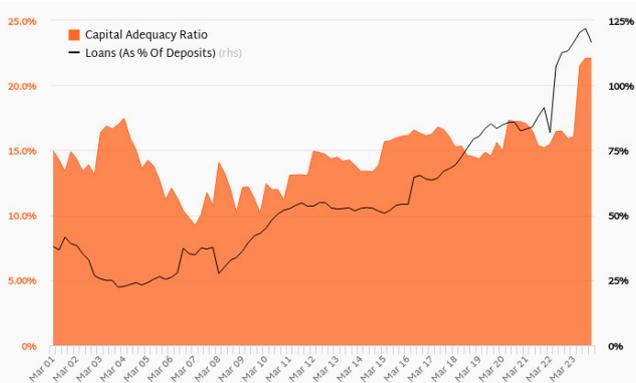


Source: Company Data, Helgi Library



Capital & Liquidity

Capital Adequacy Ratio & Loans (As % Of Deposits)

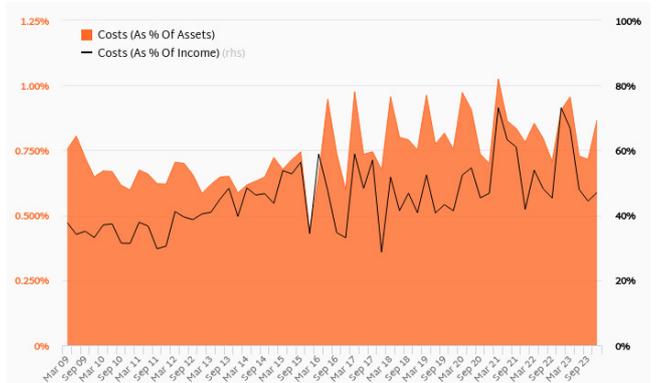


Source: Company Data, Helgi Library



Cost Efficiency

Costs As % Of Assets & Income



Source: Company Data, Helgi Library

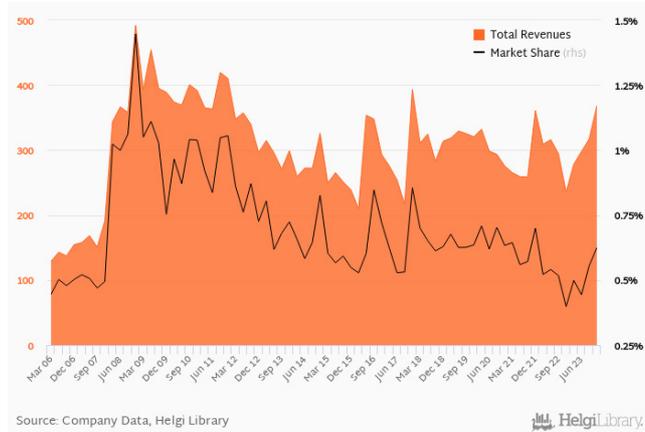




Raiffeisen Stavebni Sporitelna – Market Share Development

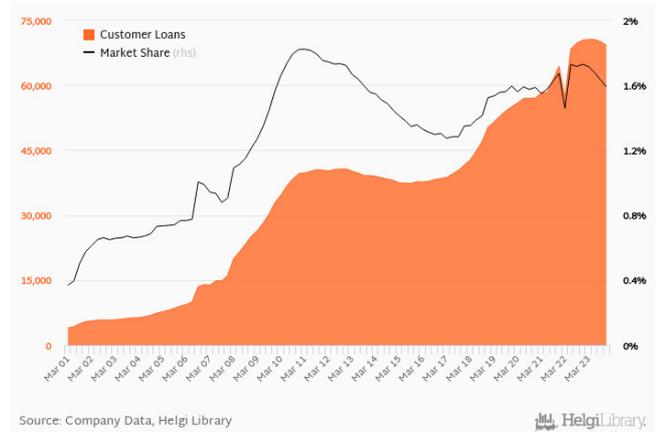
Market Share in Bank Revenues

Total Revenues (CZK mil)



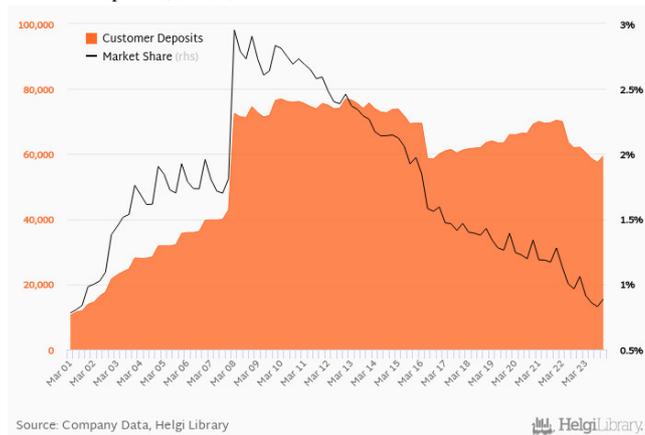
Market Share in Bank Loans

Customer Loans (CZK bil) & Market Share (%)



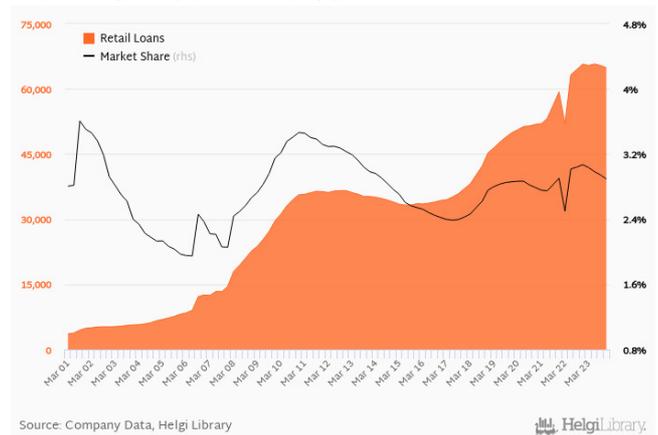
Market Share in Bank Deposits

Customer Deposits (CZK bil)



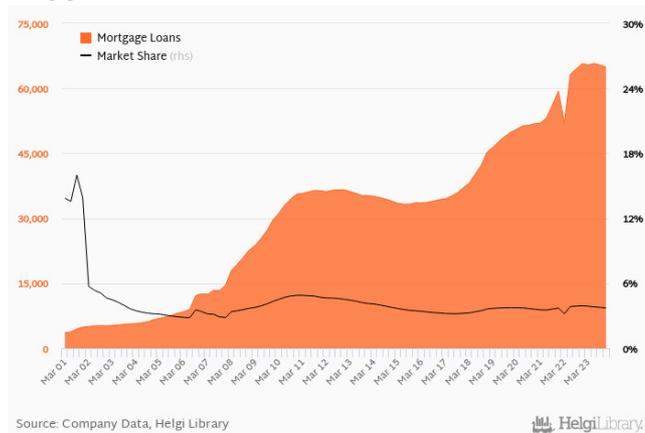
Market Share in Retail Loans

Retail Loans (CZK bil) & Market Share (%)



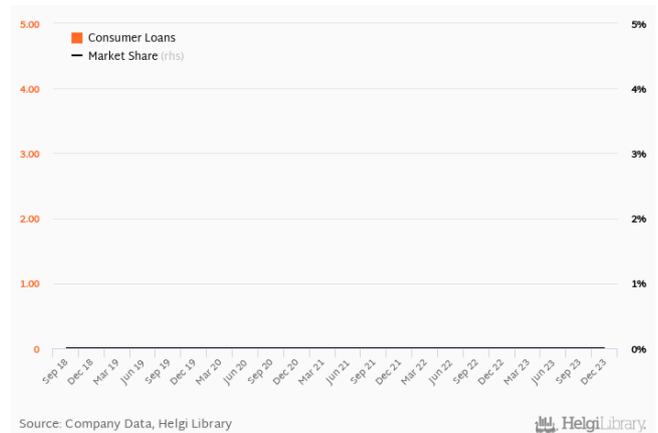
Market Share in Mortgage Loans

Mortgage Loans (CZK mil) & Market Share (%)



Market Share in Consumer Loans

Consumer Loans (CZK mil)

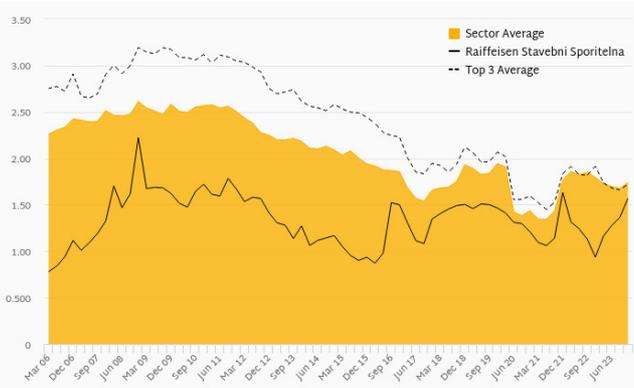




Raiffeisen Stavebni Sporitelna – Comparison with Sector

Raiffeisen Stavebni Sporitelna – Net Interest Margin vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia

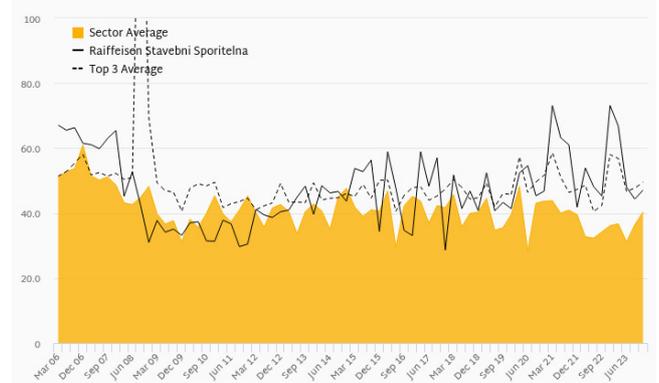


Source: Helgi Library



Raiffeisen Stavebni Sporitelna – Cost to Income vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia

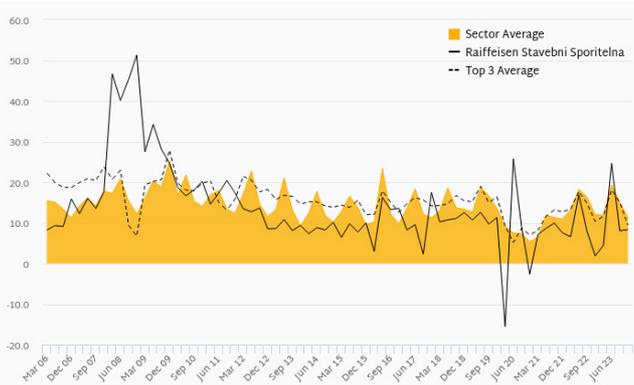


Source: Company Data, Helgi Library



Raiffeisen Stavebni Sporitelna – Return on Equity vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia

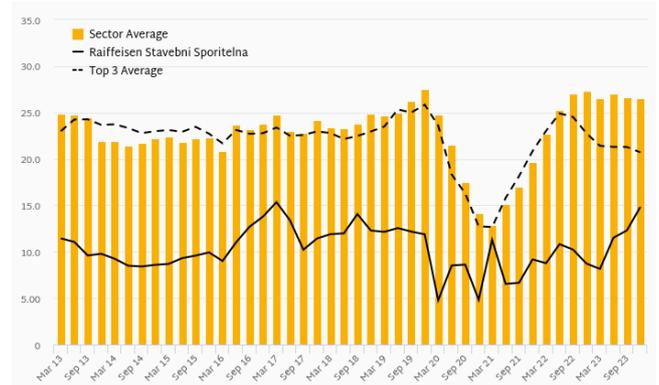


Source: Company Data, Helgi Library



Raiffeisen Stavebni Sporitelna – Adjusted ROE vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia

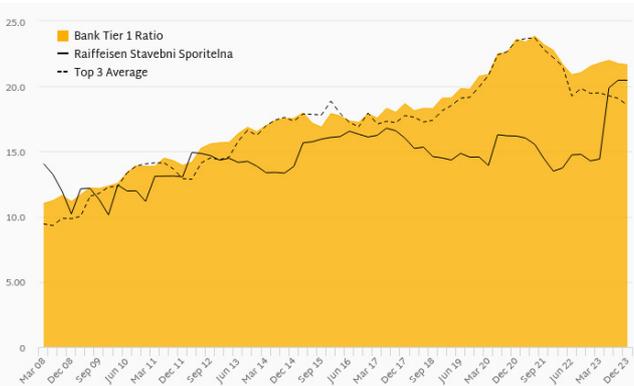


Source: Company Data, Helgi Library



Raiffeisen Stavebni Sporitelna – Tier 1 Ratio vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia

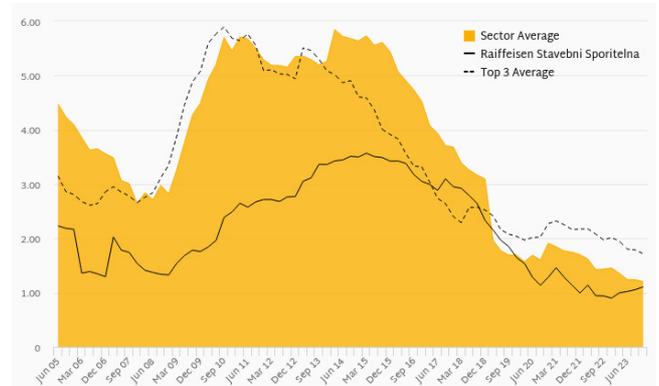


Source: Company Data, Helgi Library



Raiffeisen Stavebni Sporitelna – NPL Ratio vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia



Source: Company Data, Helgi Library



Stavebni Sporitelna Ceske Sporitelny

Quarterly Results - 4Q2023

Stavebni Sporitelna Ceske Sporitelny made a net profit of CZK 240 mil in the fourth quarter of 2023, down 49.6% when compared to the previous year. Total revenues decreased 38.5% yoy to CZK 408 mil, ROE amounted to 10.6% and the NPL ratio stood at 1.10%. In the last three years, the bank grew its loans by 10.8% a year, revenues rose by 12.5% and net profit increased by 16.3% a year, on average.

- ✓ Revenues decreased 38.5% yoy to CZK 408 mil in the fourth quarter of 2023. Interest income formed 90.8% of total revenues with the net interest margin increasing 0.08 pp to 2.00% of total assets. Fees added a further 13.3% to total revenue generated in 4Q2023, down from an average of 14.3% as seen in the previous two years.
- ✓ Operating costs dropped by 14.2% yoy to CZK 121 mil, so cost to income ratio reached 29.6%, down by 26.6% compared to the previous two years. Staff accounted for 47.5% of total operating expenditures. At the end of fourth quarter of 2023, Stavebni Sporitelna Ceske Sporitelny operated a network of 1 branches and 165 employees.
- ✓ Loans and deposits grew by 1.42% and 0.151% qoq respectively, so loan to deposit ratio reached 115% at the end of 4Q2023. That's up from 103% the previous year. Equity reached 12.5% of assets and we assume that capital adequacy ratio amounted to 30.1% at the end of the fourth quarter of 2023.
- ✓ NPLs were 1.10% of total loans at the end of the quarter, on our estimates. Provisions covered 89.5% of non-performing loans.
- ✓ When compared to selected peers, Stavebni Sporitelna Ceske Sporitelny was 0.820 pp more profitable in terms of ROE, achieved 19.4 pp better cost efficiency when measured by cost to income ratio and grew its loans by 2.98 pp slower based on a last year comparison.

| | |
|--------------------------------|---------|
| Sector: | Banking |
| Country: | Czechia |
| Employees: | 165 |
| Clients: | N/A |
| Branches: | 1 |
| ATMs: | N/A |
| Bank Cards: | N/A |
| Capital Adequacy Ratio: | 30.1%* |
| Tier 1 Ratio: | 30.1%* |

Data tells a story

| KEY FIGURES | | | | | | | | | |
|-------------|----------|----------------|------------|---------------|------|----------------|-----------------|-----------------|-----------|
| | REVENUES | REVENUE GROWTH | NET PROFIT | PROFIT GROWTH | ROE | COST TO INCOME | LOAN / DEPOSITS | EQUITY / ASSETS | NPL RATIO |
| | CZK mil | % | CZK mil | % | % | % | % | % | % |
| 4Q2023 | 408 | -38.5 | 240 | -49.6 | 10.6 | 29.6 | 115 | 12.5 | 1.10 |
| 2022 | 2,042 | 39.2 | 1,273 | 52.1 | 16.8 | 26.3 | 103 | 11.5 | 1.01 |
| 2021 | 1,467 | 1.52 | 837 | 11.6 | 12.6 | 32.7 | 83.6 | 9.39 | 1.21 |
| 2020 | 1,445 | -6.02 | 750 | -23.3 | 12.7 | 33.6 | 73.9 | 8.51 | 1.41 |
| 2019 | 1,538 | 13.2 | 978 | 13.7 | 18.0 | 33.1 | 66.9 | 7.57 | 1.58 |
| 2018 | 1,358 | 9.78 | 860 | 26.4 | 16.5 | 34.9 | 68.8 | 7.39 | 1.64 |
| 2017 | 1,237 | 1.98 | 680 | 16.1 | 13.6 | 37.2 | 56.5 | 6.67 | 2.03 |

Source: Company Data, Helgi Library *Estimate



Stavebni Sporitelna Ceske Sporitelny – Financials

| INCOME STATEMENT | | Mar 22 | Jun 22 | Sep 22 | Dec 22 | Mar 23 | Jun 23 | Sep 23 | Dec 23 |
|---------------------|---------|--------|--------|--------|--------|--------|--------|--------|--------|
| Interest Income | CZK mil | 569 | 623 | 712 | 698 | 643 | 665 | 712 | 744 |
| Interest Cost | CZK mil | 193 | 235 | 328 | 341 | 277 | 297 | 334 | 374 |
| Net Interest Income | CZK mil | 376 | 388 | 384 | 357 | 366 | 368 | 377 | 371 |
| Net Fee Income | CZK mil | 70.5 | 74.6 | 67.0 | 48.9 | 68.5 | 80.1 | 60.1 | 54.4 |
| Other Income | CZK mil | 2.37 | 2.32 | 12.9 | 258 | -0.405 | -5.43 | 0.740 | -16.9 |
| Total Revenues | CZK mil | 449 | 465 | 464 | 664 | 434 | 442 | 438 | 408 |
| Staff Cost | CZK mil | 56.1 | 66.6 | 56.0 | 62.3 | 56.1 | 62.8 | 57.9 | 57.3 |
| Depreciation | CZK mil | 10.7 | 13.0 | 9.62 | 16.7 | 8.57 | 9.28 | 9.04 | 9.11 |
| Other Cost | CZK mil | 65.2 | 75.2 | 44.8 | 61.8 | 91.6 | 60.2 | 52.9 | 54.3 |
| Operating Cost | CZK mil | 132 | 155 | 110 | 141 | 156 | 132 | 120 | 121 |
| Operating Profit | CZK mil | 317 | 310 | 354 | 523 | 278 | 310 | 318 | 287 |
| Provisions | CZK mil | 29.8 | -46.9 | 9.02 | 7.02 | 20.8 | 21.5 | 22.4 | -15.7 |
| Pre-Tax Profit | CZK mil | 287 | 357 | 345 | 516 | 257 | 289 | 296 | 303 |
| Net Profit | CZK mil | 243 | 294 | 260 | 476 | 204 | 230 | 259 | 240 |

| BALANCE SHEET | | Mar 22 | Jun 22 | Sep 22 | Dec 22 | Mar 23 | Jun 23 | Sep 23 | Dec 23 |
|-------------------------|---------|--------|--------|--------|--------|--------|--------|--------|--------|
| Cash & Cash Equivalents | CZK mil | 442 | 557 | 1,080 | 643 | 2,690 | 1,543 | 801 | 510 |
| Interbank Loans | CZK mil | 1,233 | 1,502 | 1,769 | 26.0 | 24.8 | 1,543 | 2,203 | 930 |
| Customer Loans | CZK mil | 57,820 | 60,476 | 62,008 | 63,642 | 63,043 | 65,173 | 66,456 | 67,397 |
| Investments | CZK mil | 13,369 | 13,246 | 12,996 | 6,914 | 6,986 | 5,814 | 5,801 | 4,748 |
| Property and Equipment | CZK mil | 341 | 48.5 | 48.6 | 67.0 | 64.9 | 69.0 | 65.0 | 62.0 |
| Intangible Assets | CZK mil | 79.2 | 76.7 | 73.8 | 72.0 | 68.9 | 65.5 | 66.6 | 68.0 |
| Total Assets | CZK mil | 73,402 | 76,423 | 77,462 | 71,495 | 73,606 | 72,757 | 74,703 | 73,849 |
| Shareholders' Equity | CZK mil | 7,207 | 7,441 | 7,697 | 8,188 | 8,411 | 8,659 | 8,915 | 9,195 |
| Liabilities | CZK mil | 66,195 | 68,982 | 69,765 | 63,307 | 65,194 | 64,098 | 65,787 | 64,654 |
| Interbank Borrowing | CZK mil | 1,705 | 5,026 | 6,948 | 709 | 3,827 | 4,005 | 6,863 | 5,675 |
| Customer Deposits | CZK mil | 64,007 | 63,471 | 62,291 | 61,985 | 60,868 | 59,717 | 58,563 | 58,474 |
| Issued Debt Securities | CZK mil | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Other Liabilities | CZK mil | 483 | 486 | 525 | 613 | 500 | 377 | 362 | 505 |

| RATIOS | | Mar 22 | Jun 22 | Sep 22 | Dec 22 | Mar 23 | Jun 23 | Sep 23 | Dec 23 |
|------------------------------------|---|--------|--------|--------|--------|--------|--------|--------|--------|
| ROE | % | 13.7 | 16.1 | 13.7 | 24.0 | 9.83 | 10.8 | 11.8 | 10.6 |
| ROA | % | 1.32 | 1.57 | 1.35 | 2.56 | 1.12 | 1.26 | 1.41 | 1.29 |
| Costs (As % Of Assets) | % | 0.715 | 0.826 | 0.574 | 0.756 | 0.861 | 0.723 | 0.650 | 0.650 |
| Costs (As % Of Income) | % | 29.4 | 33.3 | 23.8 | 21.2 | 36.0 | 29.9 | 27.3 | 29.6 |
| Capital Adequacy Ratio | % | 26.7 | 28.7 | 29.1 | 28.4 | 29.6 | 31.2 | 31.2 | 30.1 |
| Net Interest Margin | % | 2.03 | 2.07 | 2.00 | 1.92 | 2.02 | 2.01 | 2.05 | 2.00 |
| Interest Income (As % Of Revenues) | % | 83.8 | 83.5 | 82.8 | 53.7 | 84.3 | 83.1 | 86.1 | 90.8 |
| Fee Income (As % Of Revenues) | % | 15.7 | 16.0 | 14.4 | 7.36 | 15.8 | 18.1 | 13.7 | 13.3 |
| Staff Cost (As % Of Total Cost) | % | 42.5 | 43.0 | 50.7 | 44.2 | 35.9 | 47.4 | 48.3 | 47.5 |
| Equity (As % Of Assets) | % | 9.82 | 9.74 | 9.94 | 11.5 | 11.4 | 11.9 | 11.9 | 12.5 |
| Loans (As % Of Deposits) | % | 90.3 | 95.3 | 99.5 | 103 | 104 | 109 | 113 | 115 |
| Loans (As % Assets) | % | 78.8 | 79.1 | 80.0 | 89.0 | 85.7 | 89.6 | 89.0 | 91.3 |
| NPLs (As % Of Loans) | % | 1.18 | 1.13 | 1.10 | 1.01 | 1.03 | 0.995 | 0.993 | 1.10 |
| Provisions (As % Of NPLs) | % | 92.7 | 94.0 | 94.0 | 98.3 | 98.3 | 100.0 | 100.0 | 89.5 |

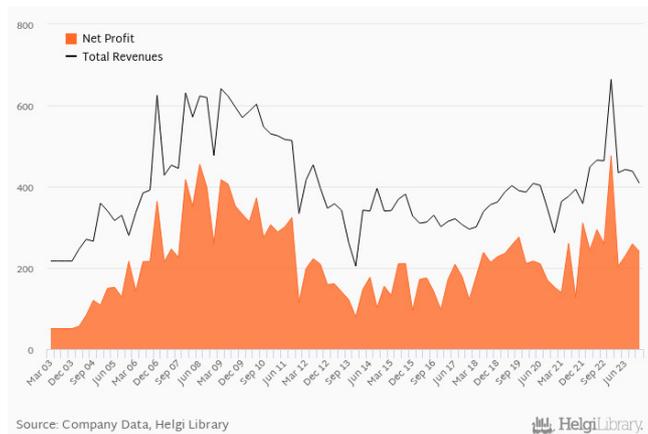
Source: Company Data, Helgi Library



Stavebni Sporitelna Ceske Sportelny in Pictures

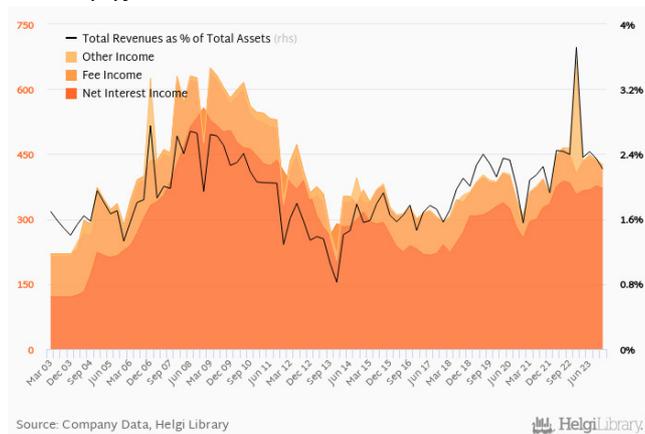
Revenue & Profitability

Net Profit (CZK mil) & Total Revenues (CZK mil)



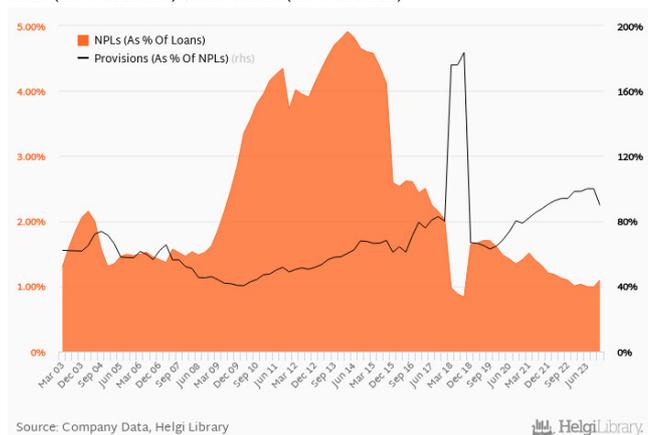
Revenue Breakdown

Revenue by Type of Income (CZK mil)



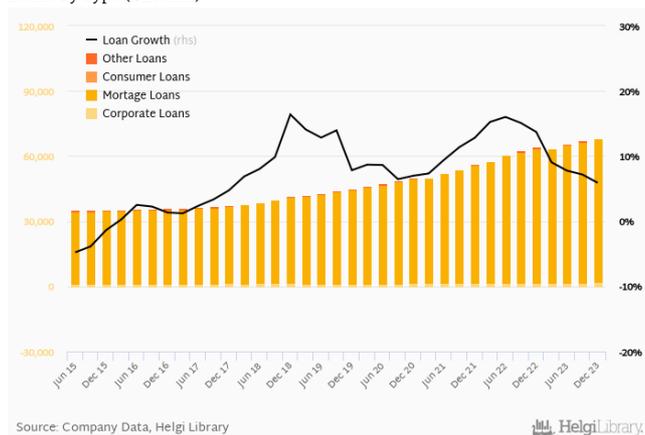
Asset Quality

NPLs (As % Of Loans) & Provisions (As % Of NPLs)



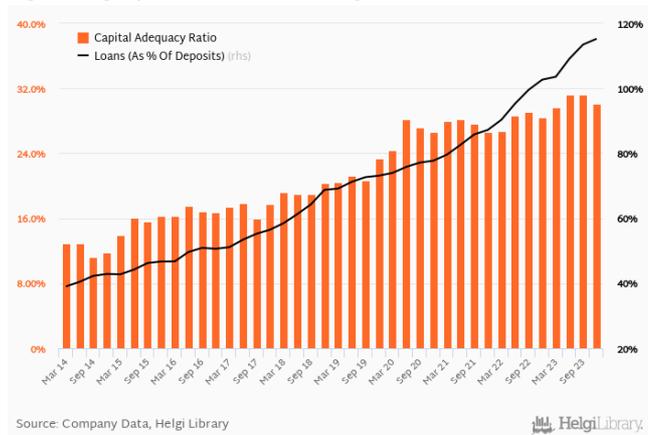
Loan Breakdown

Loans by Type (CZK mil)



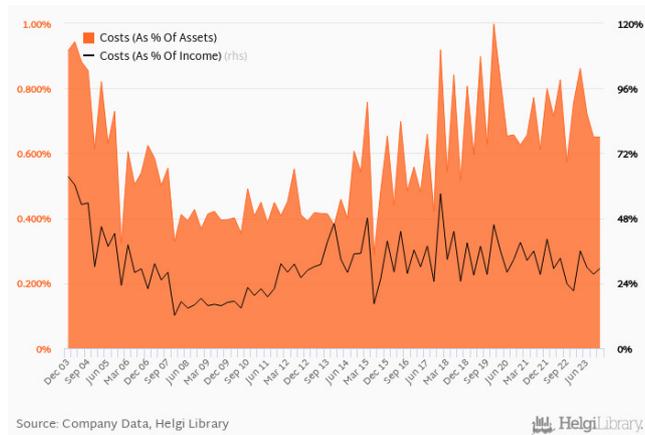
Capital & Liquidity

Capital Adequacy Ratio & Loans (As % Of Deposits)



Cost Efficiency

Costs As % Of Assets & Income

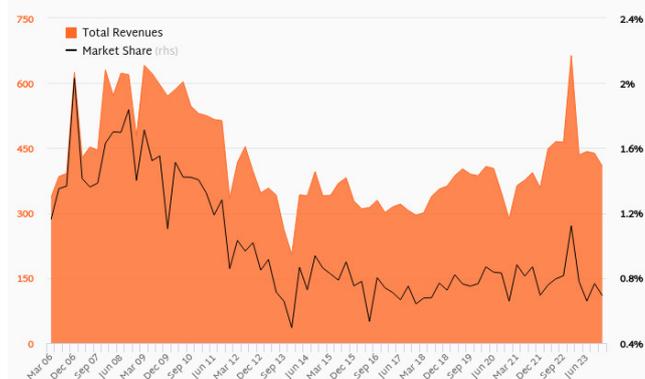




Stavebni Sporitelna Ceske Sporitelny – Market Share Development

Market Share in Bank Revenues

Total Revenues (CZK mil)

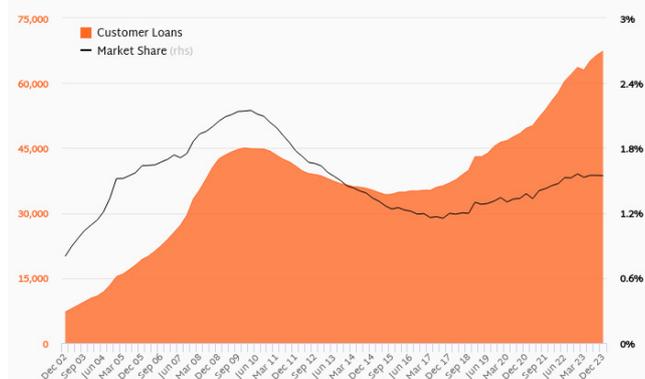


Source: Company Data, Helgi Library



Market Share in Bank Loans

Customer Loans (CZK bil) & Market Share (%)

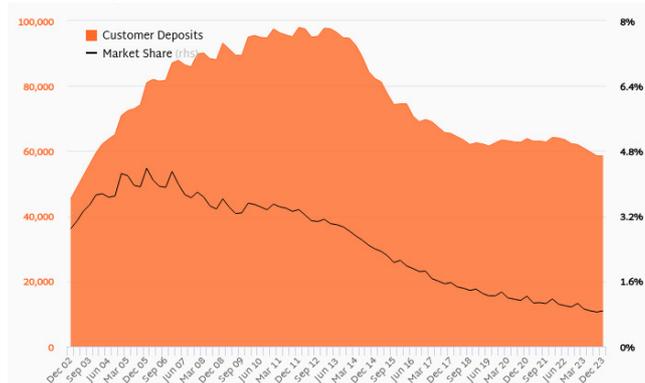


Source: Company Data, Helgi Library



Market Share in Bank Deposits

Customer Deposits (CZK bil)

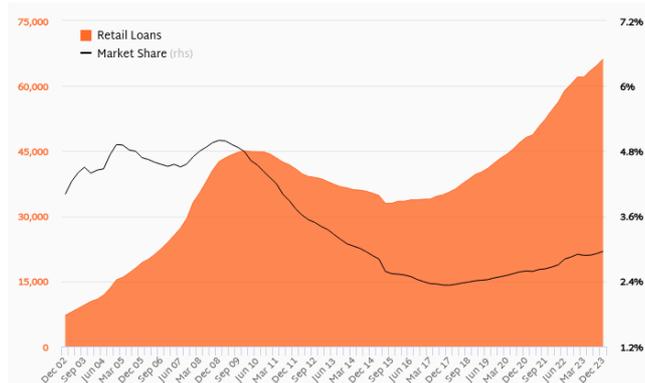


Source: Company Data, Helgi Library



Market Share in Retail Loans

Retail Loans (CZK bil) & Market Share (%)

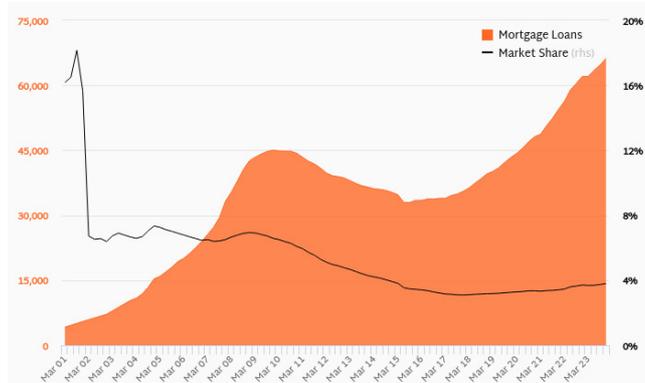


Source: Company Data, Helgi Library



Market Share in Mortgage Loans

Mortgage Loans (CZK mil) & Market Share (%)



Source: Company Data, Helgi Library



Market Share in Consumer Loans

Consumer Loans (CZK mil)



Source: Company Data, Helgi Library

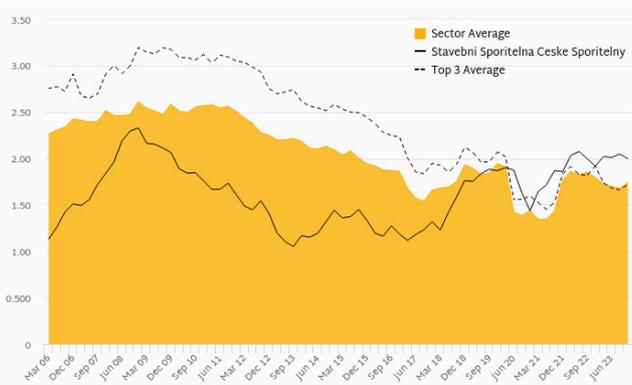




Stavebni Sporitelna Ceske Sporitelny – Comparison with Sector

Stavebni Sporitelna Ceske Sporitelny – Net Interest Margin vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia

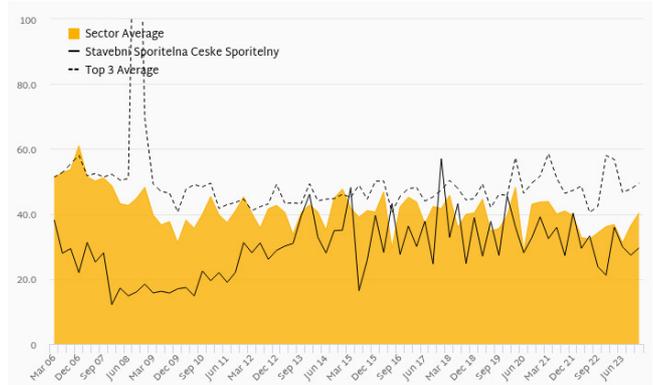


Source: Helgi Library



Stavebni Sporitelna Ceske Sporitelny – Cost to Income vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia

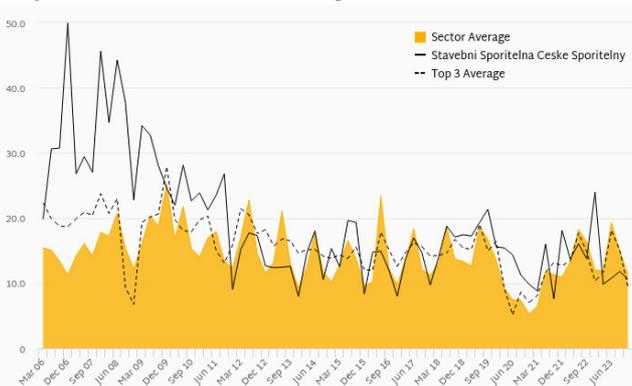


Source: Company Data, Helgi Library



Stavebni Sporitelna Ceske Sporitelny – Return on Equity vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia

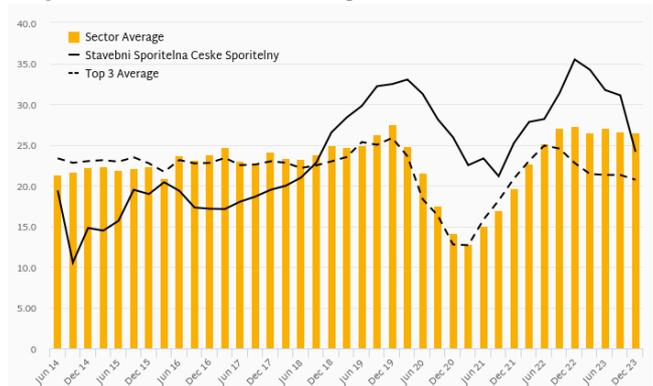


Source: Company Data, Helgi Library



Stavebni Sporitelna Ceske Sporitelny – Adjusted ROE vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia

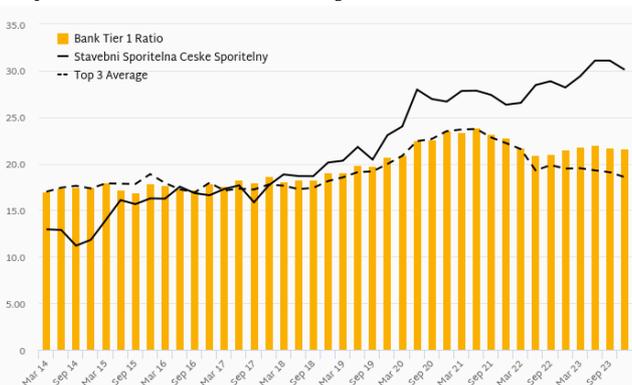


Source: Company Data, Helgi Library



Stavebni Sporitelna Ceske Sporitelny – Tier 1 Ratio vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia

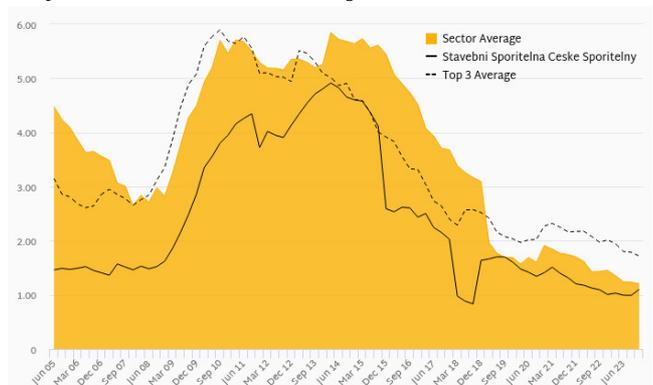


Source: Company Data, Helgi Library



Stavebni Sporitelna Ceske Sporitelny – NPL Ratio vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia



Source: Company Data, Helgi Library



Moneta Stavebni Sporitelna

Quarterly Results - 4Q2023

Moneta Stavebni Sporitelna made a net profit of CZK 161 mil in the fourth quarter of 2023, up 10.8% when compared to the previous year. Total revenues decreased 8.49% yoy to CZK 211 mil, ROE amounted to 23.4% and the NPL ratio stood at 1.10%. In the last three years, the bank grew its loans by -2.29% a year, revenues fell by 20.2% and net profit increased by 20.2% a year, on average.

- ✓ Revenues decreased 8.49% yoy to CZK 211 mil in the fourth quarter of 2023. Interest income formed 79.3% of total revenues with the net interest margin increasing 0.111 pp to 2.15% of total assets. Fees added a further 17.6% to total revenue generated in 4Q2023, down from an average of 18.4% as seen in the previous two years.
- ✓ Operating costs dropped by 41.8% yoy to CZK 25.8 mil, so cost to income ratio reached 12.2%, down by 70.9% compared to the previous two years. Staff accounted for 27.8% of total operating expenditures. At the end of fourth quarter of 2023, Moneta Stavebni Sporitelna operated a network of 1 branches and 35 employees.
- ✓ Loans and deposits dropped by 3.17% and 1.87% qoq respectively, so loan to deposit ratio reached 56.5% at the end of 4Q2023. That's up from 56.1% the previous year. Equity reached 9.17% of assets and we assume that capital adequacy ratio amounted to 16.4% at the end of the fourth quarter of 2023.
- ✓ NPLs were 1.10% of total loans at the end of the quarter, on our estimates. Provisions covered 78.0% of non-performing loans.
- ✓ When compared to selected peers, Moneta Stavebni Sporitelna was 13.6 pp more profitable in terms of ROE, achieved 36.7 pp better cost efficiency when measured by cost to income ratio and grew its loans by 14.8 pp slower based on a last year comparison.

| | |
|--------------------------------|---------|
| Sector: | Banking |
| Country: | Czechia |
| Employees: | 35.0 |
| Clients: | N/A |
| Branches: | 1 |
| ATMs: | N/A |
| Bank Cards: | N/A |
| Capital Adequacy Ratio: | 16.4%* |
| Tier 1 Ratio: | 16.4%* |

Data tells a story

| KEY FIGURES | | | | | | | | | |
|-------------|----------|----------------|------------|---------------|------|----------------|-----------------|-----------------|-----------|
| | REVENUES | REVENUE GROWTH | NET PROFIT | PROFIT GROWTH | ROE | COST TO INCOME | LOAN / DEPOSITS | EQUITY / ASSETS | NPL RATIO |
| | CZK mil | % | CZK mil | % | % | % | % | % | % |
| 4Q2023 | 211 | -8.49 | 161 | 10.8 | 23.4 | 12.2 | 56.5 | 9.17 | 1.10 |
| 2022 | 946 | 12.9 | 698 | 27.8 | 27.1 | 19.7 | 56.0 | 8.39 | 1.14 |
| 2021 | 838 | -28.6 | 546 | 19.2 | 22.0 | 33.4 | 51.1 | 6.79 | 1.35 |
| 2020 | 1,173 | 5.40 | 458 | 4.42 | 16.2 | 47.1 | 54.9 | 7.80 | 1.67 |
| 2019 | 1,113 | 4.86 | 439 | 45.5 | 14.2 | 57.9 | 58.0 | 8.58 | 3.86 |
| 2018 | 1,061 | 5.63 | 301 | 40.0 | 9.34 | 60.5 | 57.0 | 8.93 | 7.91 |
| 2017 | 1,005 | 4.88 | 215 | 0.140 | 6.40 | 57.9 | 61.8 | 8.89 | 3.99 |

Source: Company Data, Helgi Library *Estimate



Moneta Stavebni Sporitelna – Financials

| INCOME STATEMENT | | Mar 22 | Jun 22 | Sep 22 | Dec 22 | Mar 23 | Jun 23 | Sep 23 | Dec 23 |
|---------------------|---------|--------|--------|--------|--------|--------|--------|--------|--------|
| Interest Income | CZK mil | 289 | 300 | 305 | 306 | 309 | 307 | 302 | 305 |
| Interest Cost | CZK mil | 104 | 106 | 135 | 136 | 142 | 129 | 136 | 138 |
| Net Interest Income | CZK mil | 185 | 194 | 170 | 171 | 167 | 178 | 165 | 167 |
| Net Fee Income | CZK mil | 40.5 | 38.7 | 41.5 | 46.8 | 42.4 | 43.0 | 39.6 | 37.0 |
| Other Income | CZK mil | 1.85 | 38.5 | 4.11 | 12.6 | 0.201 | 7.49 | 3.62 | 6.69 |
| Total Revenues | CZK mil | 227 | 272 | 215 | 230 | 209 | 228 | 209 | 211 |
| Staff Cost | CZK mil | 11.1 | 10.9 | 11.4 | 10.4 | 10.3 | 9.72 | 9.86 | 7.17 |
| Depreciation | CZK mil | 7.11 | 5.94 | 4.09 | 3.91 | 4.17 | 4.25 | 4.44 | 5.14 |
| Other Cost | CZK mil | 43.4 | 22.9 | 30.2 | 30.0 | 41.8 | 28.3 | 24.4 | 13.5 |
| Operating Cost | CZK mil | 61.7 | 39.7 | 45.7 | 44.3 | 56.2 | 42.3 | 38.7 | 25.8 |
| Operating Profit | CZK mil | 165 | 232 | 170 | 186 | 153 | 186 | 170 | 185 |
| Provisions | CZK mil | -0.432 | -81.2 | -32.4 | 7.14 | 8.92 | 3.10 | 3.13 | -6.14 |
| Pre-Tax Profit | CZK mil | 166 | 313 | 202 | 178 | 144 | 183 | 167 | 191 |
| Net Profit | CZK mil | 133 | 253 | 165 | 145 | 117 | 148 | 135 | 161 |

| BALANCE SHEET | | Mar 22 | Jun 22 | Sep 22 | Dec 22 | Mar 23 | Jun 23 | Sep 23 | Dec 23 |
|-------------------------|---------|--------|--------|--------|--------|--------|--------|--------|--------|
| Cash & Cash Equivalents | CZK mil | 299 | 408 | 297 | 460 | 153 | 269 | 221 | 337 |
| Interbank Loans | CZK mil | 0 | 1.69 | 298 | 20.0 | 324 | 271 | 222 | 428 |
| Customer Loans | CZK mil | 16,264 | 16,500 | 16,588 | 16,796 | 16,423 | 16,573 | 16,314 | 15,796 |
| Investments | CZK mil | 16,951 | 16,373 | 16,377 | 16,290 | 15,400 | 14,534 | 14,630 | 14,011 |
| Property and Equipment | CZK mil | 1.75 | 0.558 | 0.067 | 0.025 | 0.019 | 0.014 | 0.009 | 20.0 |
| Intangible Assets | CZK mil | 79.0 | 77.9 | 78.0 | 84.3 | 80.8 | 79.3 | 75.8 | 78.0 |
| Total Assets | CZK mil | 33,630 | 33,417 | 33,359 | 33,662 | 32,393 | 31,489 | 31,280 | 30,896 |
| Shareholders' Equity | CZK mil | 2,256 | 2,512 | 2,678 | 2,824 | 2,942 | 2,534 | 2,670 | 2,832 |
| Liabilities | CZK mil | 31,374 | 30,905 | 30,681 | 30,838 | 29,451 | 28,955 | 28,610 | 28,064 |
| Interbank Borrowing | CZK mil | 0 | 0 | 550 | 691 | 1,071 | 1,210 | 1,103 | 0 |
| Customer Deposits | CZK mil | 31,162 | 30,732 | 29,992 | 29,952 | 28,253 | 27,686 | 27,444 | 27,959 |
| Issued Debt Securities | CZK mil | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Other Liabilities | CZK mil | 212 | 173 | 138 | 194 | 128 | 58.9 | 61.8 | 105 |

| RATIOS | | Mar 22 | Jun 22 | Sep 22 | Dec 22 | Mar 23 | Jun 23 | Sep 23 | Dec 23 |
|------------------------------------|---|--------|--------|--------|--------|--------|--------|--------|--------|
| ROE | % | 23.2 | 42.5 | 25.4 | 21.1 | 16.2 | 21.7 | 20.8 | 23.4 |
| ROA | % | 1.57 | 3.02 | 1.98 | 1.73 | 1.42 | 1.86 | 1.72 | 2.07 |
| Costs (As % Of Assets) | % | 0.725 | 0.474 | 0.548 | 0.529 | 0.681 | 0.530 | 0.493 | 0.332 |
| Costs (As % Of Income) | % | 27.2 | 14.6 | 21.2 | 19.3 | 26.8 | 18.5 | 18.6 | 12.2 |
| Capital Adequacy Ratio | % | 11.5 | 13.1 | 14.2 | 14.2 | 15.4 | 13.1 | 15.0 | 16.4 |
| Net Interest Margin | % | 2.17 | 2.32 | 2.03 | 2.04 | 2.02 | 2.23 | 2.11 | 2.15 |
| Interest Income (As % Of Revenues) | % | 81.3 | 71.6 | 78.8 | 74.2 | 79.6 | 77.9 | 79.3 | 79.3 |
| Fee Income (As % Of Revenues) | % | 17.8 | 14.2 | 19.3 | 20.3 | 20.3 | 18.8 | 19.0 | 17.6 |
| Staff Cost (As % Of Total Cost) | % | 18.0 | 27.4 | 24.9 | 23.5 | 18.2 | 23.0 | 25.5 | 27.8 |
| Equity (As % Of Assets) | % | 6.71 | 7.52 | 8.03 | 8.39 | 9.08 | 8.05 | 8.54 | 9.17 |
| Loans (As % Of Deposits) | % | 52.2 | 53.7 | 55.3 | 56.1 | 58.1 | 59.9 | 59.4 | 56.5 |
| Loans (As % Assets) | % | 48.4 | 49.4 | 49.7 | 49.9 | 50.7 | 52.6 | 52.2 | 51.1 |
| NPLs (As % Of Loans) | % | 1.38 | 1.27 | 1.22 | 1.14 | 1.18 | 1.19 | 1.21 | 1.10 |
| Provisions (As % Of NPLs) | % | 114 | 84.4 | 85.5 | 77.3 | 78.9 | 79.4 | 80.0 | 78.0 |

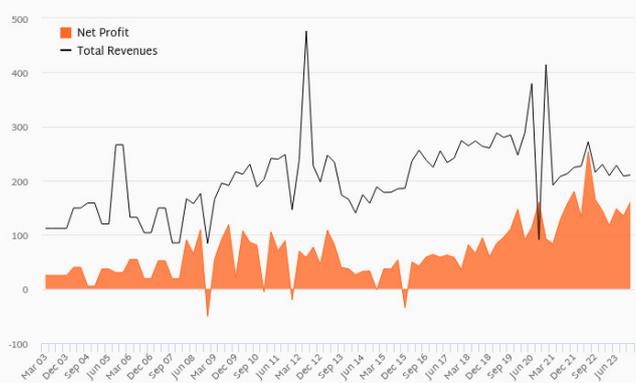
Source: Company Data, Helgi Library



Moneta Stavebni Sporitelna in Pictures

Revenue & Profitability

Net Profit (CZK mil) & Total Revenues (CZK mil)

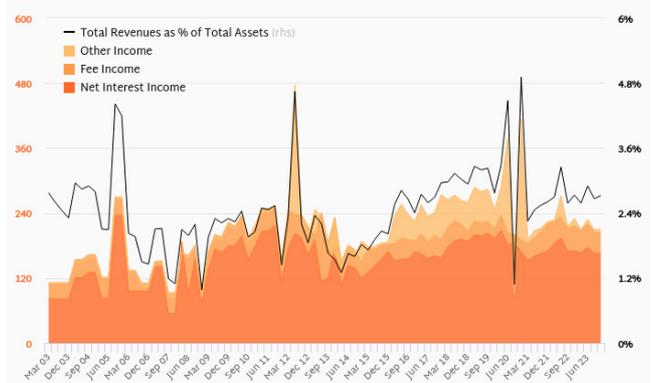


Source: Company Data, Helgi Library



Revenue Breakdown

Revenue by Type of Income (CZK mil)

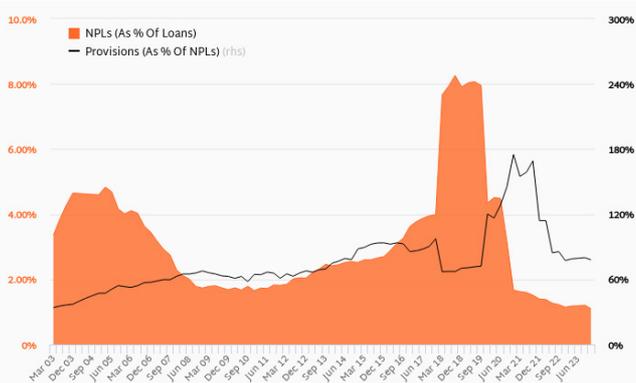


Source: Company Data, Helgi Library



Asset Quality

NPLs (As % Of Loans) & Provisions (As % Of NPLs)

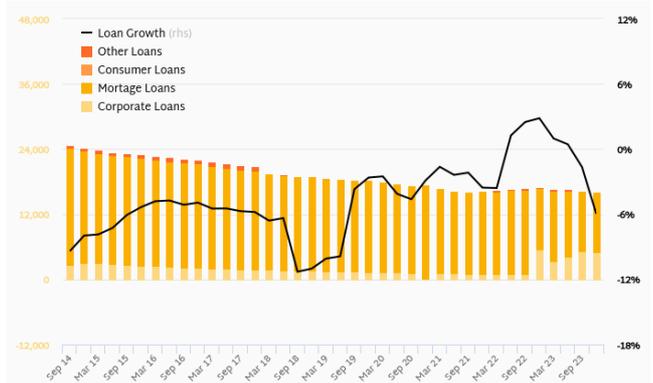


Source: Company Data, Helgi Library



Loan Breakdown

Loans by Type (CZK mil)

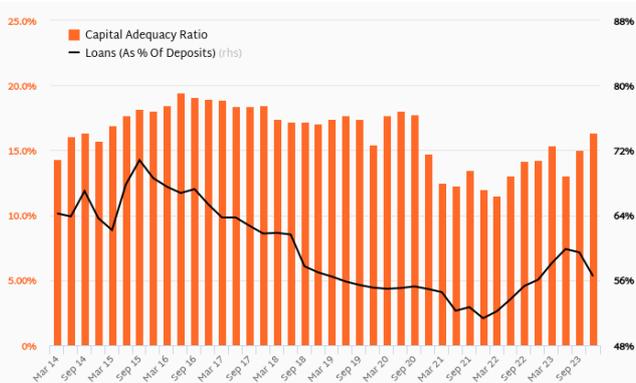


Source: Company Data, Helgi Library



Capital & Liquidity

Capital Adequacy Ratio & Loans (As % Of Deposits)

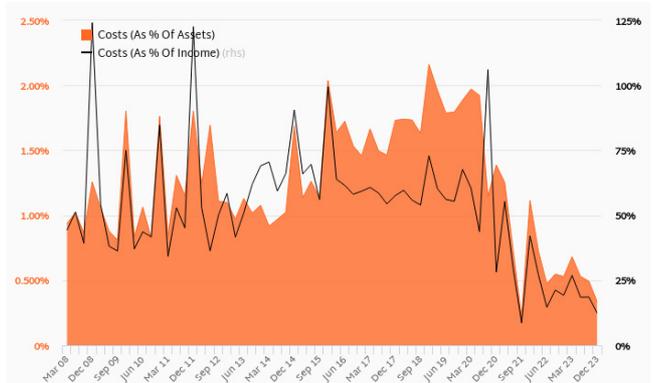


Source: Company Data, Helgi Library



Cost Efficiency

Costs As % Of Assets & Income



Source: Company Data, Helgi Library

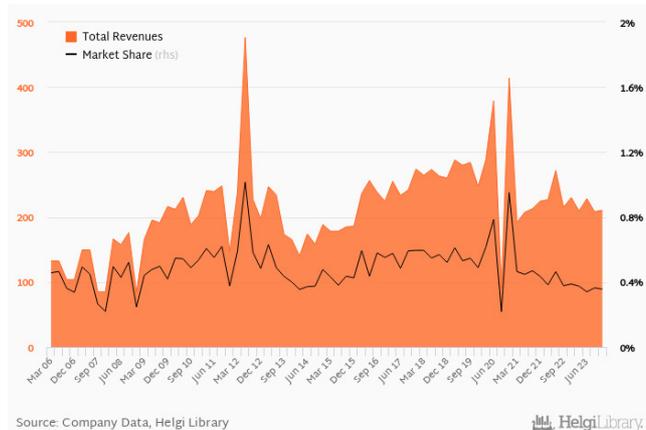




Moneta Stavebni Sporitelna – Market Share Development

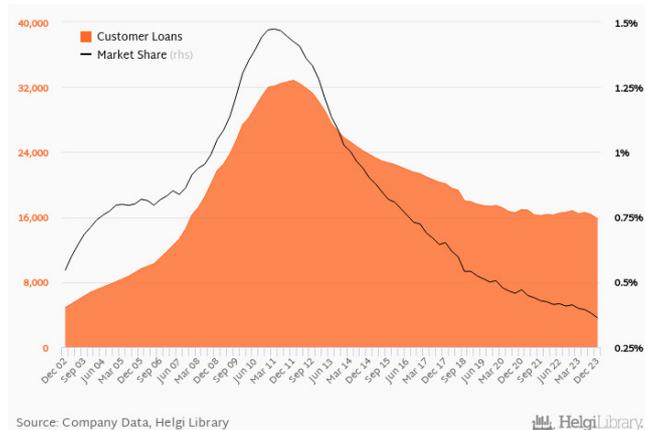
Market Share in Bank Revenues

Total Revenues (CZK mil)



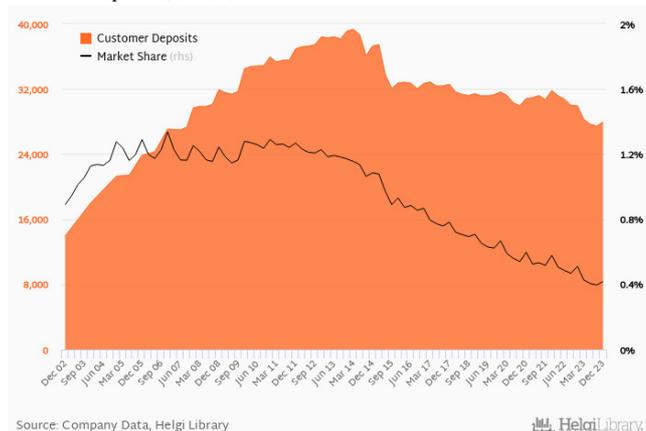
Market Share in Bank Loans

Customer Loans (CZK bil) & Market Share (%)



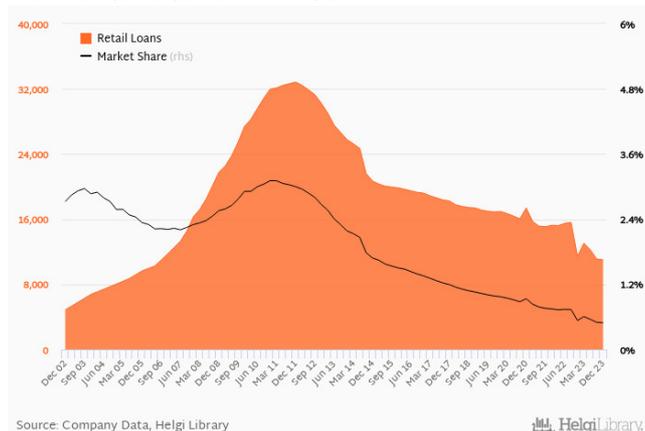
Market Share in Bank Deposits

Customer Deposits (CZK bil)



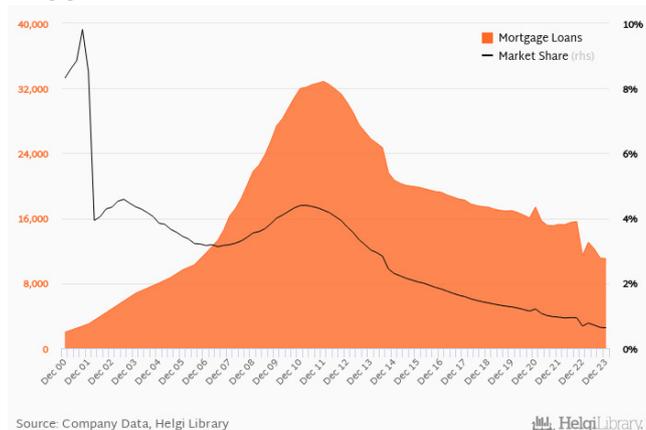
Market Share in Retail Loans

Retail Loans (CZK bil) & Market Share (%)



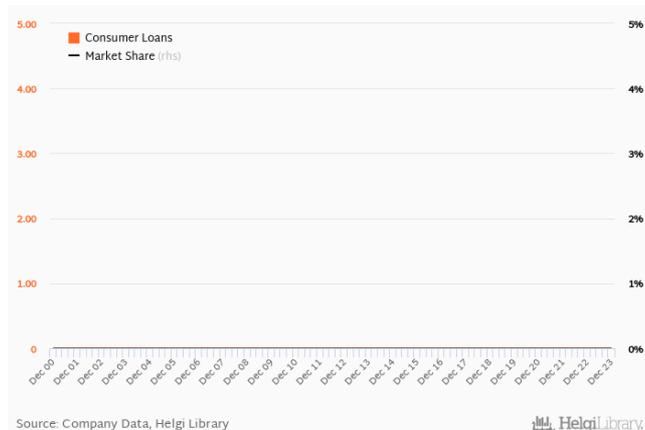
Market Share in Mortgage Loans

Mortgage Loans (CZK mil) & Market Share (%)



Market Share in Consumer Loans

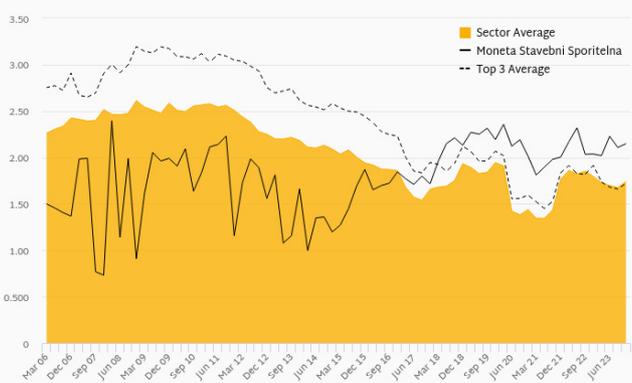
Consumer Loans (CZK mil)





Moneta Stavebni Sporitelna – Comparison with Sector

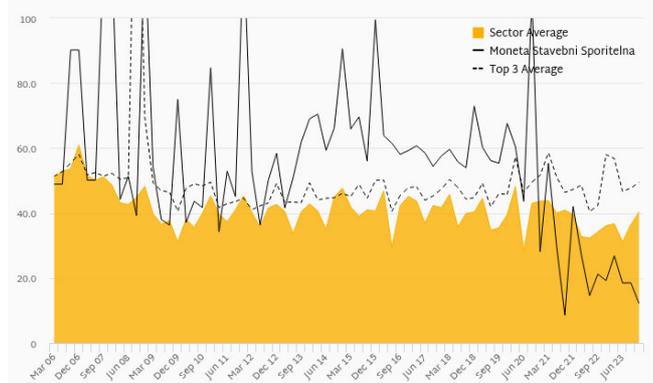
Moneta Stavebni Sporitelna – Net Interest Margin vs. Sector
Comparison with the Sector and Three Largest Banks in Czechia



Source: Helgi Library



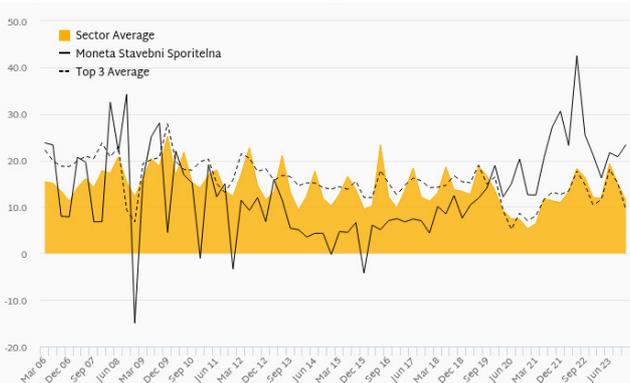
Moneta Stavebni Sporitelna – Cost to Income vs. Sector
Comparison with the Sector and Three Largest Banks in Czechia



Source: Company Data, Helgi Library



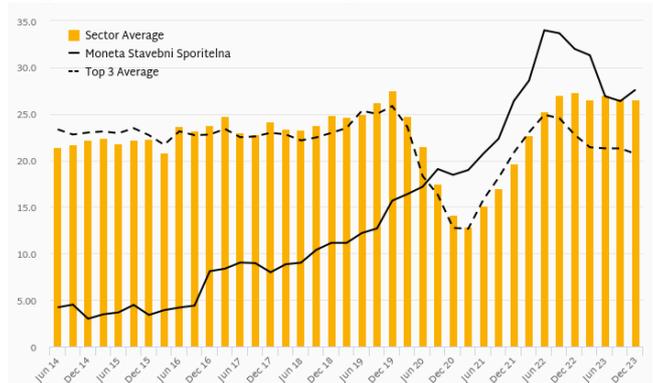
Moneta Stavebni Sporitelna – Return on Equity vs. Sector
Comparison with the Sector and Three Largest Banks in Czechia



Source: Company Data, Helgi Library



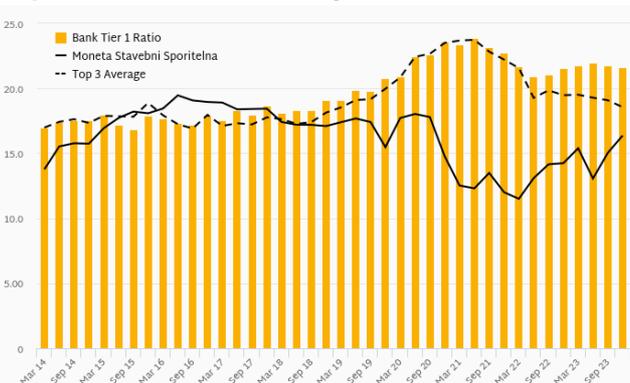
Moneta Stavebni Sporitelna – Adjusted ROE vs. Sector
Comparison with the Sector and Three Largest Banks in Czechia



Source: Company Data, Helgi Library



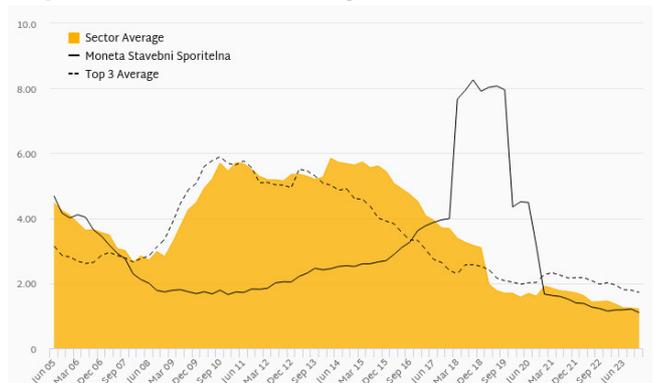
Moneta Stavebni Sporitelna – Tier 1 Ratio vs. Sector
Comparison with the Sector and Three Largest Banks in Czechia



Source: Company Data, Helgi Library



Moneta Stavebni Sporitelna – NPL Ratio vs. Sector
Comparison with the Sector and Three Largest Banks in Czechia



Source: Company Data, Helgi Library



Hypotecni Banka

Quarterly Results - 4Q2023

Hypotecni Banka made a net profit of CZK 587 mil in the fourth quarter of 2023, down 39.7% when compared to the previous year. Total revenues decreased 30.9% yoy to CZK 885 mil, ROE amounted to 4.06% and the NPL ratio stood at 0.644%. In the last three years, the bank grew its loans by 5.89% a year, revenues rose by 9.09% and net profit increased by 3.03% a year, on average.

- ✓ Revenues decreased 30.9% yoy to CZK 885 mil in the fourth quarter of 2023. Interest income formed 90.5% of total revenues with the net interest margin decreasing 0.242 pp to 0.794% of total assets. Fees added a further -2.25% to total revenue generated in 4Q2023, down from an average of 3.91% as seen in the previous two years.
- ✓ Operating costs grew by 41.4% yoy to CZK 140 mil, so cost to income ratio reached 15.8%, down by 76.1% compared to the previous two years. Staff accounted for 18.3% of total operating expenditures. At the end of fourth quarter of 2023, Hypotecni Banka operated a network of 1 branches and 69 employees.
- ✓ Loans and deposits grew by 1.74% and 99.4% qoq respectively, so loan to deposit ratio reached 115% at the end of 4Q2023. That's down from 116% the previous year. Equity reached 14.2% of assets and we assume that capital adequacy ratio amounted to 55.7% at the end of the fourth quarter of 2023.
- ✓ NPLs were 0.644% of total loans at the end of the quarter, on our estimates. Provisions covered 31.1% of non-performing loans.
- ✓ When compared to selected peers, Hypotecni Banka was 5.72 pp less profitable in terms of ROE, achieved 33.2 pp better cost efficiency when measured by cost to income ratio and grew its loans by 4.83 pp slower based on a last year comparison.

Sector:
Banking

Country:
Czechia

Employees:
69.0

Clients:
N/A

Branches:
1

ATMs:
N/A

Bank Cards:
N/A

Capital Adequacy Ratio:
55.7%*

Tier 1 Ratio:
55.7%*

| KEY FIGURES | | | | | | | | | |
|-------------|----------|----------------|------------|---------------|------|----------------|-----------------|-----------------|-----------|
| | REVENUES | REVENUE GROWTH | NET PROFIT | PROFIT GROWTH | ROE | COST TO INCOME | LOAN / DEPOSITS | EQUITY / ASSETS | NPL RATIO |
| | CZK mil | % | CZK mil | % | % | % | % | % | % |
| 4Q2023 | 885 | -30.9 | 587 | -39.7 | 4.06 | 15.8 | 115 | 14.2 | 0.644 |
| 2022 | 3,851 | 83.4 | 2,483 | 68.0 | 4.49 | 20.0 | 116 | 14.7 | 0.584 |
| 2021 | 2,100 | -35.8 | 1,478 | -5.62 | 2.94 | 39.6 | 116 | 14.5 | 0.723 |
| 2020 | 3,271 | -13.0 | 1,566 | -36.0 | 3.42 | 29.8 | 113 | 13.6 | 0.342 |
| 2019 | 3,760 | -2.21 | 2,446 | 3.91 | 5.64 | 26.3 | 114 | 13.8 | 0.420 |
| 2018 | 3,845 | -13.4 | 2,354 | -16.8 | 5.77 | 25.8 | 113 | 13.7 | 1.27 |
| 2017 | 4,439 | -12.3 | 2,828 | -11.8 | 7.69 | 22.1 | 114 | 13.7 | 1.66 |

Source: Company Data, Helgi Library *Estimate

Data tells a story



Hypotecni Banka – Financials

| INCOME STATEMENT | | Mar 22 | Jun 22 | Sep 22 | Dec 22 | Mar 23 | Jun 23 | Sep 23 | Dec 23 |
|---------------------|---------|--------|--------|--------|--------|--------|--------|--------|--------|
| Interest Income | CZK mil | 2,860 | 3,378 | 3,994 | 4,034 | 4,122 | 4,226 | 4,345 | 4,493 |
| Interest Cost | CZK mil | 2,002 | 2,405 | 2,955 | 3,031 | 3,152 | 3,315 | 3,536 | 3,692 |
| Net Interest Income | CZK mil | 858 | 973 | 1,039 | 1,003 | 970 | 911 | 810 | 801 |
| Net Fee Income | CZK mil | 39.2 | 42.4 | 51.0 | 32.4 | 54.1 | 51.6 | 45.5 | -20.0 |
| Other Income | CZK mil | -151 | -344 | 62.5 | 246 | 41.9 | 106 | 39.4 | 104 |
| Total Revenues | CZK mil | 746 | 672 | 1,152 | 1,281 | 1,066 | 1,069 | 894 | 885 |
| Staff Cost | CZK mil | 29.1 | 26.0 | 31.4 | 26.5 | 30.1 | 30.1 | 29.6 | 25.6 |
| Depreciation | CZK mil | 27.7 | 28.2 | 29.1 | 31.0 | 30.7 | 31.3 | 31.9 | 32.4 |
| Other Cost | CZK mil | 311 | 94.3 | 96.5 | 41.1 | 284 | 70.8 | 81.6 | 81.6 |
| Operating Cost | CZK mil | 368 | 148 | 157 | 98.7 | 344 | 132 | 143 | 140 |
| Operating Profit | CZK mil | 378 | 523 | 995 | 1,182 | 722 | 937 | 751 | 746 |
| Provisions | CZK mil | -114 | 58.7 | 85.3 | -18.3 | -7.22 | -55.8 | 134 | 13.6 |
| Pre-Tax Profit | CZK mil | 492 | 464 | 910 | 1,201 | 729 | 992 | 618 | 732 |
| Net Profit | CZK mil | 398 | 375 | 737 | 973 | 593 | 802 | 500 | 587 |

| BALANCE SHEET | | Mar 22 | Jun 22 | Sep 22 | Dec 22 | Mar 23 | Jun 23 | Sep 23 | Dec 23 |
|-------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Cash & Cash Equivalents | CZK mil | 2,020 | 89.4 | 1,287 | 1.00 | 1,312 | 11.4 | 5.18 | 0 |
| Interbank Loans | CZK mil | 10,654 | 11,790 | 10,000 | 8,094 | 7,855 | 7,855 | 7,855 | 7,603 |
| Customer Loans | CZK mil | 368,369 | 373,274 | 373,359 | 380,894 | 383,752 | 385,733 | 389,546 | 396,324 |
| Investments | CZK mil | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Property and Equipment | CZK mil | 70.6 | 65.4 | 63.0 | 65.0 | 60.5 | 56.0 | 50.4 | 48.0 |
| Intangible Assets | CZK mil | 558 | 558 | 565 | 579 | 569 | 566 | 562 | 571 |
| Total Assets | CZK mil | 379,086 | 384,610 | 384,285 | 389,591 | 393,045 | 395,343 | 398,933 | 407,748 |
| Shareholders' Equity | CZK mil | 53,989 | 55,399 | 56,118 | 57,078 | 57,662 | 56,973 | 57,463 | 58,041 |
| Liabilities | CZK mil | 325,097 | 329,211 | 328,167 | 332,513 | 335,383 | 338,370 | 341,470 | 349,707 |
| Interbank Borrowing | CZK mil | 186 | 955 | 192 | 182 | 192 | 192 | 192 | 102 |
| Customer Deposits | CZK mil | 1.98 | 1.97 | 0 | 2.00 | 350 | 5,233 | 161 | 1.00 |
| Issued Debt Securities | CZK mil | 320,866 | 324,146 | 324,474 | 329,004 | 331,436 | 329,840 | 338,259 | 345,855 |
| Other Liabilities | CZK mil | 4,044 | 4,108 | 3,501 | 3,325 | 3,405 | 3,105 | 2,858 | 3,749 |

| RATIOS | | Mar 22 | Jun 22 | Sep 22 | Dec 22 | Mar 23 | Jun 23 | Sep 23 | Dec 23 |
|------------------------------------|---|--------|--------|--------|--------|--------|--------|--------|--------|
| ROE | % | 2.96 | 2.74 | 5.28 | 6.88 | 4.13 | 5.60 | 3.50 | 4.06 |
| ROA | % | 0.426 | 0.393 | 0.767 | 1.01 | 0.606 | 0.814 | 0.504 | 0.582 |
| Costs (As % Of Assets) | % | 0.394 | 0.156 | 0.163 | 0.102 | 0.352 | 0.134 | 0.144 | 0.138 |
| Costs (As % Of Income) | % | 49.3 | 22.1 | 13.6 | 7.70 | 32.3 | 12.4 | 16.0 | 15.8 |
| Capital Adequacy Ratio | % | 44.3 | 45.3 | 46.0 | 49.9 | 51.7 | 52.2 | 52.1 | 55.7 |
| Net Interest Margin | % | 0.919 | 1.02 | 1.08 | 1.04 | 0.992 | 0.925 | 0.815 | 0.794 |
| Interest Income (As % Of Revenues) | % | 115 | 145 | 90.1 | 78.3 | 91.0 | 85.2 | 90.5 | 90.5 |
| Fee Income (As % Of Revenues) | % | 5.25 | 6.31 | 4.43 | 2.53 | 5.08 | 4.83 | 5.09 | -2.25 |
| Staff Cost (As % Of Total Cost) | % | 7.91 | 17.5 | 20.0 | 26.9 | 8.73 | 22.8 | 20.7 | 18.3 |
| Equity (As % Of Assets) | % | 14.2 | 14.4 | 14.6 | 14.7 | 14.7 | 14.4 | 14.4 | 14.2 |
| Loans (As % Of Deposits) | % | 115 | 115 | 115 | 116 | 116 | 117 | 115 | 115 |
| Loans (As % Assets) | % | 97.2 | 97.1 | 97.2 | 97.8 | 97.6 | 97.6 | 97.6 | 97.2 |
| NPLs (As % Of Loans) | % | 0.693 | 0.664 | 0.675 | 0.584 | 0.579 | 0.569 | 0.580 | 0.644 |
| Provisions (As % Of NPLs) | % | 29.0 | 27.7 | 29.0 | 34.4 | 34.3 | 33.4 | 35.4 | 31.1 |

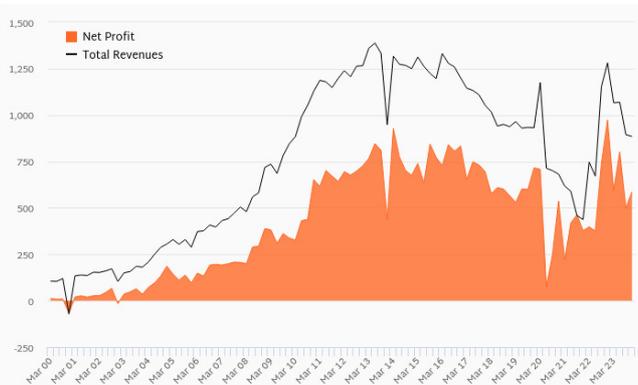
Source: Company Data, Helgi Library



Hypotecni Banka in Pictures

Revenue & Profitability

Net Profit (CZK mil) & Total Revenues (CZK mil)

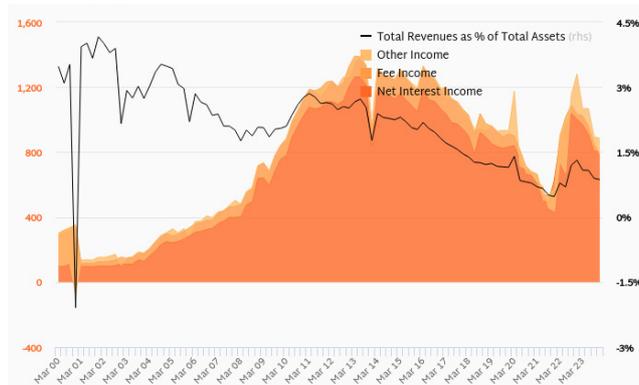


Source: Company Data, Helgi Library



Revenue Breakdown

Revenue by Type of Income (CZK mil)

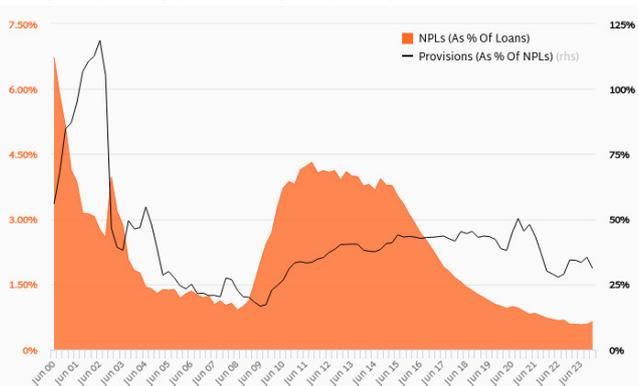


Source: Company Data, Helgi Library



Asset Quality

NPLs (As % Of Loans) & Provisions (As % Of NPLs)

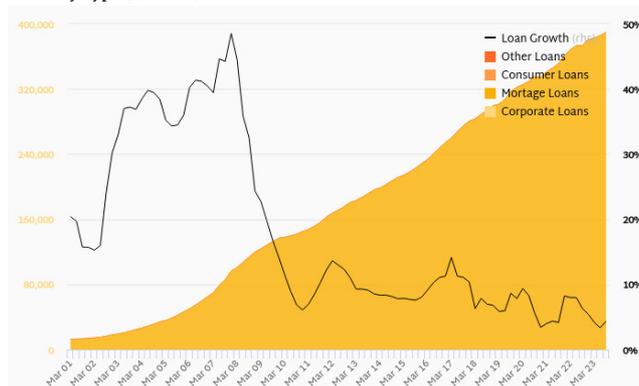


Source: Company Data, Helgi Library



Loan Breakdown

Loans by Type (CZK mil)

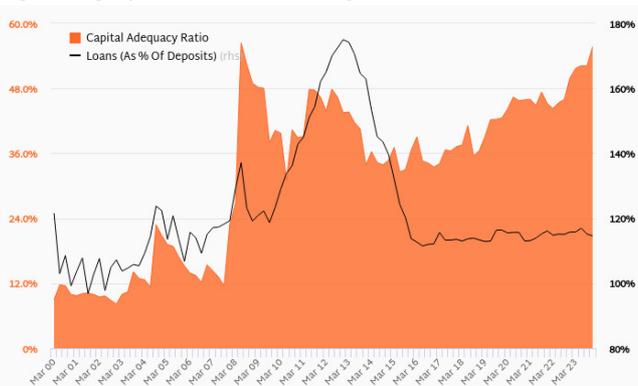


Source: Company Data, Helgi Library



Capital & Liquidity

Capital Adequacy Ratio & Loans (As % Of Deposits)

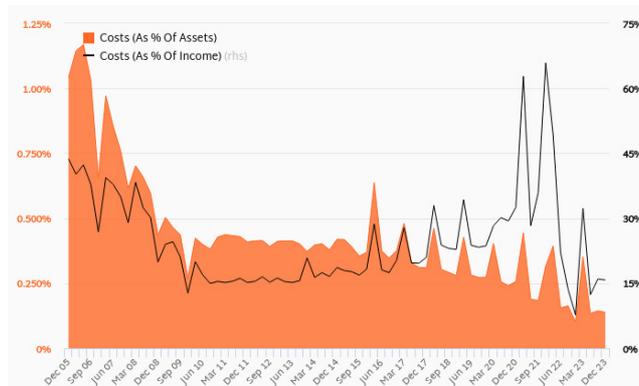


Source: Company Data, Helgi Library



Cost Efficiency

Costs As % Of Assets & Income



Source: Company Data, Helgi Library

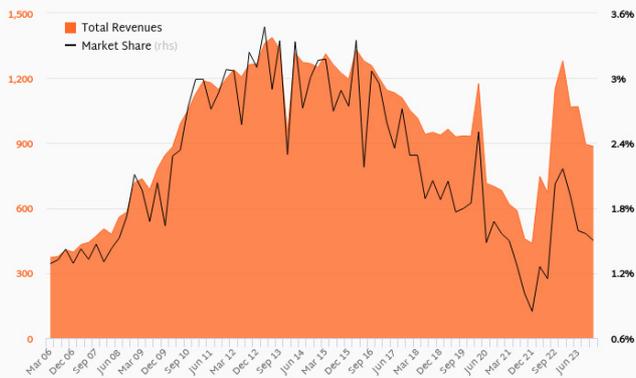




Hypotecní Banka – Market Share Development

Market Share in Bank Revenues

Total Revenues (CZK mil)

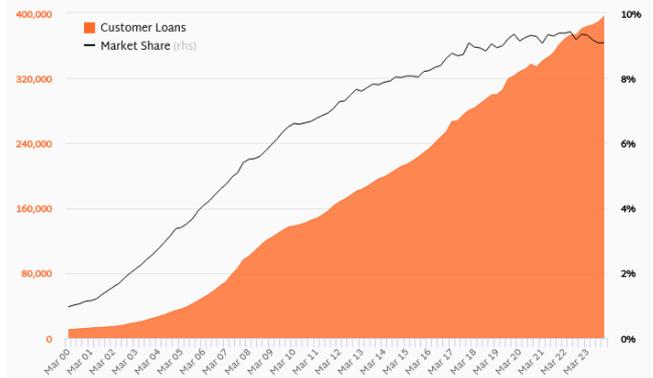


Source: Company Data, Helgi Library



Market Share in Bank Loans

Customer Loans (CZK bil) & Market Share (%)

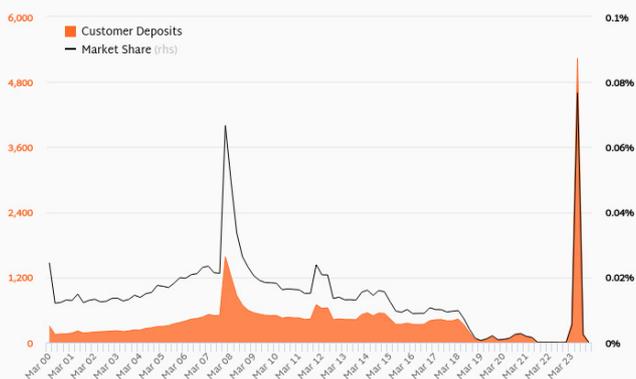


Source: Company Data, Helgi Library



Market Share in Bank Deposits

Customer Deposits (CZK bil)

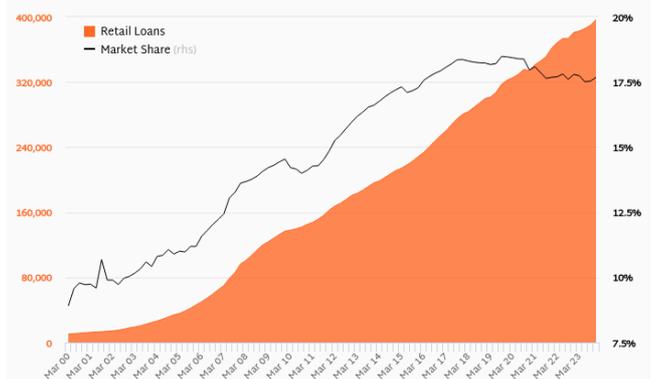


Source: Company Data, Helgi Library



Market Share in Retail Loans

Retail Loans (CZK bil) & Market Share (%)

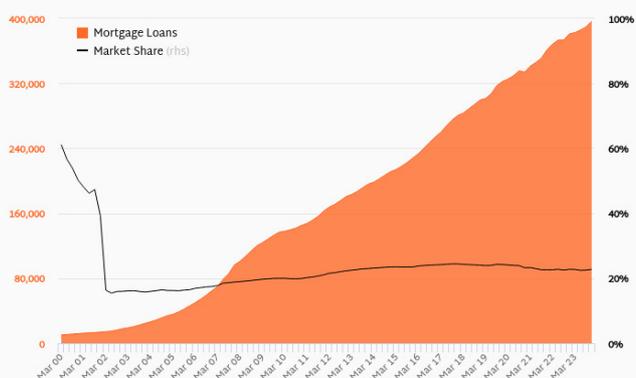


Source: Company Data, Helgi Library



Market Share in Mortgage Loans

Mortgage Loans (CZK mil) & Market Share (%)

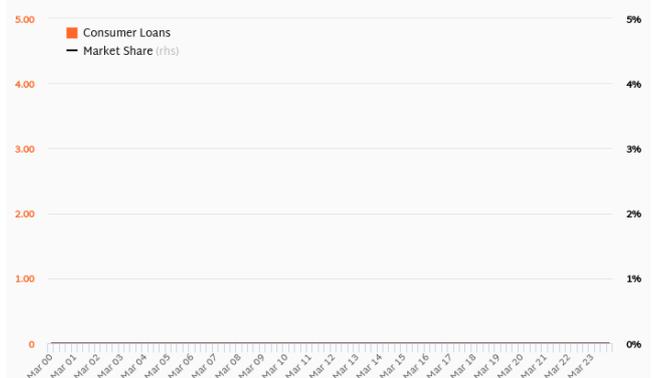


Source: Company Data, Helgi Library



Market Share in Consumer Loans

Consumer Loans (CZK mil)



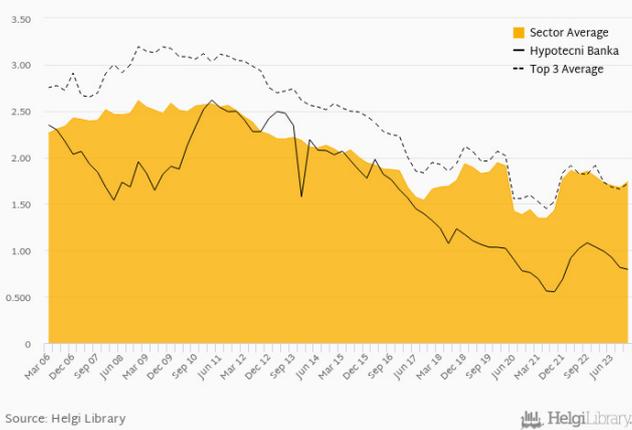
Source: Company Data, Helgi Library



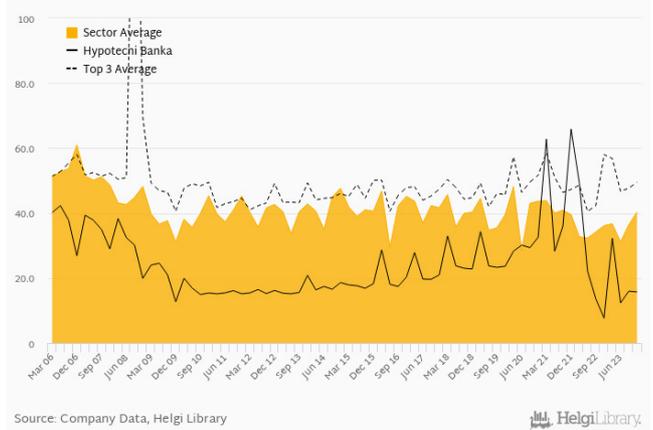


Hypotecni Banka – Comparison with Sector

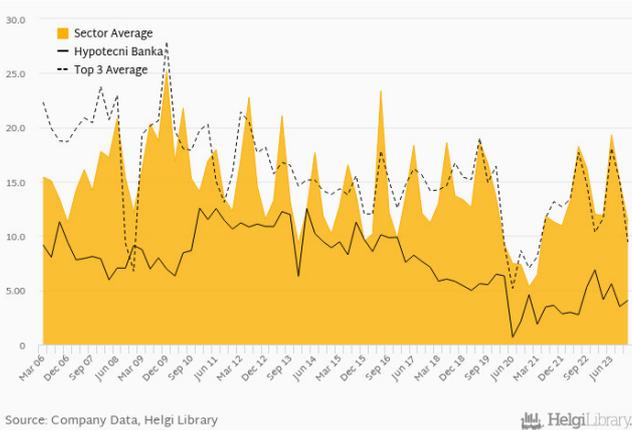
Hypotecni Banka – Net Interest Margin vs. Sector
Comparison with the Sector and Three Largest Banks in Czechia



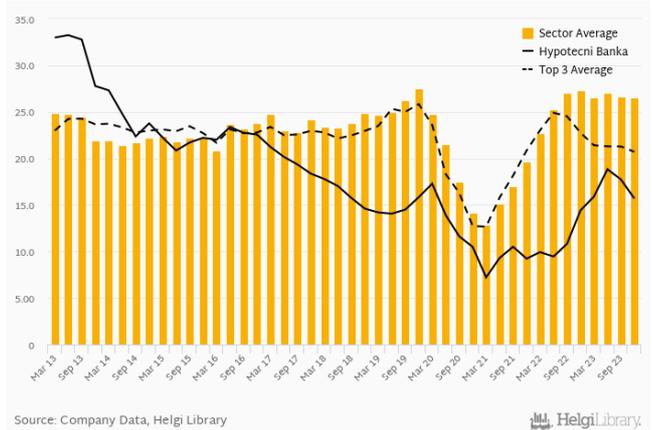
Hypotecni Banka – Cost to Income vs. Sector
Comparison with the Sector and Three Largest Banks in Czechia



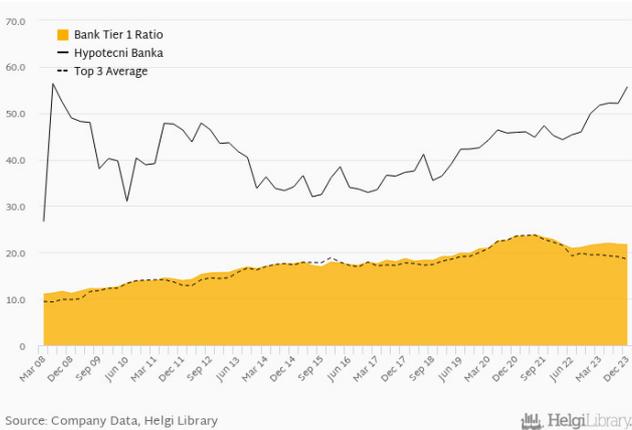
Hypotecni Banka – Return on Equity vs. Sector
Comparison with the Sector and Three Largest Banks in Czechia



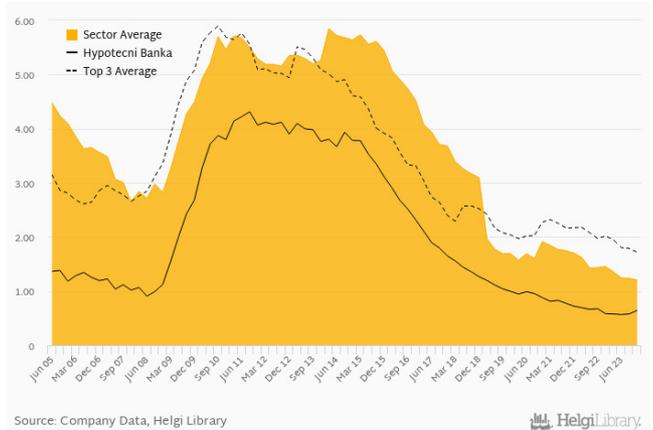
Hypotecni Banka – Adjusted ROE vs. Sector
Comparison with the Sector and Three Largest Banks in Czechia



Hypotecni Banka – Tier 1 Ratio vs. Sector
Comparison with the Sector and Three Largest Banks in Czechia



Hypotecni Banka – NPL Ratio vs. Sector
Comparison with the Sector and Three Largest Banks in Czechia



J&T Banka

Quarterly Results - 4Q2023

J&T Banka made a net profit of CZK 1,547 mil in the fourth quarter of 2023, up 332% when compared to the previous year. Total revenues increased 7.88% yoy to CZK 3,565 mil, ROE amounted to 15.9% and the NPL ratio stood at 3.68%. In the last three years, the bank grew its loans by 2.40% a year, revenues rose by 63.3% and net profit increased by 0% a year, on average.

- ✓ Revenues increased 7.88% yoy to CZK 3,565 mil in the fourth quarter of 2023. Interest income formed 70.5% of total revenues with the net interest margin increasing 0.306 pp to 3.57% of total assets. Fees added a further 12.0% to total revenue generated in 4Q2023, down from an average of 13.4% as seen in the previous two years.
- ✓ Operating costs grew by 49.2% yoy to CZK 986 mil, so cost to income ratio reached 27.7%, down by 6.15% compared to the previous two years. Staff accounted for 35.2% of total operating expenditures. At the end of fourth quarter of 2023, J&T Banka operated a network of 7 branches and 698 employees.
- ✓ Loans and deposits dropped by 0.834% and 5.17% qoq respectively, so loan to deposit ratio reached 46.3% at the end of 4Q2023. That's down from 65.0% the previous year. Equity reached 13.7% of assets and we assume that capital adequacy ratio amounted to 24.8% at the end of the fourth quarter of 2023.
- ✓ NPLs were 3.68% of total loans at the end of the quarter, on our estimates. Provisions covered 78.4% of non-performing loans.
- ✓ When compared to selected peers, J&T Banka was 6.10 pp more profitable in terms of ROE, achieved 21.3 pp better cost efficiency when measured by cost to income ratio and grew its loans by 12.1 pp slower based on a last year comparison.

Sector:
Banking

Country:
Czechia

Employees:
698

Clients:
N/A

Branches:
7

ATMs:
N/A

Bank Cards:
N/A

Capital Adequacy Ratio:
24.8%*

Tier 1 Ratio:
16.7%*

Data tells a story

| KEY FIGURES | | | | | | | | | |
|-------------|----------|---------|------------|--------|------|---------|--------|----------|-----------|
| | REVENUES | REVENUE | NET PROFIT | PROFIT | ROE | COST TO | LOAN / | EQUITY / | NPL RATIO |
| | CZK mil | % | CZK mil | % | % | % | % | % | % |
| 4Q2023 | 3,565 | 7.88 | 1,547 | 332 | 15.9 | 27.7 | 46.3 | 13.7 | 3.68 |
| 2022 | 10,624 | 104 | 4,120 | 182 | 14.1 | 28.3 | 65.0 | 15.9 | 4.82 |
| 2021 | 5,213 | 7.26 | 1,459 | 38.0 | 6.58 | 45.5 | 59.1 | 12.1 | 5.94 |
| 2020 | 4,860 | -12.7 | 1,057 | -63.3 | 5.17 | 47.1 | 70.5 | 12.6 | 4.85 |
| 2019 | 5,567 | 12.4 | 2,879 | 87.7 | 14.9 | 42.9 | 58.5 | 14.1 | 5.27 |
| 2018 | 4,954 | -12.3 | 1,534 | -32.1 | 8.06 | 42.2 | 59.3 | 12.9 | 9.08 |
| 2017 | 5,652 | 21.2 | 2,260 | 117 | 11.7 | 40.8 | 75.4 | 13.6 | 10.7 |

Source: Company Data, Helgi Library *Estimate



J&T Banka – Financials

| INCOME STATEMENT | | Mar 22 | Jun 22 | Sep 22 | Dec 22 | Mar 23 | Jun 23 | Sep 23 | Dec 23 |
|---------------------|---------|--------|--------|--------|--------|--------|--------|--------|--------|
| Interest Income | CZK mil | 2,081 | 2,496 | 3,109 | 3,270 | 3,509 | 4,246 | 4,540 | 4,975 |
| Interest Cost | CZK mil | 718 | 1,021 | 1,188 | 1,387 | 1,634 | 1,907 | 2,123 | 2,461 |
| Net Interest Income | CZK mil | 1,362 | 1,475 | 1,921 | 1,883 | 1,875 | 2,339 | 2,418 | 2,514 |
| Net Fee Income | CZK mil | 300 | 316 | 354 | 444 | 352 | 394 | 274 | 430 |
| Other Income | CZK mil | 553 | -595 | 1,392 | 978 | 511 | 1,166 | 307 | 622 |
| Total Revenues | CZK mil | 2,215 | 1,197 | 3,666 | 3,305 | 2,738 | 3,899 | 2,998 | 3,565 |
| Staff Cost | CZK mil | 334 | 337 | 365 | 319 | 382 | 424 | 410 | 347 |
| Depreciation | CZK mil | 52.9 | 52.6 | 52.8 | 53.4 | 56.1 | 57.2 | 57.8 | 39.9 |
| Other Cost | CZK mil | 311 | 310 | 288 | 289 | 407 | 401 | 384 | 599 |
| Operating Cost | CZK mil | 698 | 699 | 705 | 661 | 845 | 882 | 852 | 986 |
| Operating Profit | CZK mil | 1,517 | 498 | 2,961 | 2,643 | 1,893 | 3,016 | 2,146 | 2,579 |
| Provisions | CZK mil | -50.8 | 157 | 82.8 | 1,533 | 287 | 714 | -12.9 | 817 |
| Pre-Tax Profit | CZK mil | 1,468 | 353 | 2,839 | 687 | 1,606 | 2,302 | 2,159 | 1,762 |
| Net Profit | CZK mil | 1,166 | 318 | 2,277 | 358 | 1,161 | 1,906 | 1,707 | 1,547 |

| BALANCE SHEET | | Mar 22 | Jun 22 | Sep 22 | Dec 22 | Mar 23 | Jun 23 | Sep 23 | Dec 23 |
|-------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Cash & Cash Equivalents | CZK mil | 69,038 | 72,451 | 75,428 | 76,804 | 102,105 | 111,990 | 124,177 | 139,968 |
| Interbank Loans | CZK mil | 1,107 | 912 | 696 | 487 | 541 | 418 | 325 | 271 |
| Customer Loans | CZK mil | 95,077 | 97,235 | 99,799 | 103,644 | 99,898 | 100,785 | 101,114 | 100,270 |
| Investments | CZK mil | 14,583 | 14,687 | 29,047 | 24,596 | 13,917 | 17,386 | 18,064 | 29,477 |
| Property and Equipment | CZK mil | 1,685 | 1,648 | 1,611 | 1,653 | 1,630 | 1,499 | 1,372 | 1,451 |
| Intangible Assets | CZK mil | 147 | 156 | 156 | 204 | 197 | 207 | 81.9 | 88.0 |
| Total Assets | CZK mil | 208,916 | 245,007 | 241,188 | 220,172 | 252,079 | 254,008 | 273,743 | 289,436 |
| Shareholders' Equity | CZK mil | 24,512 | 26,937 | 29,671 | 35,054 | 35,810 | 36,686 | 38,213 | 39,690 |
| Liabilities | CZK mil | 184,404 | 218,070 | 211,517 | 185,118 | 216,268 | 217,322 | 235,530 | 249,746 |
| Interbank Borrowing | CZK mil | 5,675 | 6,492 | 7,465 | 8,520 | 7,704 | 8,108 | 8,322 | 8,256 |
| Customer Deposits | CZK mil | 161,170 | 191,296 | 178,788 | 159,575 | 190,474 | 191,824 | 206,075 | 216,733 |
| Issued Debt Securities | CZK mil | 305 | 354 | 436 | 557 | 2,165 | 2,769 | 3,547 | 4,543 |
| Other Liabilities | CZK mil | 17,254 | 19,928 | 24,829 | 16,466 | 15,926 | 14,622 | 17,587 | 20,214 |

| RATIOS | | Mar 22 | Jun 22 | Sep 22 | Dec 22 | Mar 23 | Jun 23 | Sep 23 | Dec 23 |
|------------------------------------|---|--------|--------|--------|--------|--------|--------|--------|--------|
| ROE | % | 19.4 | 4.95 | 32.2 | 4.43 | 13.1 | 21.0 | 18.2 | 15.9 |
| ROA | % | 2.31 | 0.561 | 3.75 | 0.622 | 1.97 | 3.01 | 2.59 | 2.20 |
| Costs (As % Of Assets) | % | 1.38 | 1.23 | 1.16 | 1.15 | 1.43 | 1.39 | 1.29 | 1.40 |
| Costs (As % Of Income) | % | 31.5 | 58.4 | 19.2 | 20.0 | 30.9 | 22.6 | 28.4 | 27.7 |
| Capital Adequacy Ratio | % | 17.6 | 19.1 | 22.4 | 20.4 | 23.8 | 24.2 | 25.2 | 24.8 |
| Net Interest Margin | % | 2.70 | 2.60 | 3.16 | 3.26 | 3.18 | 3.70 | 3.66 | 3.57 |
| Interest Income (As % Of Revenues) | % | 61.5 | 123 | 52.4 | 57.0 | 68.5 | 60.0 | 80.6 | 70.5 |
| Fee Income (As % Of Revenues) | % | 13.5 | 26.4 | 9.65 | 13.4 | 12.9 | 10.1 | 9.12 | 12.0 |
| Staff Cost (As % Of Total Cost) | % | 47.8 | 48.2 | 51.7 | 48.3 | 45.2 | 48.1 | 48.1 | 35.2 |
| Equity (As % Of Assets) | % | 11.7 | 11.0 | 12.3 | 15.9 | 14.2 | 14.4 | 14.0 | 13.7 |
| Loans (As % Of Deposits) | % | 59.0 | 50.8 | 55.8 | 65.0 | 52.4 | 52.5 | 49.1 | 46.3 |
| Loans (As % Assets) | % | 45.5 | 39.7 | 41.4 | 47.1 | 39.6 | 39.7 | 36.9 | 34.6 |
| NPLs (As % Of Loans) | % | 4.98 | 4.94 | 4.78 | 4.53 | 4.32 | 4.12 | 3.90 | 3.68 |
| Provisions (As % Of NPLs) | % | 66.0 | 66.7 | 67.9 | 72.6 | 72.1 | 74.2 | 76.7 | 78.4 |

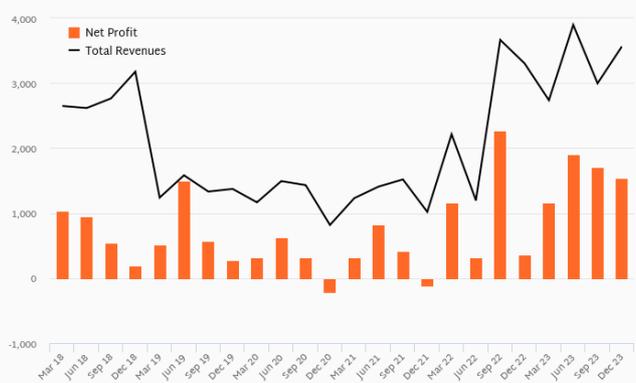
Source: Company Data, Helgi Library



J&T Banka in Pictures

Revenue & Profitability

Net Profit (CZK mil) & Total Revenues (CZK mil)

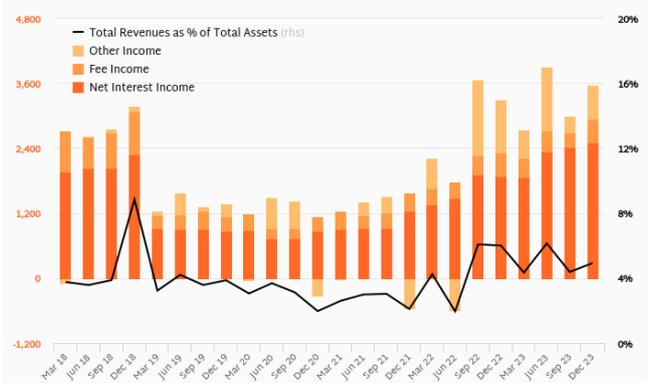


Source: Company Data, Helgi Library



Revenue Breakdown

Revenue by Type of Income (CZK mil)

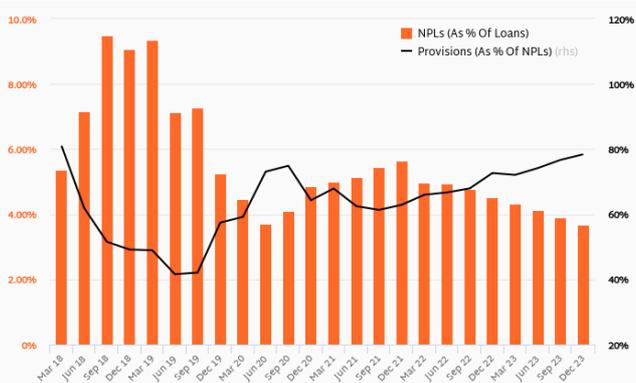


Source: Company Data, Helgi Library



Asset Quality

NPLs (As % Of Loans) & Provisions (As % Of NPLs)



Source: Company Data, Helgi Library



Loan Breakdown

Loans by Type (CZK mil)

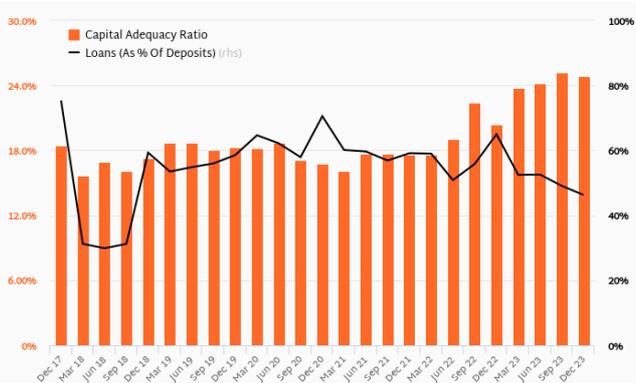


Source: Company Data, Helgi Library



Capital & Liquidity

Capital Adequacy Ratio & Loans (As % Of Deposits)

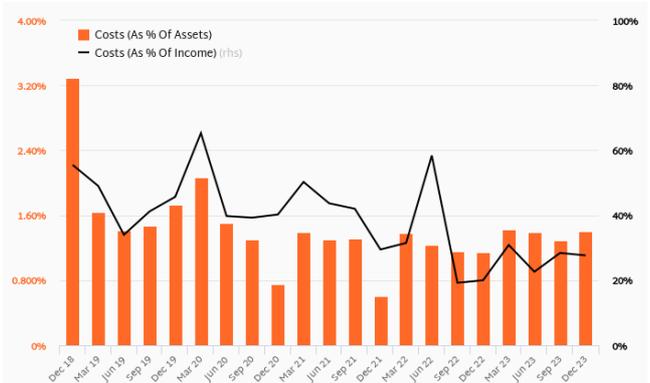


Source: Company Data, Helgi Library



Cost Efficiency

Costs As % Of Assets & Income



Source: Company Data, Helgi Library

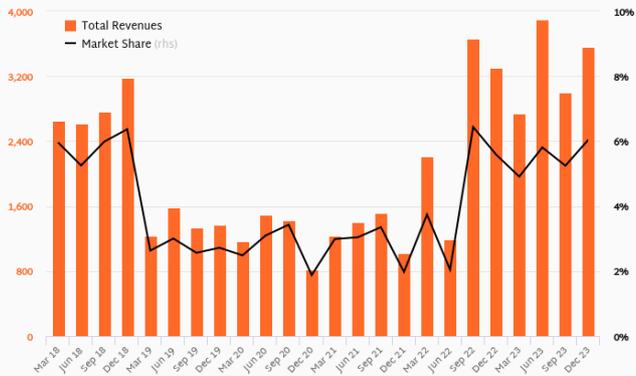




J&T Banka – Market Share Development

Market Share in Bank Revenues

Total Revenues (CZK mil)

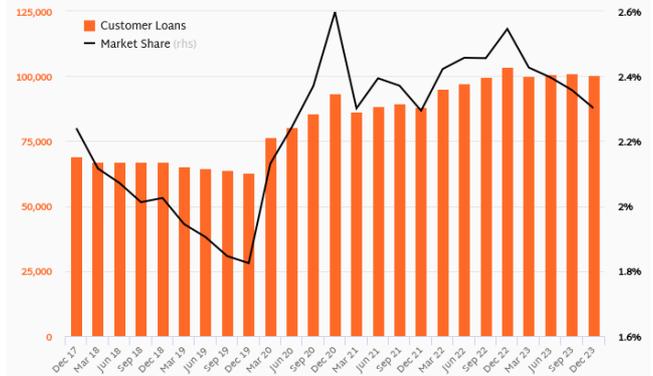


Source: Company Data, Helgi Library



Market Share in Bank Loans

Customer Loans (CZK bil) & Market Share (%)

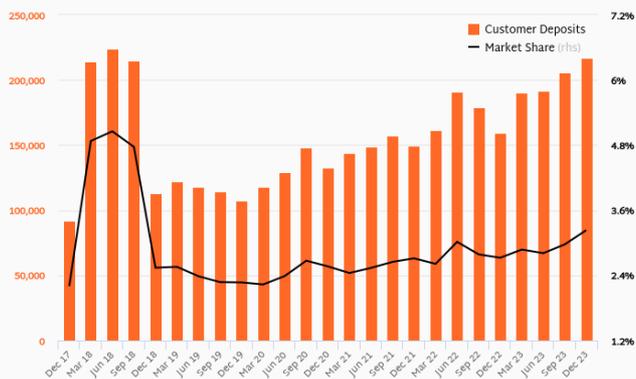


Source: Company Data, Helgi Library



Market Share in Bank Deposits

Customer Deposits (CZK bil)



Source: Company Data, Helgi Library



Market Share in Retail Loans

Retail Loans (CZK bil) & Market Share (%)



Source: Company Data, Helgi Library

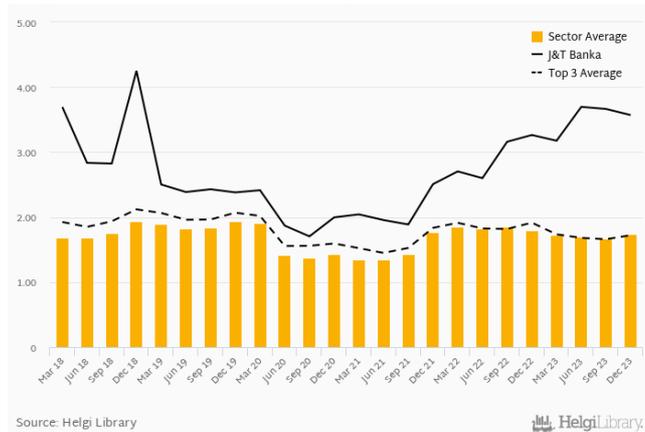




J&T Banka – Comparison with Sector

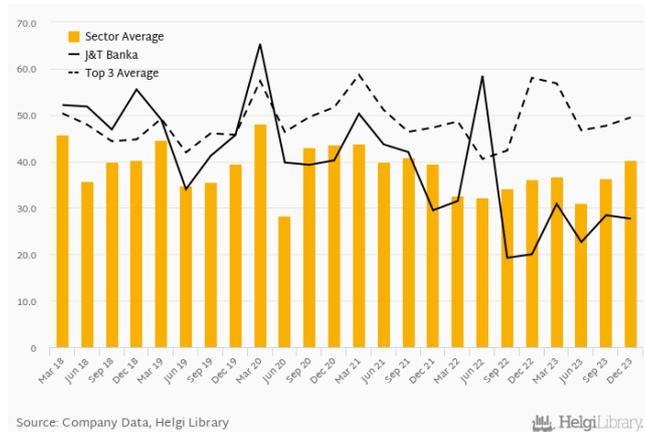
J&T Banka – Net Interest Margin vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia



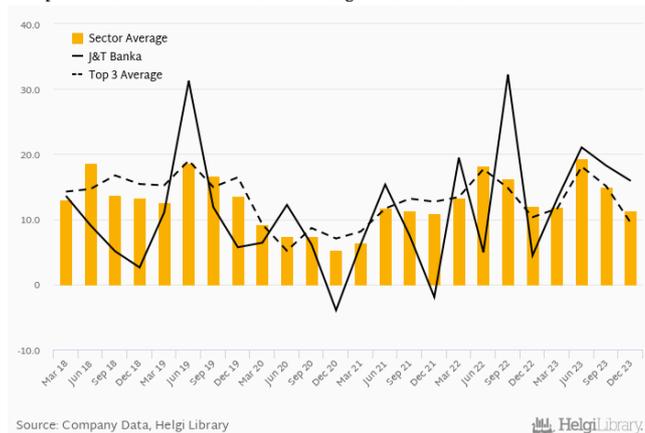
J&T Banka – Cost to Income vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia



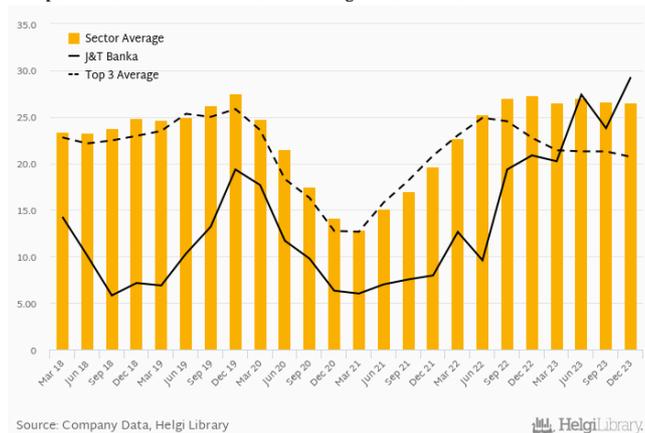
J&T Banka – Return on Equity vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia



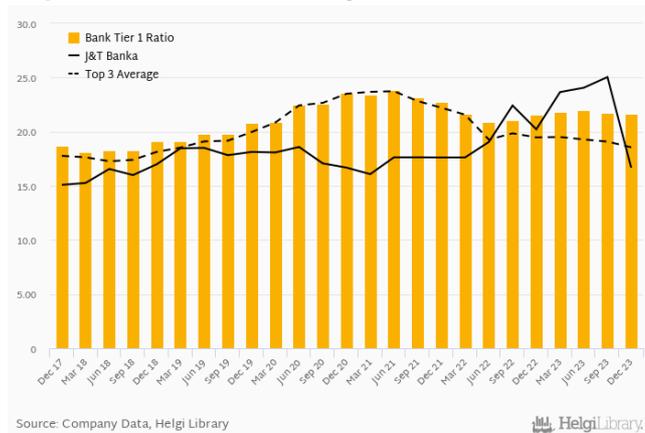
J&T Banka – Adjusted ROE vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia



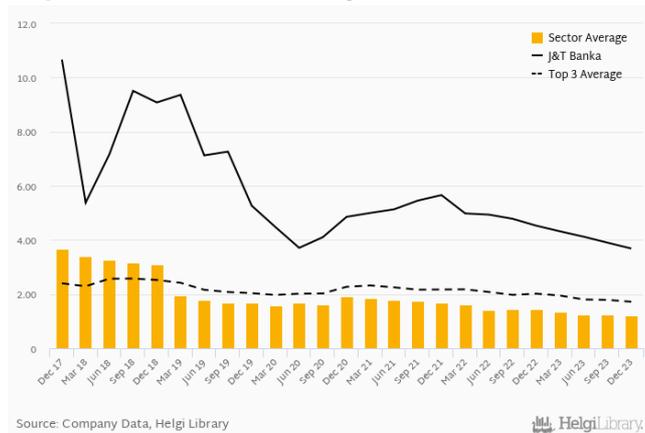
J&T Banka – Tier 1 Ratio vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia



J&T Banka – NPL Ratio vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia



Air Bank

Quarterly Results - 4Q2023

Air Bank made a net profit of CZK 524 mil in the fourth quarter of 2023, down 8.01% when compared to the previous year. Total revenues decreased 5.29% yoy to CZK 1,508 mil, ROE amounted to 14.2% and the NPL ratio stood at 1.31%. In the last three years, the bank grew its loans by 17.7% a year, revenues rose by 21.4% and net profit increased by 42.3% a year, on average.

- ✓ Revenues decreased 5.29% yoy to CZK 1,508 mil in the fourth quarter of 2023. Interest income formed 79.0% of total revenues with the net interest margin decreasing 0.074 pp to 2.97% of total assets. Fees added a further 10.6% to total revenue generated in 4Q2023, up from an average of 9.95% as seen in the previous two years.
- ✓ Operating costs grew by 12.6% yoy to CZK 714 mil, so cost to income ratio reached 47.4%, up by 19.4% compared to the previous two years. Staff accounted for 40.8% of total operating expenditures. At the end of fourth quarter of 2023, Air Bank operated a network of 32 branches and 1,013 employees.
- ✓ Loans and deposits grew by 0% and 2.77% qoq respectively, so loan to deposit ratio reached 70.6% at the end of 4Q2023. That's up from 62.8% the previous year. Equity reached 9.20% of assets and we assume that capital adequacy ratio amounted to 15.8% at the end of the fourth quarter of 2023.
- ✓ NPLs were 1.31% of total loans at the end of the quarter, on our estimates. Provisions covered 151% of non-performing loans.
- ✓ When compared to selected peers, Air Bank was 4.40 pp more profitable in terms of ROE, achieved 1.60 pp better cost efficiency when measured by cost to income ratio and grew its loans by 9.49 pp faster based on a last year comparison.

| | |
|--------------------------------|---------|
| Sector: | Banking |
| Country: | Czechia |
| Employees: | 1,013 |
| Clients: | N/A |
| Branches: | 32 |
| ATMs: | N/A |
| Bank Cards: | N/A |
| Capital Adequacy Ratio: | 15.8%* |
| Tier 1 Ratio: | 15.5%* |

Data tells a story

| KEY FIGURES | | | | | | | | | |
|-------------|----------|----------------|------------|---------------|------|----------------|-----------------|-----------------|-----------|
| | REVENUES | REVENUE GROWTH | NET PROFIT | PROFIT GROWTH | ROE | COST TO INCOME | LOAN / DEPOSITS | EQUITY / ASSETS | NPL RATIO |
| | CZK mil | % | CZK mil | % | % | % | % | % | % |
| 4Q2023 | 1,508 | -5.29 | 524 | -8.01 | 14.2 | 47.4 | 70.6 | 9.20 | 1.31 |
| 2022 | 8,249 | 86.4 | 2,947 | 58.3 | 23.5 | 42.3 | 62.4 | 8.15 | 5.13 |
| 2021 | 4,426 | 15.0 | 1,862 | 41.5 | 16.0 | 50.6 | 52.2 | 8.56 | 3.25 |
| 2020 | 3,848 | 4.37 | 1,316 | -14.8 | 12.8 | 45.3 | 47.5 | 7.81 | 3.19 |
| 2019 | 3,687 | 26.5 | 1,544 | 42.7 | 17.4 | 46.2 | 51.9 | 8.28 | 1.69 |
| 2018 | 2,914 | -0.817 | 1,082 | -3.82 | 14.8 | 55.5 | 44.9 | 6.96 | 2.29 |
| 2017 | 2,938 | 17.1 | 1,125 | 148 | 18.4 | 52.7 | 43.3 | 6.79 | 2.98 |

Source: Company Data, Helgi Library *Estimate



Air Bank – Financials

| INCOME STATEMENT | | Mar 22 | Jun 22 | Sep 22 | Dec 22 | Mar 23 | Jun 23 | Sep 23 | Dec 23 |
|---------------------|---------|--------|--------|--------|--------|--------|--------|--------|--------|
| Interest Income | CZK mil | 1,895 | 2,538 | 2,101 | 1,936 | 2,310 | 2,505 | 1,700 | 2,231 |
| Interest Cost | CZK mil | 752 | 1,248 | 762 | 772 | 1,229 | 1,378 | 506 | 1,040 |
| Net Interest Income | CZK mil | 1,143 | 1,289 | 1,339 | 1,164 | 1,080 | 1,127 | 1,193 | 1,191 |
| Net Fee Income | CZK mil | 121 | 142 | 132 | 225 | 146 | 155 | 147 | 159 |
| Other Income | CZK mil | 99.6 | 58.0 | 184 | 203 | 171 | 558 | 179 | 158 |
| Total Revenues | CZK mil | 1,363 | 1,489 | 1,655 | 1,592 | 1,397 | 1,841 | 1,519 | 1,508 |
| Staff Cost | CZK mil | 221 | 216 | 220 | 231 | 238 | 245 | 250 | 292 |
| Depreciation | CZK mil | 128 | 129 | 130 | 130 | 133 | 135 | 137 | 139 |
| Other Cost | CZK mil | 198 | 235 | 209 | 273 | 233 | 246 | 266 | 284 |
| Operating Cost | CZK mil | 547 | 580 | 559 | 634 | 604 | 625 | 652 | 714 |
| Operating Profit | CZK mil | 816 | 909 | 1,096 | 958 | 793 | 1,216 | 867 | 793 |
| Provisions | CZK mil | 19.8 | 104 | 193 | 250 | 111 | 148 | 195 | 195 |
| Pre-Tax Profit | CZK mil | 796 | 806 | 902 | 708 | 682 | 1,067 | 673 | 598 |
| Net Profit | CZK mil | 644 | 647 | 727 | 569 | 551 | 936 | 551 | 524 |

| BALANCE SHEET | | Mar 22 | Jun 22 | Sep 22 | Dec 22 | Mar 23 | Jun 23 | Sep 23 | Dec 23 |
|-------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Cash & Cash Equivalents | CZK mil | 11,587 | 4,195 | 4,427 | 24,832 | 4,176 | 4,744 | 4,864 | 17,471 |
| Interbank Loans | CZK mil | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Customer Loans | CZK mil | 72,300 | 76,250 | 80,250 | 80,989 | 85,224 | 89,398 | 95,865 | 95,865 |
| Investments | CZK mil | 38,321 | 37,460 | 41,246 | 41,649 | 37,125 | 33,822 | 37,885 | 41,195 |
| Property and Equipment | CZK mil | 479 | 448 | 419 | 474 | 495 | 485 | 476 | 476 |
| Intangible Assets | CZK mil | 1,554 | 1,550 | 1,536 | 1,552 | 1,546 | 1,550 | 1,551 | 1,609 |
| Total Assets | CZK mil | 148,692 | 149,588 | 153,928 | 152,004 | 152,530 | 155,399 | 157,489 | 163,263 |
| Shareholders' Equity | CZK mil | 13,066 | 11,162 | 11,887 | 12,458 | 13,009 | 13,947 | 14,497 | 15,023 |
| Liabilities | CZK mil | 135,626 | 138,426 | 142,041 | 139,546 | 139,521 | 141,452 | 142,992 | 148,240 |
| Interbank Borrowing | CZK mil | 0 | 0 | 0 | 6,847 | 0 | 0 | 0 | 8,037 |
| Customer Deposits | CZK mil | 130,138 | 128,042 | 131,208 | 129,010 | 128,054 | 131,009 | 132,162 | 135,824 |
| Issued Debt Securities | CZK mil | 296 | 299 | 303 | 1,599 | 1,626 | 1,633 | 1,845 | 1,789 |
| Other Liabilities | CZK mil | 5,192 | 10,085 | 10,530 | 2,090 | 9,840 | 8,810 | 8,985 | 2,590 |

| RATIOS | | Mar 22 | Jun 22 | Sep 22 | Dec 22 | Mar 23 | Jun 23 | Sep 23 | Dec 23 |
|------------------------------------|---|--------|--------|--------|--------|--------|--------|--------|--------|
| ROE | % | 20.2 | 21.4 | 25.2 | 18.7 | 17.3 | 27.8 | 15.5 | 14.2 |
| ROA | % | 1.75 | 1.73 | 1.92 | 1.49 | 1.45 | 2.43 | 1.41 | 1.31 |
| Costs (As % Of Assets) | % | 1.49 | 1.56 | 1.47 | 1.66 | 1.59 | 1.62 | 1.67 | 1.78 |
| Costs (As % Of Income) | % | 40.1 | 38.9 | 33.8 | 39.8 | 43.3 | 34.0 | 42.9 | 47.4 |
| Capital Adequacy Ratio | % | 17.8 | 17.8 | 17.0 | 16.6 | 16.5 | 16.9 | 16.4 | 15.8 |
| Net Interest Margin | % | 3.10 | 3.46 | 3.53 | 3.04 | 2.84 | 2.93 | 3.05 | 2.97 |
| Interest Income (As % Of Revenues) | % | 83.8 | 86.6 | 80.9 | 73.1 | 77.3 | 61.2 | 78.5 | 79.0 |
| Fee Income (As % Of Revenues) | % | 8.85 | 9.52 | 7.98 | 14.1 | 10.4 | 8.43 | 9.65 | 10.6 |
| Staff Cost (As % Of Total Cost) | % | 40.3 | 37.3 | 39.3 | 36.4 | 39.4 | 39.2 | 38.3 | 40.8 |
| Equity (As % Of Assets) | % | 8.79 | 7.46 | 7.72 | 8.20 | 8.53 | 8.97 | 9.21 | 9.20 |
| Loans (As % Of Deposits) | % | 55.6 | 59.6 | 61.2 | 62.8 | 66.6 | 68.2 | 72.5 | 70.6 |
| Loans (As % Assets) | % | 48.6 | 51.0 | 52.1 | 53.3 | 55.9 | 57.5 | 60.9 | 58.7 |
| NPLs (As % Of Loans) | % | 0.851 | 0.874 | 0.950 | 1.14 | 1.15 | 1.18 | 1.20 | 1.31 |
| Provisions (As % Of NPLs) | % | 118 | 117 | 115 | 147 | 144 | 141 | 138 | 151 |

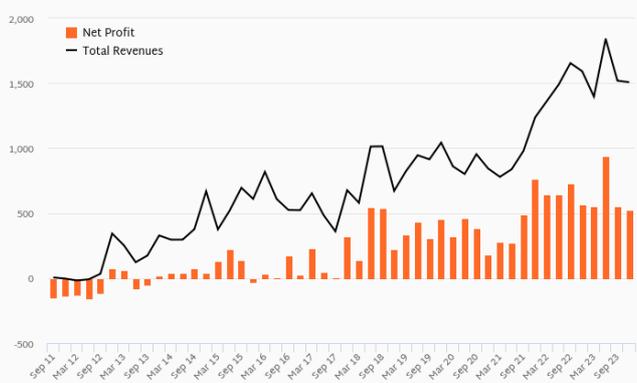
Source: Company Data, Helgi Library



Air Bank in Pictures

Revenue & Profitability

Net Profit (CZK mil) & Total Revenues (CZK mil)

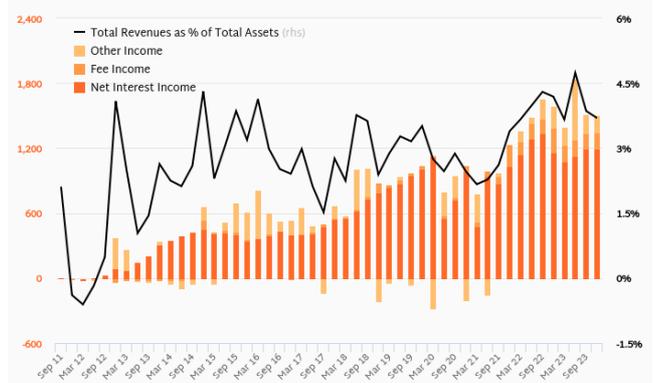


Source: Company Data, Helgi Library



Revenue Breakdown

Revenue by Type of Income (CZK mil)

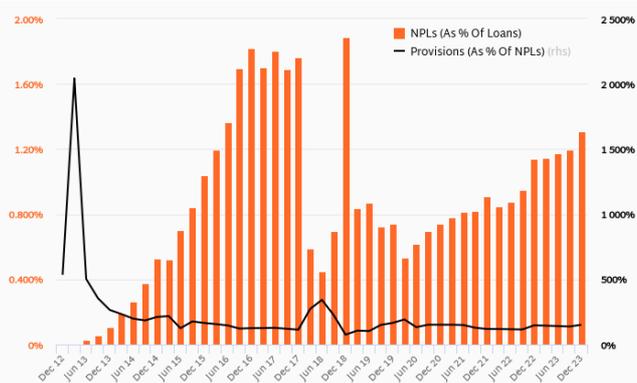


Source: Company Data, Helgi Library



Asset Quality

NPLs (As % Of Loans) & Provisions (As % Of NPLs)

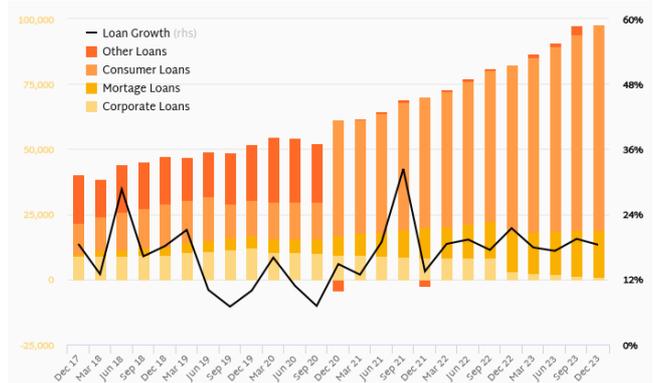


Source: Company Data, Helgi Library



Loan Breakdown

Loans by Type (CZK mil)

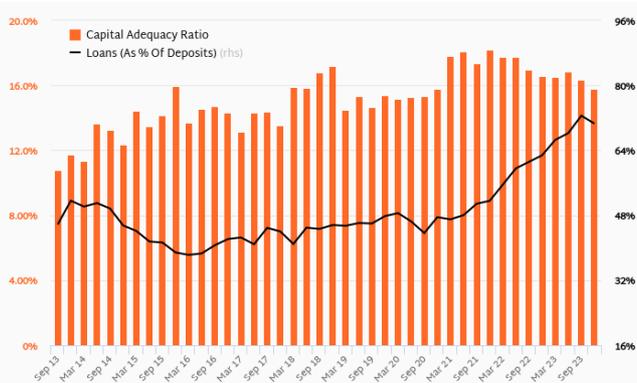


Source: Company Data, Helgi Library



Capital & Liquidity

Capital Adequacy Ratio & Loans (As % Of Deposits)

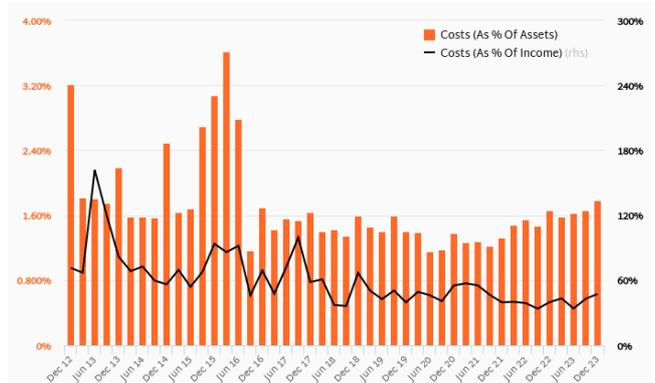


Source: Company Data, Helgi Library



Cost Efficiency

Costs As % Of Assets & Income



Source: Company Data, Helgi Library

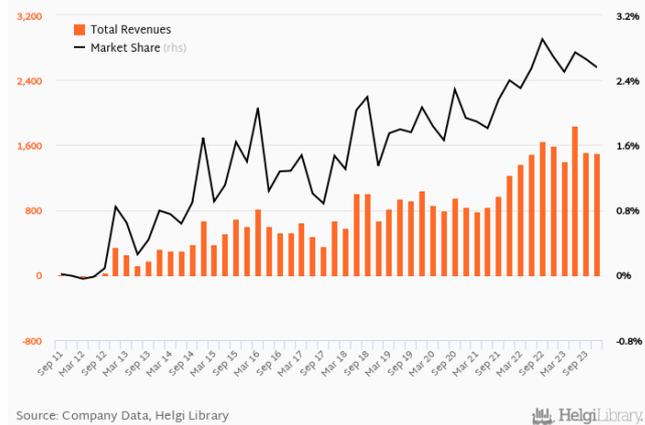




Air Bank – Market Share Development

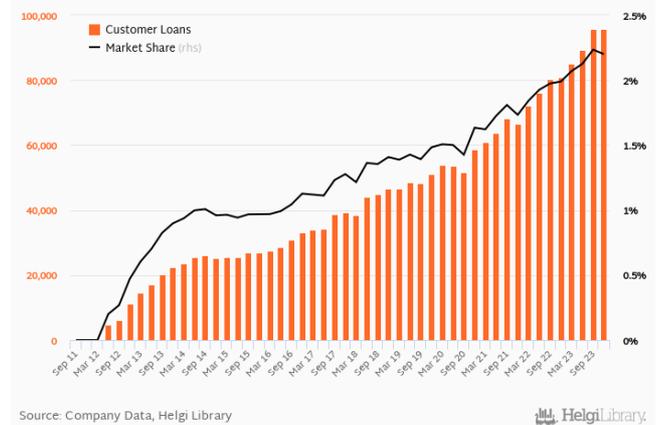
Market Share in Bank Revenues

Total Revenues (CZK mil)



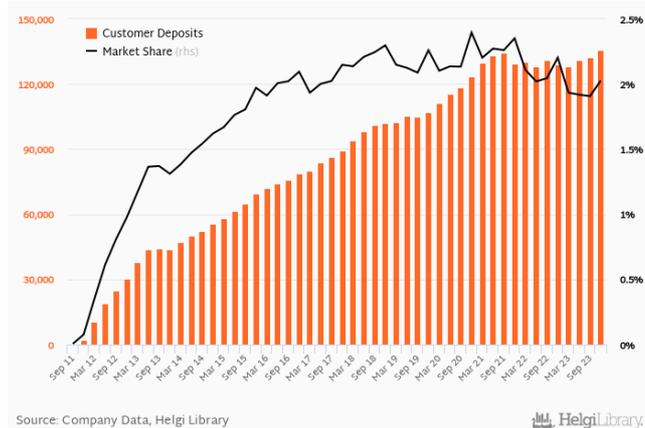
Market Share in Bank Loans

Customer Loans (CZK bil) & Market Share (%)



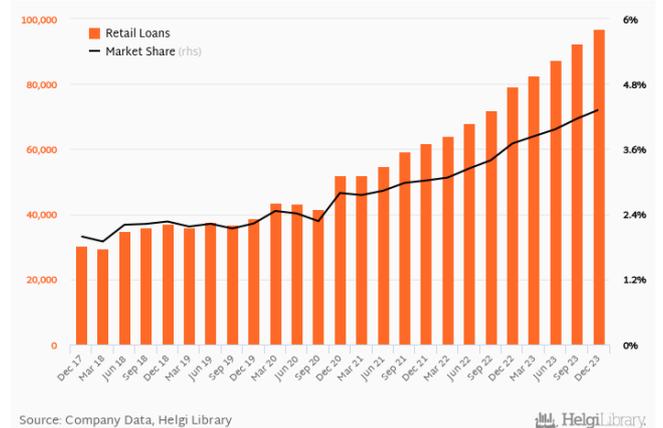
Market Share in Bank Deposits

Customer Deposits (CZK bil)



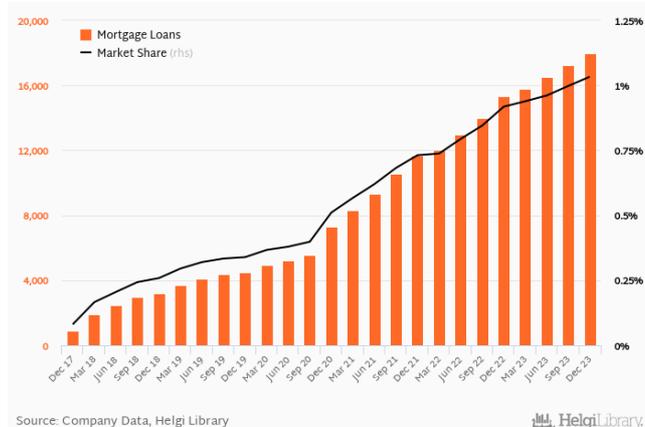
Market Share in Retail Loans

Retail Loans (CZK bil) & Market Share (%)



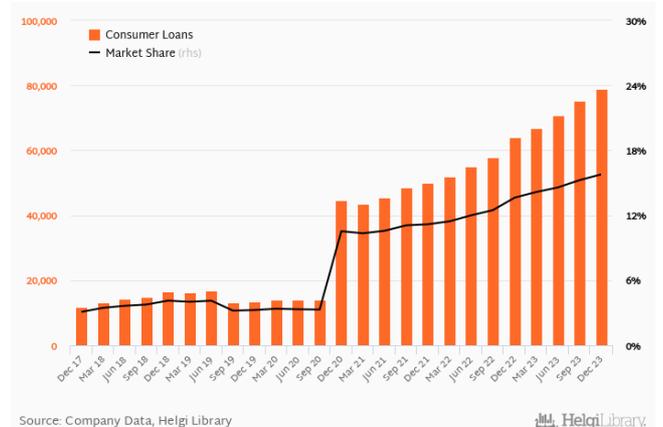
Market Share in Mortgage Loans

Mortgage Loans (CZK mil) & Market Share (%)



Market Share in Consumer Loans

Consumer Loans (CZK mil)

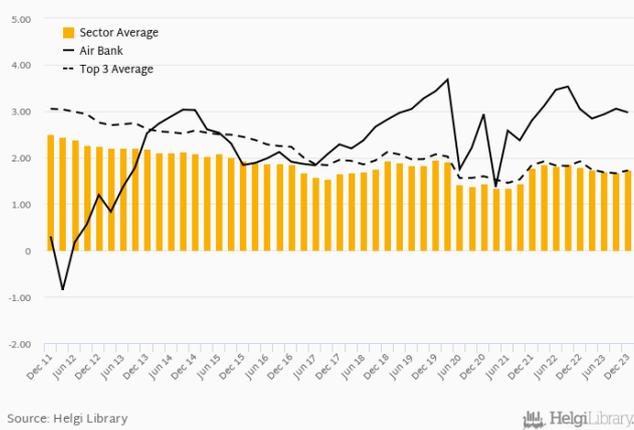




Air Bank – Comparison with Sector

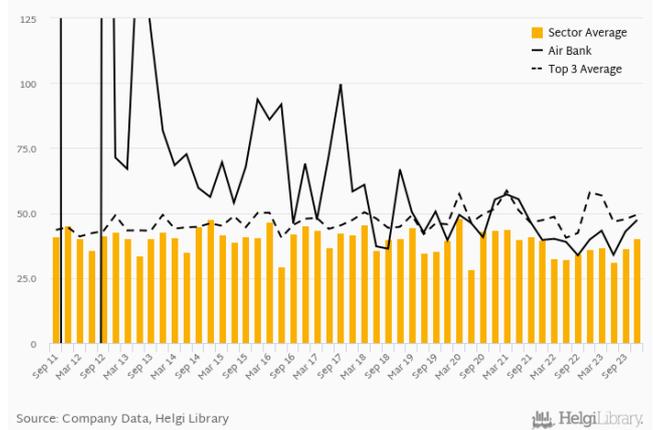
Air Bank – Net Interest Margin vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia



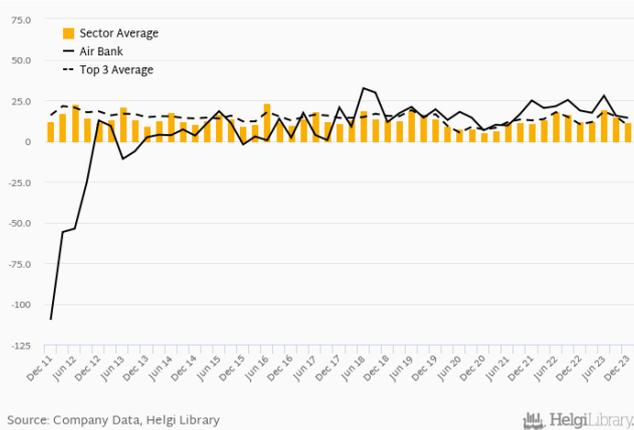
Air Bank – Cost to Income vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia



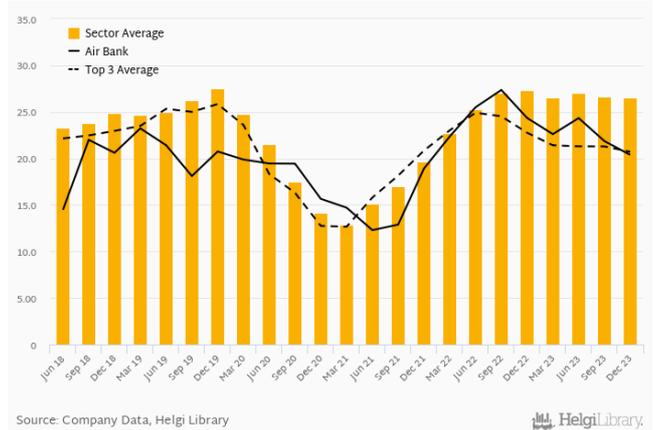
Air Bank – Return on Equity vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia



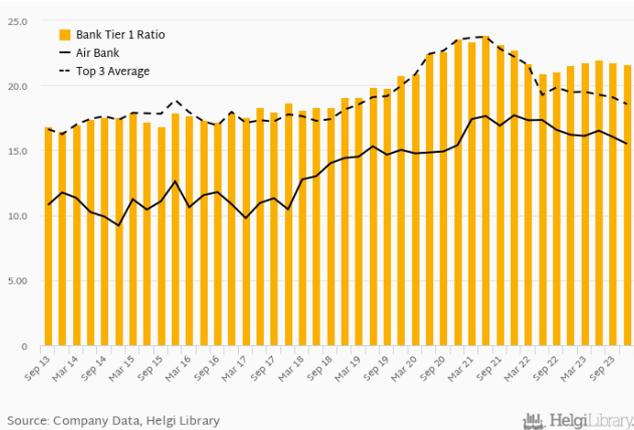
Air Bank – Adjusted ROE vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia



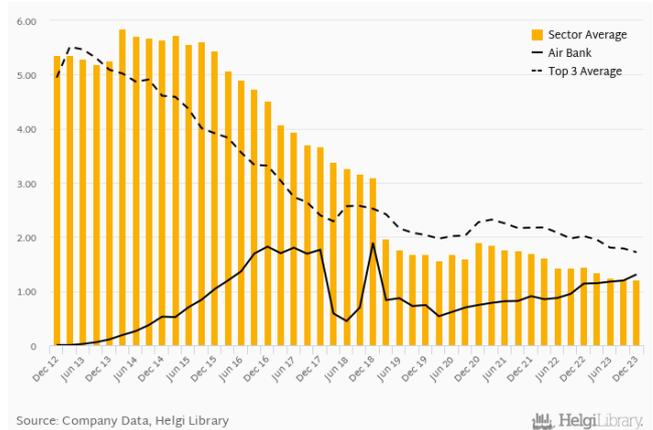
Air Bank – Tier 1 Ratio vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia



Air Bank – NPL Ratio vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia



Banka Creditas

Quarterly Results - 4Q2023

Banka Creditas made a net profit of CZK 232 mil in the fourth quarter of 2023, up 1% when compared to the previous year. Total revenues increased 50.2% yoy to CZK 659 mil, ROE amounted to 10.1% and the NPL ratio stood at 2.74%. In the last three years, the bank grew its loans by 26.4% a year, revenues rose by 27.6% and net profit increased by 45.3% a year, on average.

- ✓ Revenues increased 50.2% yoy to CZK 659 mil in the fourth quarter of 2023. Interest income formed 57.6% of total revenues with the net interest margin decreasing 0.127 pp to 1.20% of total assets. Fees added a further 4.24% to total revenue generated in 4Q2023, up from an average of 2.30% as seen in the previous two years.
- ✓ Operating costs grew by 11.4% yoy to CZK 393 mil, so cost to income ratio reached 59.6%, down by 35.1% compared to the previous two years. Staff accounted for 36.2% of total operating expenditures. At the end of fourth quarter of 2023, Banka Creditas operated a network of 37 branches and 453 employees.
- ✓ Loans and deposits grew by 4.27% and 2.7% qoq respectively, so loan to deposit ratio reached 27.5% at the end of 4Q2023. That's down from 29.0% the previous year. Equity reached 7.89% of assets and we assume that capital adequacy ratio amounted to 33.8% at the end of the fourth quarter of 2023.
- ✓ NPLs were 2.74% of total loans at the end of the quarter, on our estimates. Provisions covered 42.2% of non-performing loans.
- ✓ When compared to selected peers, Banka Creditas was 0.307 pp more profitable in terms of ROE, achieved 10.6 pp worse cost efficiency when measured by cost to income ratio and grew its loans by 18.9 pp faster based on a last year comparison.

| | |
|--------------------------------|---------|
| Sector: | Banking |
| Country: | Czechia |
| Employees: | 453 |
| Clients: | N/A |
| Branches: | 37 |
| ATMs: | N/A |
| Bank Cards: | N/A |
| Capital Adequacy Ratio: | 33.8%* |
| Tier 1 Ratio: | 25.4%* |

Data tells a story

| KEY FIGURES | | | | | | | | | |
|-------------|----------|---------|------------|--------|-------|---------|----------|----------|-----------|
| | REVENUES | REVENUE | NET PROFIT | PROFIT | ROE | COST TO | LOAN / | EQUITY / | NPL RATIO |
| | CZK mil | % | CZK mil | % | % | % | % | % | % |
| | | GROWTH | | GROWTH | | INCOME | DEPOSITS | ASSETS | |
| 4Q2023 | 659 | 50.2 | 232 | -1,135 | 10.1 | 59.6 | 27.5 | 7.89 | 2.74 |
| 2022 | 1,758 | 85.2 | 1,595 | 6,745 | 29.7 | 68.2 | 26.4 | 4.90 | 5.67 |
| 2021 | 949 | -13.1 | 23.3 | -79.6 | 0.512 | 91.3 | 41.6 | 7.25 | 8.78 |
| 2020 | 1,092 | -1.51 | 114 | -56.5 | 2.55 | 75.2 | 25.6 | 6.80 | 17.5 |
| 2019 | 1,109 | 39.3 | 263 | 53.4 | 6.71 | 66.9 | 21.4 | 6.03 | 8.68 |
| 2018 | 796 | 94.0 | 171 | 159 | 6.06 | 67.0 | 39.5 | 8.33 | 7.65 |
| 2017 | 410 | 21.4 | 66.2 | 266 | 3.49 | 107 | 44.7 | 7.08 | 9.76 |

Source: Company Data, Helgi Library *Estimate



Banka Creditas – Financials

| INCOME STATEMENT | | Mar 22 | Jun 22 | Sep 22 | Dec 22 | Mar 23 | Jun 23 | Sep 23 | Dec 23 |
|---------------------|---------|--------|--------|--------|--------|--------|--------|--------|--------|
| Interest Income | CZK mil | 666 | 877 | 1,164 | 1,262 | 1,478 | 1,738 | 1,826 | 1,869 |
| Interest Cost | CZK mil | 330 | 491 | 741 | 963 | 1,159 | 1,342 | 1,434 | 1,490 |
| Net Interest Income | CZK mil | 336 | 386 | 422 | 299 | 319 | 396 | 392 | 379 |
| Net Fee Income | CZK mil | 10.4 | 4.93 | 7.13 | 12.2 | 7.48 | 6.69 | 12.9 | 28.0 |
| Other Income | CZK mil | -11.4 | -0.836 | 60.0 | 127 | 165 | 96.5 | 77.3 | 252 |
| Total Revenues | CZK mil | 335 | 390 | 489 | 439 | 491 | 499 | 482 | 659 |
| Staff Cost | CZK mil | 100.0 | 100 | 112 | 127 | 121 | 131 | 144 | 142 |
| Depreciation | CZK mil | 56.4 | 57.5 | 55.7 | 59.0 | 59.1 | 58.1 | 55.8 | 58.0 |
| Other Cost | CZK mil | 69.7 | 68.7 | 67.9 | 167 | 92.3 | 147 | 124 | 193 |
| Operating Cost | CZK mil | 226 | 226 | 235 | 353 | 273 | 336 | 323 | 393 |
| Operating Profit | CZK mil | 109 | 164 | 254 | 85.8 | 218 | 163 | 159 | 266 |
| Provisions | CZK mil | 0.552 | 13.1 | 29.4 | 54.4 | -21.2 | 33.4 | -95.1 | 81.9 |
| Pre-Tax Profit | CZK mil | 105 | 139 | 1,488 | -111 | 314 | 240 | 424 | 254 |
| Net Profit | CZK mil | 92.9 | 89.2 | 1,450 | -22.4 | 269 | 223 | 405 | 232 |

| BALANCE SHEET | | Mar 22 | Jun 22 | Sep 22 | Dec 22 | Mar 23 | Jun 23 | Sep 23 | Dec 23 |
|-------------------------|---------|--------|--------|--------|--------|---------|---------|---------|---------|
| Cash & Cash Equivalents | CZK mil | 4,725 | 1,657 | 1,097 | 1,576 | 2,530 | 2,424 | 1,927 | 1,700 |
| Interbank Loans | CZK mil | 43,312 | 51,815 | 38,881 | 46,536 | 58,865 | 61,001 | 60,762 | 62,721 |
| Customer Loans | CZK mil | 23,250 | 23,750 | 24,350 | 24,892 | 27,000 | 29,000 | 30,500 | 31,803 |
| Investments | CZK mil | 13,217 | 14,430 | 17,008 | 18,424 | 19,319 | 20,213 | 21,196 | 27,126 |
| Property and Equipment | CZK mil | 760 | 736 | 710 | 744 | 769 | 785 | 769 | 759 |
| Intangible Assets | CZK mil | 187 | 188 | 189 | 201 | 189 | 249 | 280 | 389 |
| Total Assets | CZK mil | 73,310 | 79,025 | 84,703 | 94,975 | 113,321 | 119,409 | 121,322 | 130,732 |
| Shareholders' Equity | CZK mil | 4,653 | 4,742 | 6,200 | 6,178 | 7,446 | 7,669 | 8,074 | 10,320 |
| Liabilities | CZK mil | 68,657 | 74,283 | 78,503 | 88,797 | 105,874 | 111,740 | 113,248 | 120,412 |
| Interbank Borrowing | CZK mil | 0 | 0 | 0 | 56.0 | 0 | 0 | 0 | 28.0 |
| Customer Deposits | CZK mil | 67,961 | 73,628 | 77,782 | 85,958 | 104,927 | 110,902 | 112,408 | 115,444 |
| Issued Debt Securities | CZK mil | 0 | 0 | 0 | 1,967 | 0 | 0 | 0 | 3,901 |
| Other Liabilities | CZK mil | 696 | 655 | 721 | 816 | 948 | 838 | 840 | 1,039 |

| RATIOS | | Mar 22 | Jun 22 | Sep 22 | Dec 22 | Mar 23 | Jun 23 | Sep 23 | Dec 23 |
|------------------------------------|---|--------|--------|--------|--------|--------|--------|--------|--------|
| ROE | % | 8.06 | 7.59 | 13.6 | -1.45 | 15.8 | 11.8 | 20.6 | 10.1 |
| ROA | % | 0.547 | 0.468 | 0.908 | -0.100 | 1.03 | 0.768 | 1.35 | 0.737 |
| Costs (As % Of Assets) | % | 1.33 | 1.19 | 1.15 | 1.57 | 1.05 | 1.16 | 1.07 | 1.25 |
| Costs (As % Of Income) | % | 67.4 | 58.0 | 48.1 | 80.4 | 55.5 | 67.4 | 67.0 | 59.6 |
| Capital Adequacy Ratio | % | 22.6 | 23.5 | 22.6 | 26.5 | 28.3 | 27.0 | 26.7 | 33.8 |
| Net Interest Margin | % | 1.98 | 2.03 | 2.06 | 1.33 | 1.22 | 1.36 | 1.30 | 1.20 |
| Interest Income (As % Of Revenues) | % | 100 | 99.0 | 86.3 | 68.2 | 64.9 | 79.3 | 81.3 | 57.6 |
| Fee Income (As % Of Revenues) | % | 3.10 | 1.26 | 1.46 | 2.78 | 1.52 | 1.34 | 2.67 | 4.24 |
| Staff Cost (As % Of Total Cost) | % | 44.2 | 44.3 | 47.5 | 35.9 | 44.5 | 38.9 | 44.4 | 36.2 |
| Equity (As % Of Assets) | % | 6.35 | 6.00 | 7.32 | 6.50 | 6.57 | 6.42 | 6.66 | 7.89 |
| Loans (As % Of Deposits) | % | 34.2 | 32.3 | 31.3 | 29.0 | 25.7 | 26.1 | 27.1 | 27.5 |
| Loans (As % Assets) | % | 31.7 | 30.1 | 28.7 | 26.2 | 23.8 | 24.3 | 25.1 | 24.3 |
| NPLs (As % Of Loans) | % | 8.83 | 8.67 | 8.52 | 5.62 | 5.10 | 4.41 | 3.23 | 2.74 |
| Provisions (As % Of NPLs) | % | 20.7 | 20.9 | 21.5 | 27.6 | 33.4 | 37.2 | 43.7 | 42.2 |

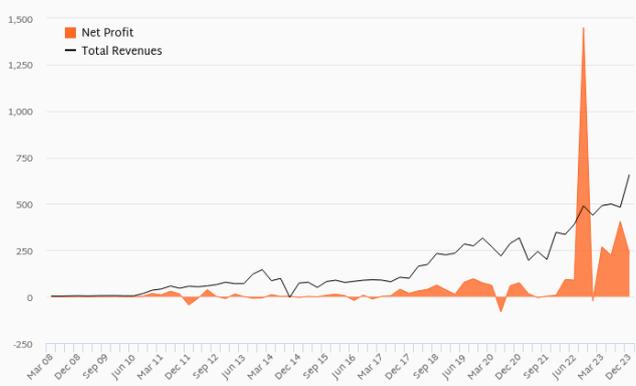
Source: Company Data, Helgi Library



Banka Credits in Pictures

Revenue & Profitability

Net Profit (CZK mil) & Total Revenues (CZK mil)

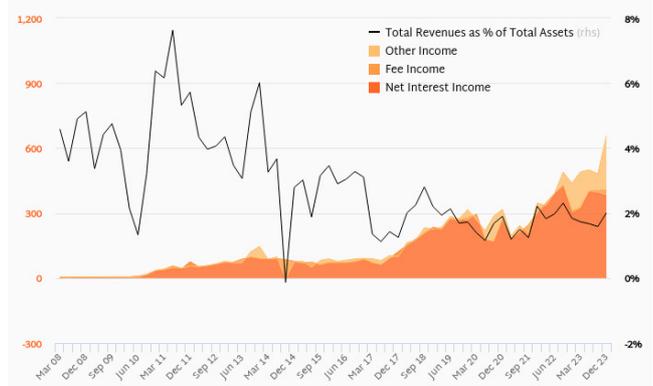


Source: Company Data, Helgi Library



Revenue Breakdown

Revenue by Type of Income (CZK mil)

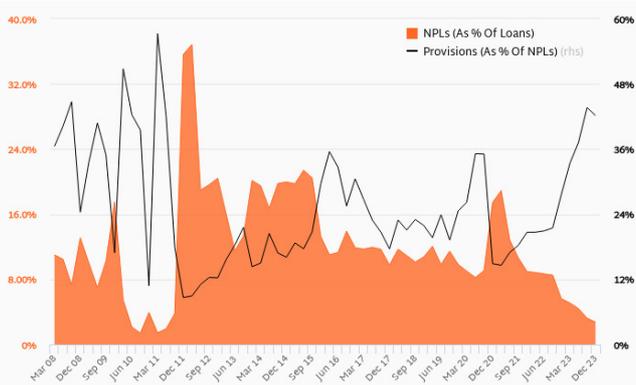


Source: Company Data, Helgi Library



Asset Quality

NPLs (As % Of Loans) & Provisions (As % Of NPLs)



Source: Company Data, Helgi Library



Loan Breakdown

Loans by Type (CZK mil)

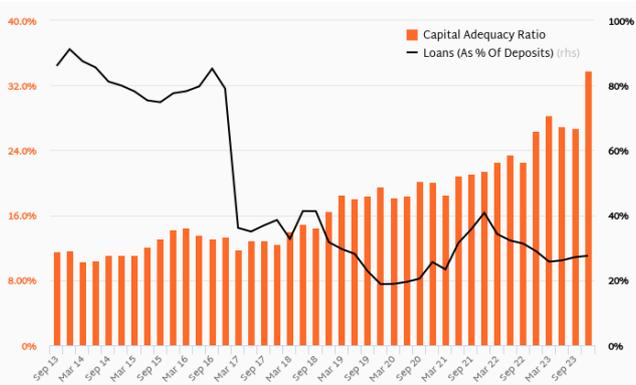


Source: Company Data, Helgi Library



Capital & Liquidity

Capital Adequacy Ratio & Loans (As % Of Deposits)

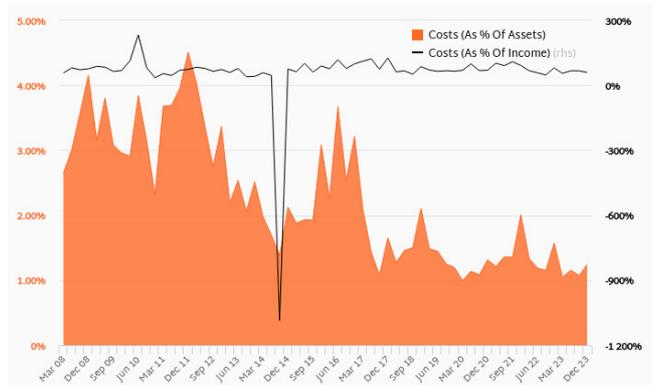


Source: Company Data, Helgi Library



Cost Efficiency

Costs As % Of Assets & Income



Source: Company Data, Helgi Library

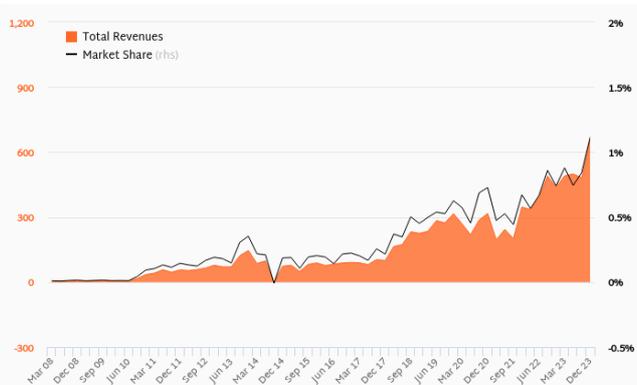




Banka Creditas – Market Share Development

Market Share in Bank Revenues

Total Revenues (CZK mil)

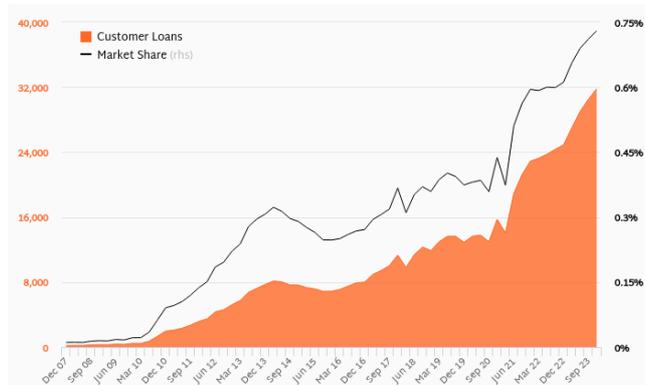


Source: Company Data, Helgi Library



Market Share in Bank Loans

Customer Loans (CZK bil) & Market Share (%)

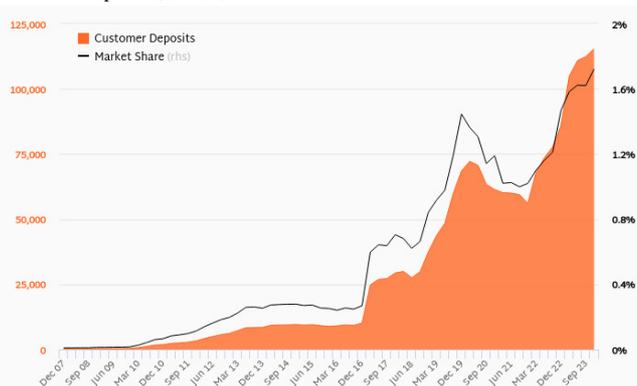


Source: Company Data, Helgi Library



Market Share in Bank Deposits

Customer Deposits (CZK bil)

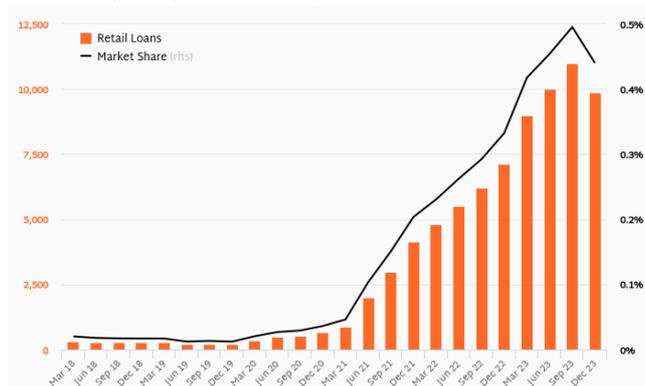


Source: Company Data, Helgi Library



Market Share in Retail Loans

Retail Loans (CZK bil) & Market Share (%)



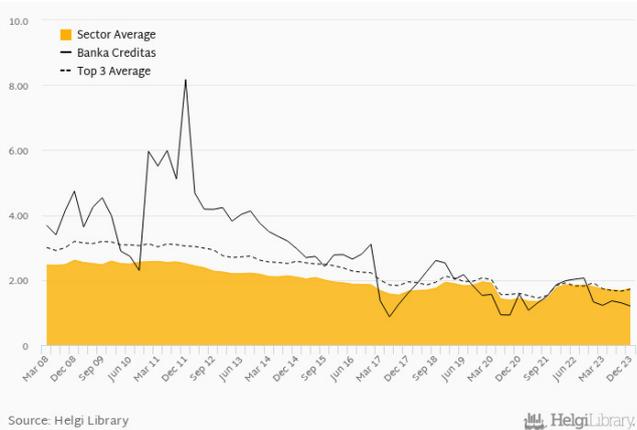
Source: Company Data, Helgi Library



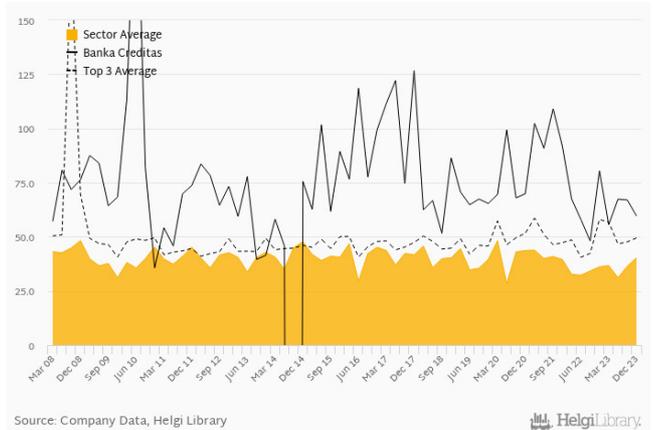


Banka Creditas – Comparison with Sector

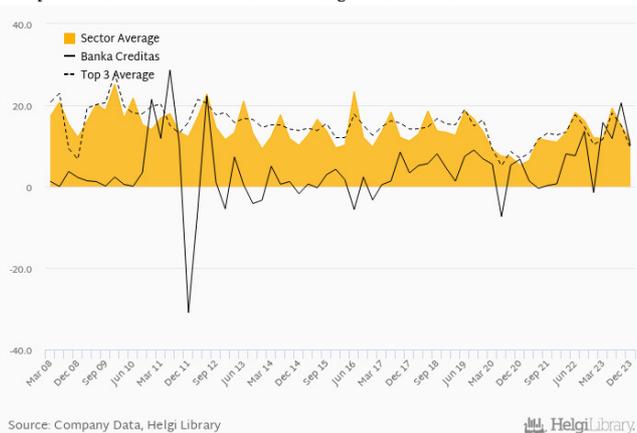
Banka Creditas – Net Interest Margin vs. Sector
Comparison with the Sector and Three Largest Banks in Czechia



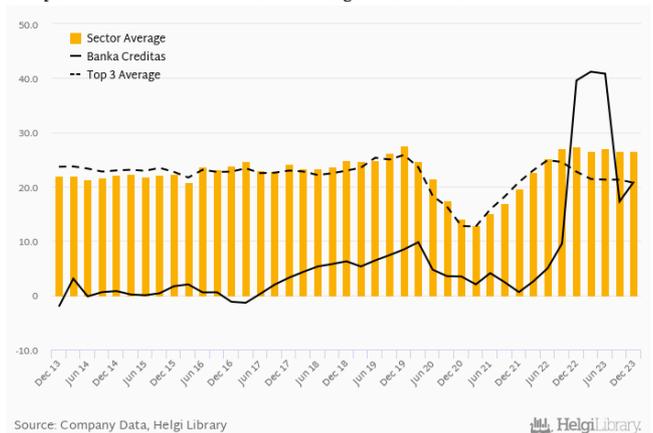
Banka Creditas – Cost to Income vs. Sector
Comparison with the Sector and Three Largest Banks in Czechia



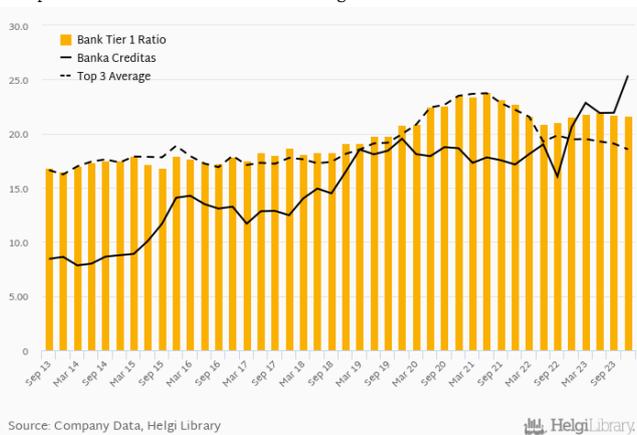
Banka Creditas – Return on Equity vs. Sector
Comparison with the Sector and Three Largest Banks in Czechia



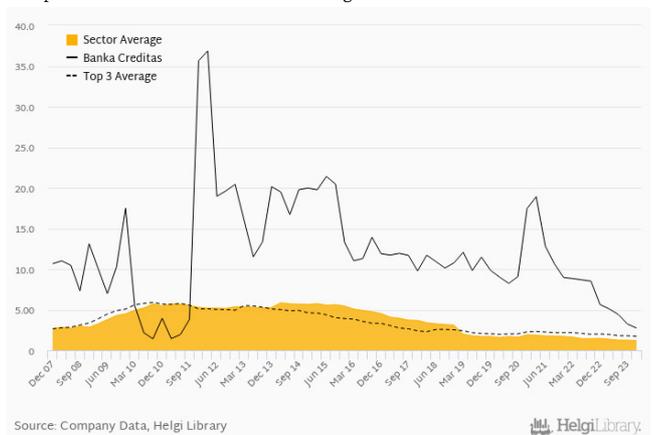
Banka Creditas – Adjusted ROE vs. Sector
Comparison with the Sector and Three Largest Banks in Czechia



Banka Creditas – Tier 1 Ratio vs. Sector
Comparison with the Sector and Three Largest Banks in Czechia



Banka Creditas – NPL Ratio vs. Sector
Comparison with the Sector and Three Largest Banks in Czechia



Trinity Bank

Quarterly Results - 4Q2023

Trinity Bank made a net profit of CZK 103 mil in the fourth quarter of 2023, down 57.7% when compared to the previous year. Total revenues decreased 9.09% yoy to CZK 375 mil, ROE amounted to 7.20% and the NPL ratio stood at 5.82%. In the last three years, the bank grew its loans by 39.5% a year, revenues rose by 67.3% and net profit increased by 82% a year, on average.

- ✓ Revenues decreased 9.09% yoy to CZK 375 mil in the fourth quarter of 2023. Interest income formed 77.3% of total revenues with the net interest margin decreasing 0.441 pp to 1.42% of total assets. Fees added a further 5.18% to total revenue generated in 4Q2023, down from an average of 5.78% as seen in the previous two years.
- ✓ Operating costs grew by 1.32% yoy to CZK 130 mil, so cost to income ratio reached 34.8%, down by 54.4% compared to the previous two years. Staff accounted for 66.1% of total operating expenditures. At the end of fourth quarter of 2023, Trinity Bank operated a network of 9 branches and 206 employees.
- ✓ Loans and deposits grew by 2.78% and 10.7% qoq respectively, so loan to deposit ratio reached 24.4% at the end of 4Q2023. That's down from 25.8% the previous year. Equity reached 6.70% of assets and we assume that capital adequacy ratio amounted to 26.7% at the end of the fourth quarter of 2023.
- ✓ NPLs were 5.82% of total loans at the end of the quarter, on our estimates. Provisions covered 22.6% of non-performing loans.
- ✓ When compared to selected peers, Trinity Bank was 2.58 pp less profitable in terms of ROE, achieved 14.2 pp better cost efficiency when measured by cost to income ratio and grew its loans by 17.0 pp faster based on a last year comparison.

| | |
|--------------------------------|---------|
| Sector: | Banking |
| Country: | Czechia |
| Employees: | 206 |
| Clients: | N/A |
| Branches: | 9 |
| ATMs: | N/A |
| Bank Cards: | N/A |
| Capital Adequacy Ratio: | 26.7%* |
| Tier 1 Ratio: | 21.5%* |

Data tells a story

| KEY FIGURES | | | | | | | | | |
|-------------|----------|----------------|------------|---------------|------|----------------|-----------------|-----------------|-----------|
| | REVENUES | REVENUE GROWTH | NET PROFIT | PROFIT GROWTH | ROE | COST TO INCOME | LOAN / DEPOSITS | EQUITY / ASSETS | NPL RATIO |
| | CZK mil | % | CZK mil | % | % | % | % | % | % |
| 4Q2023 | 375 | -9.09 | 103 | -57.7 | 7.20 | 34.8 | 24.4 | 6.70 | 5.82 |
| 2022 | 1,543 | 178 | 803 | 401 | 23.0 | 33.4 | 25.8 | 7.06 | 4.63 |
| 2021 | 556 | 39.6 | 160 | 165 | 7.44 | 58.5 | 28.3 | 6.75 | 9.56 |
| 2020 | 398 | 69.5 | 60.6 | 20.3 | 3.40 | 62.9 | 47.4 | 10.5 | 18.3 |
| 2019 | 235 | -19.9 | 50.4 | -1.70 | 2.81 | 104 | 37.7 | 10.7 | 19.9 |
| 2018 | 293 | 14.1 | 51.3 | 9.07 | 2.77 | 88.2 | 86.9 | 20.1 | 33.1 |
| 2017 | 257 | -1.26 | 47.0 | 87.8 | 2.61 | 79.1 | 90.1 | 18.1 | 26.4 |

Source: Company Data, Helgi Library *Estimate



Trinity Bank – Financials

| INCOME STATEMENT | | Mar 22 | Jun 22 | Sep 22 | Dec 22 | Mar 23 | Jun 23 | Sep 23 | Dec 23 |
|---------------------|---------|--------|--------|--------|--------|--------|--------|--------|--------|
| Interest Income | CZK mil | 485 | 858 | 1,084 | 1,030 | 1,004 | 1,139 | 1,226 | 1,318 |
| Interest Cost | CZK mil | 320 | 588 | 692 | 724 | 729 | 837 | 900 | 1,028 |
| Net Interest Income | CZK mil | 166 | 270 | 392 | 307 | 275 | 302 | 327 | 289 |
| Net Fee Income | CZK mil | 18.9 | 23.1 | 17.7 | 26.0 | 21.7 | 25.8 | 15.2 | 19.4 |
| Other Income | CZK mil | 5.55 | 97.3 | 140 | 79.3 | 71.0 | 109 | 49.8 | 65.8 |
| Total Revenues | CZK mil | 190 | 390 | 550 | 412 | 367 | 438 | 392 | 375 |
| Staff Cost | CZK mil | 52.9 | 69.2 | 75.4 | 74.4 | 87.1 | 82.1 | 84.7 | 86.1 |
| Depreciation | CZK mil | 8.75 | 9.10 | 9.30 | 38.3 | 9.79 | 10.3 | 12.0 | 22.8 |
| Other Cost | CZK mil | 40.9 | 60.8 | 59.8 | 15.8 | 81.3 | 101 | 93.7 | 21.2 |
| Operating Cost | CZK mil | 103 | 139 | 144 | 129 | 178 | 193 | 190 | 130 |
| Operating Profit | CZK mil | 87.5 | 251 | 406 | 284 | 189 | 244 | 201 | 244 |
| Provisions | CZK mil | 4.94 | 22.7 | 10.3 | -12.4 | 0.431 | 1.79 | 8.80 | 97.0 |
| Pre-Tax Profit | CZK mil | 82.5 | 229 | 395 | 296 | 189 | 243 | 192 | 147 |
| Net Profit | CZK mil | 66.1 | 178 | 316 | 243 | 153 | 196 | 155 | 103 |

| BALANCE SHEET | | Mar 22 | Jun 22 | Sep 22 | Dec 22 | Mar 23 | Jun 23 | Sep 23 | Dec 23 |
|-------------------------|---------|--------|--------|--------|--------|--------|--------|--------|--------|
| Cash & Cash Equivalents | CZK mil | 3,609 | 663 | 1,938 | 1,672 | 2,380 | 2,249 | 3,236 | 1,804 |
| Interbank Loans | CZK mil | 40,202 | 48,055 | 40,317 | 33,469 | 36,462 | 38,075 | 39,764 | 52,179 |
| Customer Loans | CZK mil | 10,576 | 11,895 | 12,510 | 15,106 | 16,000 | 17,500 | 18,500 | 19,015 |
| Investments | CZK mil | 7,057 | 10,911 | 11,653 | 12,033 | 11,818 | 11,853 | 11,673 | 8,506 |
| Property and Equipment | CZK mil | 374 | 376 | 385 | 405 | 437 | 464 | 460 | 2,885 |
| Intangible Assets | CZK mil | 59.9 | 57.4 | 69.4 | 117 | 134 | 179 | 178 | 81.0 |
| Total Assets | CZK mil | 62,538 | 72,663 | 67,745 | 63,965 | 68,880 | 72,301 | 76,862 | 85,990 |
| Shareholders' Equity | CZK mil | 2,618 | 2,897 | 3,629 | 4,519 | 5,066 | 5,008 | 5,658 | 5,761 |
| Liabilities | CZK mil | 59,920 | 69,766 | 64,115 | 59,447 | 63,813 | 67,293 | 71,204 | 80,229 |
| Interbank Borrowing | CZK mil | 1,000 | 383 | 383 | 228 | 203 | 178 | 153 | 136 |
| Customer Deposits | CZK mil | 58,662 | 69,093 | 63,309 | 58,488 | 62,742 | 66,330 | 70,510 | 78,026 |
| Issued Debt Securities | CZK mil | 0 | 0 | 0 | 314 | 0 | 0 | 0 | 1,287 |
| Other Liabilities | CZK mil | 258 | 290 | 424 | 416 | 868 | 785 | 541 | 780 |

| RATIOS | | Mar 22 | Jun 22 | Sep 22 | Dec 22 | Mar 23 | Jun 23 | Sep 23 | Dec 23 |
|------------------------------------|---|--------|--------|--------|--------|--------|--------|--------|--------|
| ROE | % | 10.4 | 25.8 | 38.8 | 23.9 | 12.7 | 15.6 | 11.6 | 7.20 |
| ROA | % | 0.532 | 1.05 | 1.80 | 1.48 | 0.919 | 1.11 | 0.829 | 0.505 |
| Costs (As % Of Assets) | % | 0.824 | 0.823 | 0.823 | 0.781 | 1.07 | 1.10 | 1.02 | 0.640 |
| Costs (As % Of Income) | % | 54.0 | 35.6 | 26.3 | 31.2 | 48.5 | 44.2 | 48.6 | 34.8 |
| Capital Adequacy Ratio | % | 19.6 | 18.8 | 19.9 | 22.0 | 23.4 | 22.5 | 22.1 | 26.7 |
| Net Interest Margin | % | 1.33 | 1.60 | 2.23 | 1.86 | 1.65 | 1.71 | 1.75 | 1.42 |
| Interest Income (As % Of Revenues) | % | 87.1 | 69.2 | 71.3 | 74.4 | 74.8 | 69.1 | 83.4 | 77.3 |
| Fee Income (As % Of Revenues) | % | 9.93 | 5.92 | 3.21 | 6.32 | 5.90 | 5.89 | 3.88 | 5.18 |
| Staff Cost (As % Of Total Cost) | % | 51.6 | 49.7 | 52.2 | 57.9 | 48.9 | 42.5 | 44.5 | 66.1 |
| Equity (As % Of Assets) | % | 4.19 | 3.99 | 5.36 | 7.06 | 7.36 | 6.93 | 7.36 | 6.70 |
| Loans (As % Of Deposits) | % | 18.0 | 17.2 | 19.8 | 25.8 | 25.5 | 26.4 | 26.2 | 24.4 |
| Loans (As % Assets) | % | 16.9 | 16.4 | 18.5 | 23.6 | 23.2 | 24.2 | 24.1 | 22.1 |
| NPLs (As % Of Loans) | % | 7.76 | 6.39 | 6.12 | 4.63 | 4.37 | 4.01 | 3.83 | 5.82 |
| Provisions (As % Of NPLs) | % | 15.4 | 16.1 | 16.6 | 18.5 | 18.6 | 18.6 | 19.1 | 22.6 |

Source: Company Data, Helgi Library



Trinity Bank in Pictures

Revenue & Profitability

Net Profit (CZK mil) & Total Revenues (CZK mil)

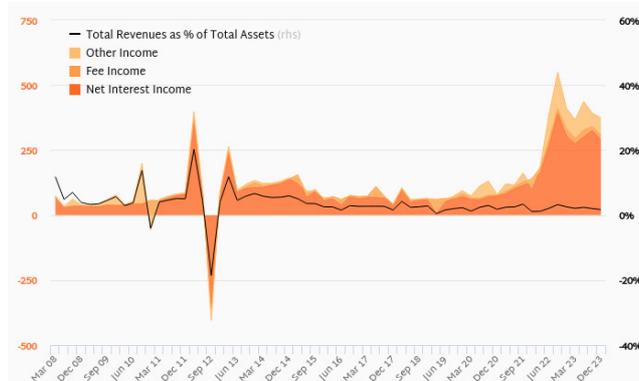


Source: Company Data, Helgi Library



Revenue Breakdown

Revenue by Type of Income (CZK mil)

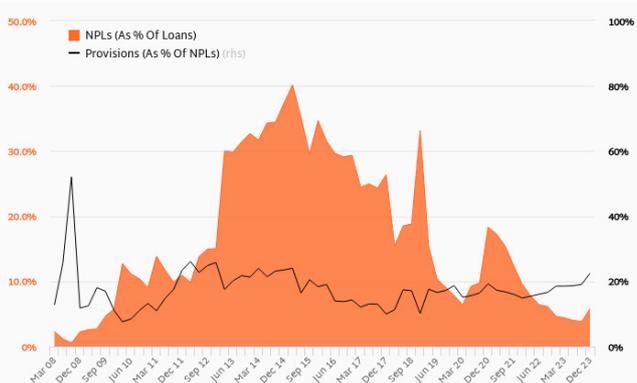


Source: Company Data, Helgi Library



Asset Quality

NPLs (As % Of Loans) & Provisions (As % Of NPLs)



Source: Company Data, Helgi Library



Loan Breakdown

Loans by Type (CZK mil)

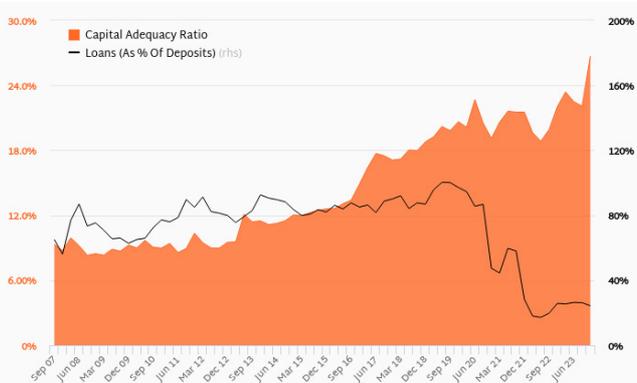


Source: Company Data, Helgi Library



Capital & Liquidity

Capital Adequacy Ratio & Loans (As % Of Deposits)

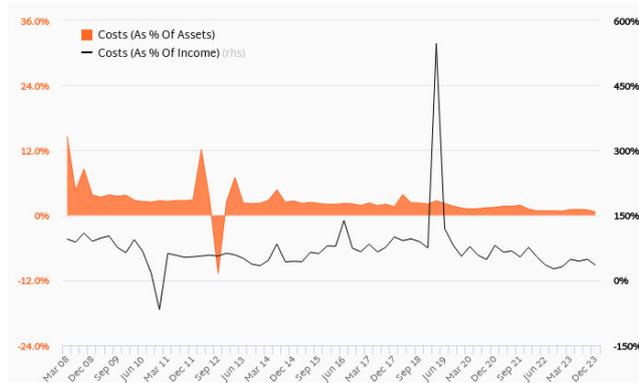


Source: Company Data, Helgi Library



Cost Efficiency

Costs As % Of Assets & Income



Source: Company Data, Helgi Library

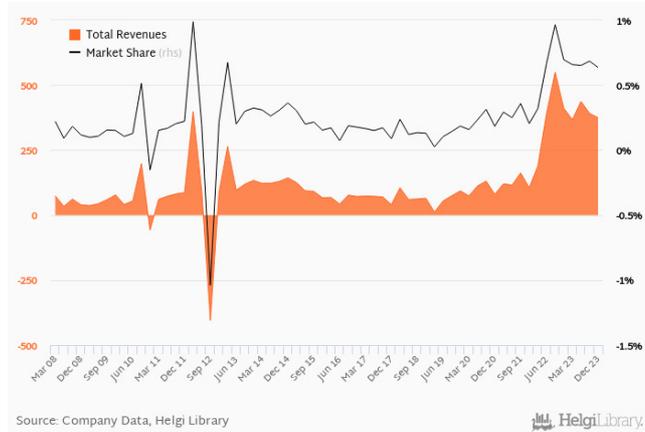




Trinity Bank – Market Share Development

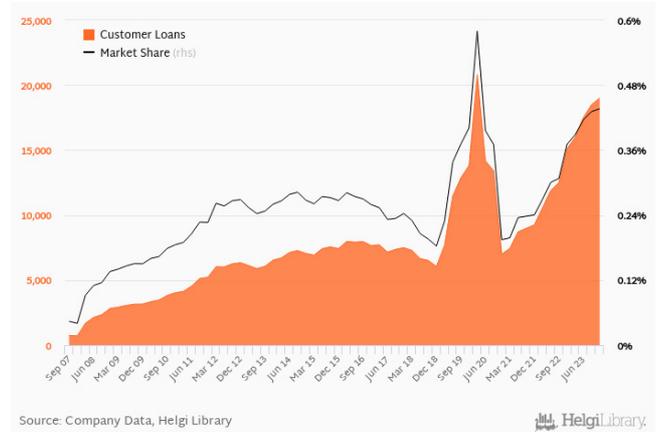
Market Share in Bank Revenues

Total Revenues (CZK mil)



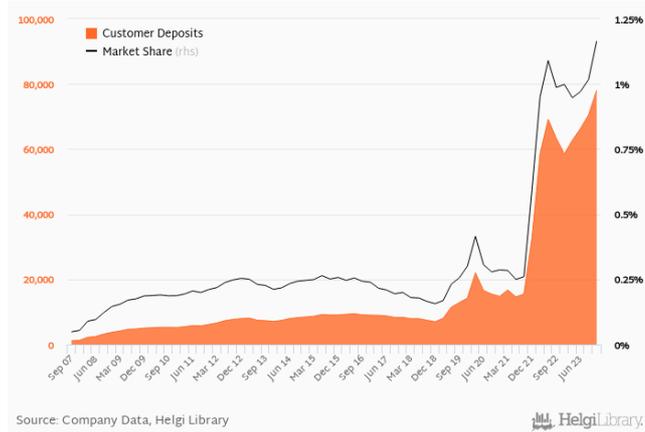
Market Share in Bank Loans

Customer Loans (CZK bil) & Market Share (%)



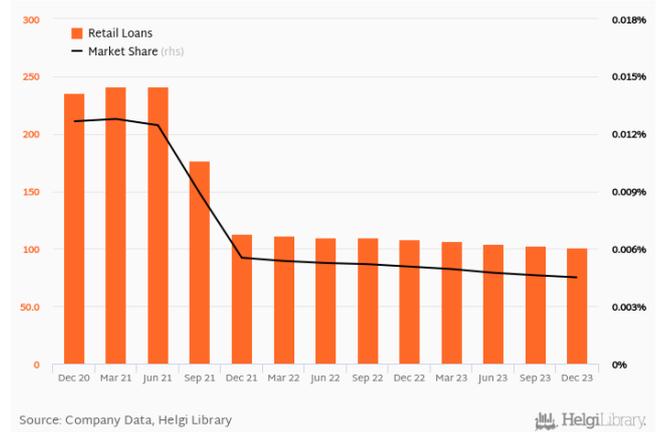
Market Share in Bank Deposits

Customer Deposits (CZK bil)



Market Share in Retail Loans

Retail Loans (CZK bil) & Market Share (%)

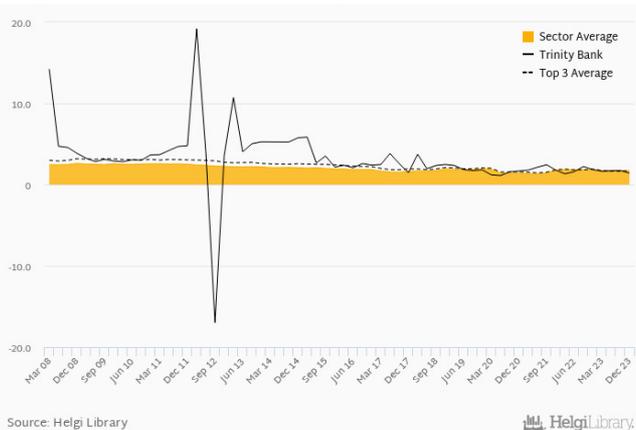




Trinity Bank – Comparison with Sector

Trinity Bank – Net Interest Margin vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia

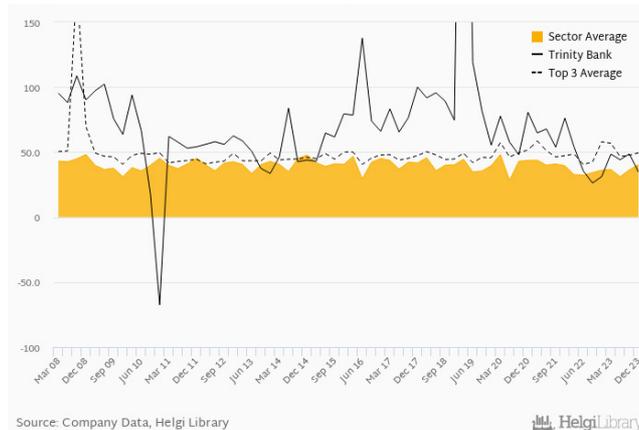


Source: Helgi Library



Trinity Bank – Cost to Income vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia

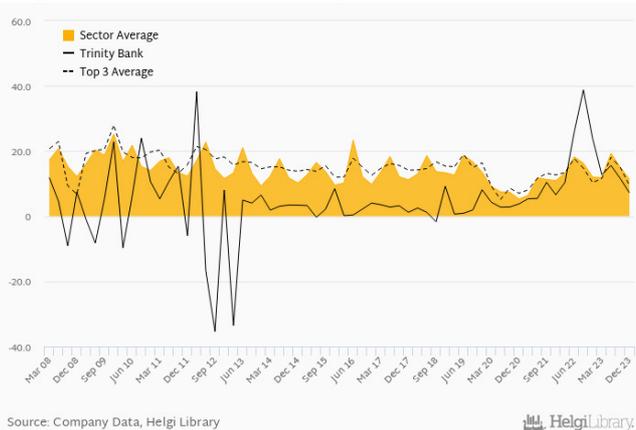


Source: Company Data, Helgi Library



Trinity Bank – Return on Equity vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia

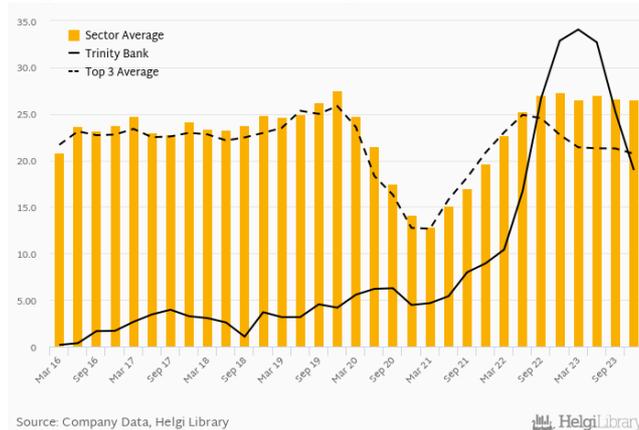


Source: Company Data, Helgi Library



Trinity Bank – Adjusted ROE vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia

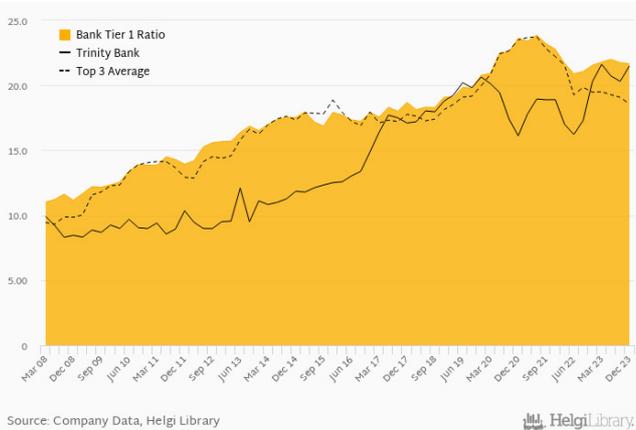


Source: Company Data, Helgi Library



Trinity Bank – Tier 1 Ratio vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia

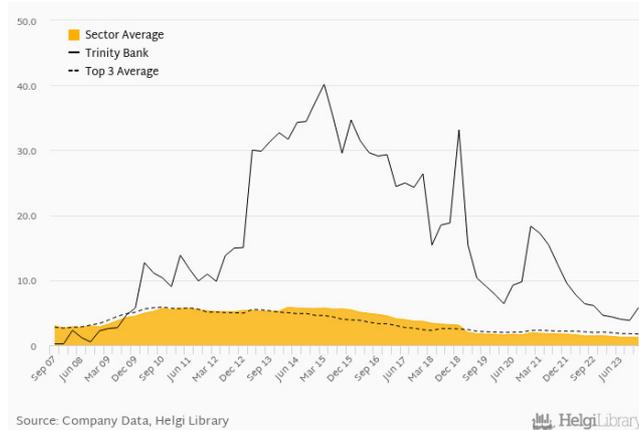


Source: Company Data, Helgi Library



Trinity Bank – NPL Ratio vs. Sector

Comparison with the Sector and Three Largest Banks in Czechia



Source: Company Data, Helgi Library





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